

Designing Interactions: In Products, Processes, and Conversations

Silicon Valley Seminar Series
Samsung Electronics
San Jose, CA
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Designing Interactions: In Products, Processes, and Conversations

Design

“Everyone designs who devises courses of action aimed at changing existing situations into preferred ones.”

— Herbert Simon

STANFORD HCI GROUP

Cybernetics and Design 2000 – 2007
Human-Computer Interaction Program
Stanford University

with Hugh Dubberly



Introduction to Cybernetics and the Foundations of Systems Design

This course presents frameworks for modeling interaction in terms of structure and context, augmenting traditional discussions of form and syntax. We will collaboratively address questions that are fundamental to design practice: What is a system, and what are the different types? How do we interact with systems, and what are the different types of interaction? Systems may act independently, interact with other systems, learn, and even converse. What do such systems have in common, and how can we describe them? How can we measure their limitations? The course explores the integral structures and coherent processes for the design of effective artifacts, communications, collaborations, and services. Students will apply frameworks for steering design processes and/or design outcomes based on their own interests, encompassing domains as broad as education, health and wellness, and sustainability.

INSTRUCTOR

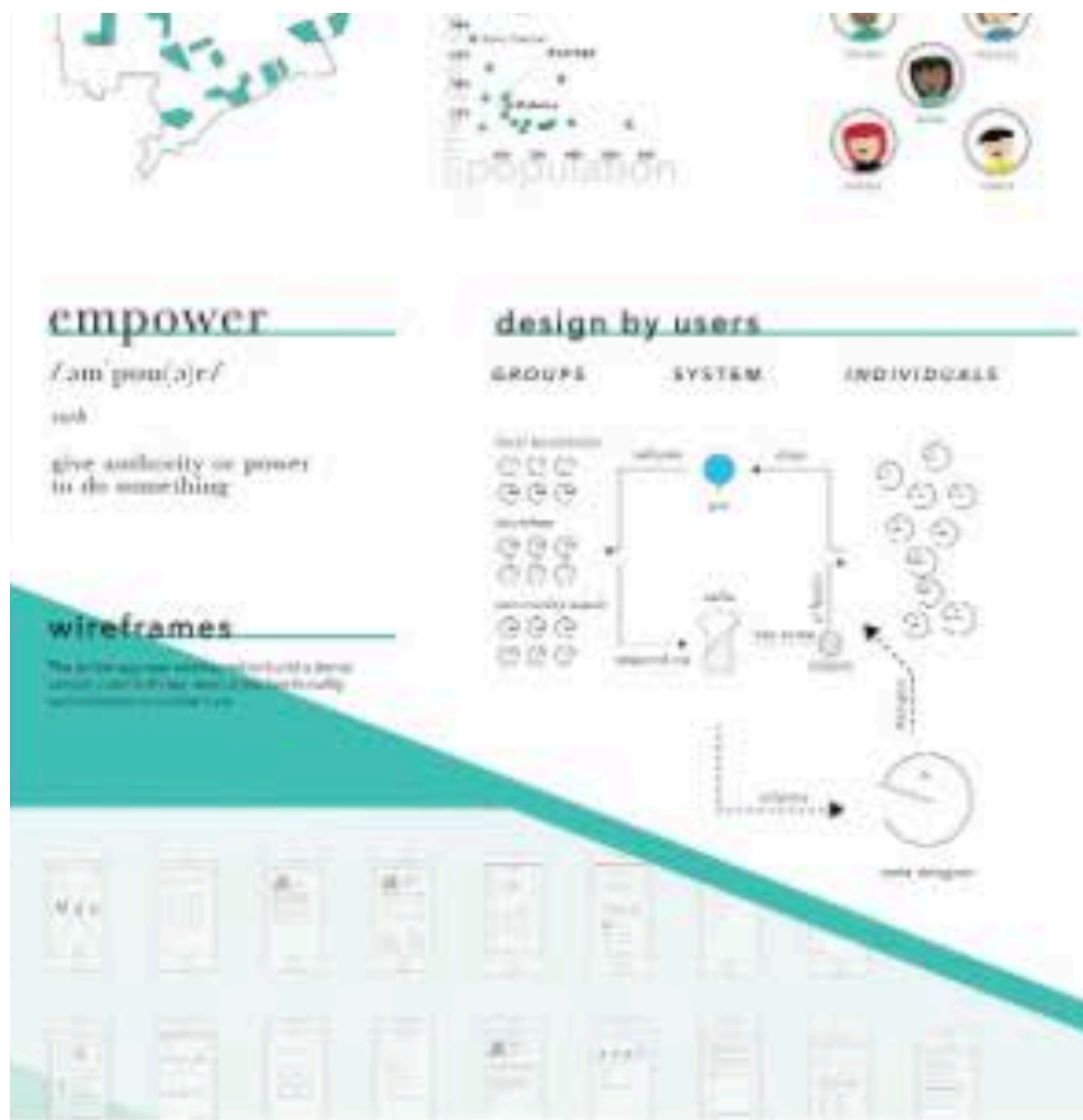
Paul Pangaro, Ph.D.

Interaction Design MFA

- Overview
- Student Work
- Department Videos
- Faculty
- Alumni Profiles
- Curriculum
- News & Events



Amirhossein Nouri – CCS MFA IxD – 2016



Frameworks for Interaction and Conversation

June 13, 2016

Learn the Cybernetics of Interaction Design

IxD 601A — Fall 2016
Frameworks for Interaction & Conversation
MFA Elective open to all MFAs and BFA Seniors

A pragmatic systems approach to understanding, communicating about, and collaborating on designs that enable interactions & conversations in service of human needs

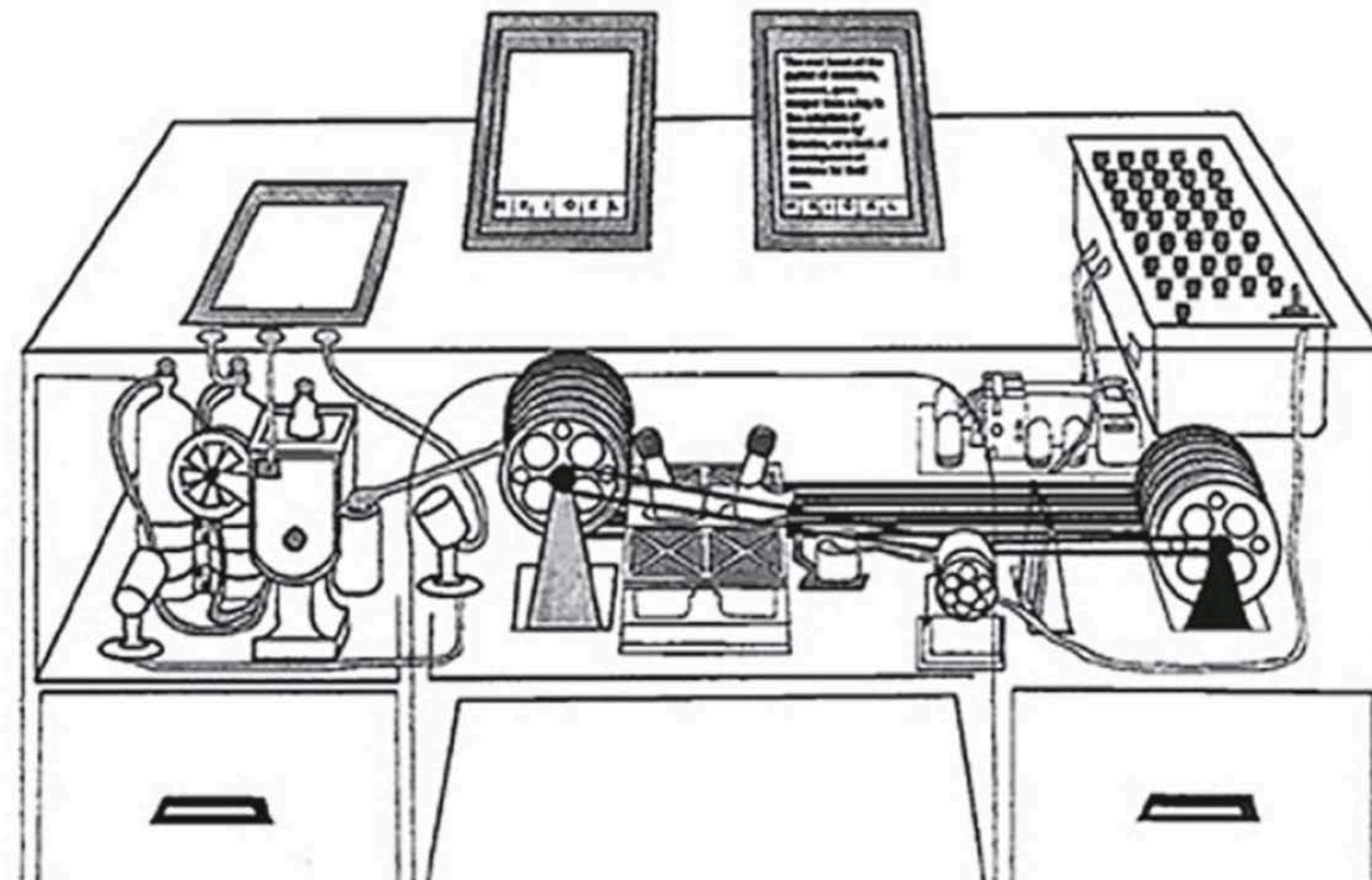
[Click image to view blog post](#)

In the Fall 2016 Semester, CCS MFA Interaction Design is introducing a new elective, Frameworks for Interaction and Conversation. It's an in-depth course that explores cybernetic models of effective action that apply to design of software, services, products, entertainment, or organizations.

Be Part of the Evolution of Interaction Design

March 26, 2017

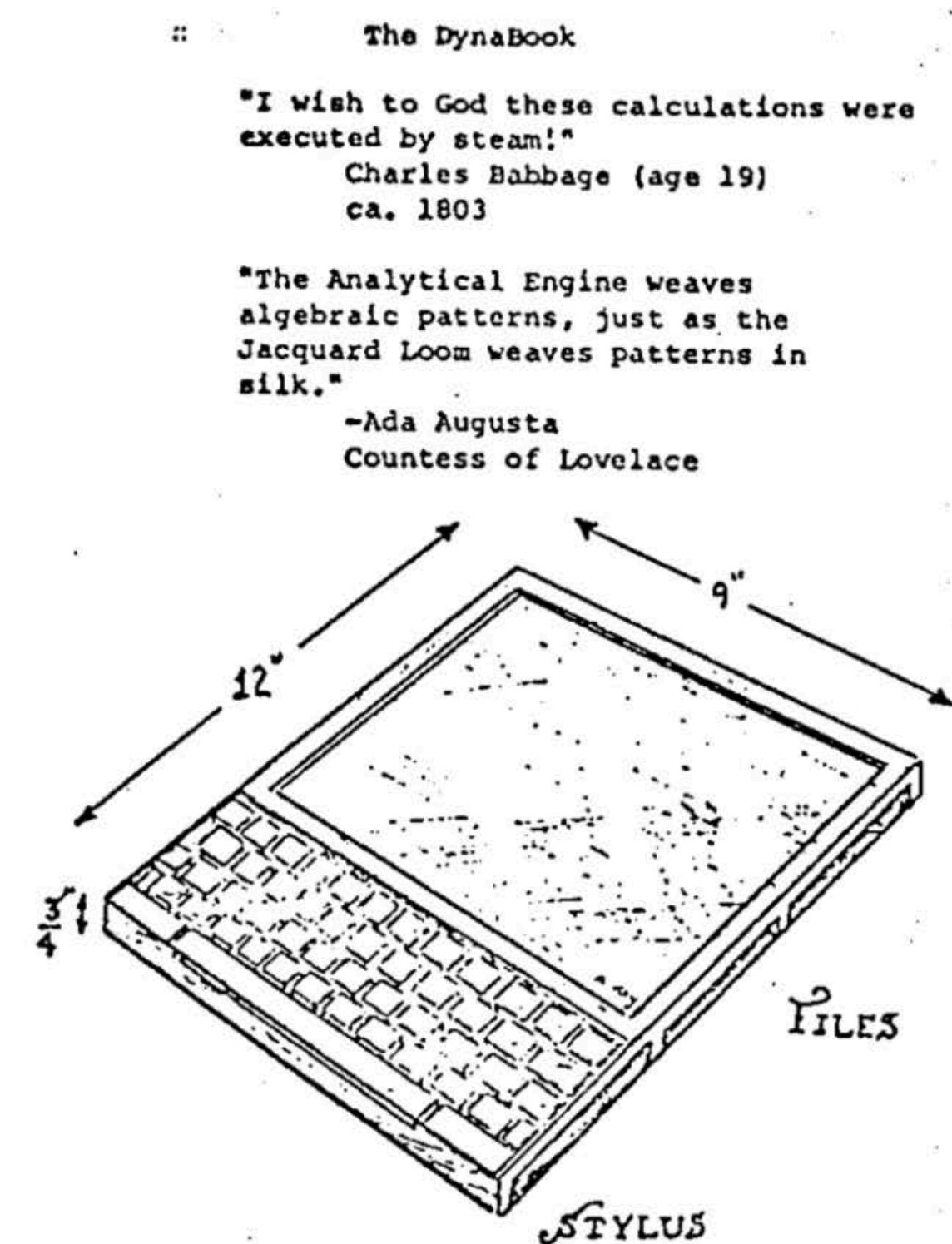
In Fall 2017, the [MFA program at CCS](#) is introducing a new studio course called “Interaction Design Evolution.” The course invites students to riff on prior innovations in the history of interaction design and then to invent their own. Seriously.



Click image to view blog post

Alan Kay gives lecture to CCS IxD

October 1, 2017



It would be [tl;dr](#) for a blogpost to explain the originality and contributions that [Alan Kay](#) has made to interaction design. We're fortunate that he delivered [an extended real-time lecture by video](#) on October 9, 2017, to grad and undergrad students, hosted by the [Interaction Design Evolution](#) course, a.k.a. Studio III in the [MFA Interaction Design](#) program at [CCS](#).

Alan has been deeply influencing interaction design from the time he conceived what we now call the iPad—though his concept went much further and was explicitly a learning tool. And he named it more descriptively: the [Dynabook \(1968-1972\)](#). He had a relationship with Steve Jobs and famously said that he thought the original Mac from 1984 was “the first

Click image to view blog post

Project Velocity



Paul Pangaro
Rob Murray

Growth Ventures
Citi
September 2008

a new business at the intersection of cars,
money and making life easier

Project Velocity

- ▶ We're spending more time in cars and more money to use them. This creates greater stress and heightened expectations for drivers and passengers.
- ▶ Our hypothesis: There are big economic opportunities in reducing the time, money, and risks—while increasing convenience and pleasure—surrounding the use of cars.
- ▶ We re-conceive the car as a platform for simplicity—for financial transactions as well as staying informed about, and planning activities that involve, cars and money.
- ▶ We seek business partners to complement our worldwide banking infrastructure in co-developing prototypes and bringing new services to market.

Global Trends Summary

What's Hard

Crises of ecologies, economies, energy, food

Crushing complexity & stress of everyday life, loss of privacy

Increasing cost & stress of using cars

More time spent in cars

yet...

yet...

yet...

yet...

What's Great

Increasing power of communication, computation, monitoring & control

Global networks create connections across time, distance, and groups

Greater ease in managing payments & activities around cars

Potential to do more, including banking, from cars

Insights

WHAT WE DRAW FROM TODAY'S TRENDS

- ▶ Globally, automobiles are increasingly critical in daily life, even as they grow more expensive and stressful to use.
- ▶ As we spend more time in automobiles, they become more than just transport—they are platforms for supporting a wide range of daily human activity, e.g., planning, communicating, relaxing, transacting.
- ▶ It's easy to make a driver's time more productive when the car is parked, or a passenger's time whenever. In addition, technology—such as voice recognition, attention awareness, and personalization—can make the driver more productive for tasks that can co-exist with safe operation of the vehicle.
- ▶ As part of the “network of objects”, cars can synchronize with any other location and any type of data in the real and virtual world, to save money and time, and to monitor and control remotely.
- ▶ As far as banking goes, cars are not participating (yet).

Hypothesis: The Networked Car

Creates **significant customer value** by greatly increasing convenience, economy, and safety for today's frequent and costly use of automobiles.

Presents a **huge, untapped, and global opportunity** that will leverage Citi's extensive banking infrastructure, existing partnerships, and worldwide reach.

Delivers a new and cost-efficient **distribution channel**, new **revenue opportunities**, and an ability to attract **new partners** to joint ventures.

Future Vision

- ▶ The automobile is a touchpoint as important as branches and ATMs, online and mobile.
 - ▶ Financial tasks are achieved securely and easily from inside the car.
 - ▶ Any transaction related to using a car is simpler, faster, and more secure.
- ▶ Consumers use their cars as a platform from which to control and plan their complex lives.
 - ▶ Dashboard screens seamlessly connect the car to the consumer's digital lifestyle, allowing control and monitoring of a range of transportation, financial, and life activities.
 - ▶ The car is a “third space” (with home and office) where consumers transact, coordinate, and plan their work, daily life, and leisure.

Axiom 1

Safety in the car is paramount.

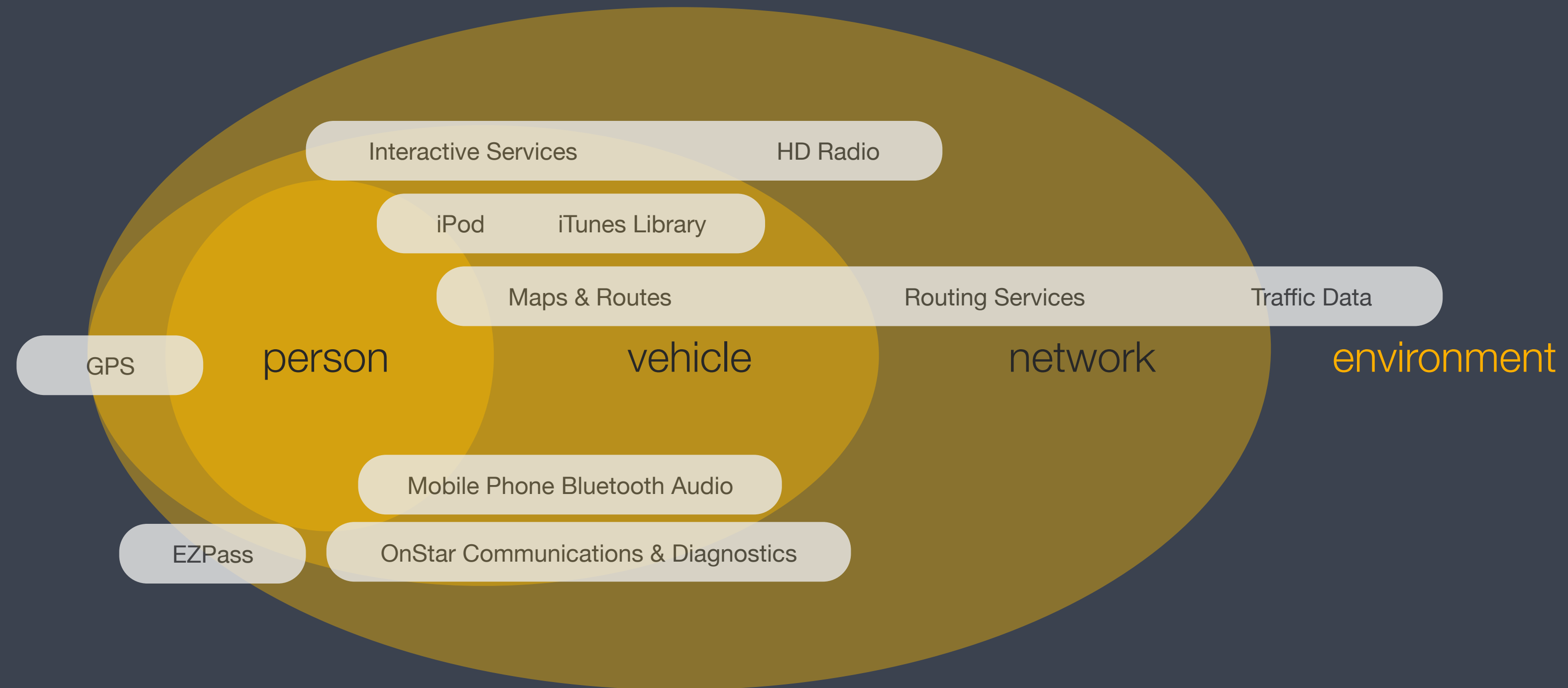
- ▶ We will not introduce new distractions to the driver.
 - ▶ Functions that distract from safe driving will be disabled when the car is moving.
 - ▶ Measures of current demand on the driver's attention will determine which functions may be enabled.
 - ▶ Voice recognition and other hands-free technologies will afford flexibility and avoid distraction.
- ▶ We will facilitate “time well spent” during waiting times, when parked, and when driver attention is available.

Axiom 2

Being in a car is different.

- ▶ The car provides a unique environment that is better than other touchpoints for performing certain tasks.
 - ▶ The car affords intimacy and comfort that is more like sitting at home or in a private office. With a large touch-screen and voice recognition, the experience can be better than with a desktop, laptop, or mobile device.
 - ▶ Vast stretches of underutilized time can afford new opportunities.
 - ▶ Unexpected events inevitably arise when we happen to be in a car. Immediate action may be necessary, and the completion of tasks will free up mental space and relieve stress.
- ▶ We can demonstrate that cars can deliver a banking experience that goes well beyond transactions.

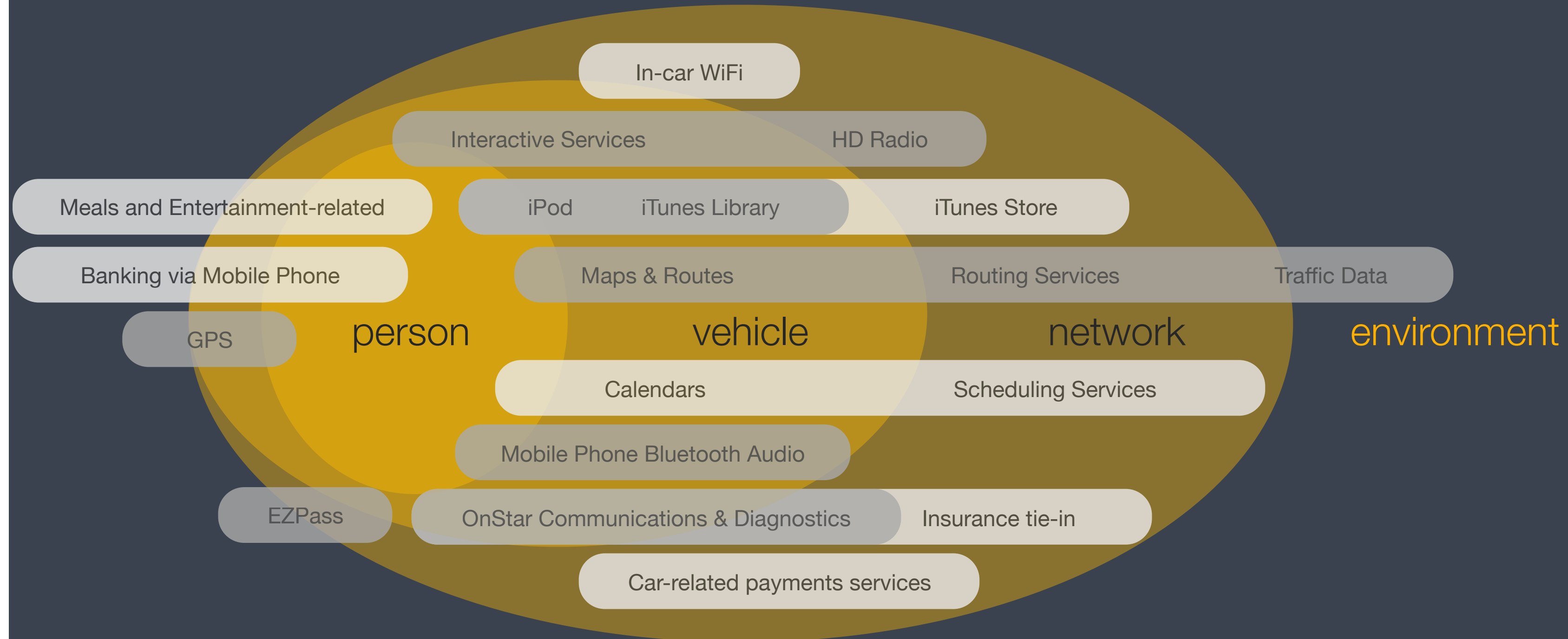
Today's networked car*



currently available in-car systems

*2008

Increasingly disjointed experience



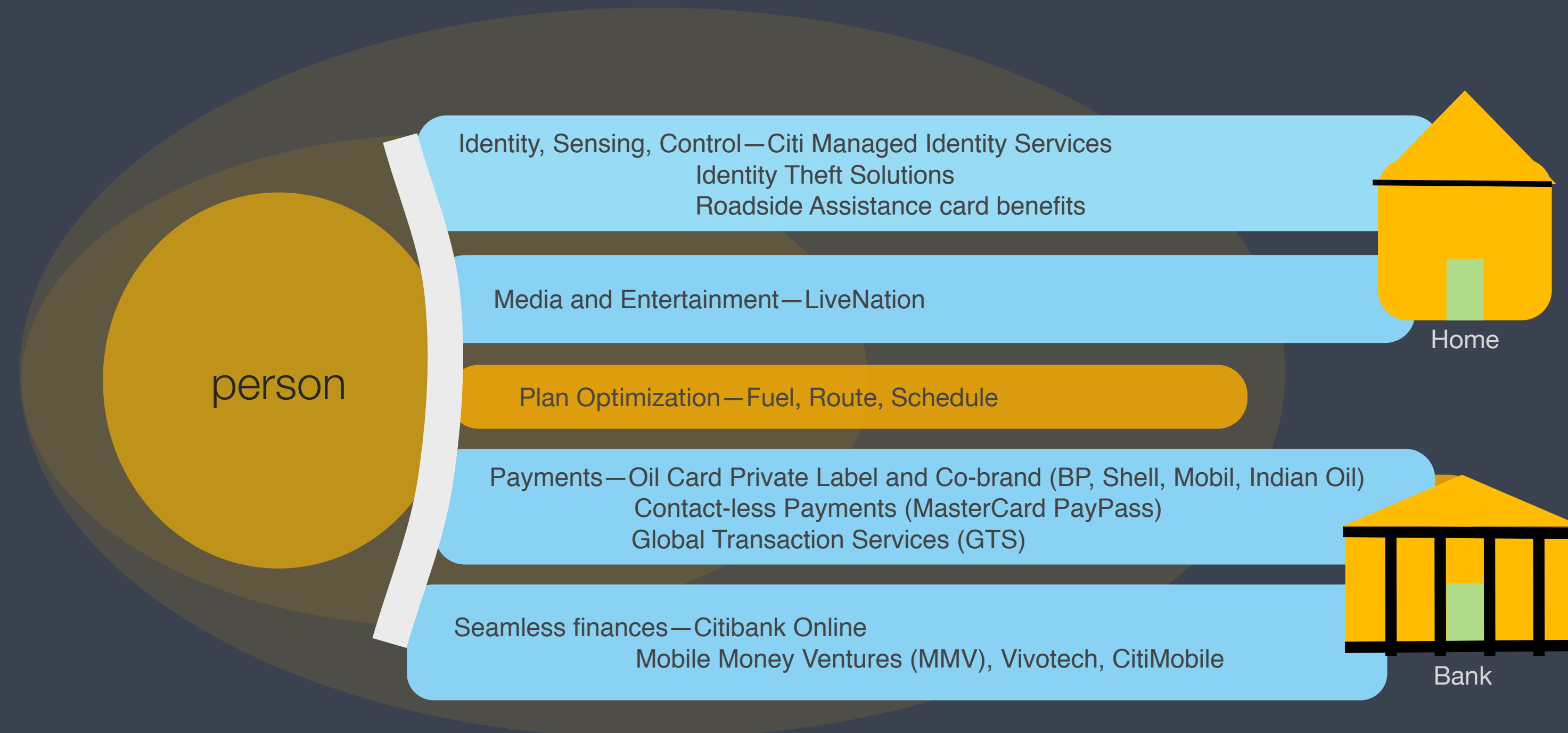
separate user interfaces — separate systems — separate payments

Tomorrow's integrated experience



unified interface — federated system — unified payment

Citi is already participating



Citi is well positioned to leverage its existing capabilities, to forge new partnerships, and to create compelling, integrated experiences.

CARS AS A MEDIUM TO ENCOURAGE CONVERSATION BETWEEN PEOPLE





23 HOURS average parking time in the US per day.



25% OF DRIVERS have gotten into an argument over a parking space.



30% OF TRAFFIC in a city is caused by drivers searching for a parking spot.



\$20 BILLION Parking ticket revenue in the US.

How do people deal with **an annoying parked car?**



call the parker



honk the horn



leave a note



wait for the parker



try to get out



move the car



call police



get revenge

*I got a note on my car saying:
- First-day parking?
It really upset me for the whole day.*

Rina from **Boston**

*The cost of being towed, tickets
and all. It costs a lot. Pretty much
like buying a used car.*

Janine from **Detroit**

*In New York, it takes at least a day
to resolve the issue [being towed],
because of bureaucracy.*

Tracy from **NY**

*I didn't like to call the police, but I
had to do it after I'd spent half an
hour looking for him.*

Sara from **LA**

Findings

➤ It's what it is!

New Yorkers set aside a ticket budget, expecting to pay fees.

➤ Co-understanding

People tend to solve the problem rather than punishing the offender and getting revenge.

➤ Victims of cities policy

People feel cities make money from parking fines.

➤ Open a channel

People prefer to solve the problem with the offender rather than engaging a third party like police.

Insight

CAR OWNER'S COSTS MAY LOWERED BY CONVERSATION

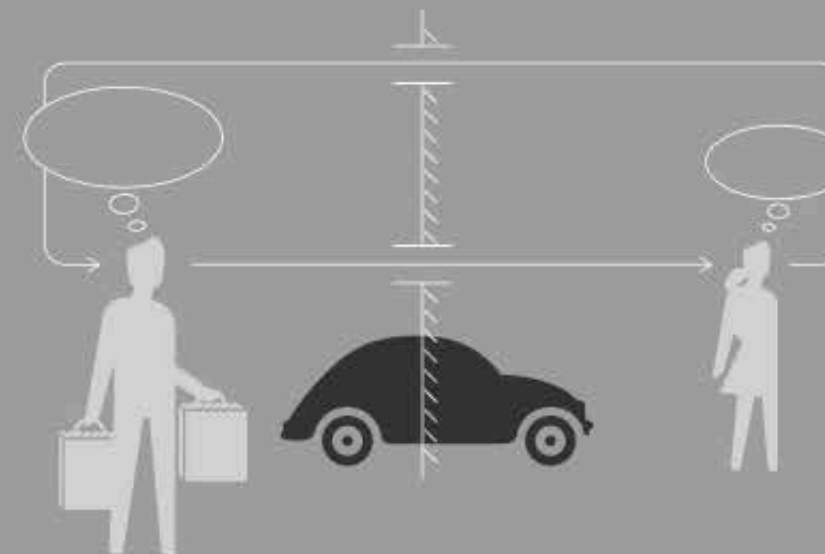
Problem

Car owners are not reachable when they are away from their cars



Need

A channel to reach car owners when they are away from their cars



Solution

Providing a safe and secure way of connecting with car owners



Persona & Scenario

Emma Anderson

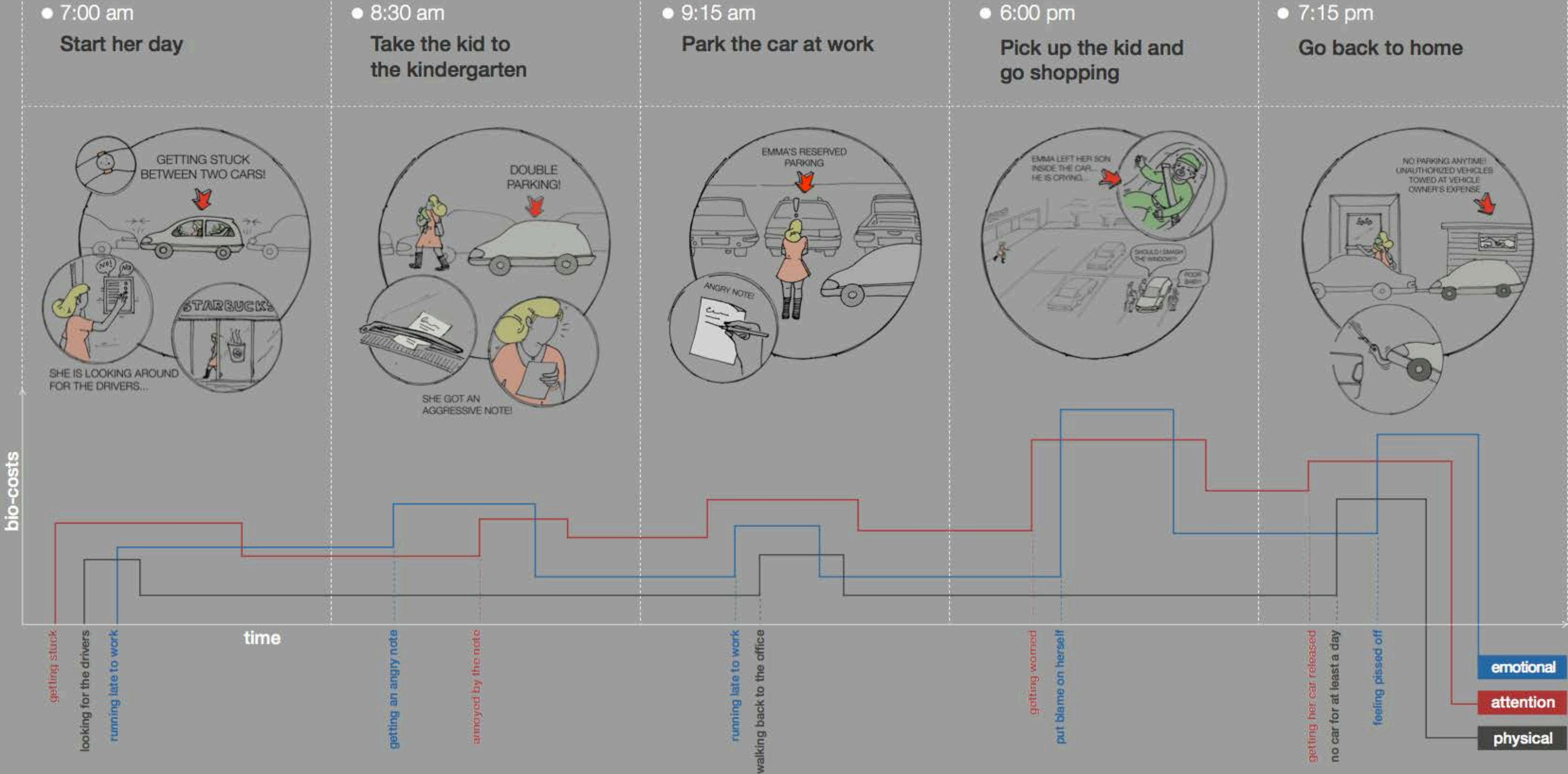
Age: 37
 Mother of a 3-year-old
 Career: Accountant manager
 Lives in New York, Brooklyn
 Car: Ford Fiesta

Goals

Primary: Making life for her family as smooth as possible
Secondary: Reducing the cost of car ownership in New York

Challenges

Primary: Getting everything done by end of each day with a peace of mind
Secondary: Using her car every day without major tension and worries



Concept statement

A SOCIAL APPLICATION THAT HELPS LOCAL USERS TO CONTACT CAR OWNERS, IN A FAST SECURE WAY, WHEN THEY ARE AWAY FROM THEIR CAR.

Benefits

THE CAR OWNER IS REACHABLE

THE PROBLEM IS SOLVED IN A SHORTER AMOUNT OF TIME

IT REDUCES FINANCIAL AND EMOTIONAL COSTS

IT HELPS WITH OTHER PROBLEMS RELATED TO THE PARKED CAR AS WELL

What are the new opportunities?

The CarChat opens a channel for sharing the ownership experience such as where to go for repairs.

Anonymized data mining will be valuable for car manufacturers and city government.

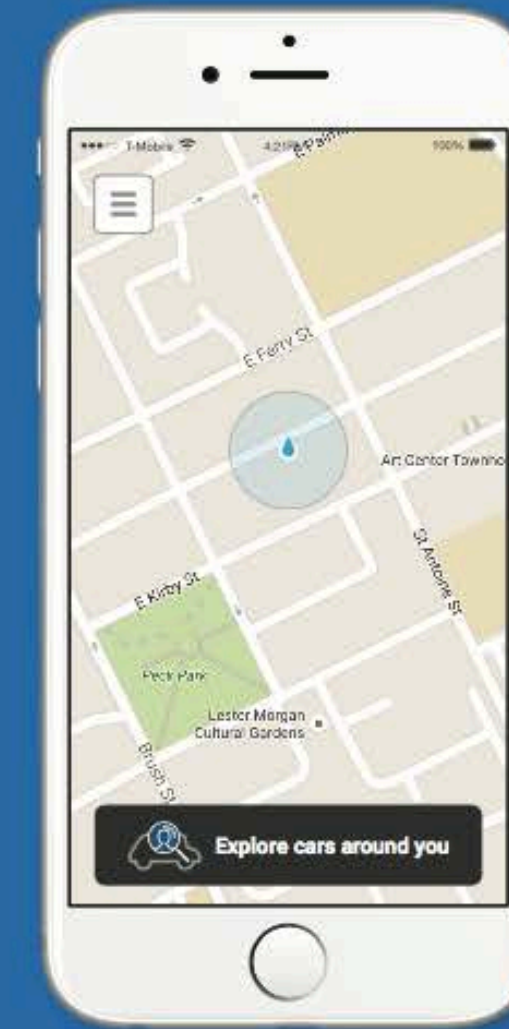
There are wide range of unforeseen opportunities that can become possible by re-conceiving the role of a parked car by converting it to a connected device. A connected parked car has the potential to use the car as an agent to encourage a social conversation.



CarChat

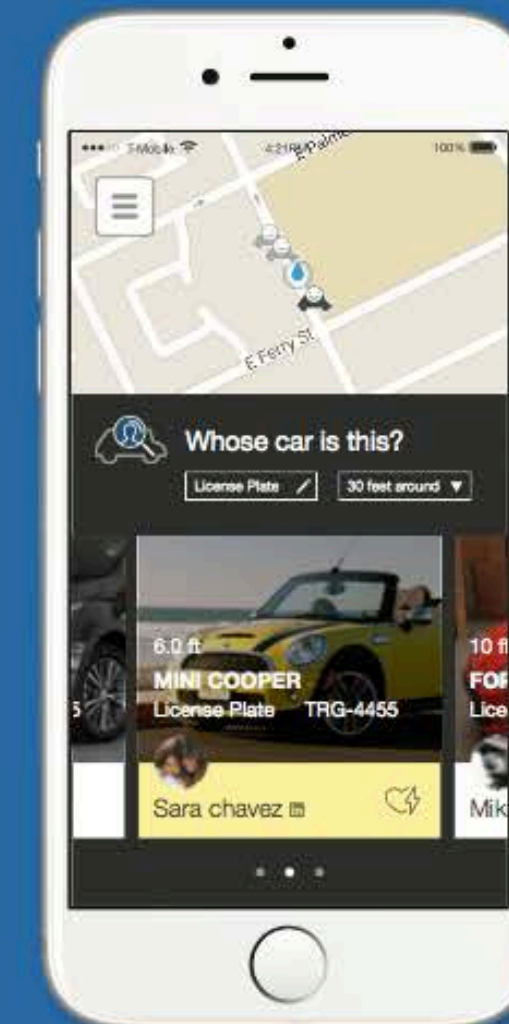
> Explore cars around you

Map shows cars around which have the application



> Find out whose car is this

By selecting each car, you can get the information about the car and car owner





FA15 Trans + IxD Graduate Studio III

Sijia Wan, Enze Zheng, Qhase
Lockhandwala and Bo Bao

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Nature Science Professor
Income \$100,000
Lansing, MI
Age 62



2020
Passion Play

JASON SCHINDLER

Ironman Triathlete
Income \$80,000
Portland, OR
Age 38





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BENCHMARK EXPERIENCE

Desert safari
Anniversary in Cancun
Live in the wild

PERSONALITY



Scientific Nature-oriented Organised Persistent Efficient Subjective

CORE EXPERIENCE



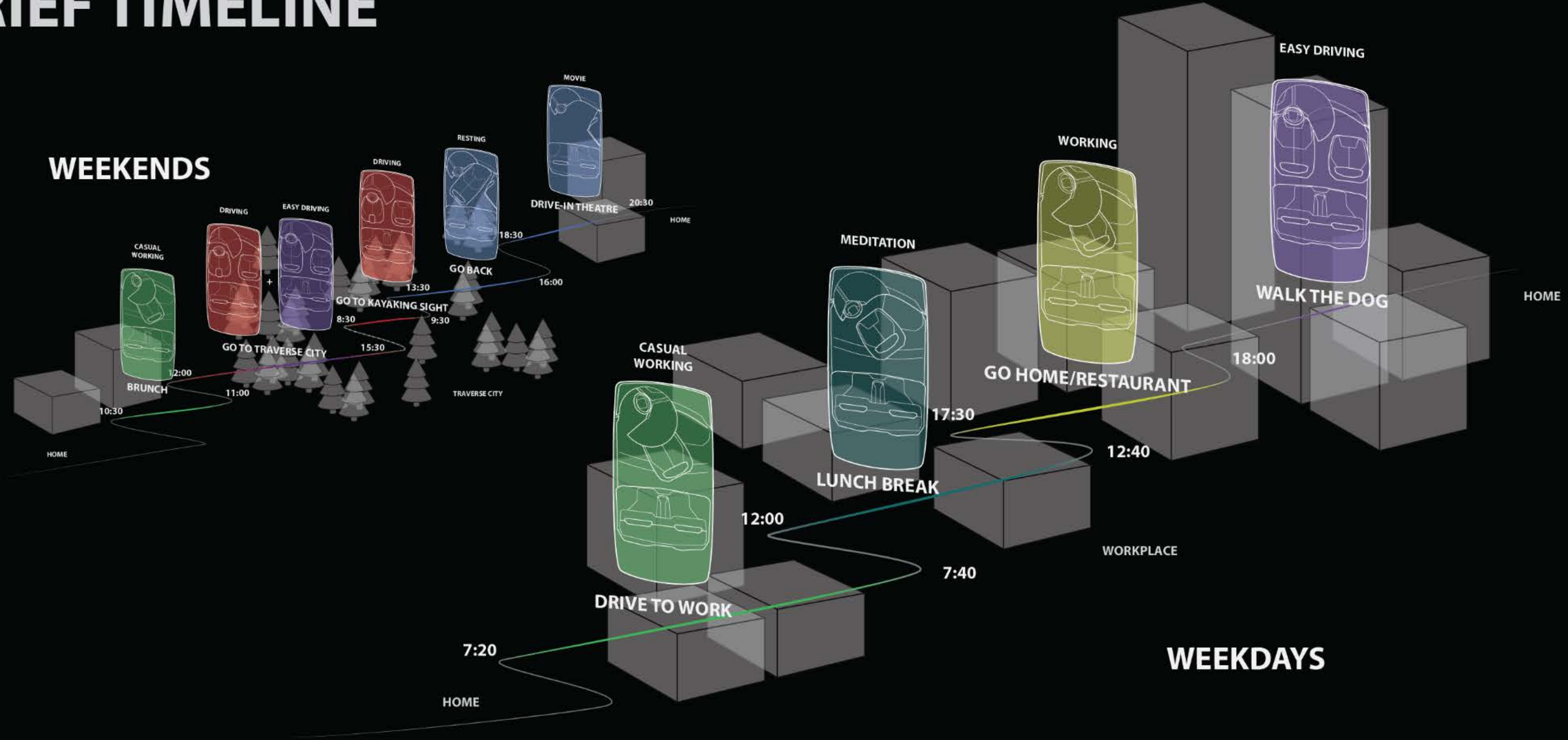
Reading and preparing lectures
Meditating, Freeing up mind
Drive-in theater
Camping





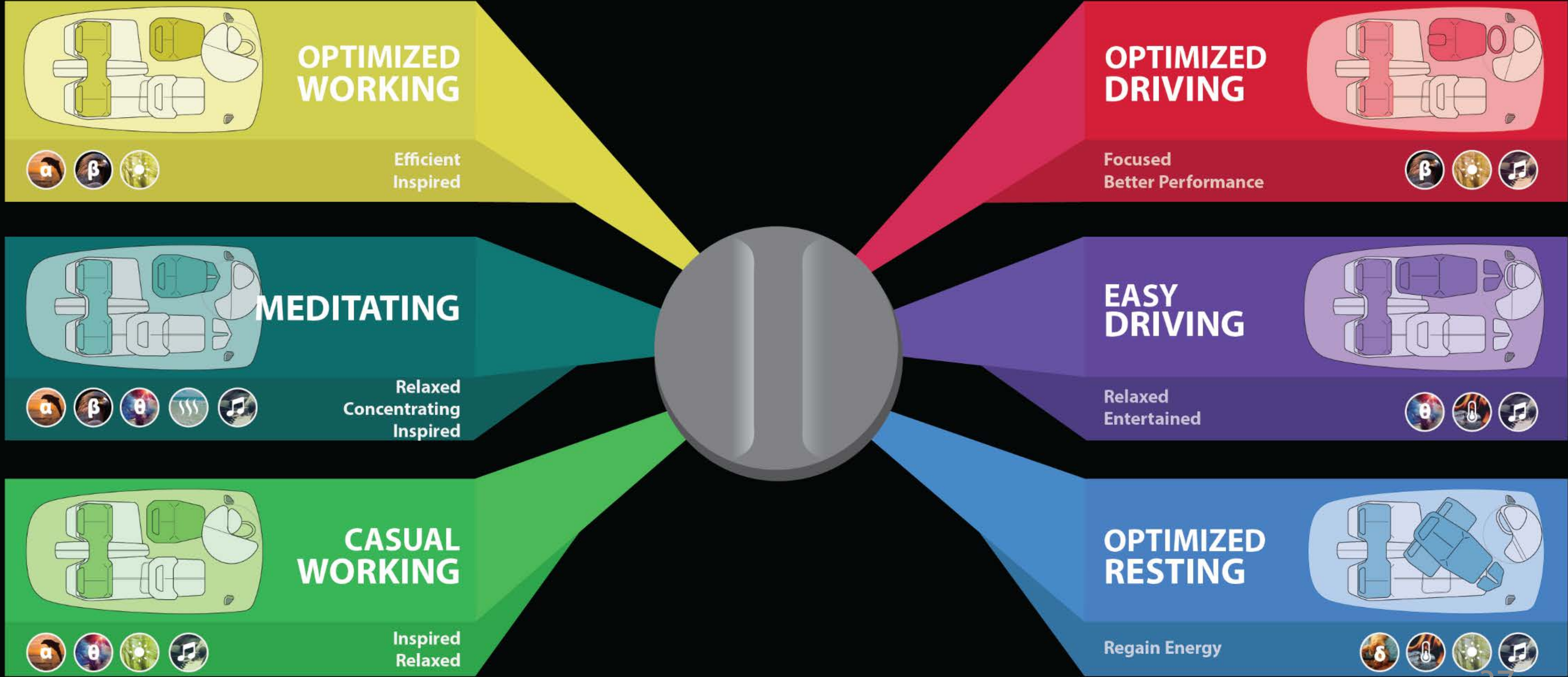
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BRIEF TIMELINE





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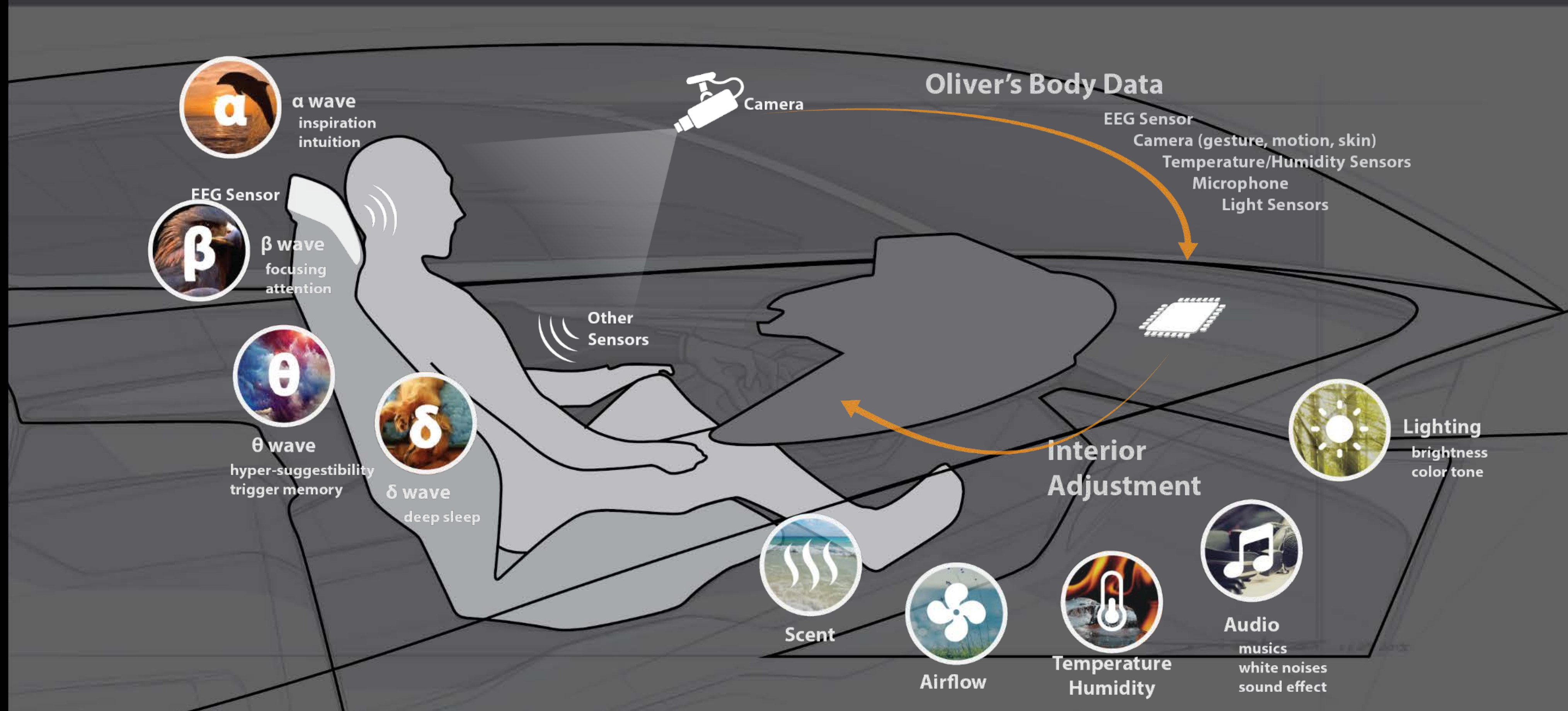




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AUTONOMOUS INTERIOR MODE

Interior is adjusted through human data collected by sensors

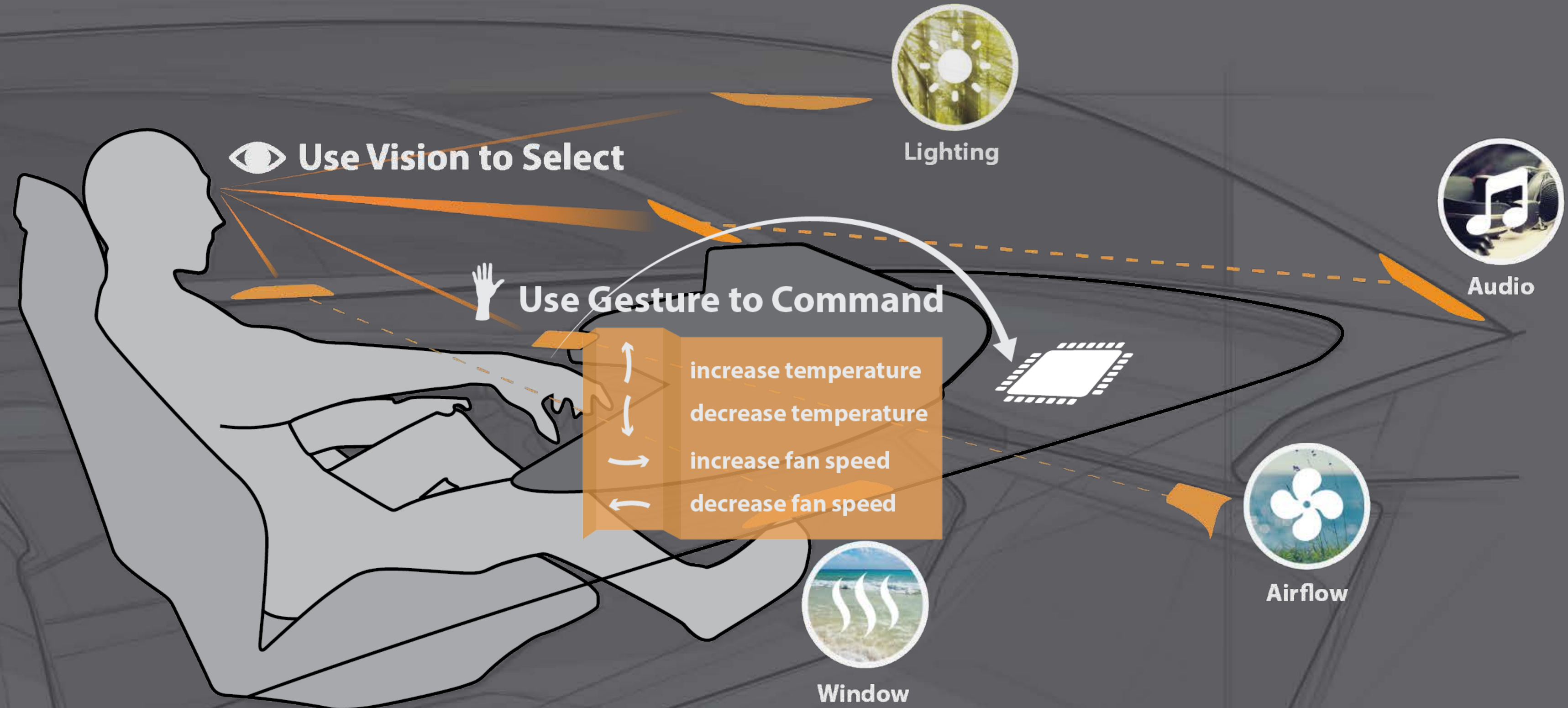




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OVERRIDE CONTROL MODE

Interior is adjusted through hand and body gestures

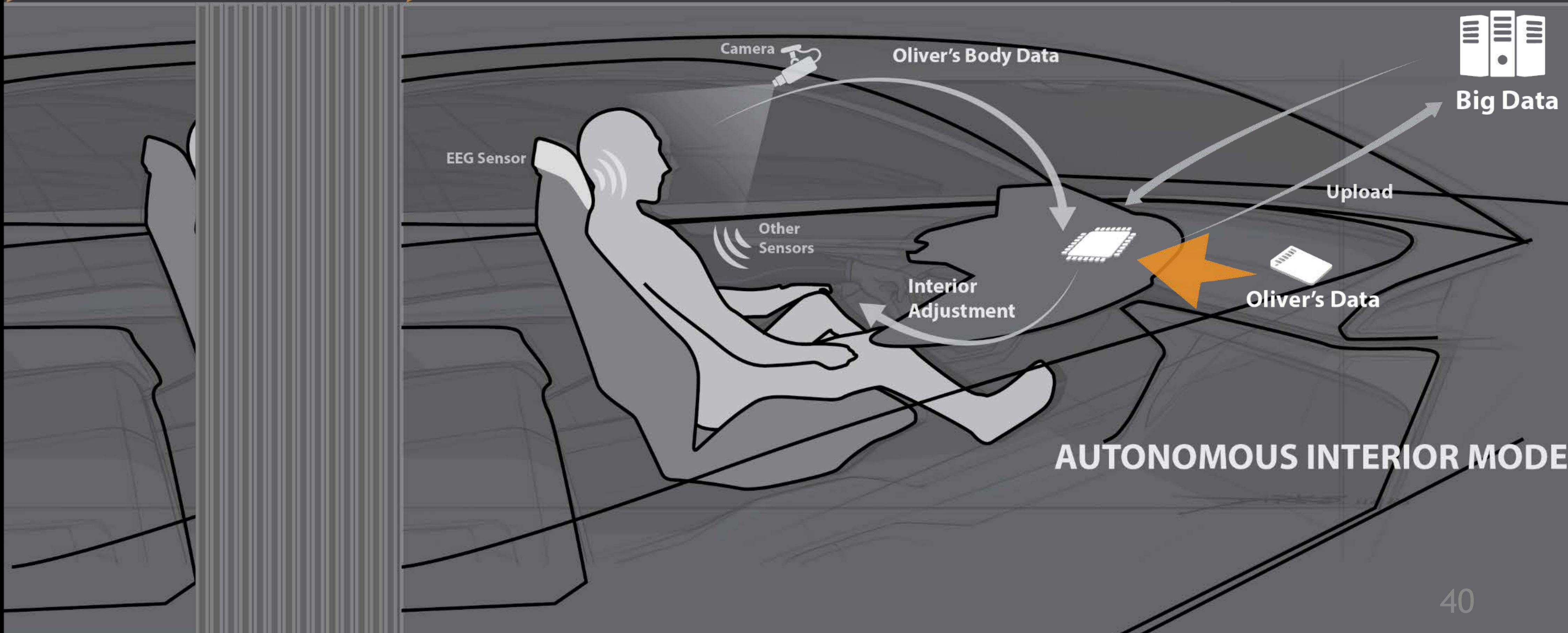




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1ST DRIVE
04-25-2025

100th DRIVE
06-25-2025

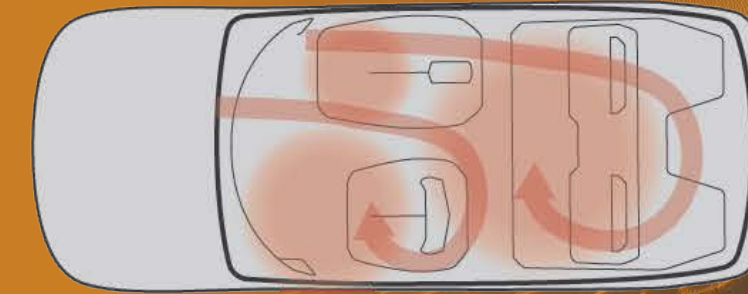
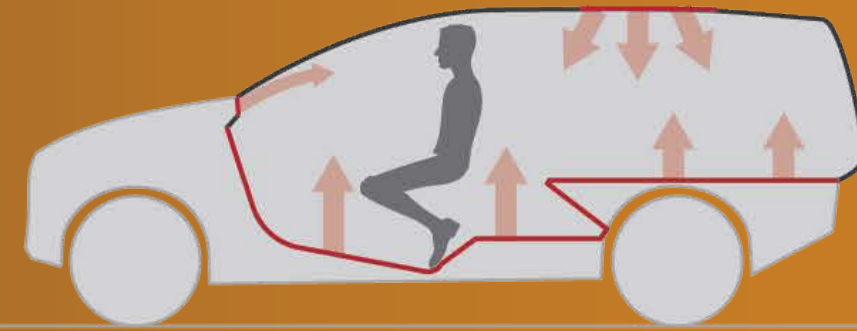




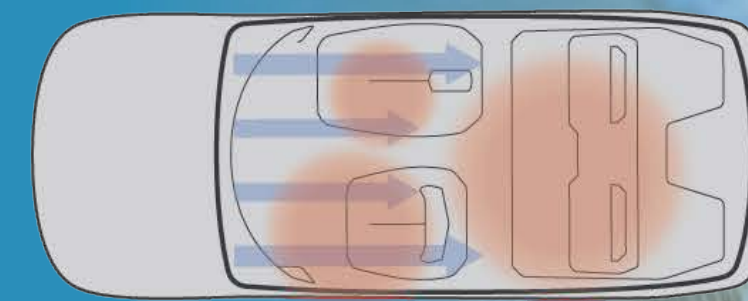
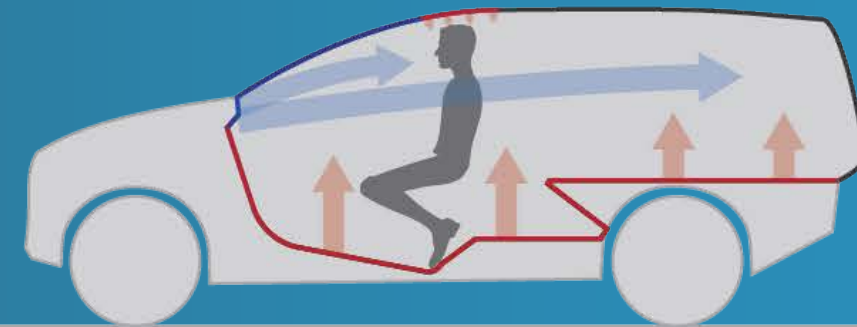
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ELEVATED EXPERIENCE

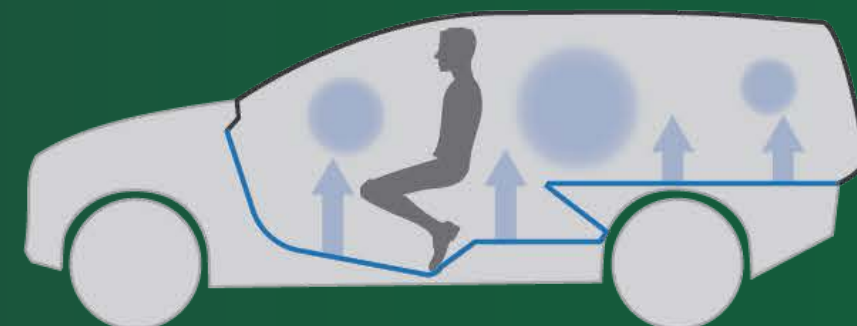
Reproducing benchmark environments into daily life
 Not only sound are stereo, heat, airflow, scent, and lighting are stereo too



Desert Environment



Beach Environment



Forrest Environment

DAILY LIFE

BENCHMARK EXPERIENCE



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Concept 1 for Oliver

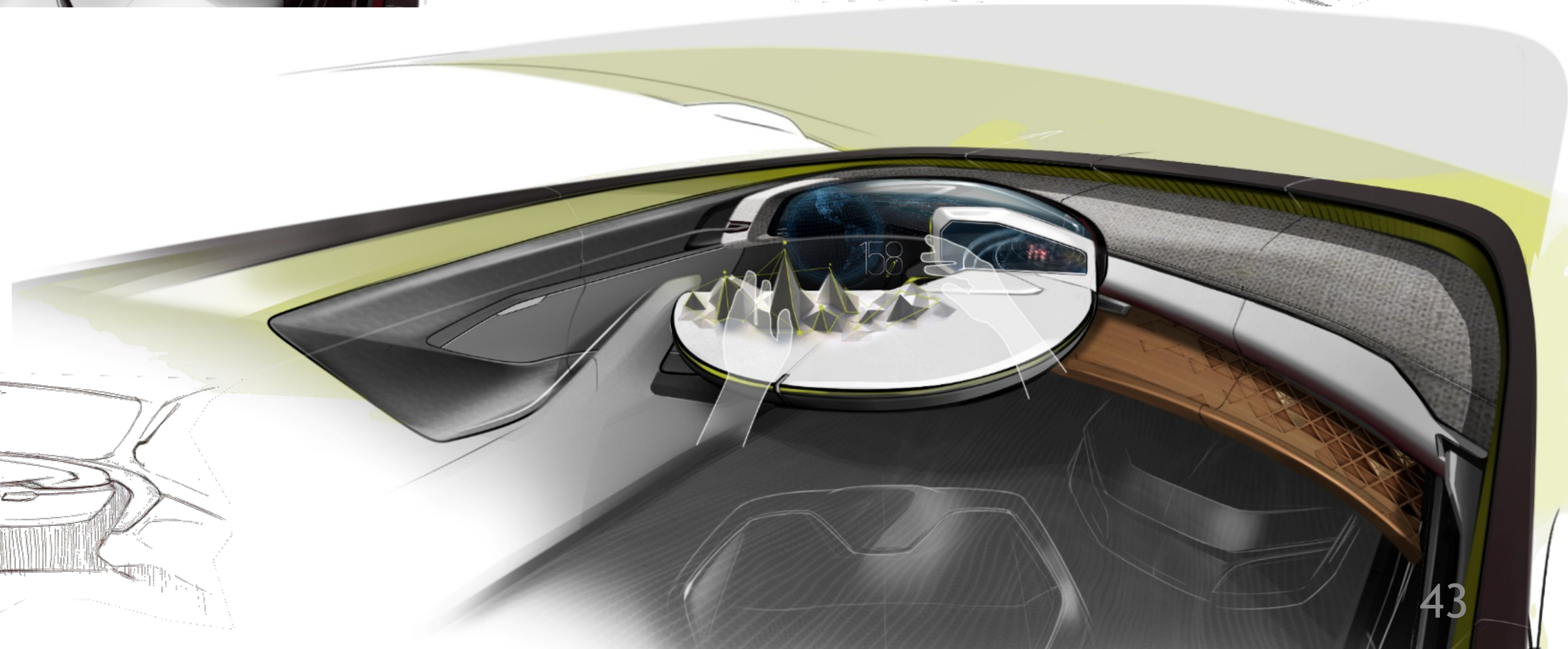
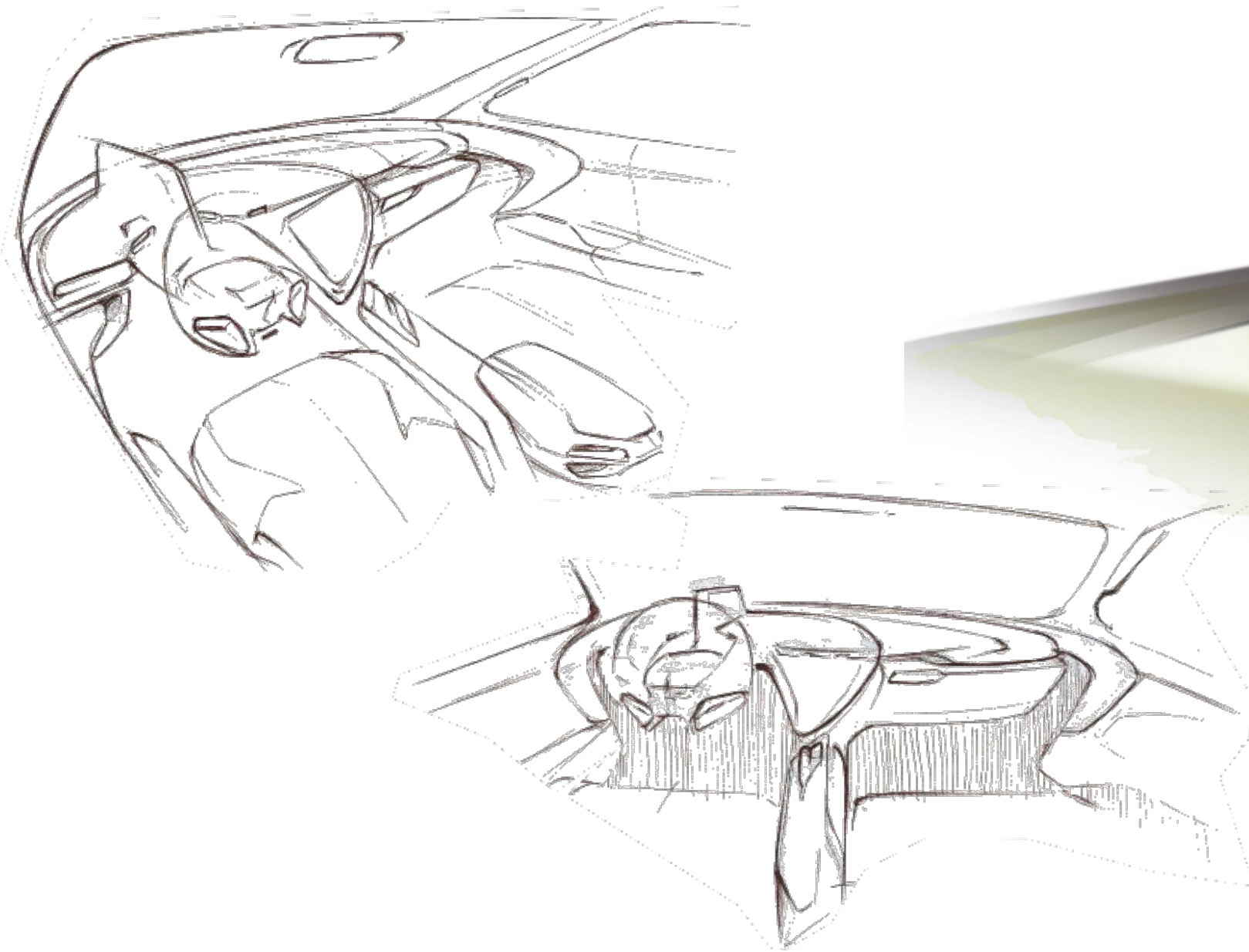
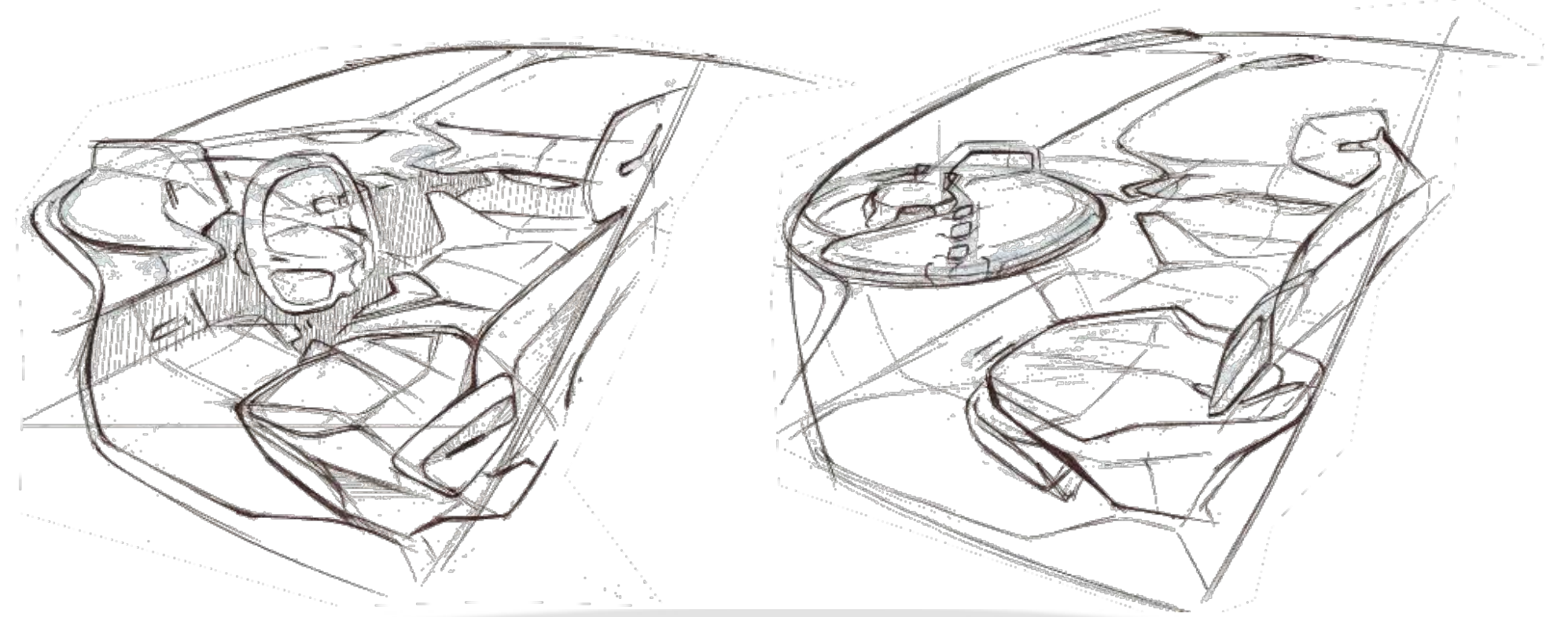
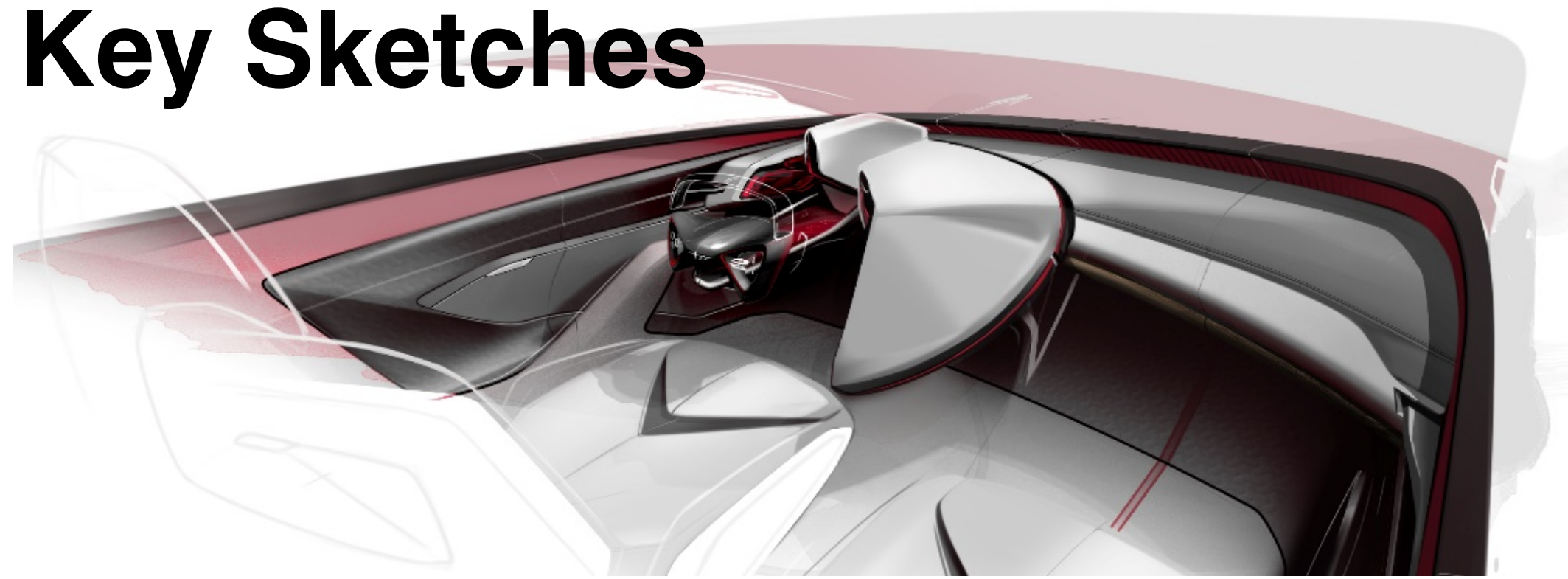


Welcoming Entrance



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Key Sketches

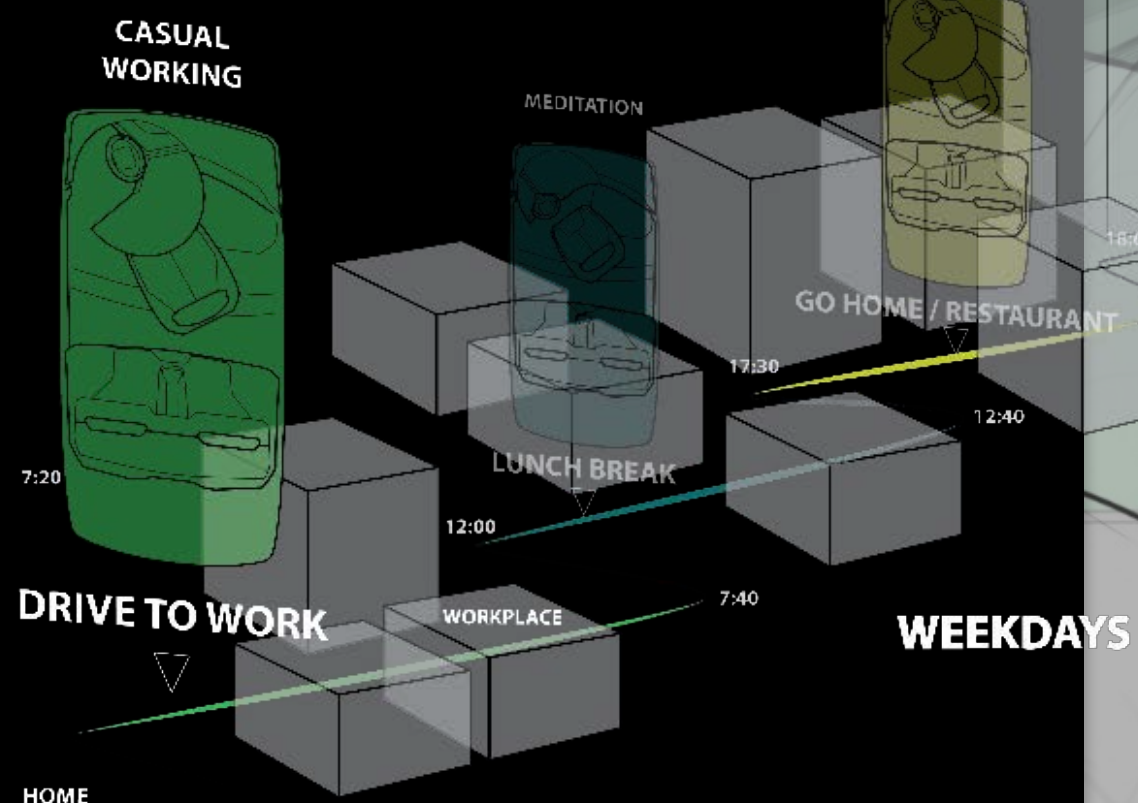
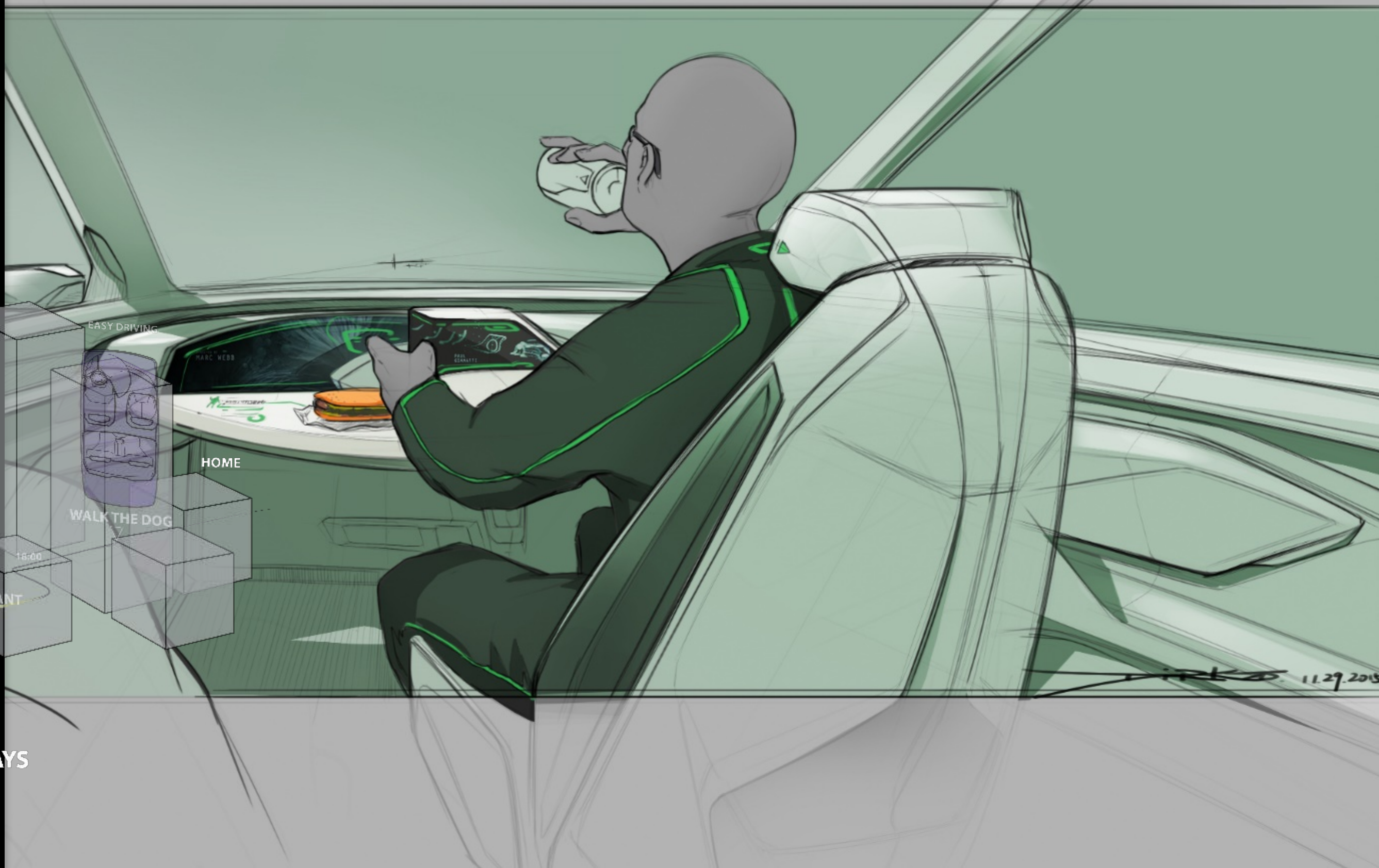




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Morning Music
 Morning Light



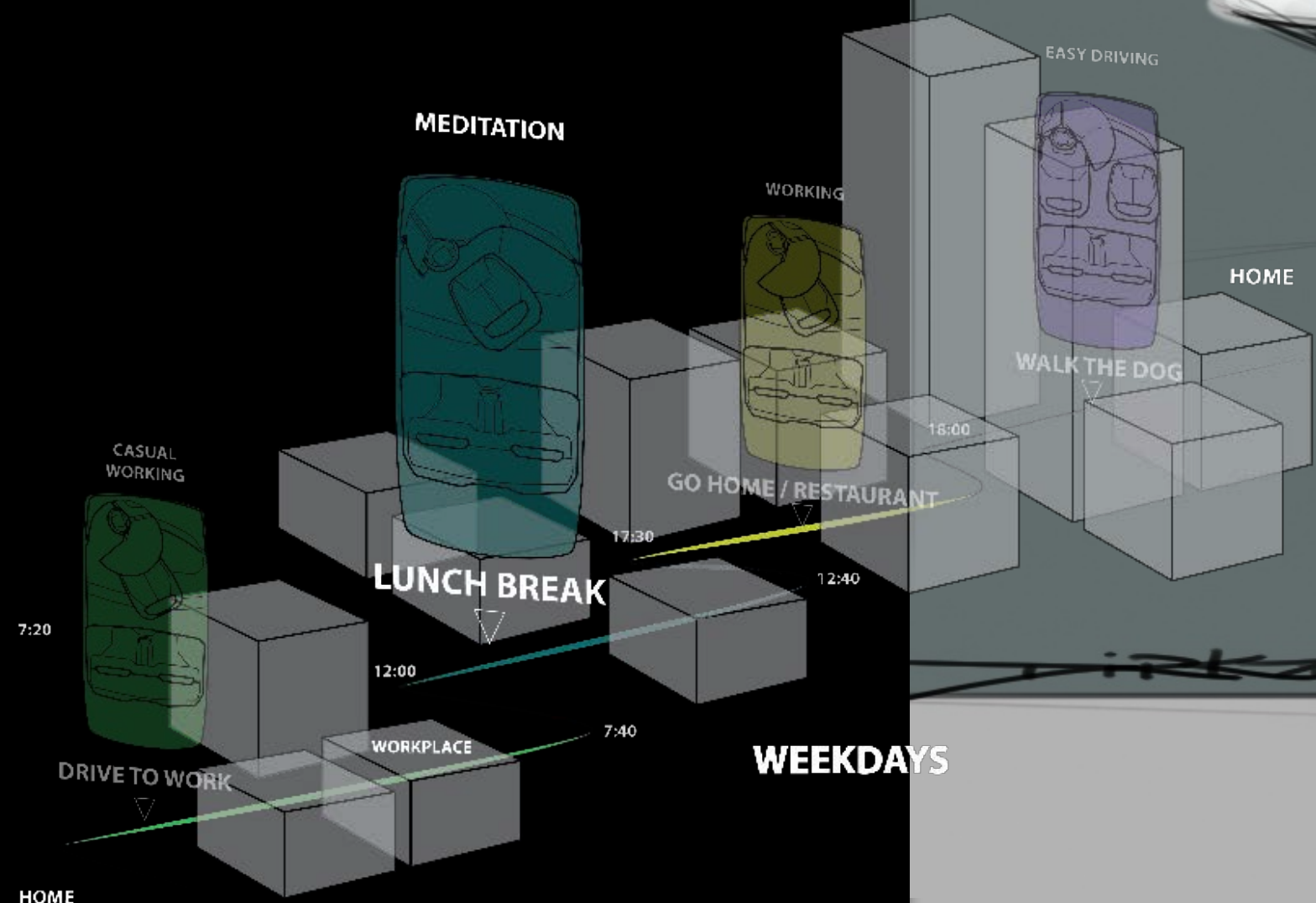
Casual Working
 Watch Morning News
 Have Breakfast
 Inspired, Relaxed



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Rustling Leaves Sound
 Breeze with
 Mud Smell after Rain



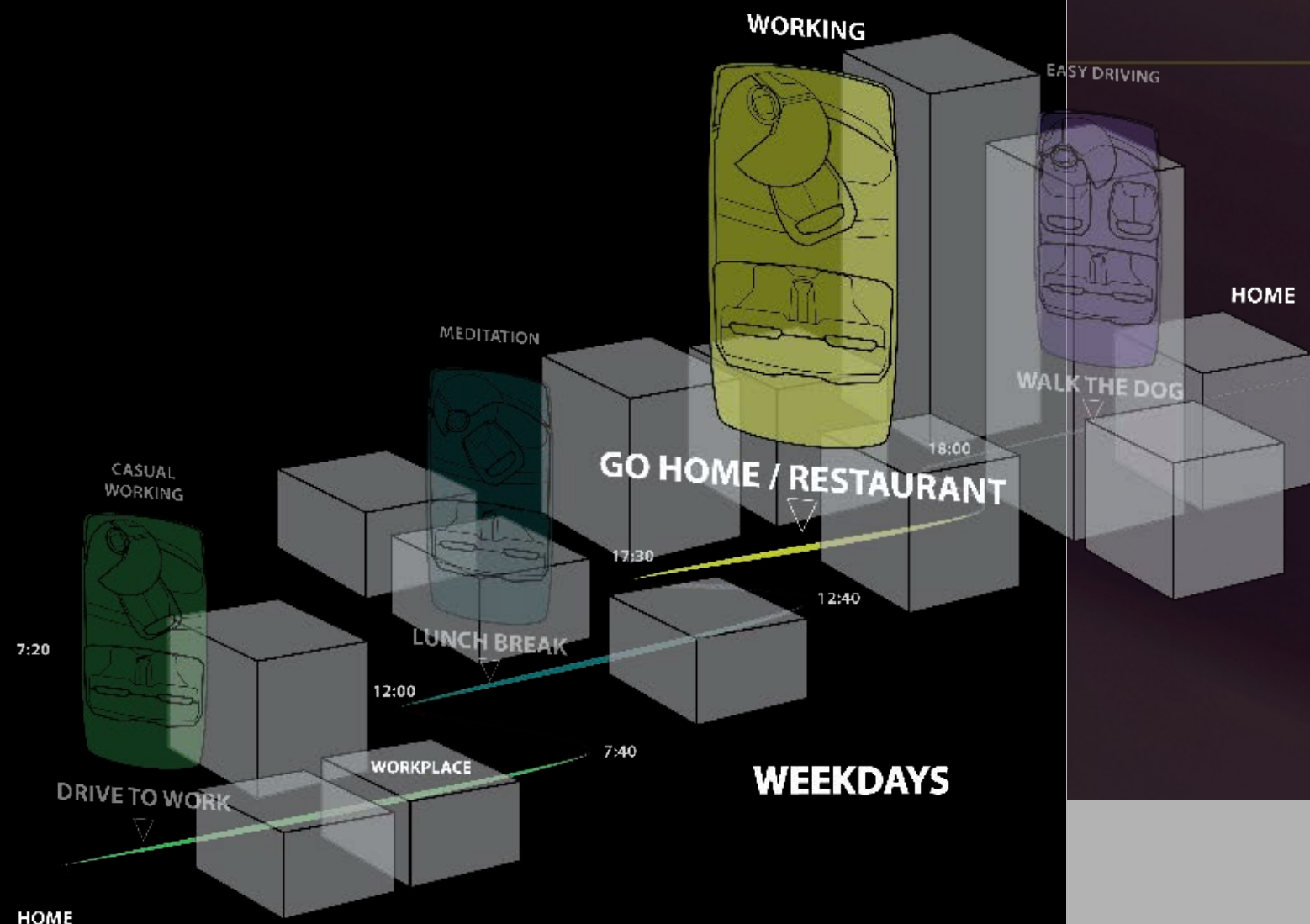
Meditation Mode
 Short Break after Lunch
 Minimum Distraction
 Calm, Focused, Relaxed



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Lighting Focus on Table
 No Distraction from Other
 Interior Elements



Holographic Display + Smart Surface Interface

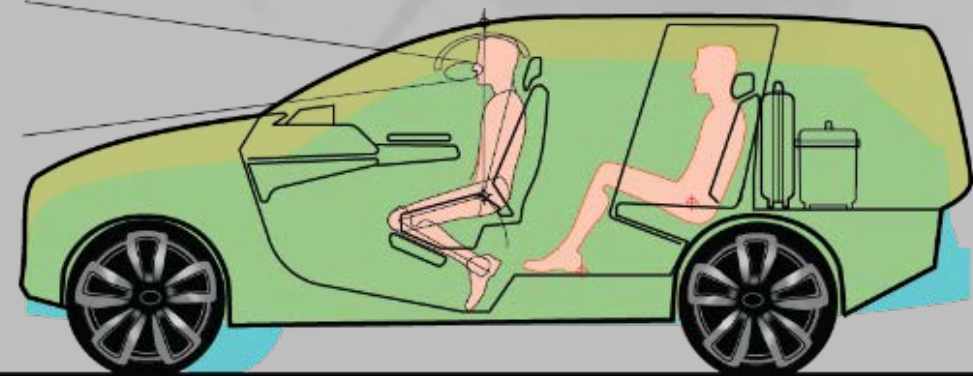
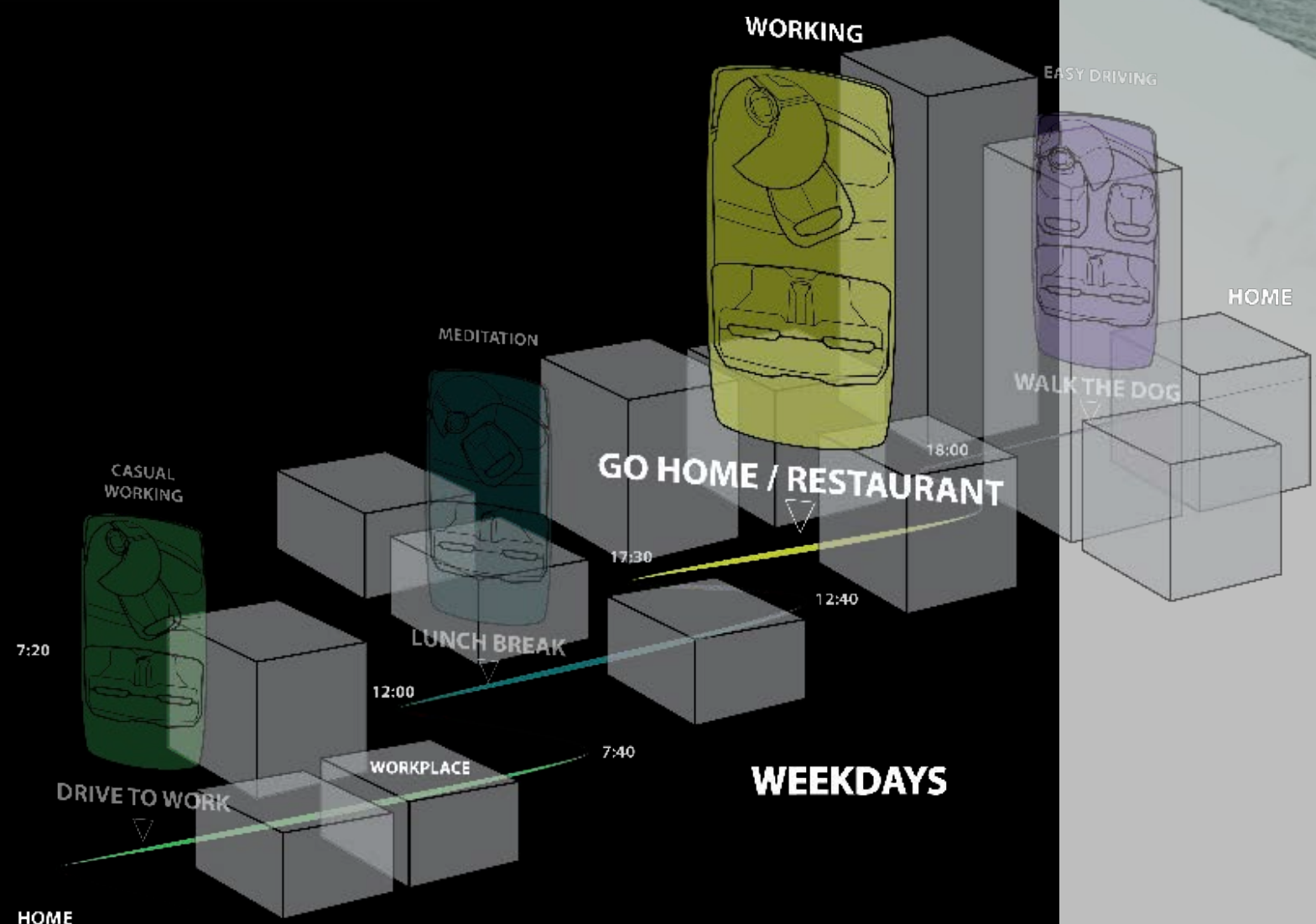
Working Mode
 Efficient, Inspired



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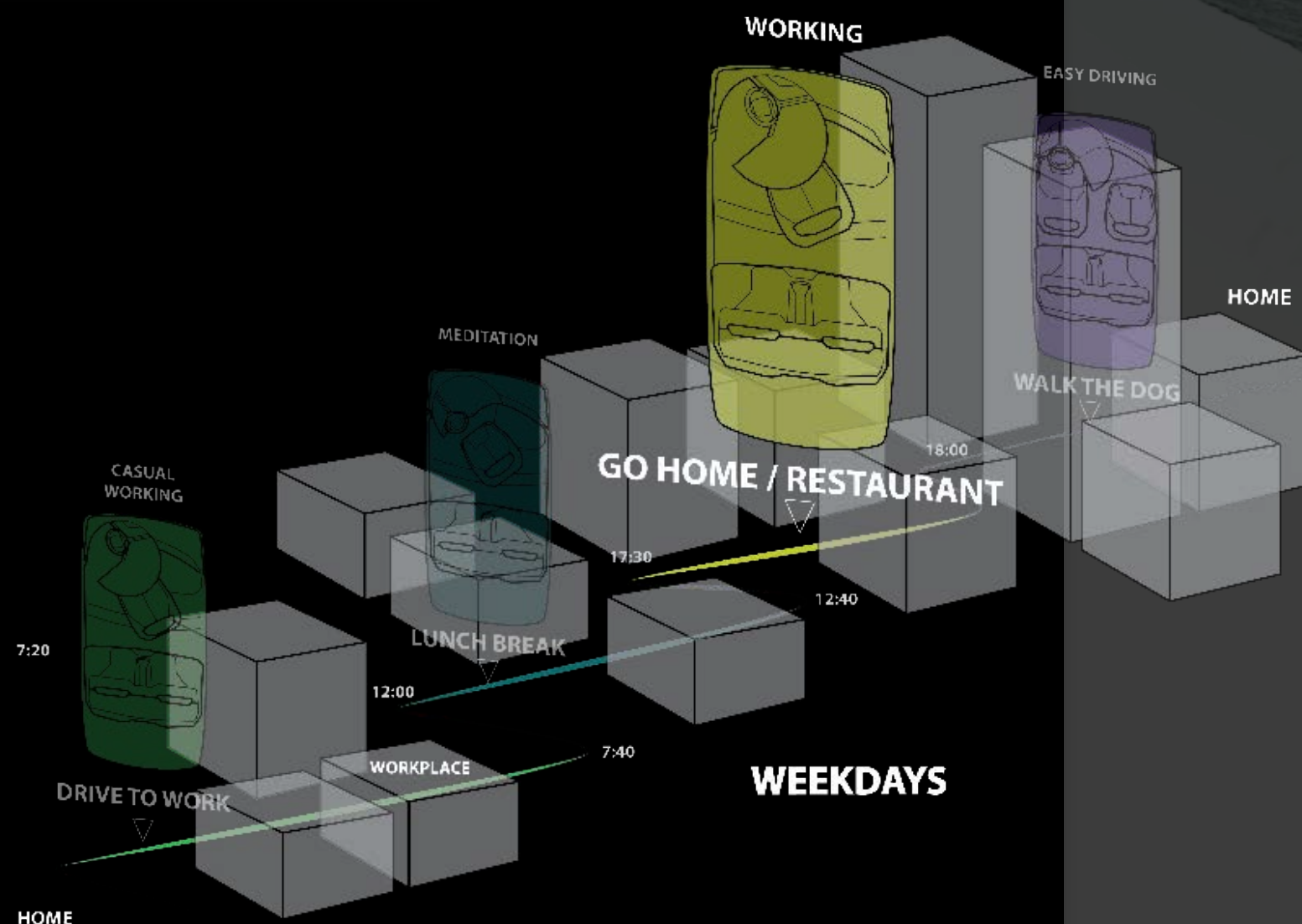
Lighting focus on table
 No distraction from other interior elements



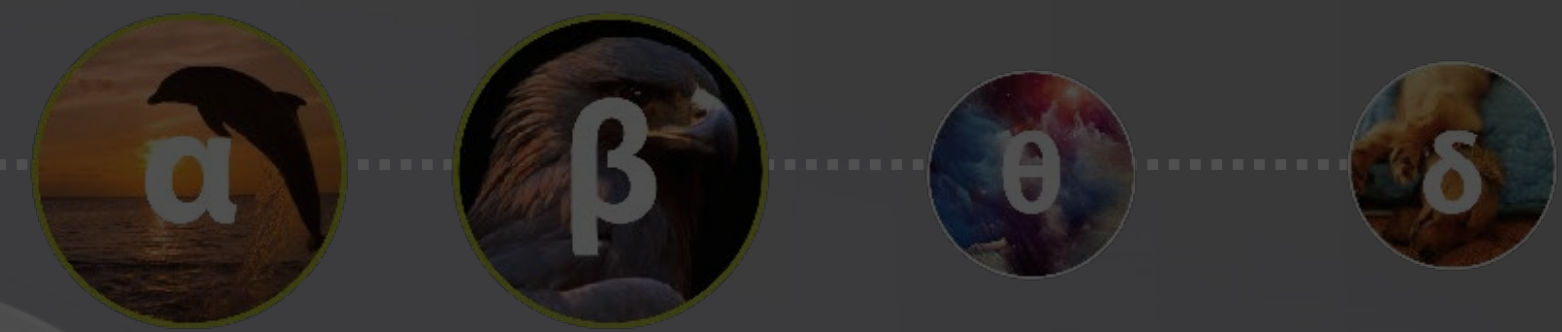
Working Mode
 Finish up the work



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Material Detail



Recycle Paper Texture



Sculptured Wood Surface



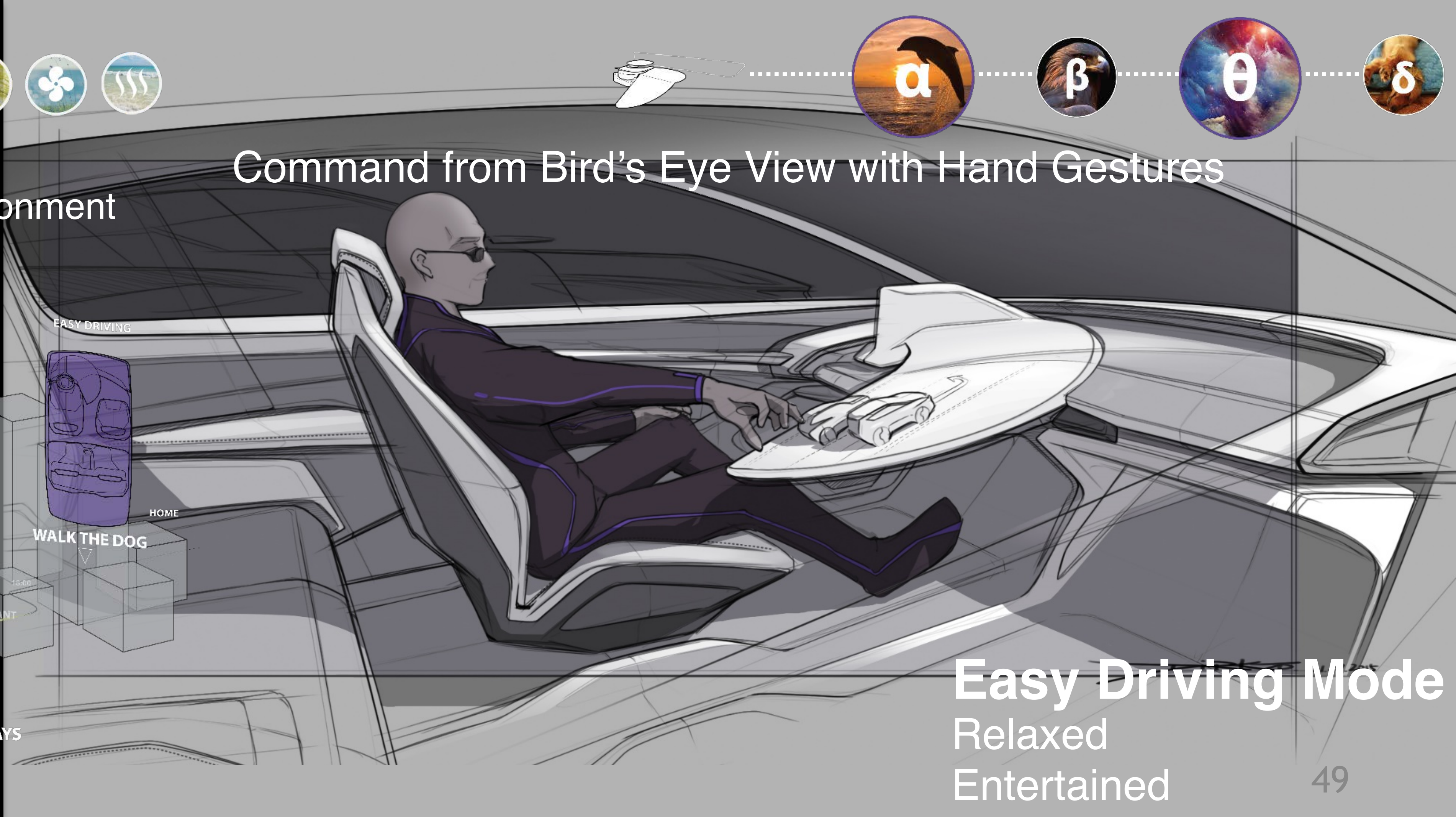
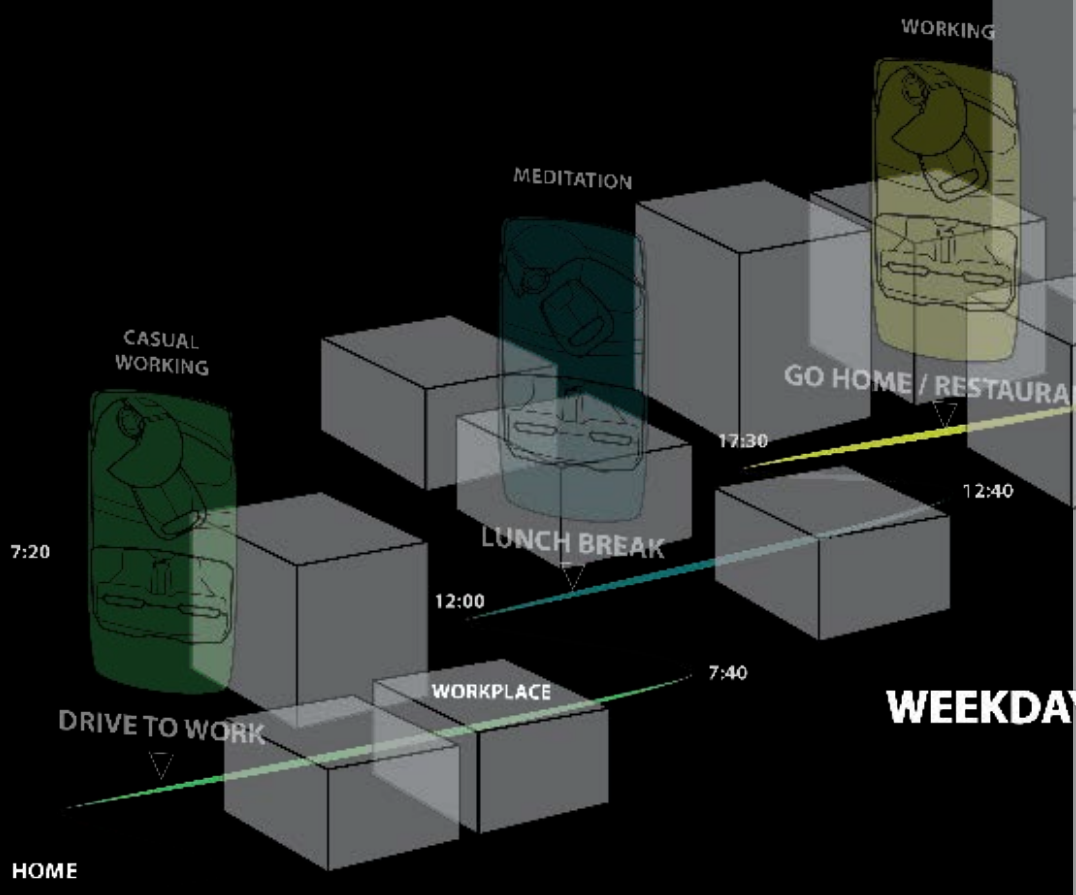
Embedded Copper Buttons



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**Enjoyable Music
 Benchmark Environment**



Command from Bird's Eye View with Hand Gestures

EASY DRIVING

WALK THE DOG

HOME

Easy Driving Mode

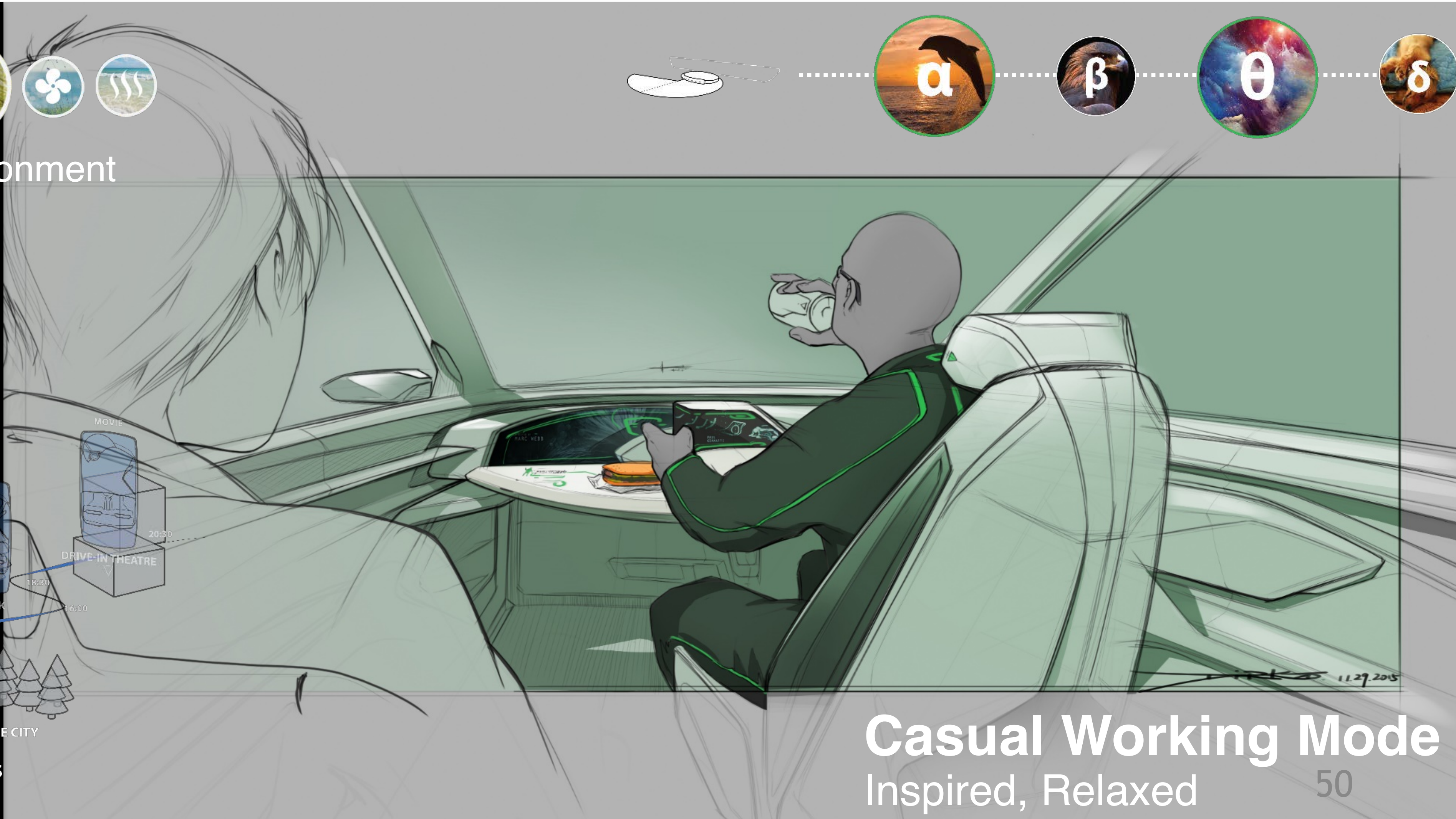
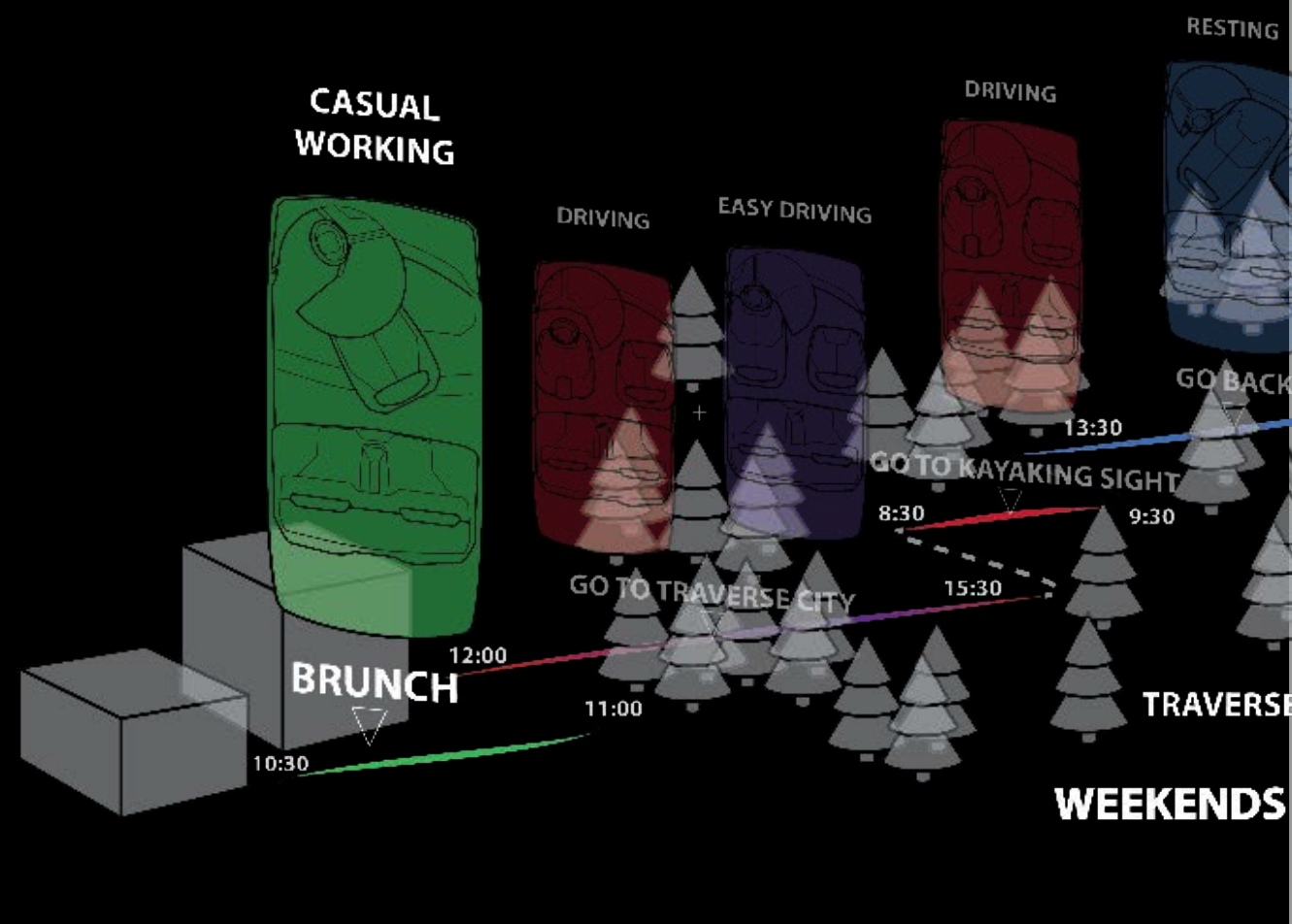
Relaxed
 Entertained



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Benchmark Environment



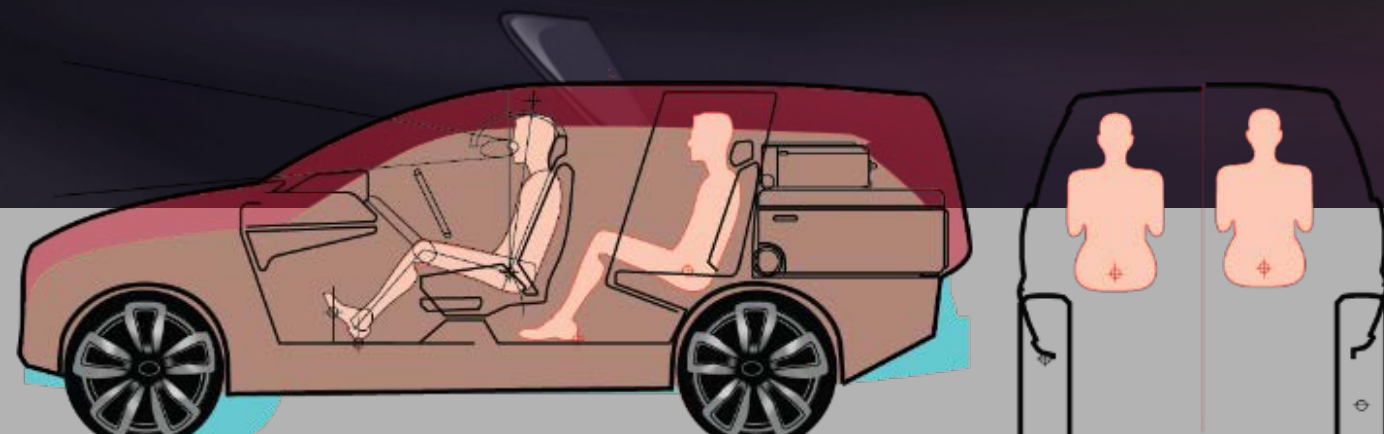
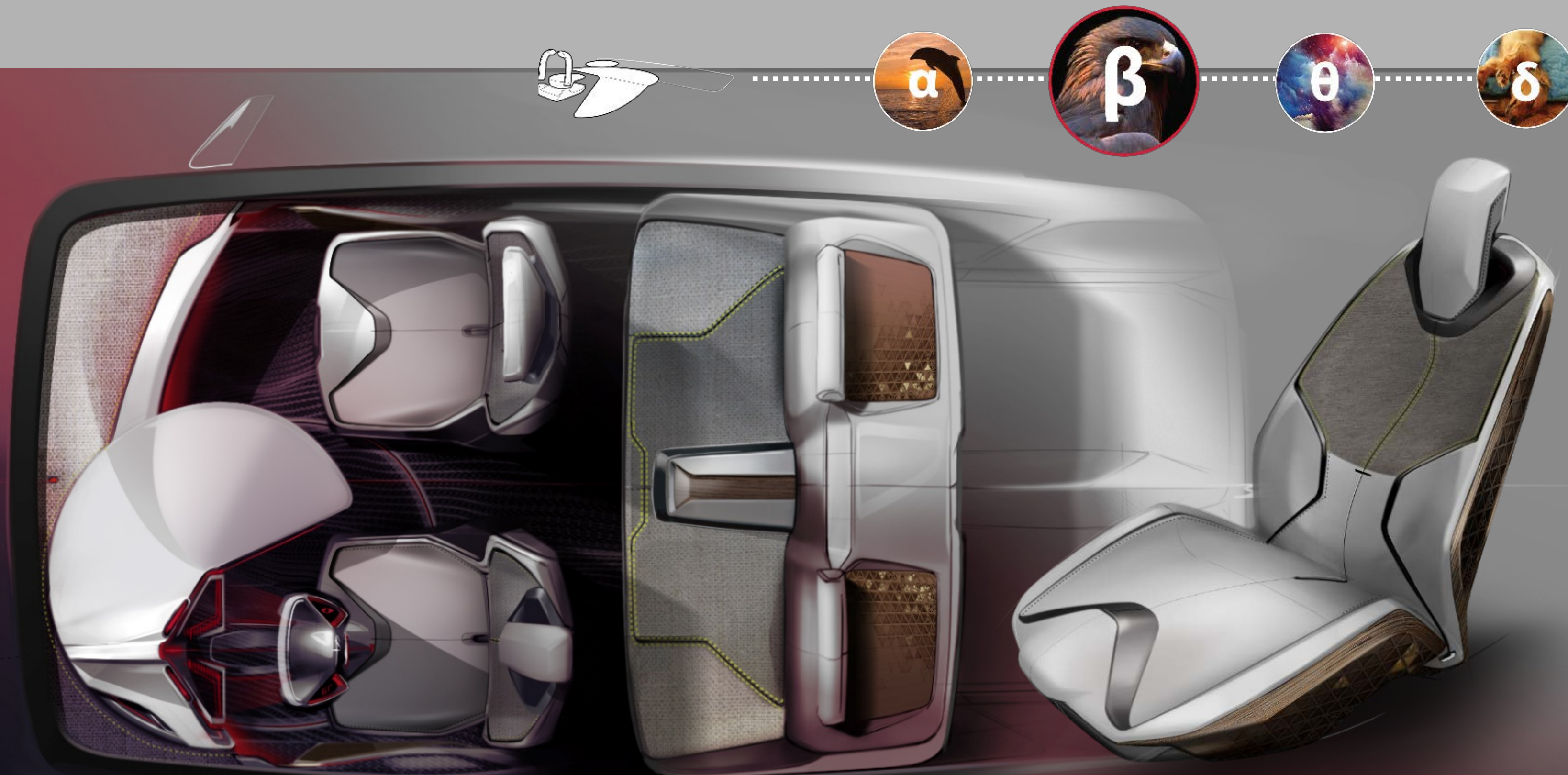
Casual Working Mode
 Inspired, Relaxed



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**Race Car Engine Sound
 Energetic Music**



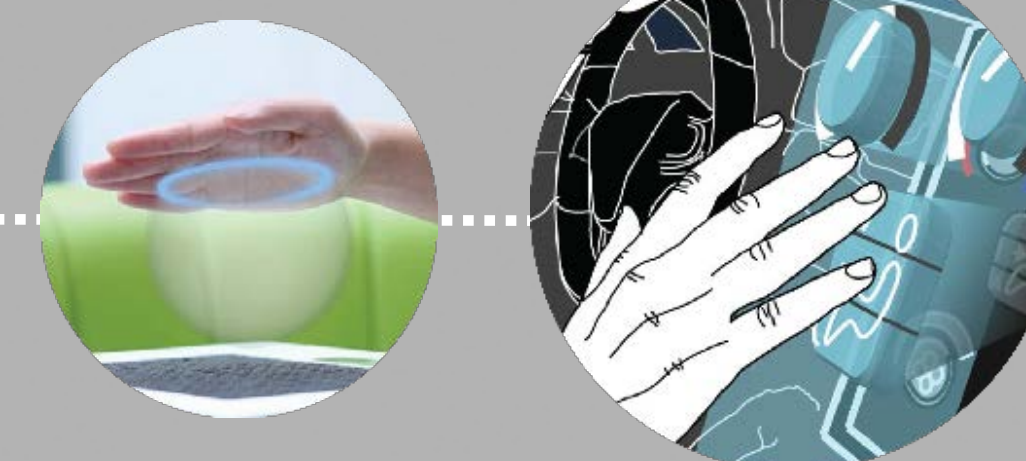
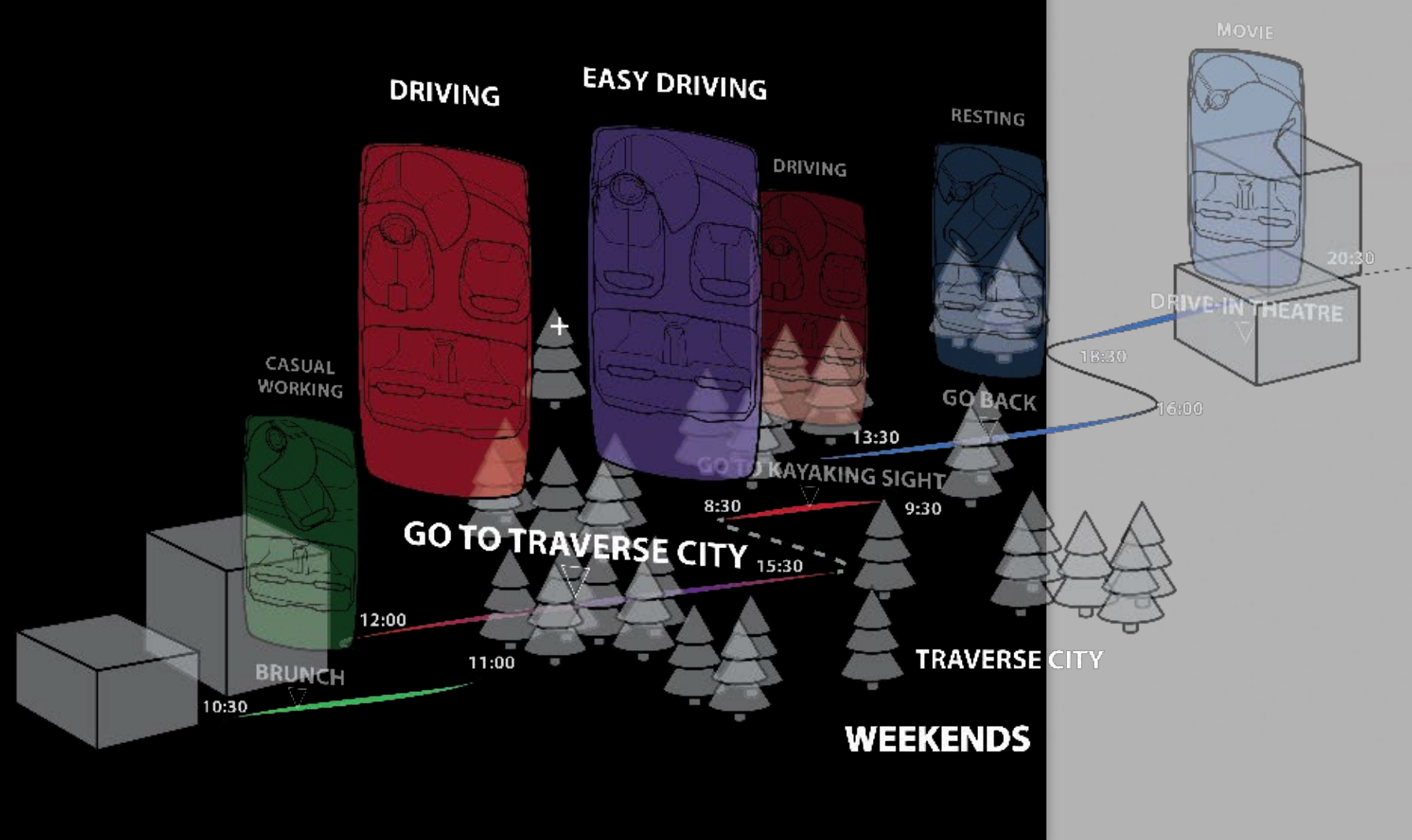
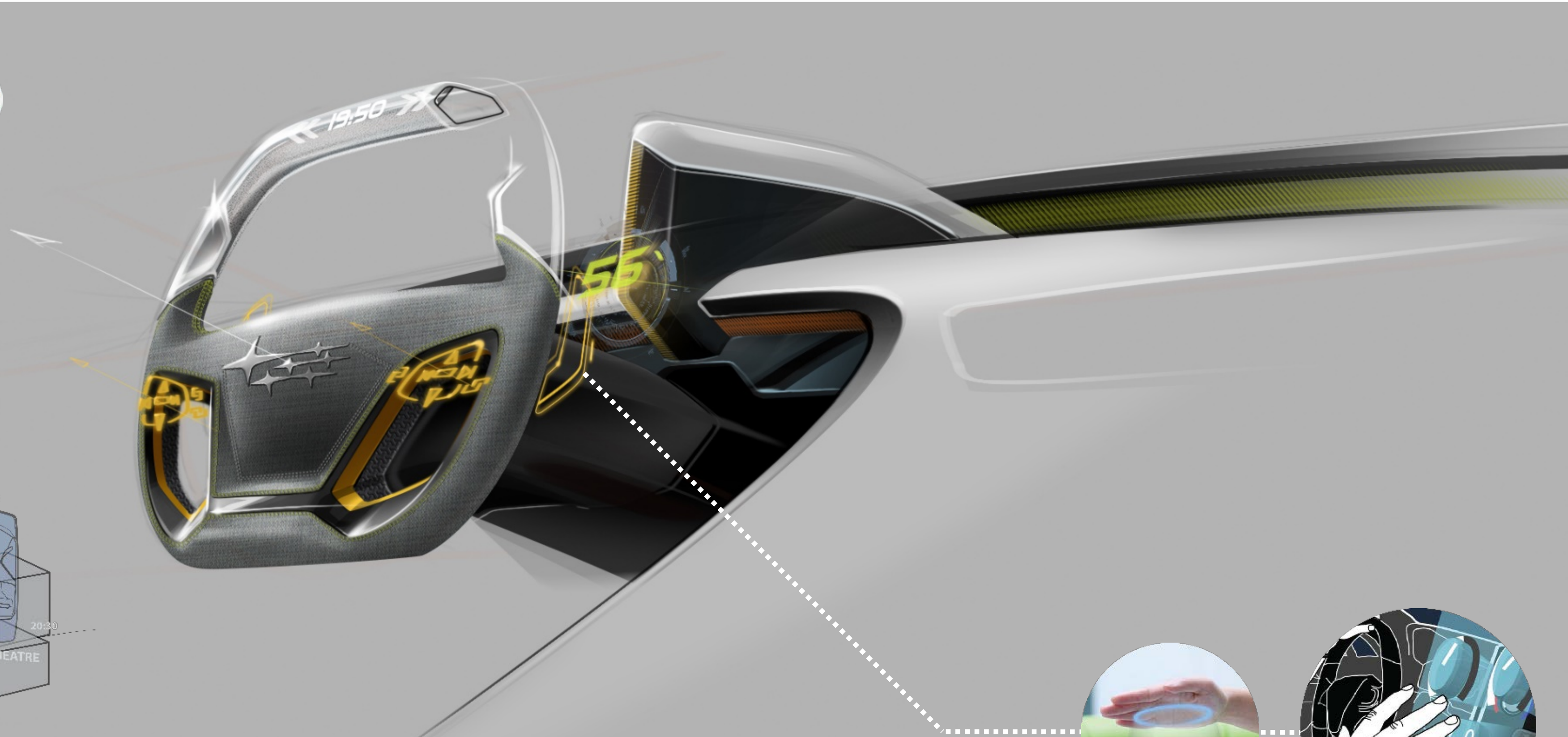
Driving Mode
 Focused
 Better Performance



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Race Car Engine Sound
 Energetic Music



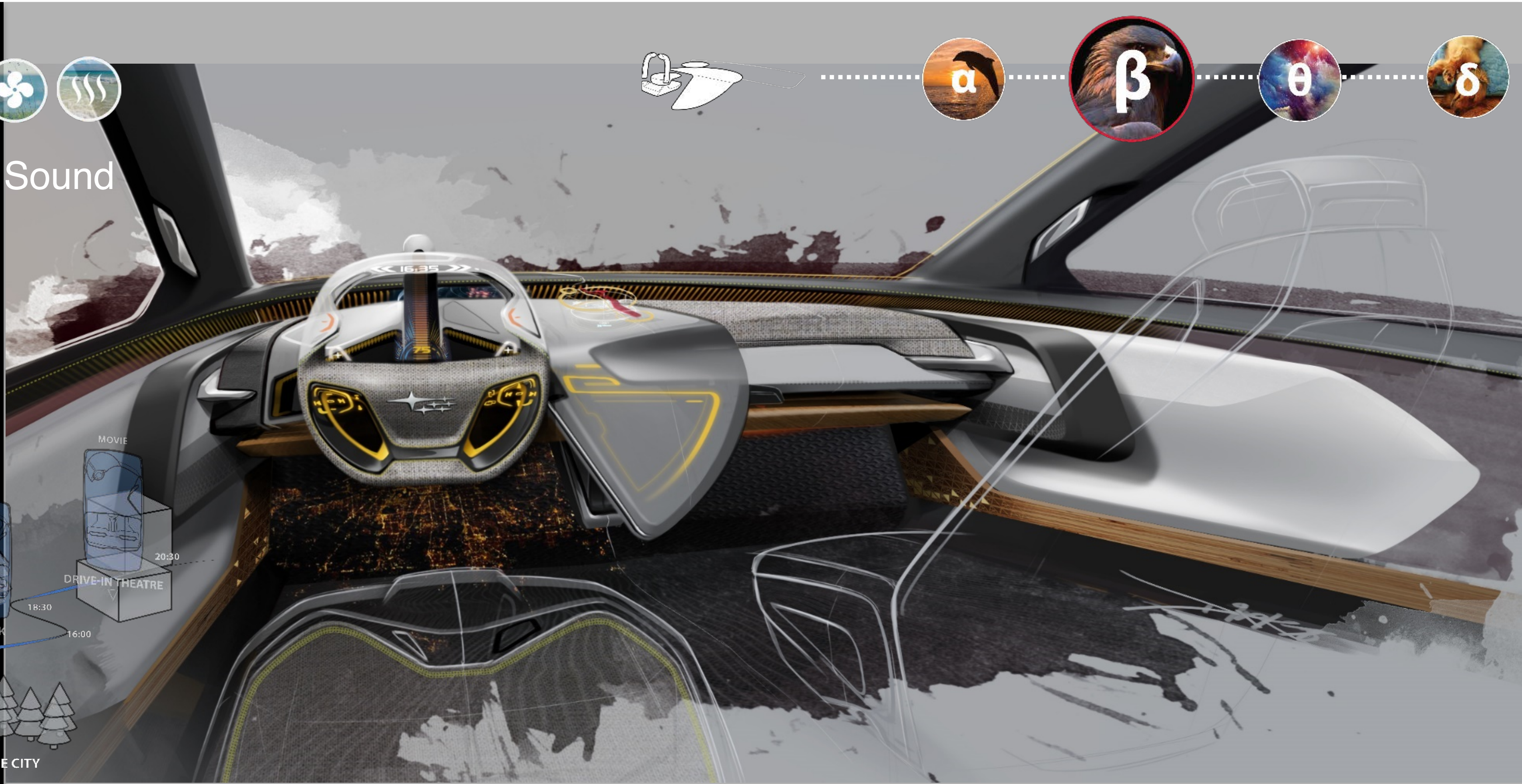
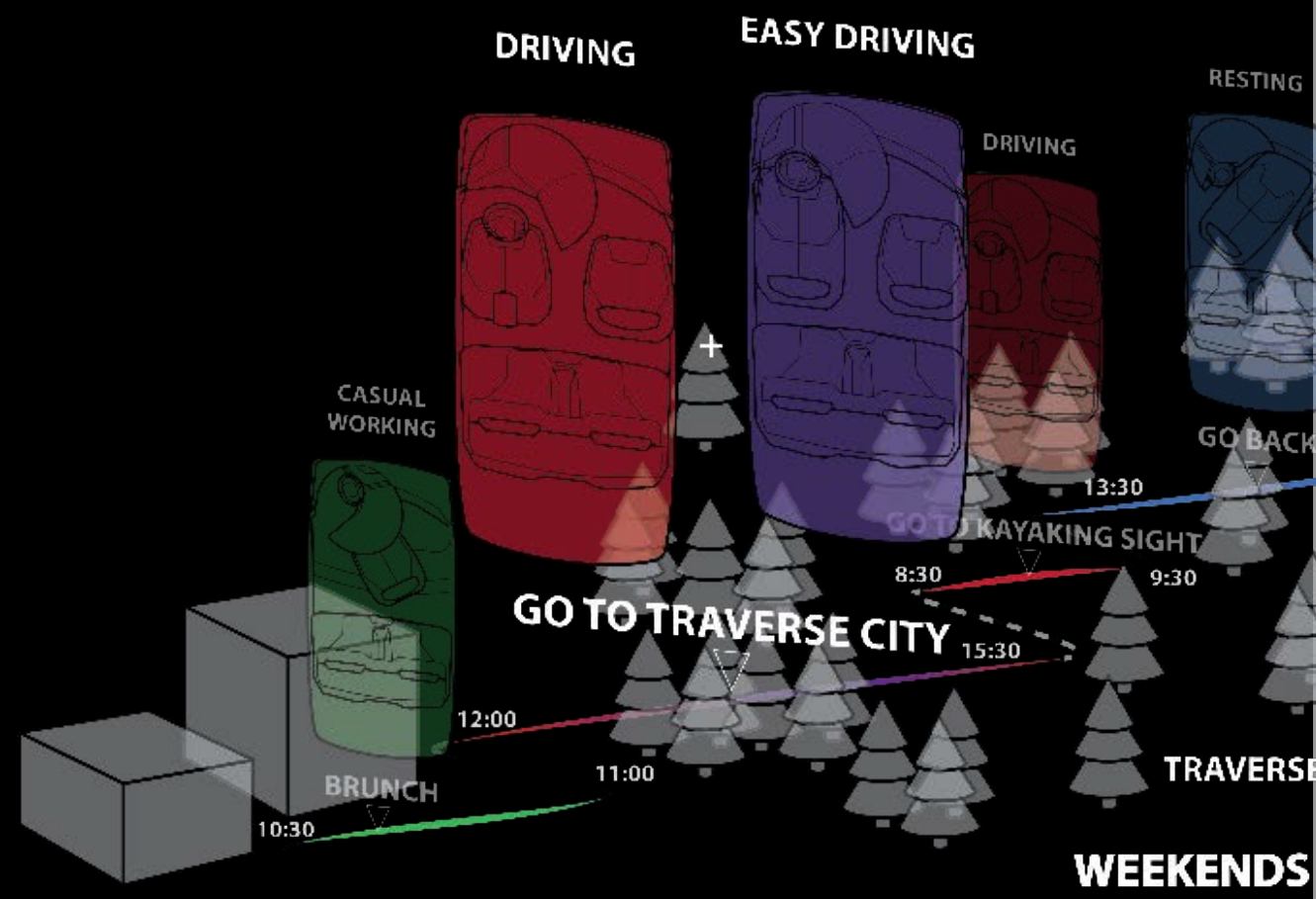
Ultrasonic Haptics Interface
 with Holographic Display



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2025
 Simple Retreat + Commander-in-chief
 Nature Science Professor
 Income \$100,000
 Lansing, MI
 Age 62



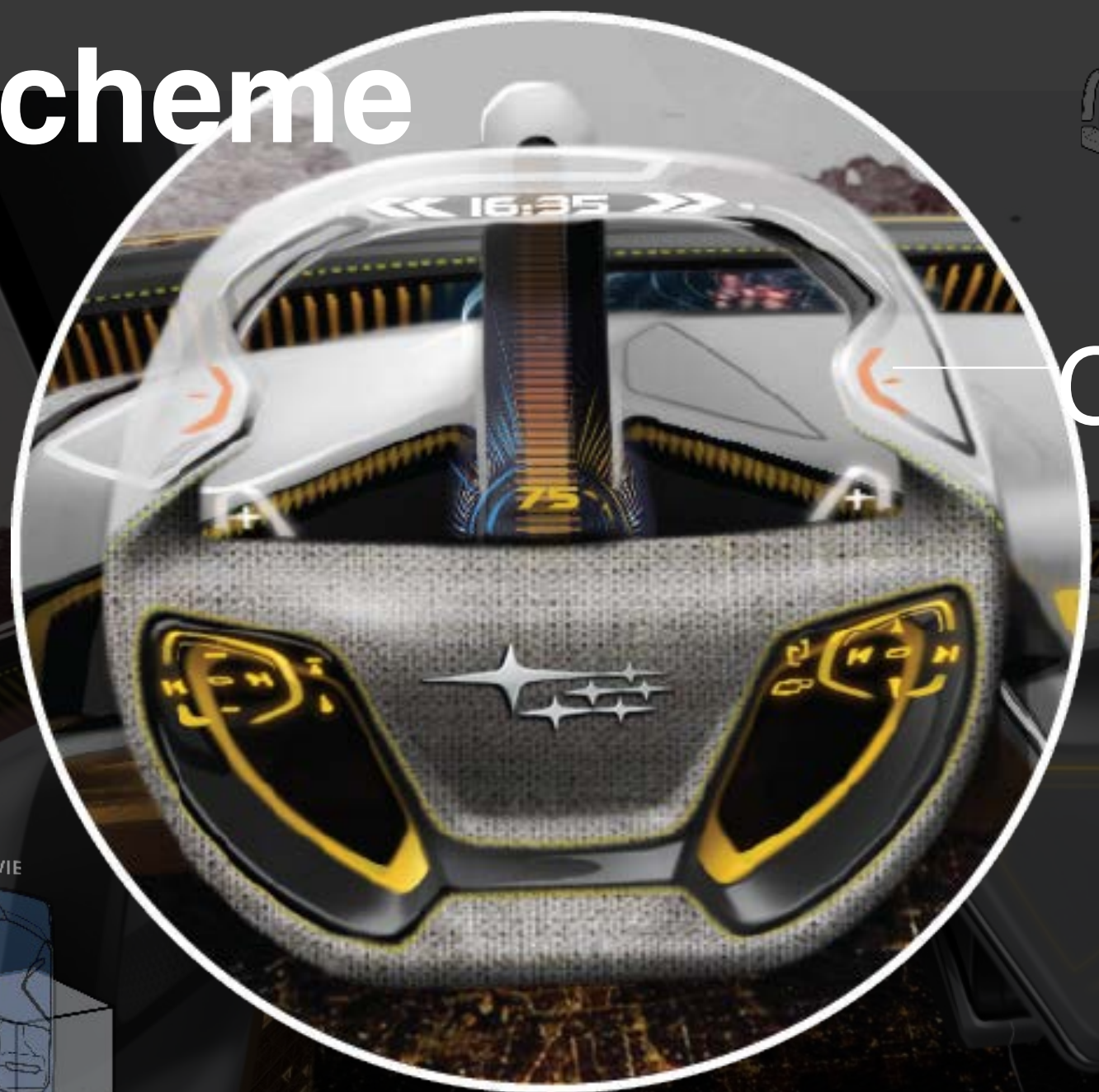
Race Car Engine Sound
Energetic Music



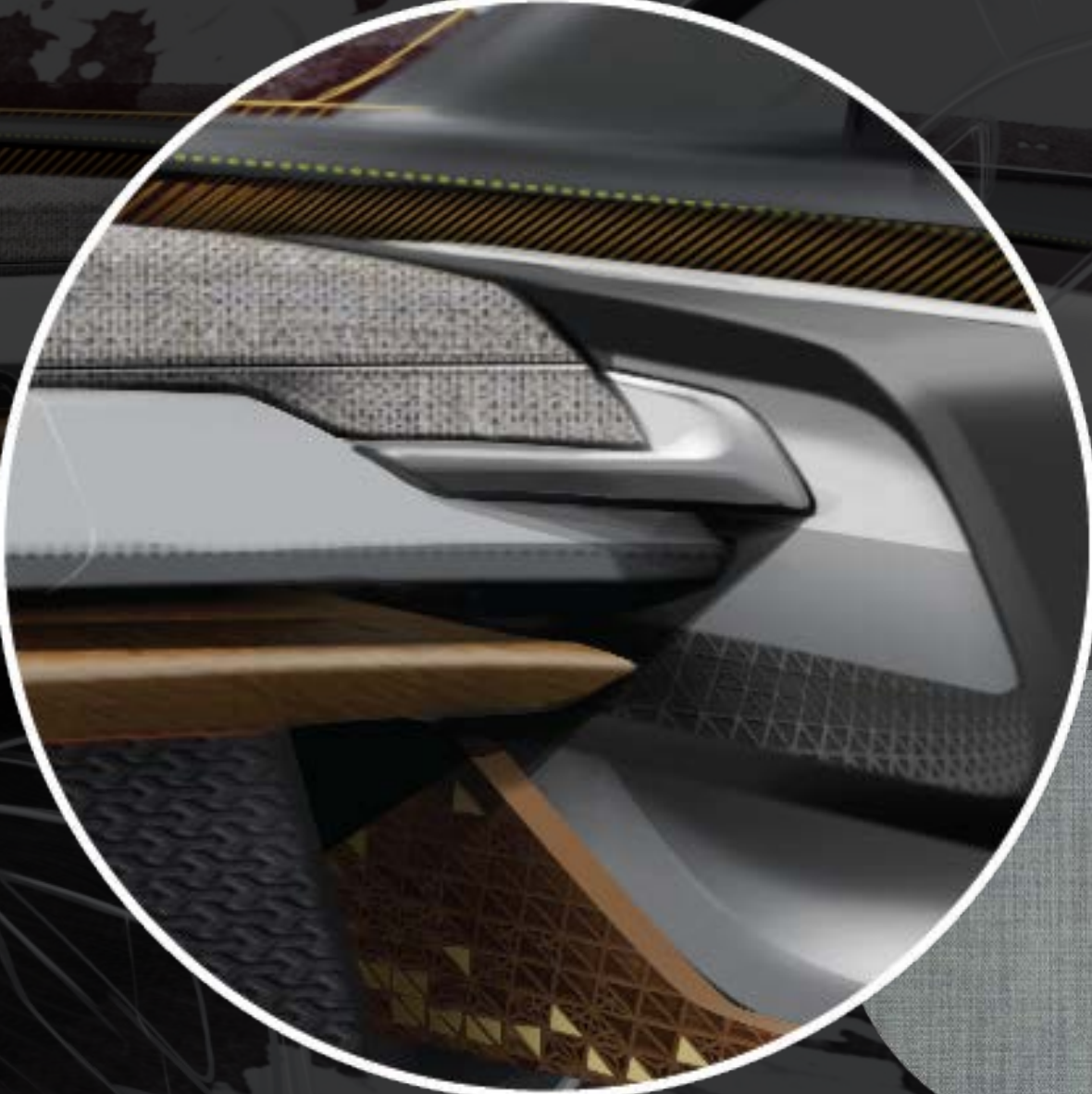
Material Scheme



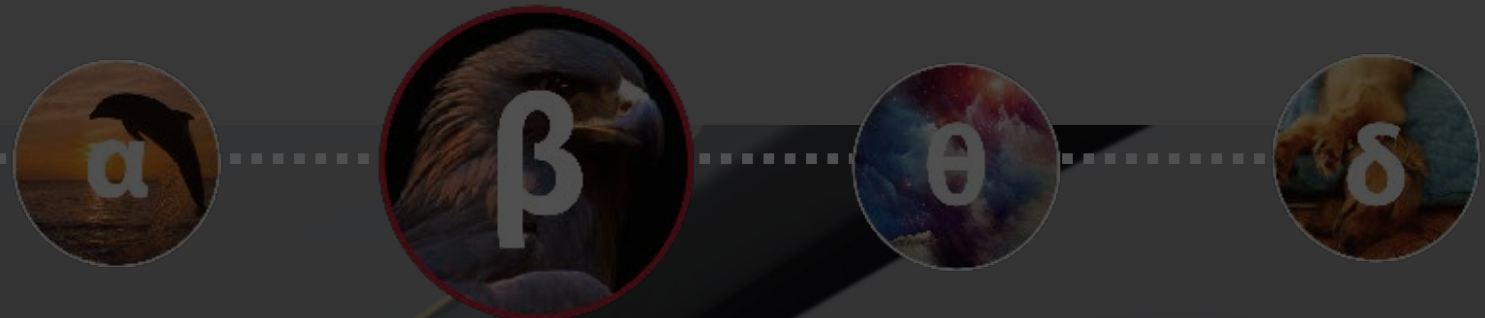
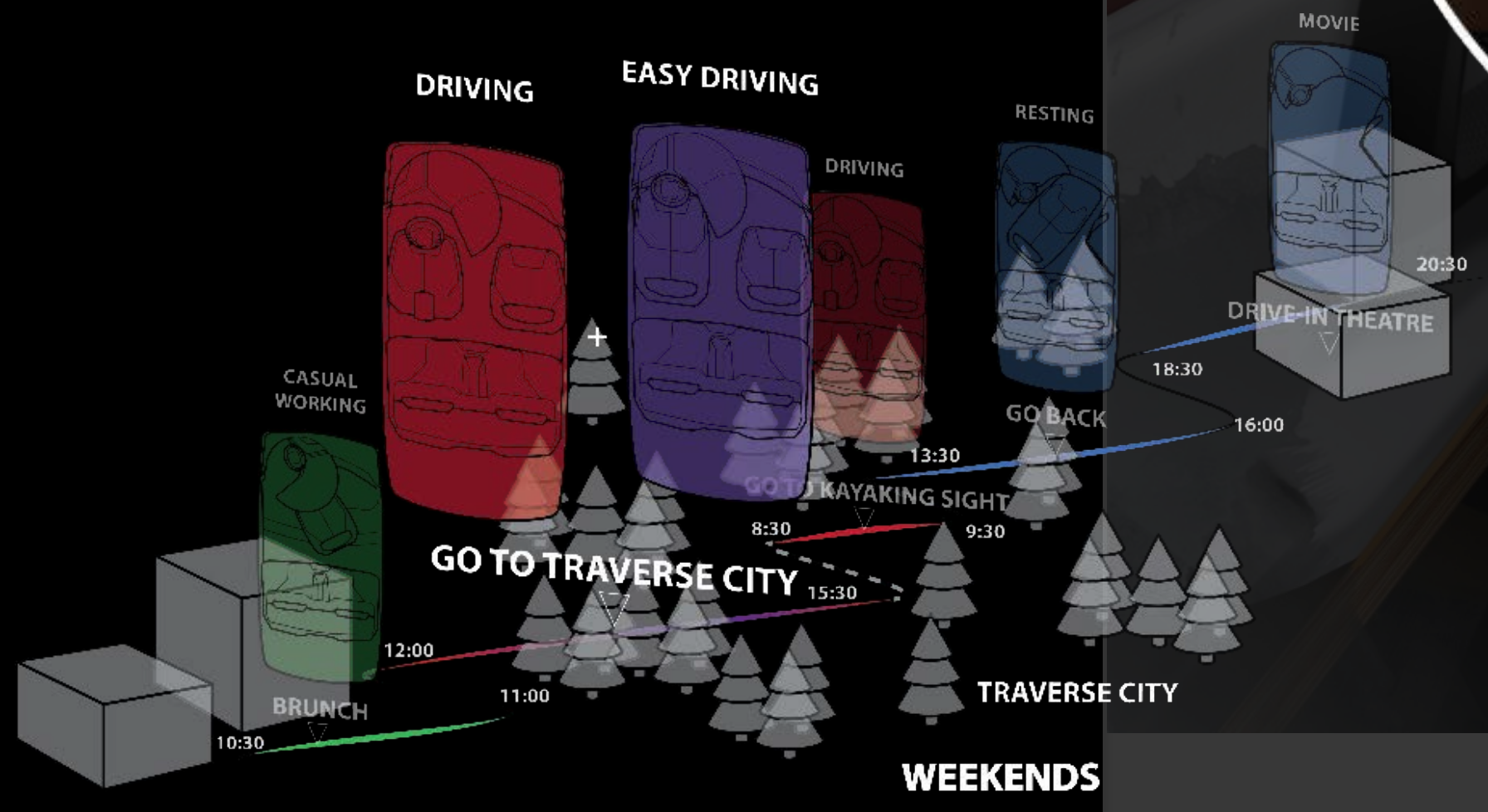
OLIVER XAVIER
2025
Simple Retreat + Commander-in-chief
Nature Science Professor
Income \$100,000
Lansing, MI
Age 62



Clear & Frost Acrylic



Linen, Texturized Rubber, Wood with Copper Inlay

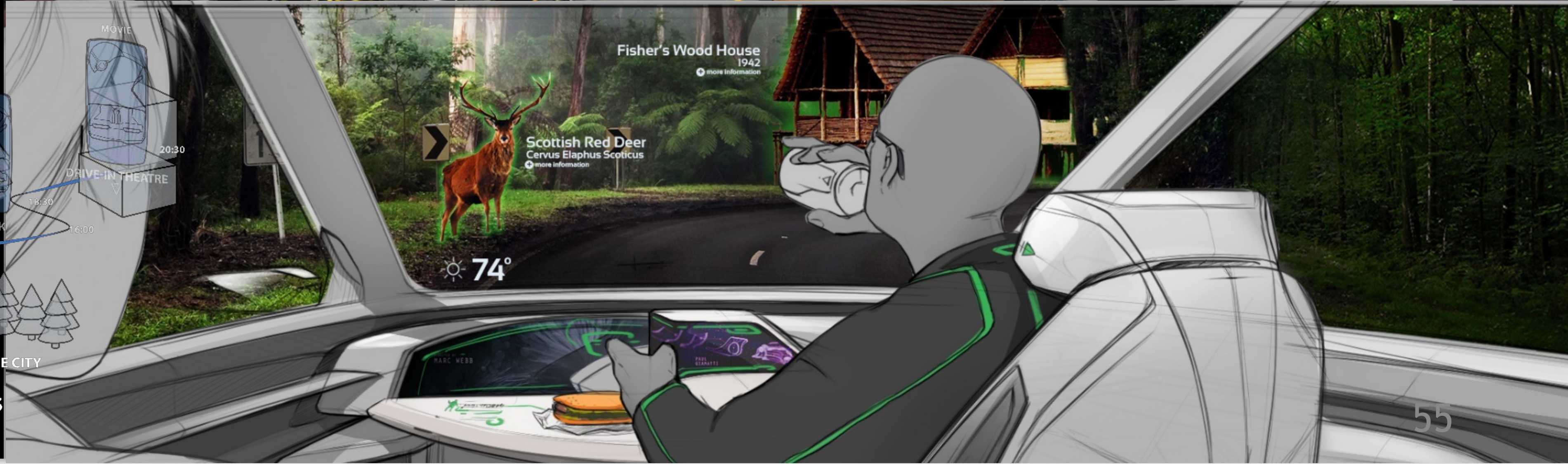
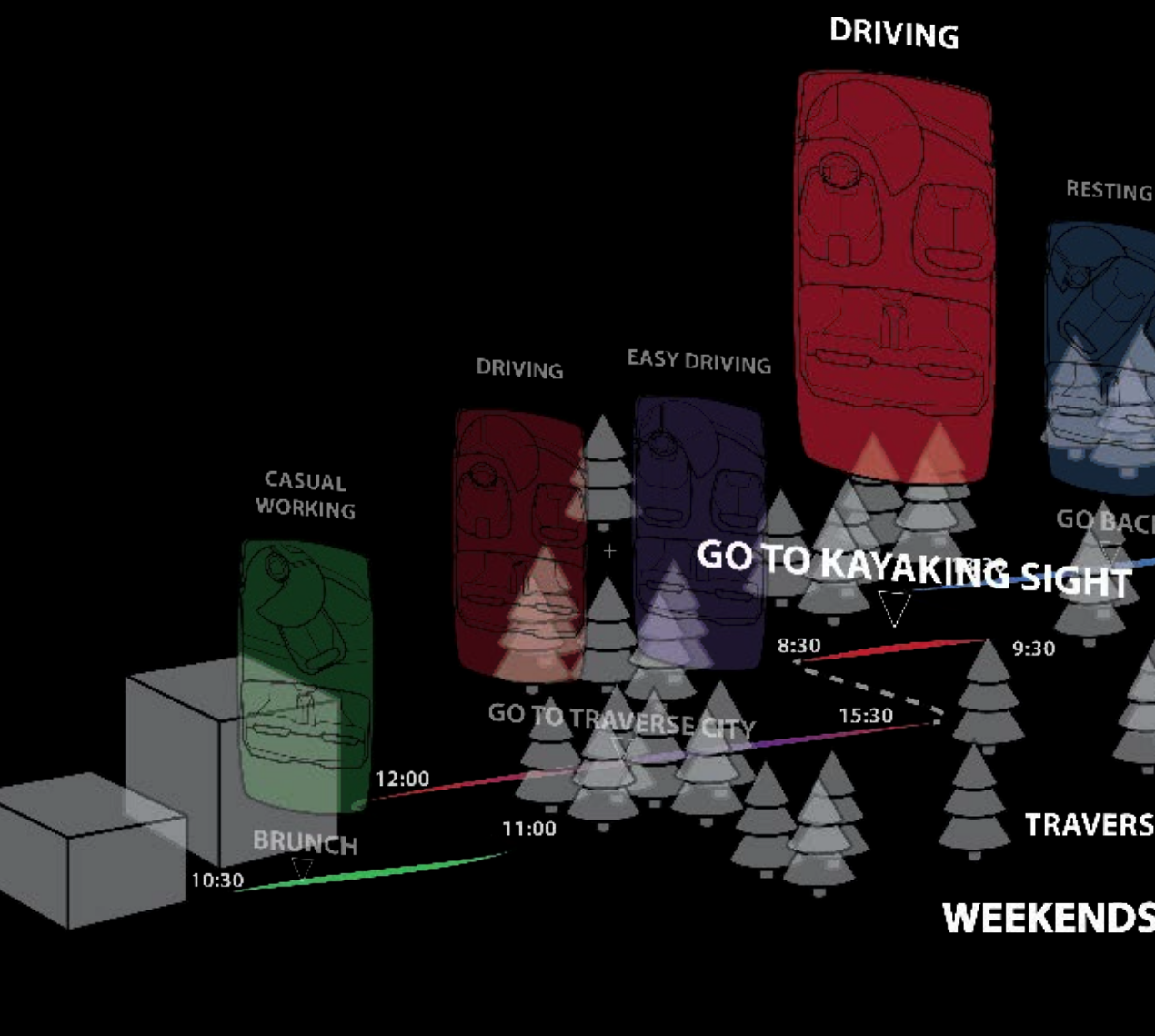




OLIVER XAVIER
2025
 Simple Retreat + Commander-in-chief
 Nature Science Professor
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 Lansing, MI
 Age 62



**Race Car Engine Sound
 Energetic Music**

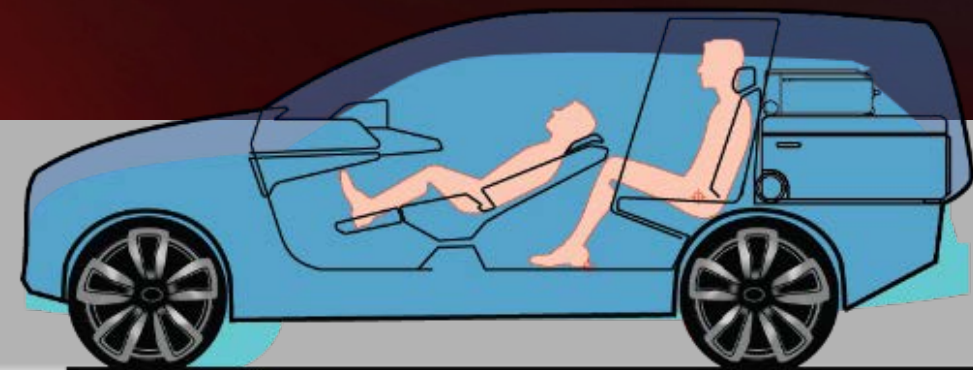
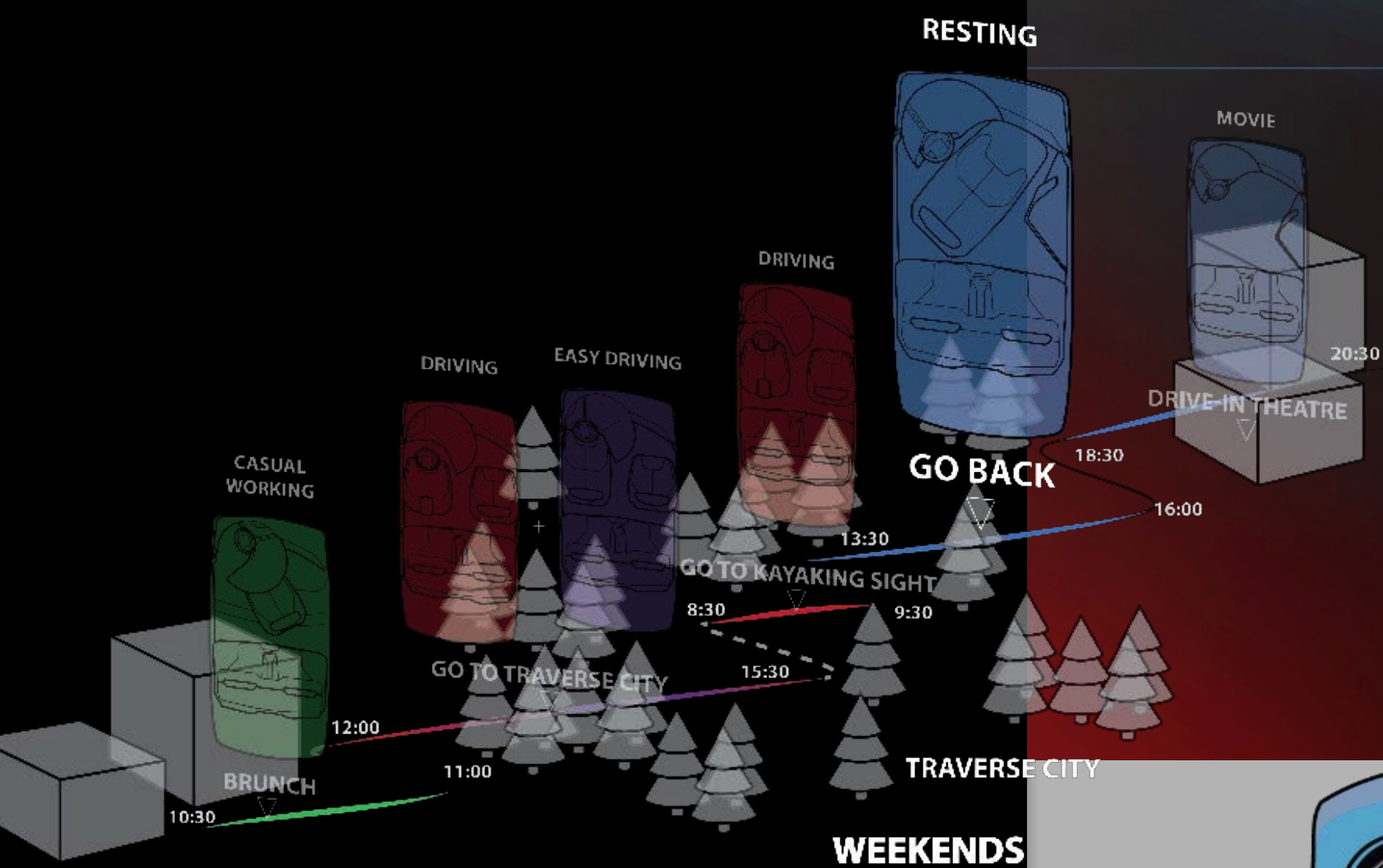




OLIVER XAVIER
 2025
 Simple Retreat + Commander-in-chief
 Nature Science Professor
 Income \$100,000
 Lansing, MI
 Age 62



White Noise
 Suitable Temperature
 Soft Lighting



Door Panel Turns into a Nightstand



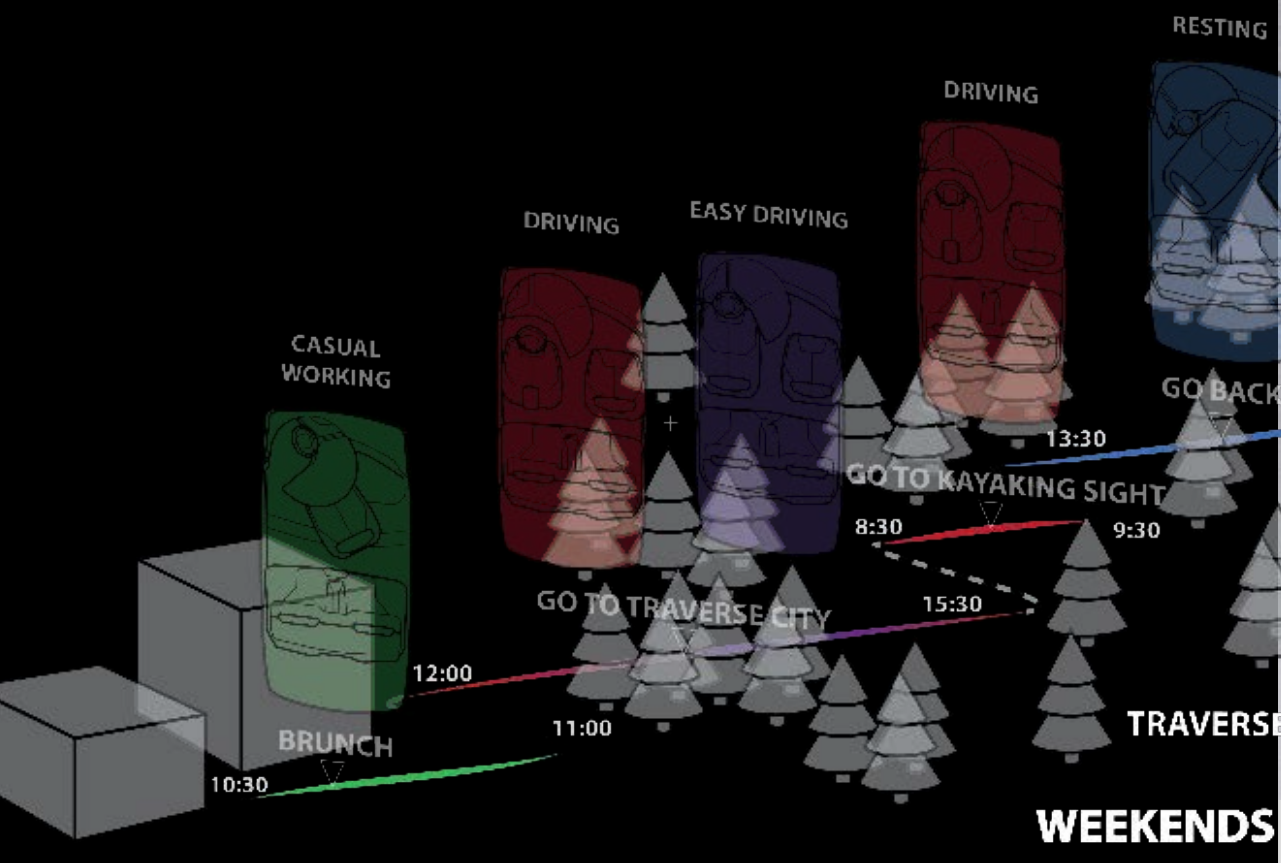
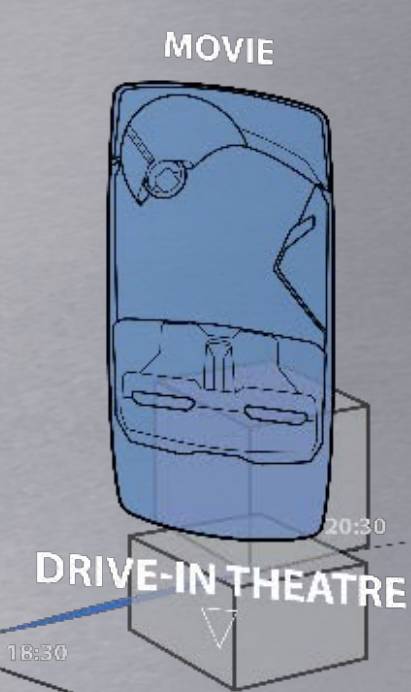
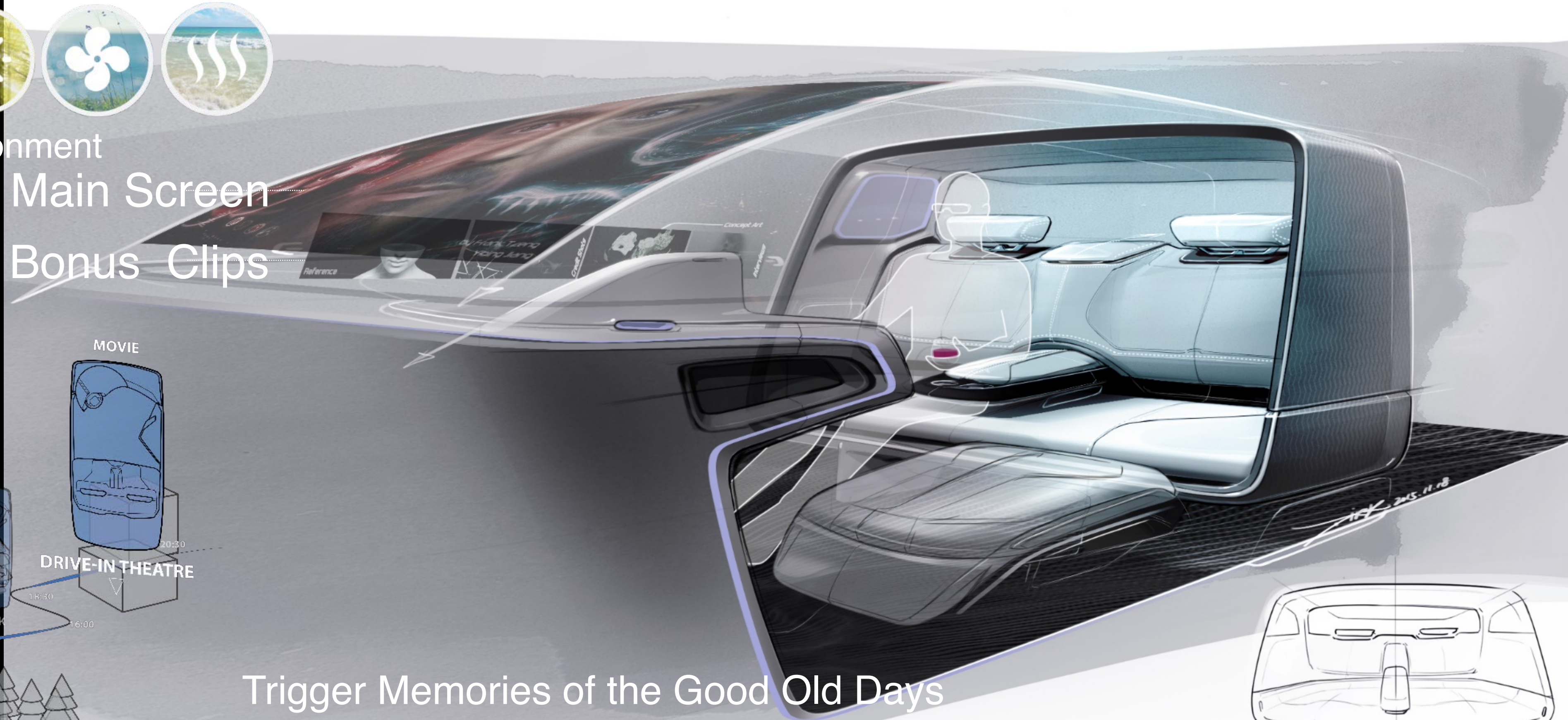
Resting Mode
 Regain Energy 56



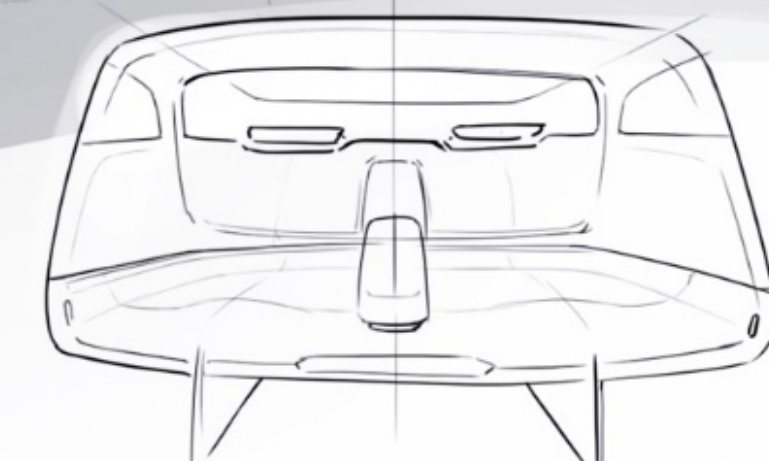
OLIVER XAVIER
 2025
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Movie Scene Environment
 Main Screen
 Bonus Clips



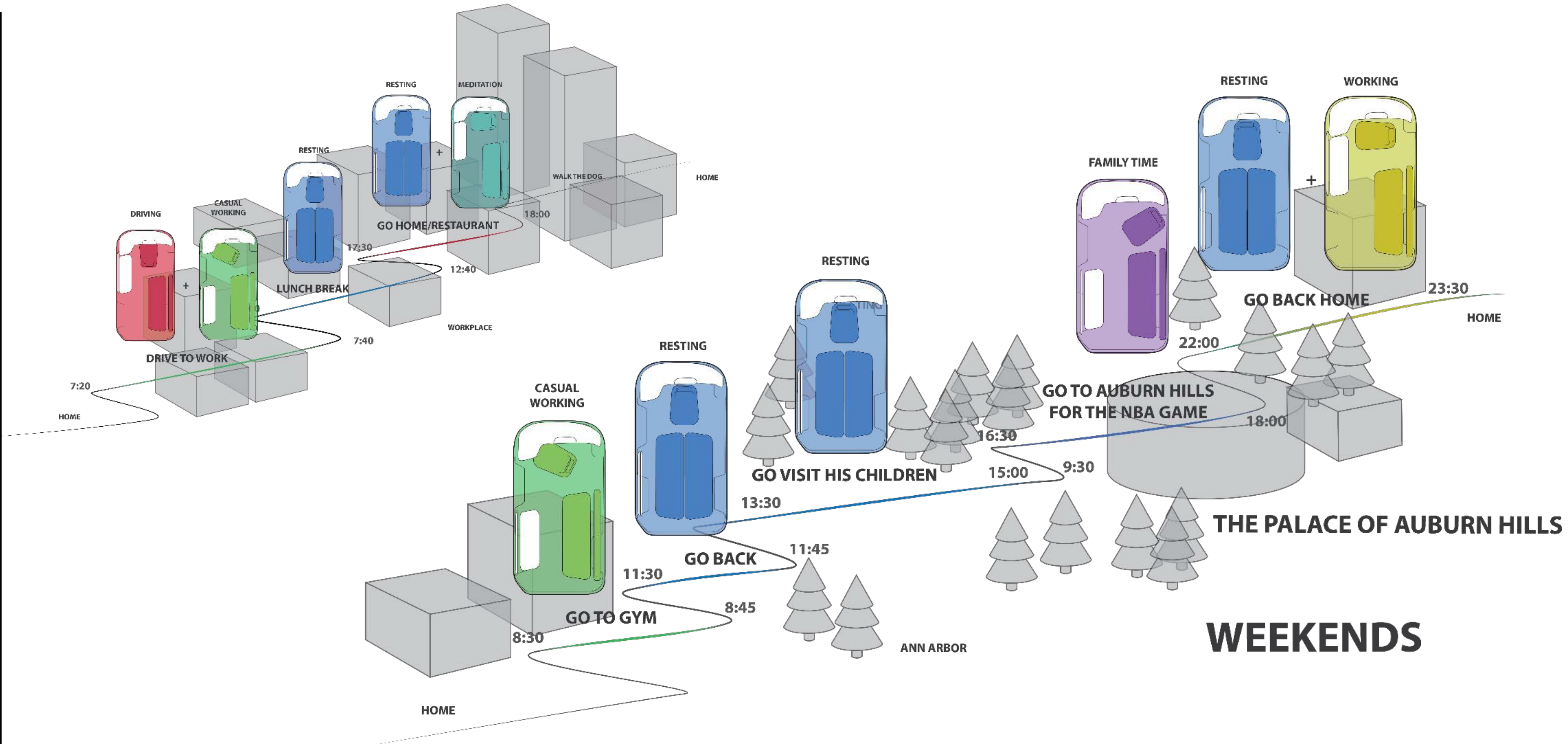
Trigger Memories of the Good Old Days
 Bring the Experience back and Enhance it



Drive in Theatre Mode



OLIVER XAVIER
2025
 Simple Retreat + Commander-in-chief
 Nature Science Professor
 Income \$100,000
 Lansing, MI
 Age 62





COLLEGE *for* Creative STUDIES

Min young Lee, Sol You, Junyu Chen
and Amirhossein Nouri

Fall 2015

PERSONA

Commander-in-Chief



Kirk Peterson Environmental Engineer

Age	Location	Income	Family status
54	Denver	\$70K	Married

PERSONA

Autopilot



Clara Hong Food Academy Instructor

Age	Location	Income	Family status
55	New York	\$80K	Married

PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

Final Renderings

Environmental service

Different environmental conditions

SCENARIO

Needs spacious vehicle

Has lots of equipment

Lives in the mountains

Kirk is a senior environmental services tech engineer. tests and
He lives in Denver and he likes his job because he takes his family
spends time outdoors with great landscape views of a spacious vehicle with all wheel drive. Kirk works full
the mountains. He and his wife live together near school, and the more natural scenery. He often travels with his wife
dog. Kirk's job requires to bring a lot of equipment and dog to the mountain areas around Breckenridge
every day for use in different weather conditions as he because they hope to there someday.

Core Experiences

- Fishing at Rocky Mountain National Park
- Driving between Denver and the mountains every day for work
- Camping at the Eleven Mile State Park in Colorado
- Hiking at Rocky Mountain National Park with his wife and dog on weekends
- Building a mountain dream home

Benchmark Experiences

- Own a Luxury RV and travel all around the world
- Camp with his family in Iceland under the northern lights

PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

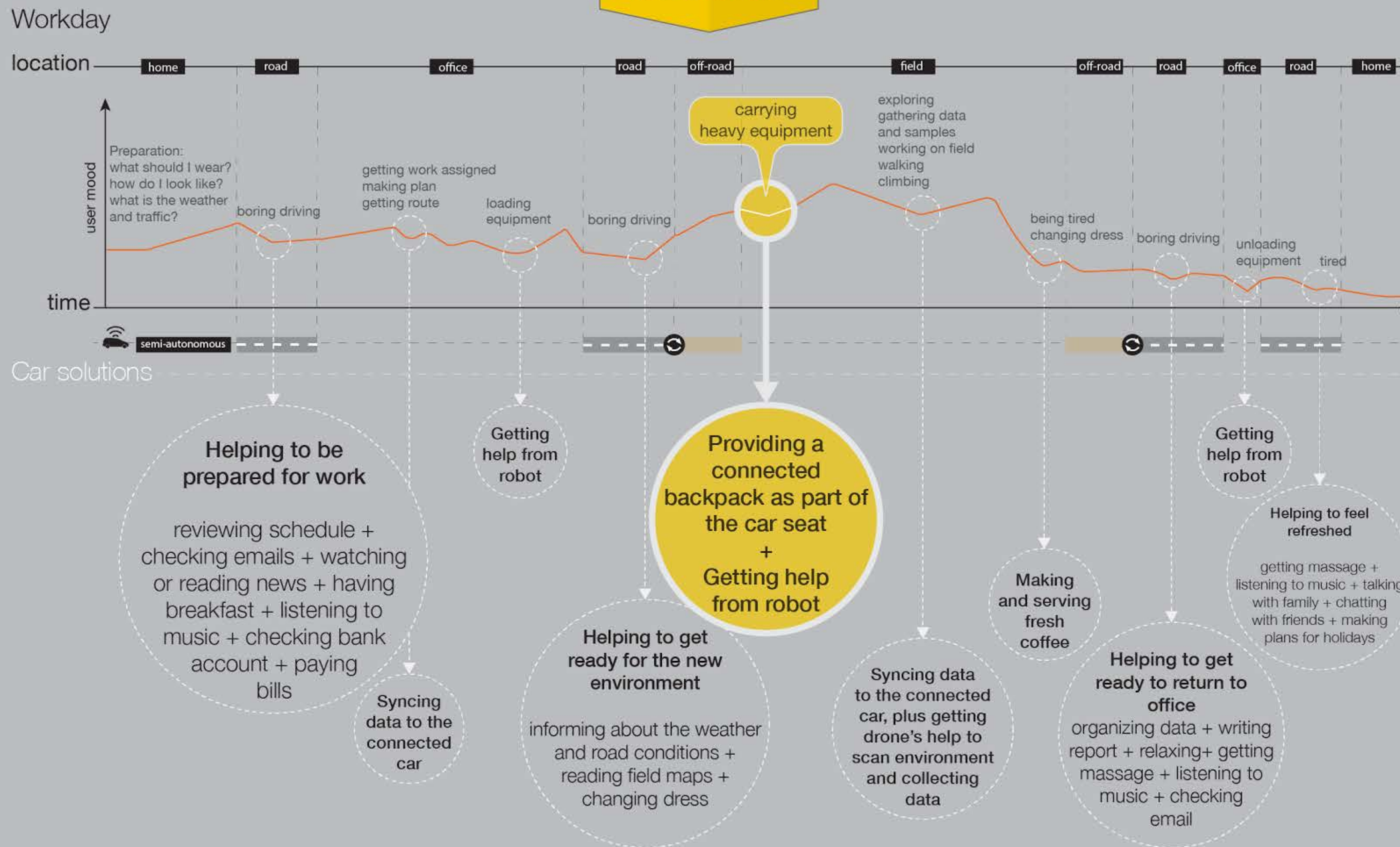
Persona

IDX models

Key concepts

Final Renderings

TIME-FRAME



PERSONA

Commander-in-Chief



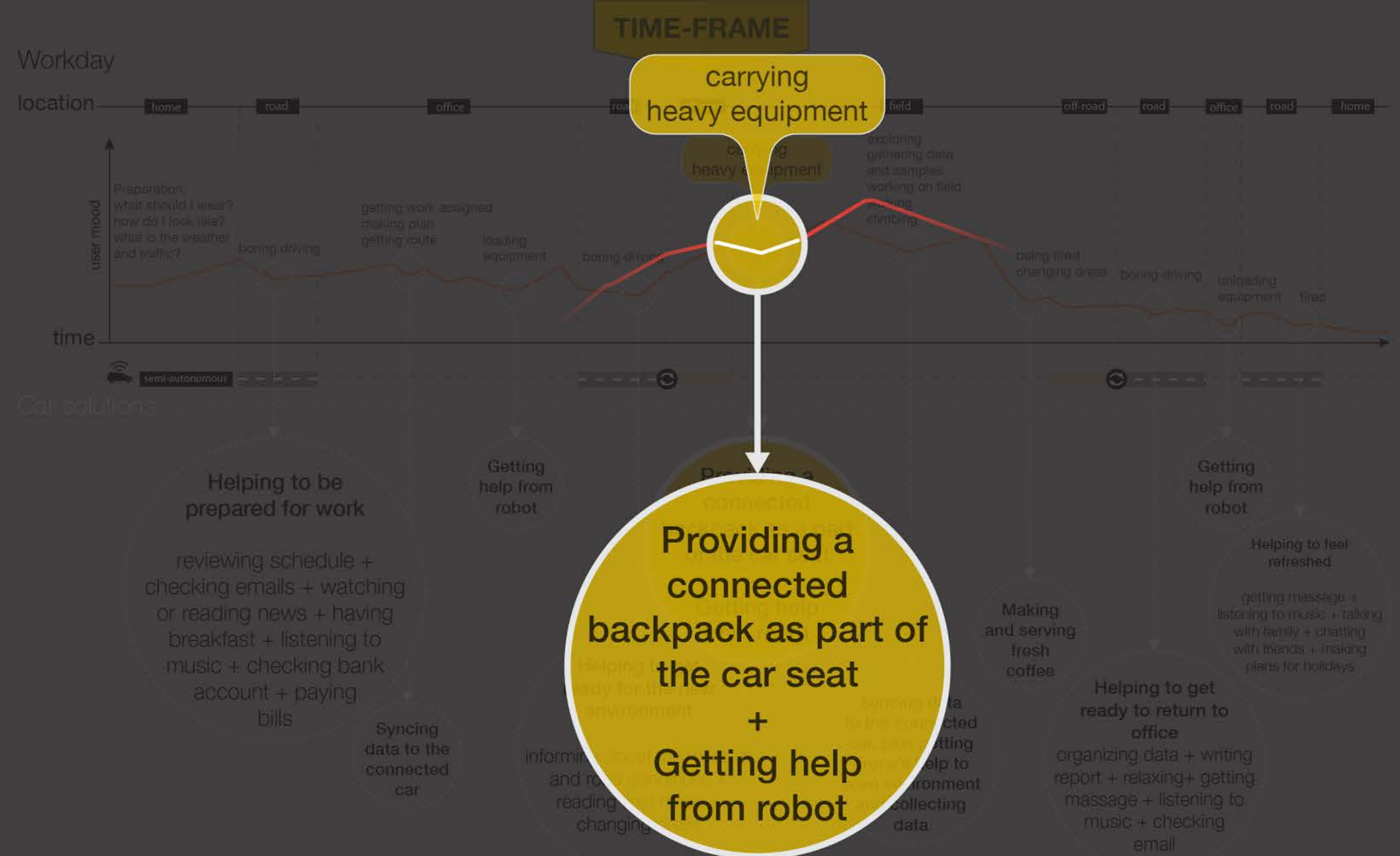
Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

Final Renderings



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

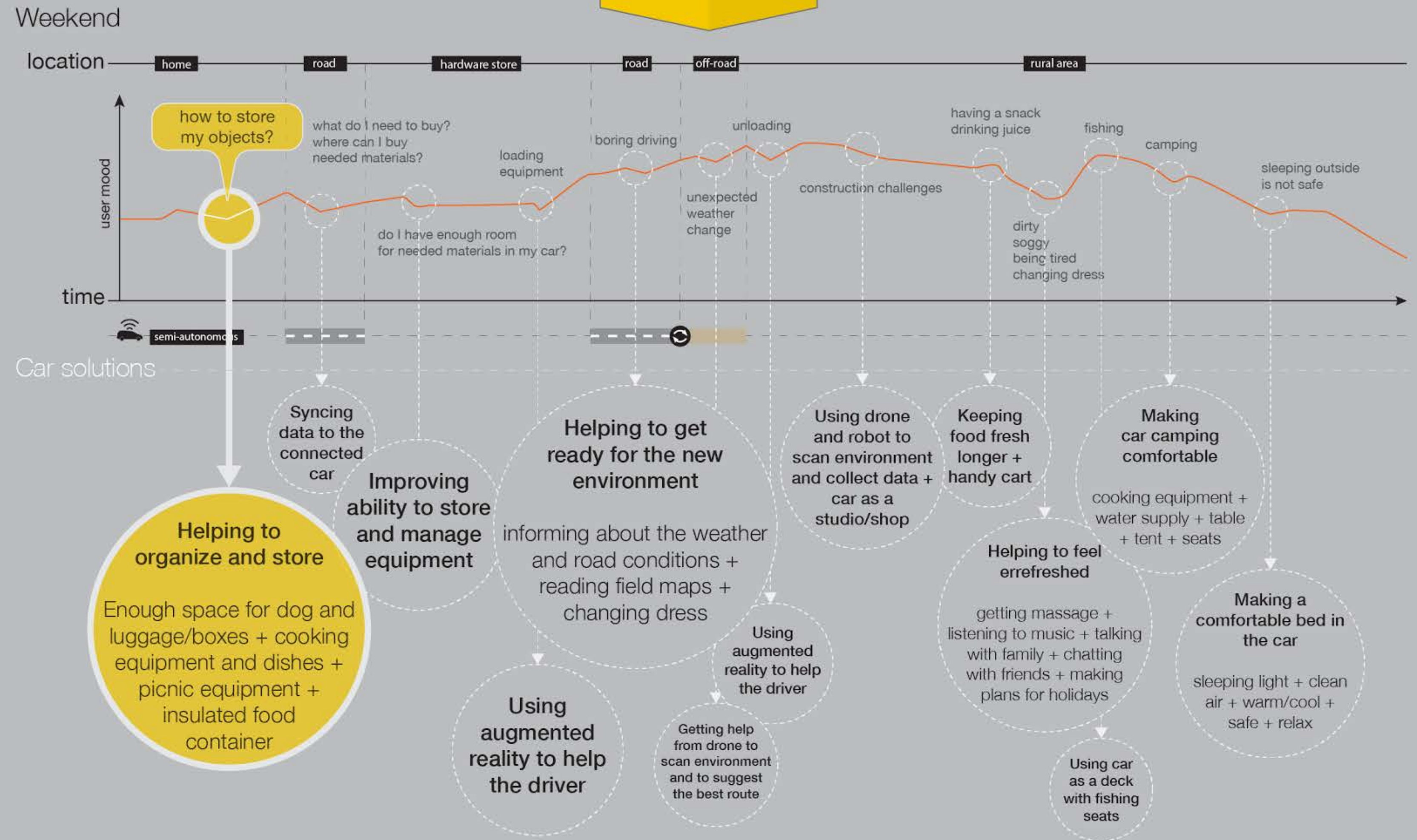
Persona

IDX models

Key concepts

Final Renderings

TIME-FRAME



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

Final Renderings



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

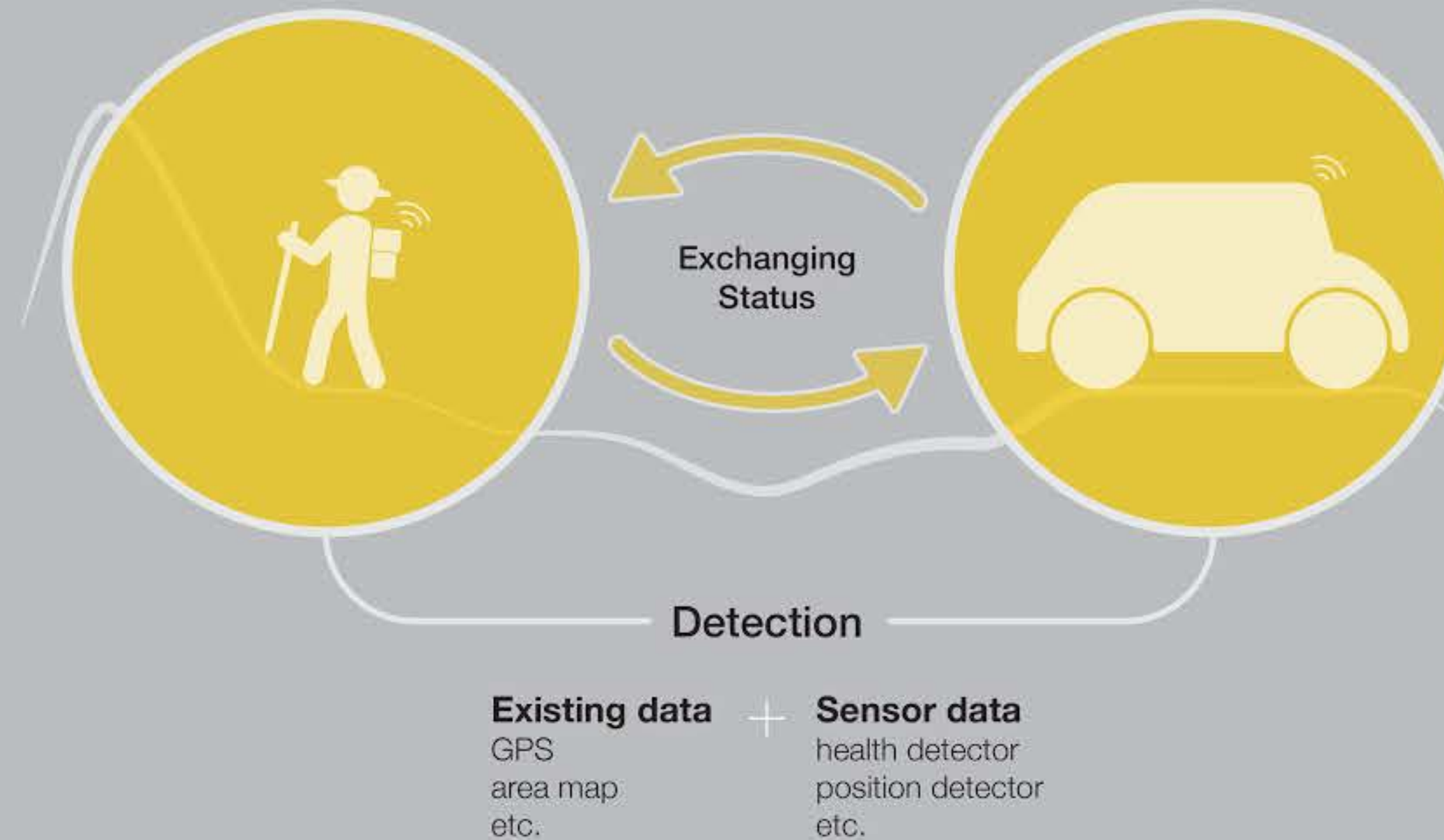
Final Renderings

GOAL

Taking care of the driver while working outside the car

What is the situation?

Where is the car?



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

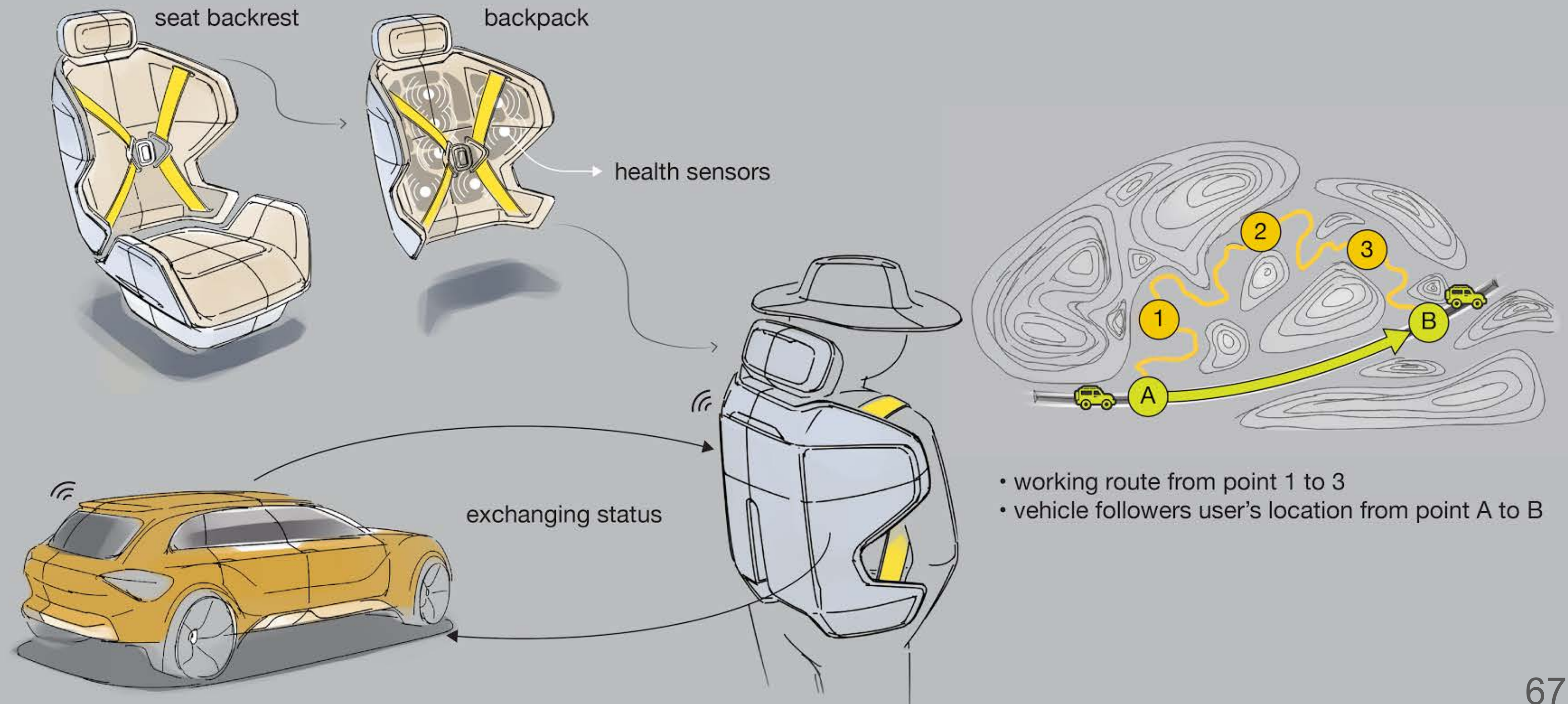
IDX models

Key concepts

Final Renderings

CONCEPT

Providing a connected backpack as part of the car seat



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

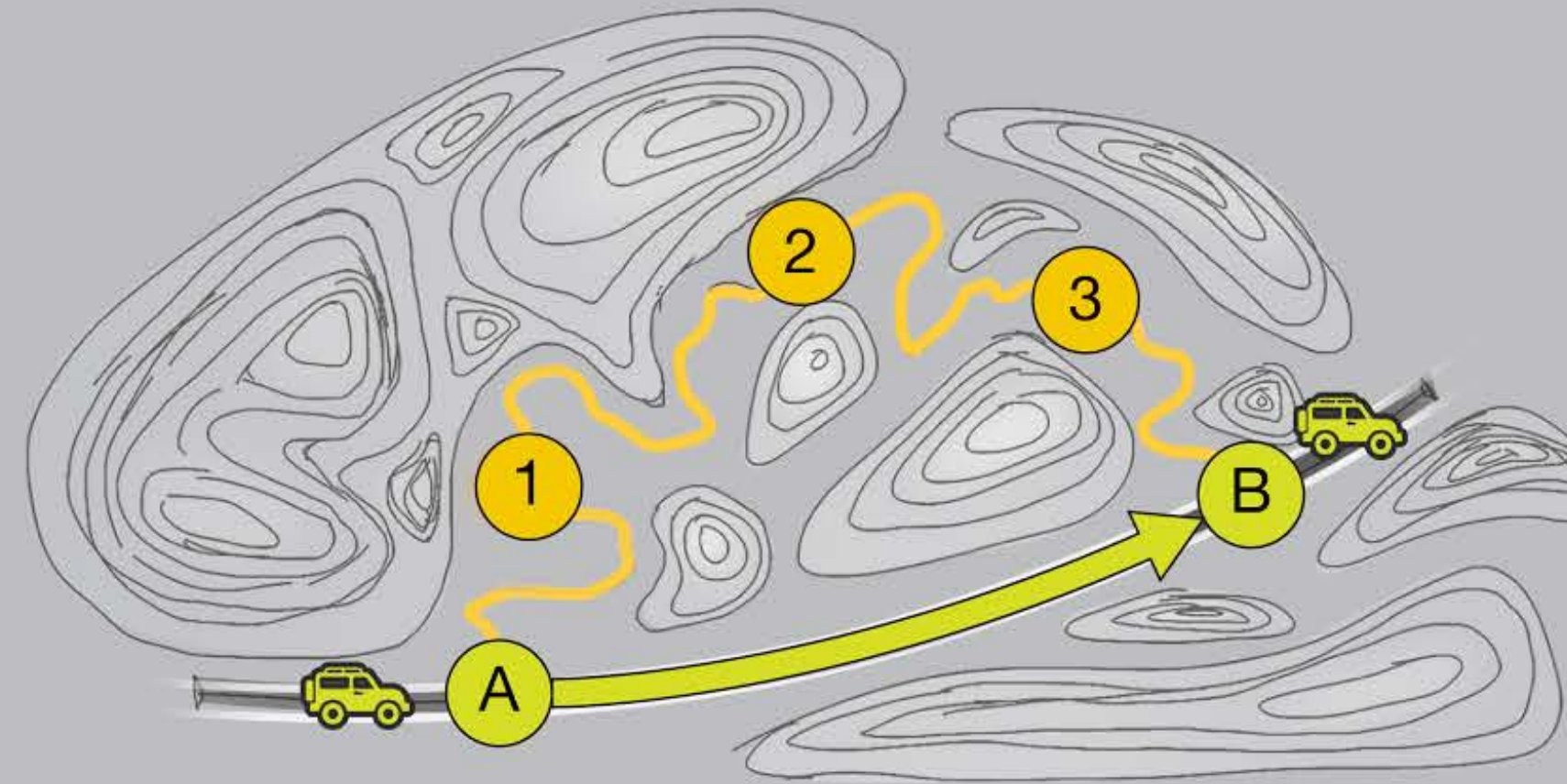
Final Renderings

CONCEPT

Providing a connected backpack as part of the car seat

seat backrest

backpack



- working route from point 1 to 3
- vehicle follows user's location from point A to B

from point 1 to 3
user's location from point A to B

PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

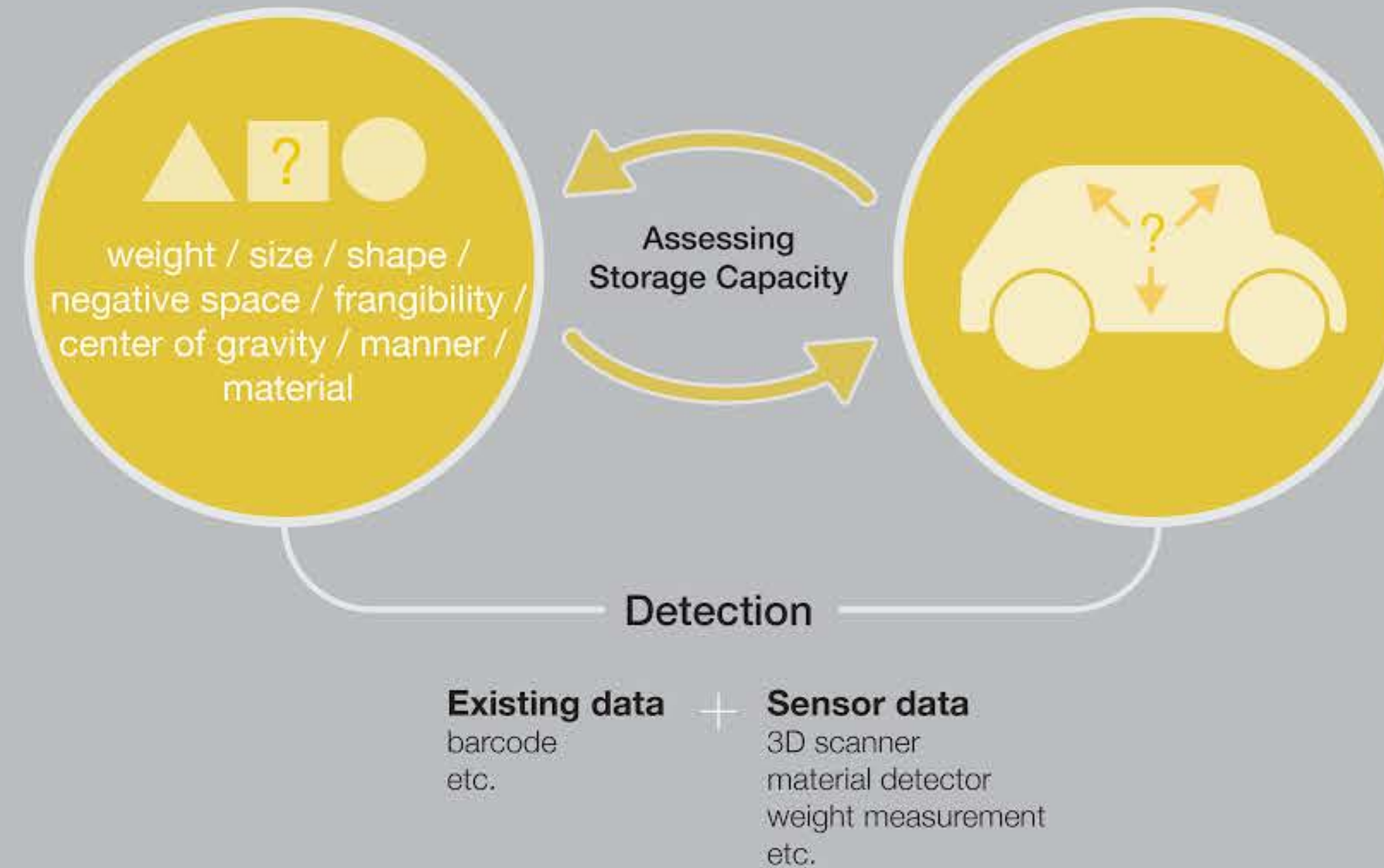
Final Renderings

GOAL

Providing predictive cargo management

What are the features of the selected object?

How much room does the car have?



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

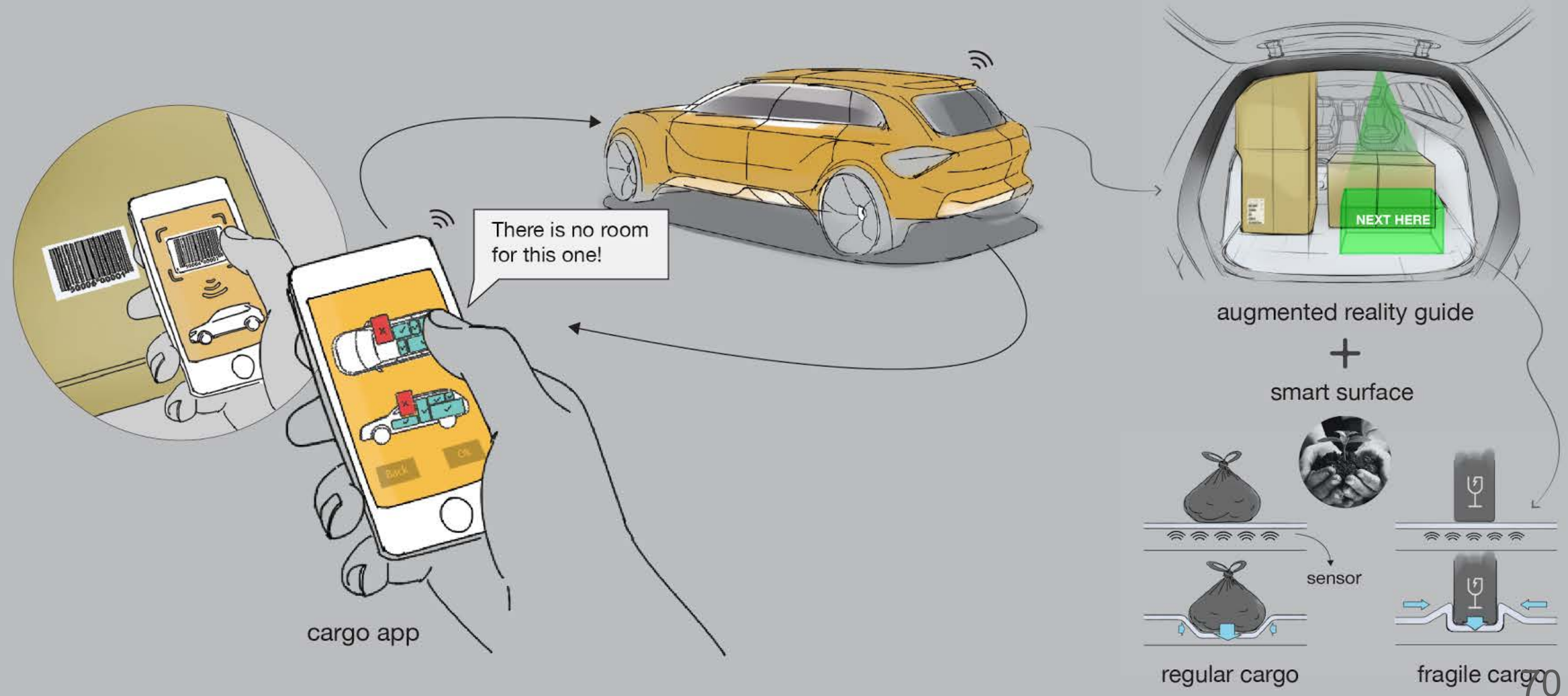
IDX models

Key concepts

Final Renderings

CONCEPT

Improving ability to store and manage equipment



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

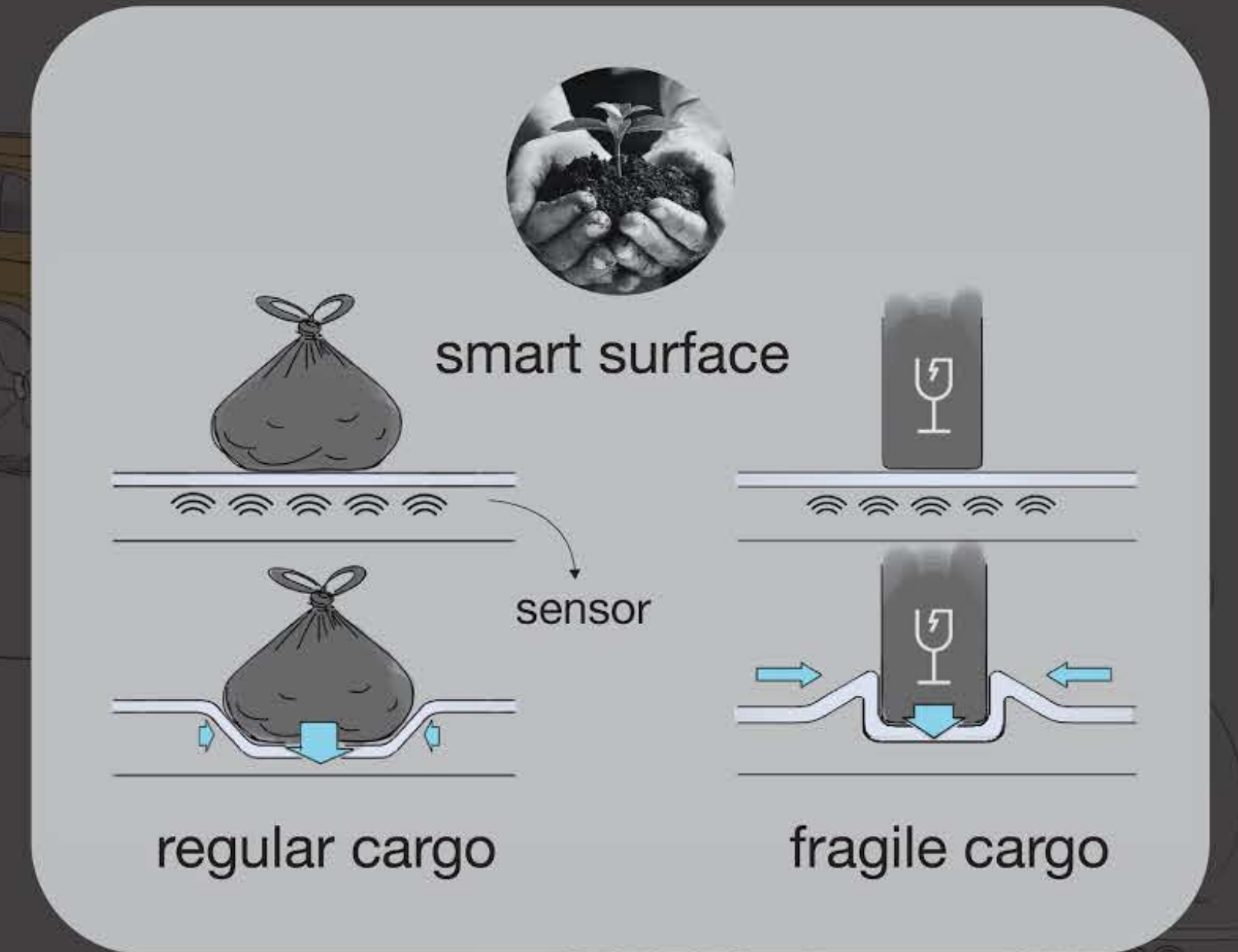
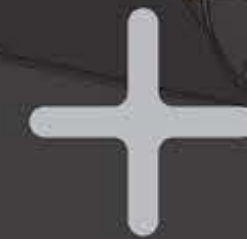
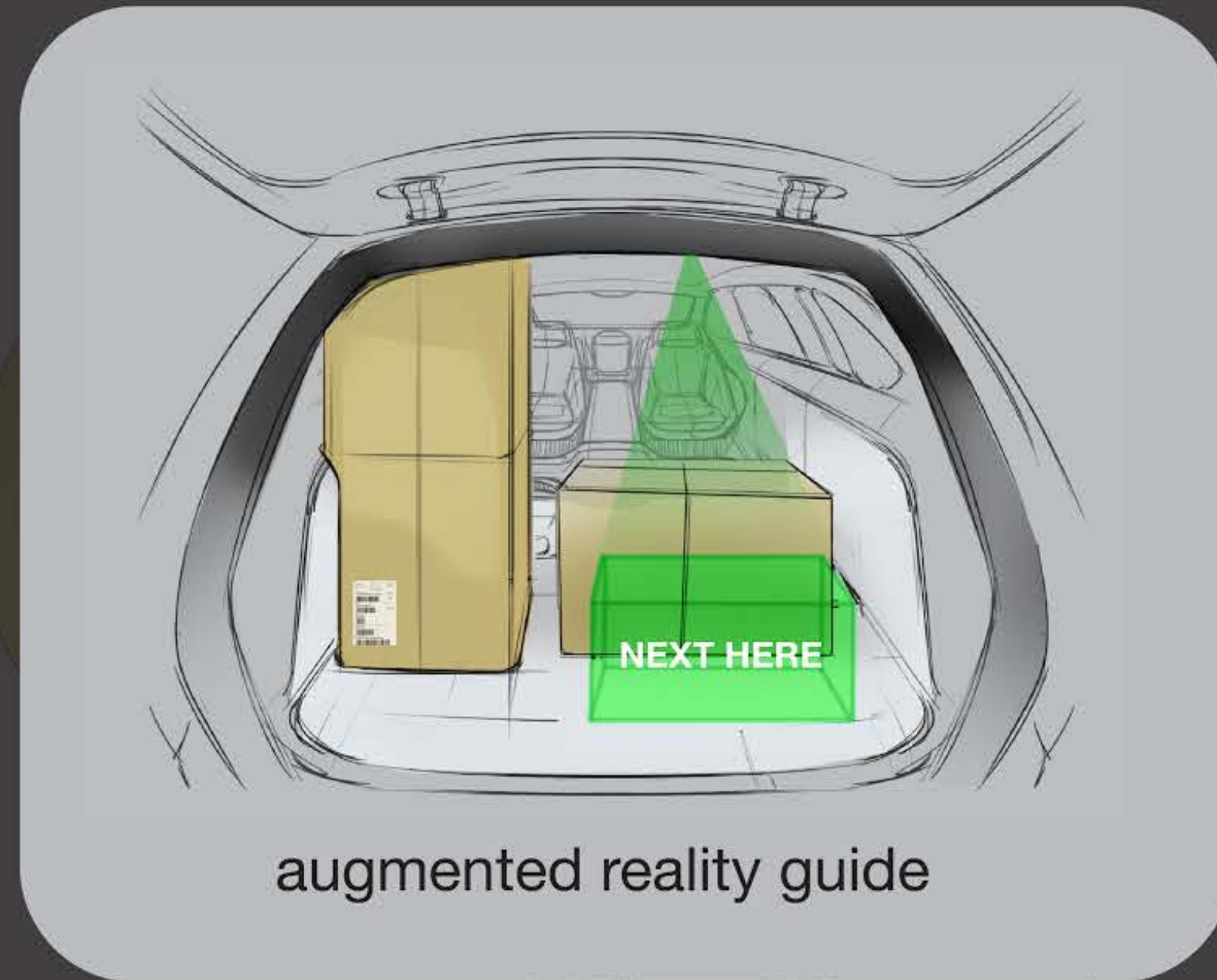
IDX models

Key concepts

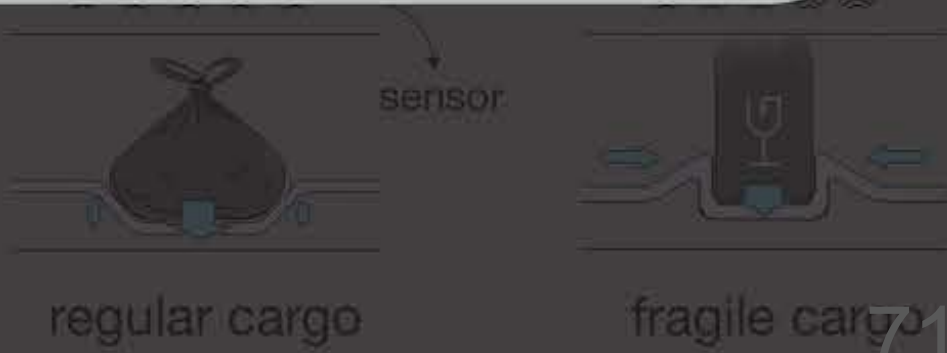
Final Renderings

CONCEPT

Improving ability to store and manage equipment



cargo app



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

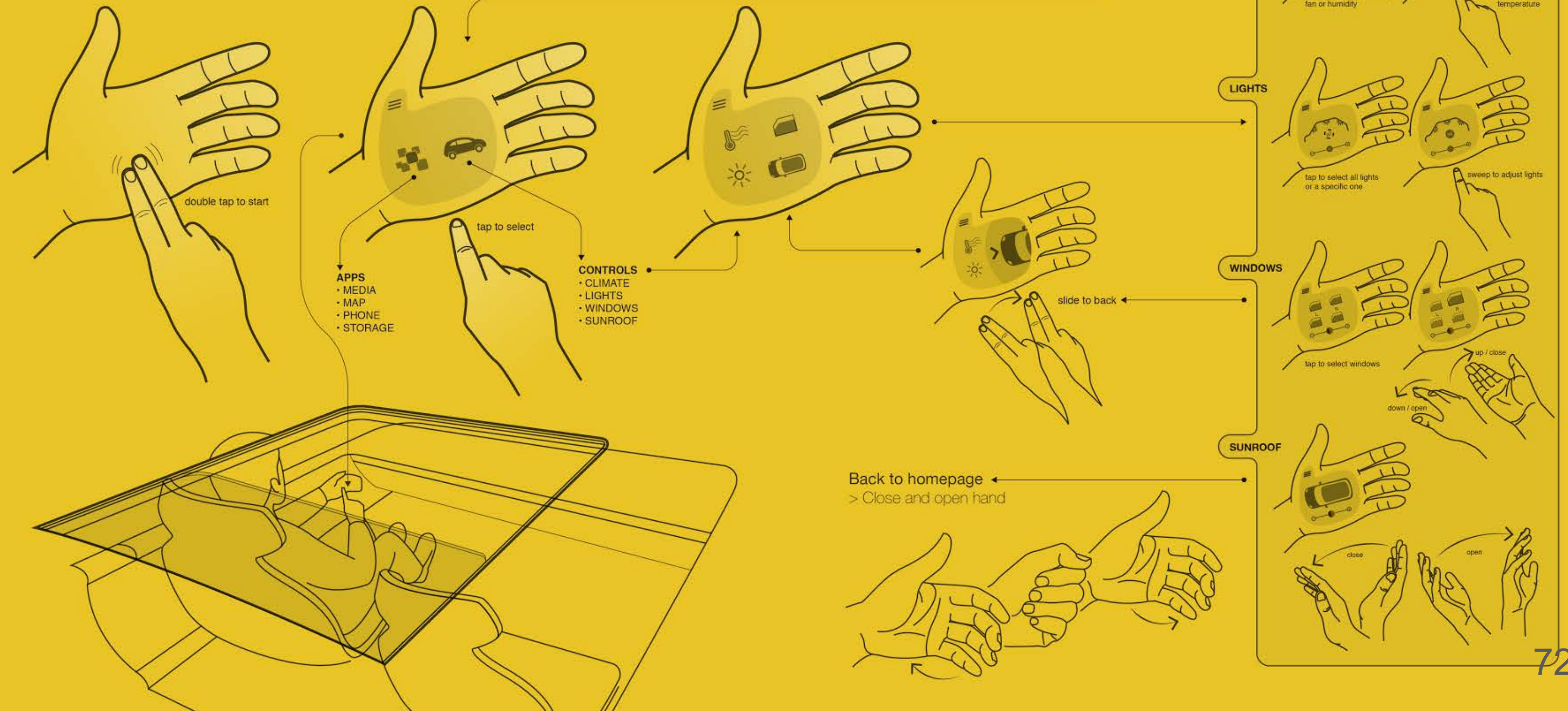
Final Renderings

INTERACTION DESIGN FOR CAR INTERIOR

Kirk is a **commander-in-chief**
He wants to take control of gadgets with his hands

On-hand menu

Provides a new way for control and interaction inside the car



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

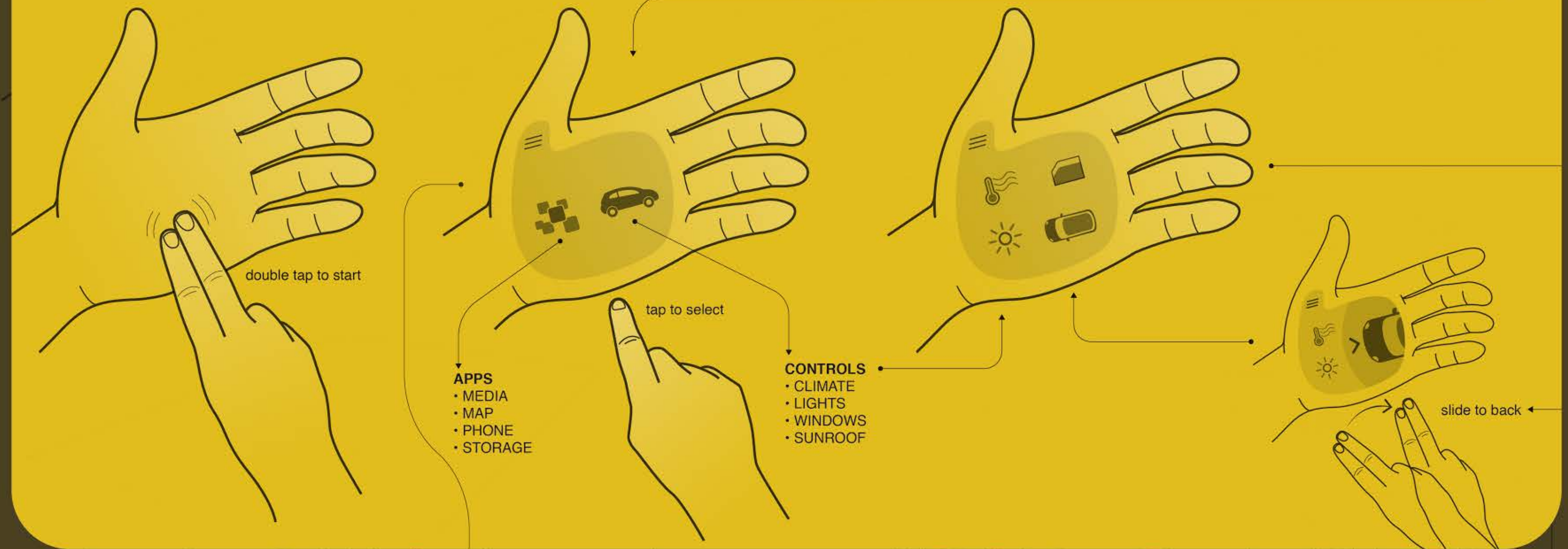
Final Renderings

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PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

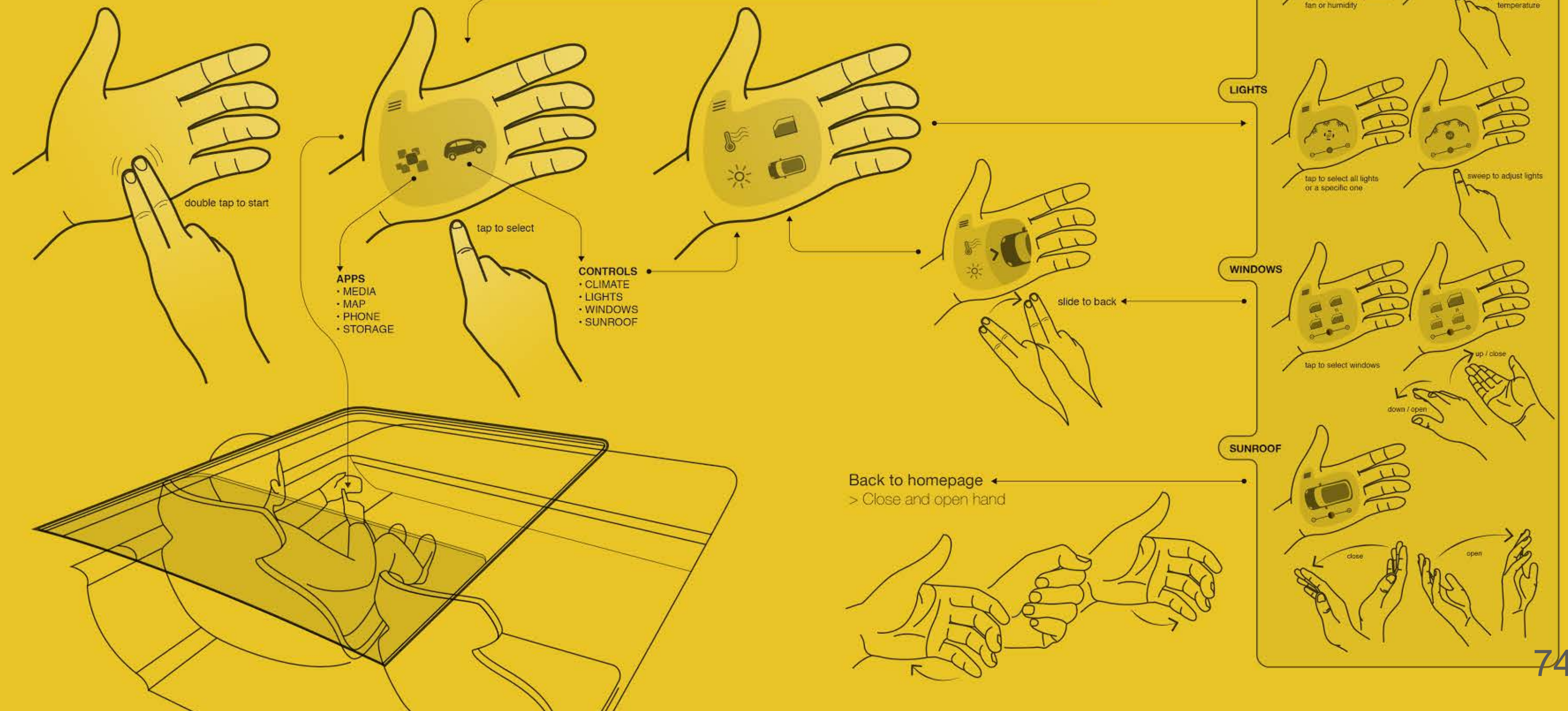
Final Renderings

INTERACTION DESIGN FOR CAR INTERIOR

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On-hand menu

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PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

Persona

IDX models

Key concepts

Final Renderings

INTERACTION DESIGN FOR CAR INTERIOR

Kirk is a **commander-in-chief**
He wants to take control of gadgets with his hands

On-hand menu

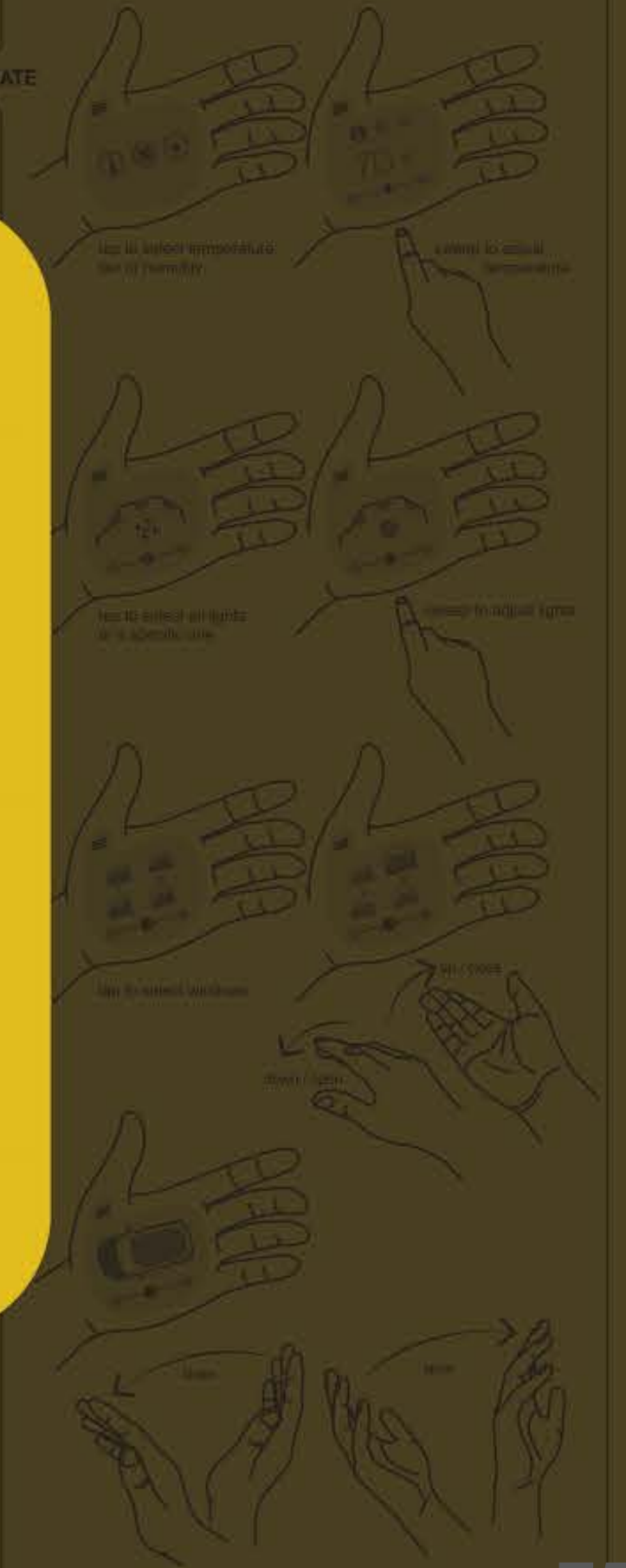
Provides a new way for control and interaction inside the car

Back to homepage

> Close and open hand



CLIMATE



PERSONA

Commander-in-Chief



Kirk Peterson
Environmental Engineer

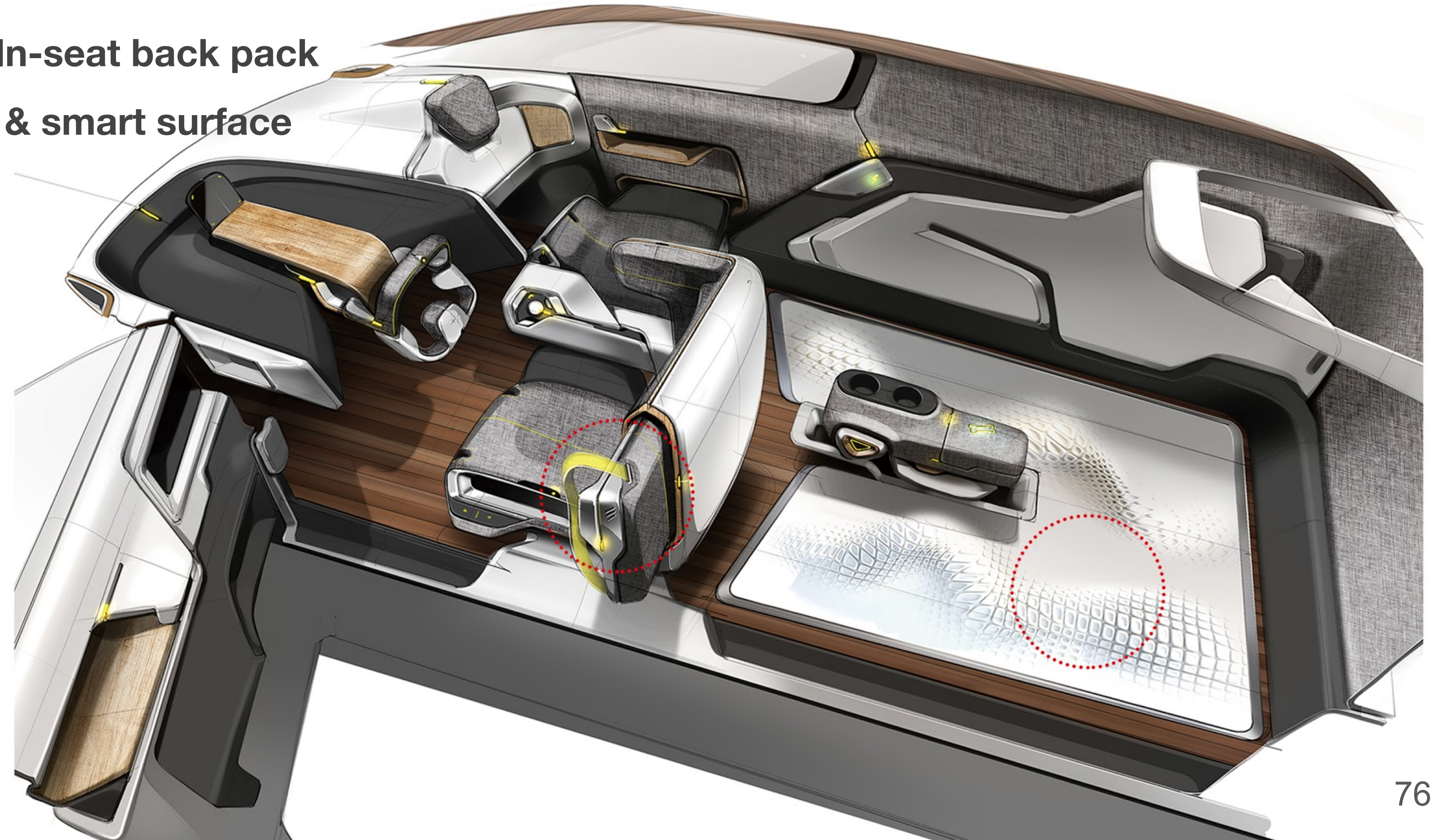
PERSONA

Autopilot



Clara Hong
Food Academy Instructor

**In-seat back pack
& smart surface**



PERSONA

Commander-in-Chief



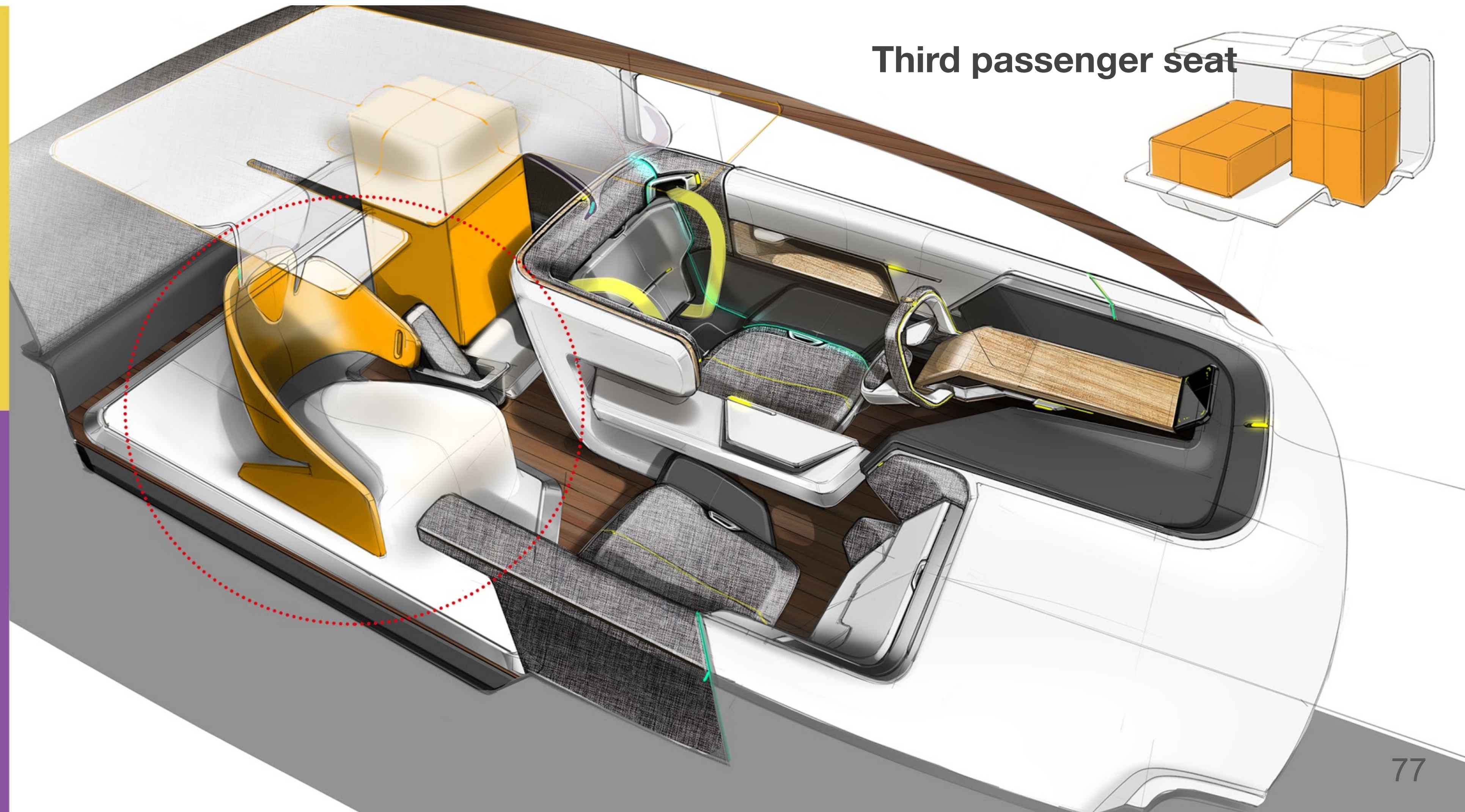
Kirk Peterson
Environmental Engineer

PERSONA

Autopilot



Clara Hong
Food Academy Instructor



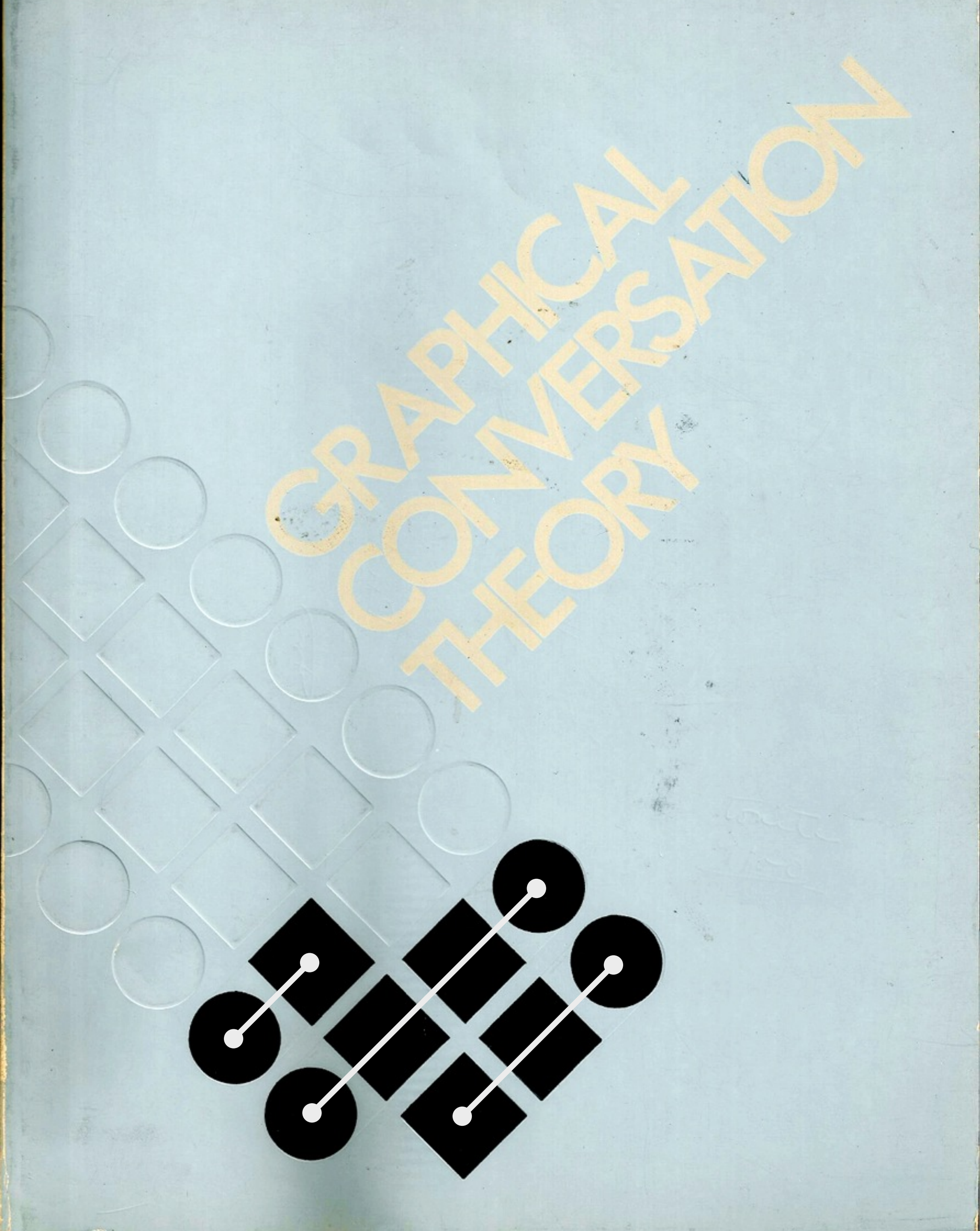
Paul Pangaro, Ph.D.

MFA Interaction Design Program

Architecture Machine Group 1976

NSF Proposal

Architecture Machine Group
1976



Soft Architecture Machines

Negroponte



Soft

Archi
tec
ture

Ma
chines

Nicholas
Negroponte

Soft Architecture Machines

Negroponte



Soft

Archi
tec
ture

Ma
chines

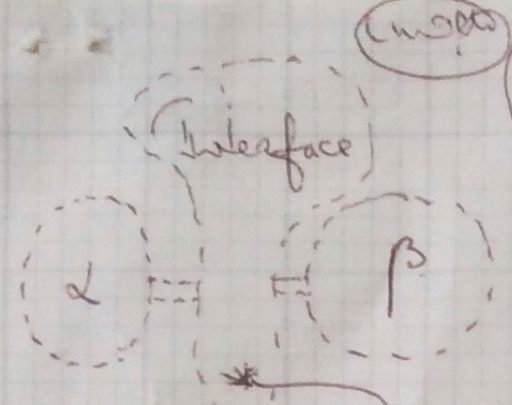
Nicholas
Negroponte

Aspects of
Machine
Intelligence

Introduction by Gordon Pask

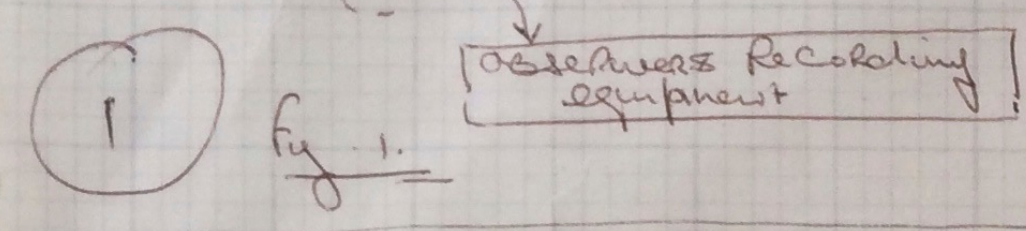
Aspects of Machine Intelligence

Introduction by Gordon Pask

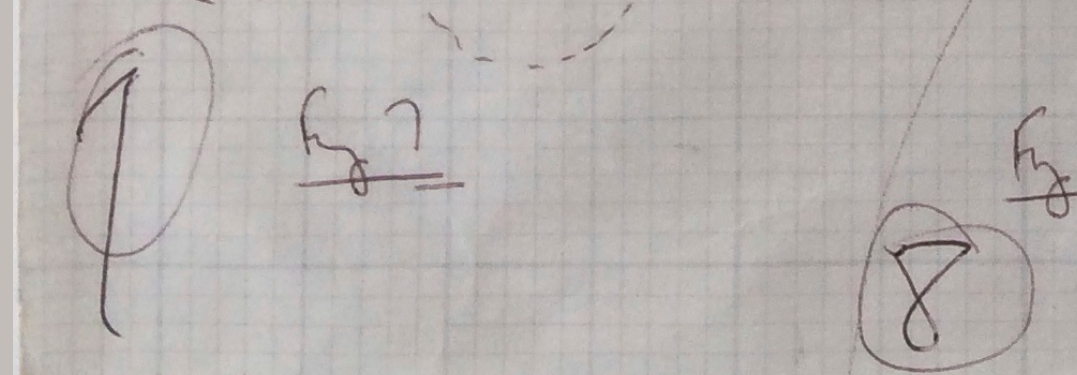
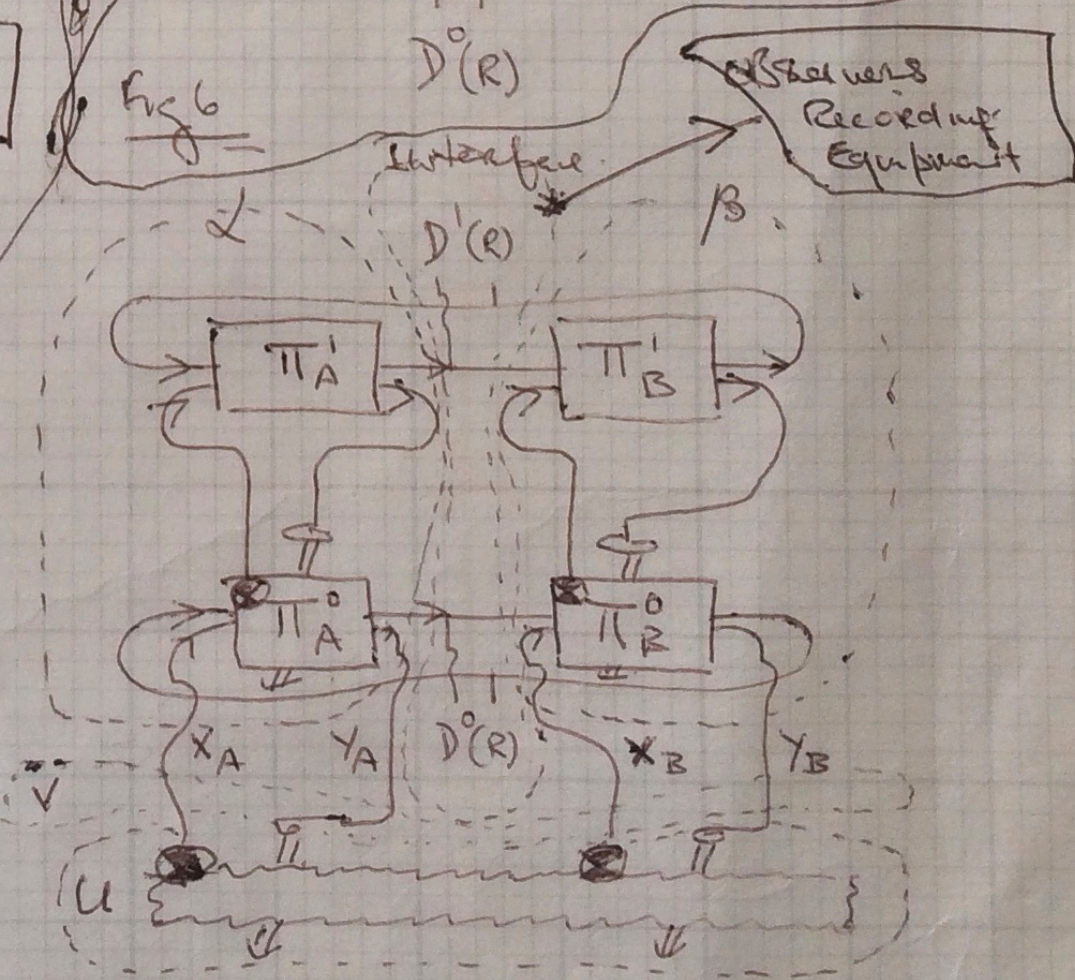
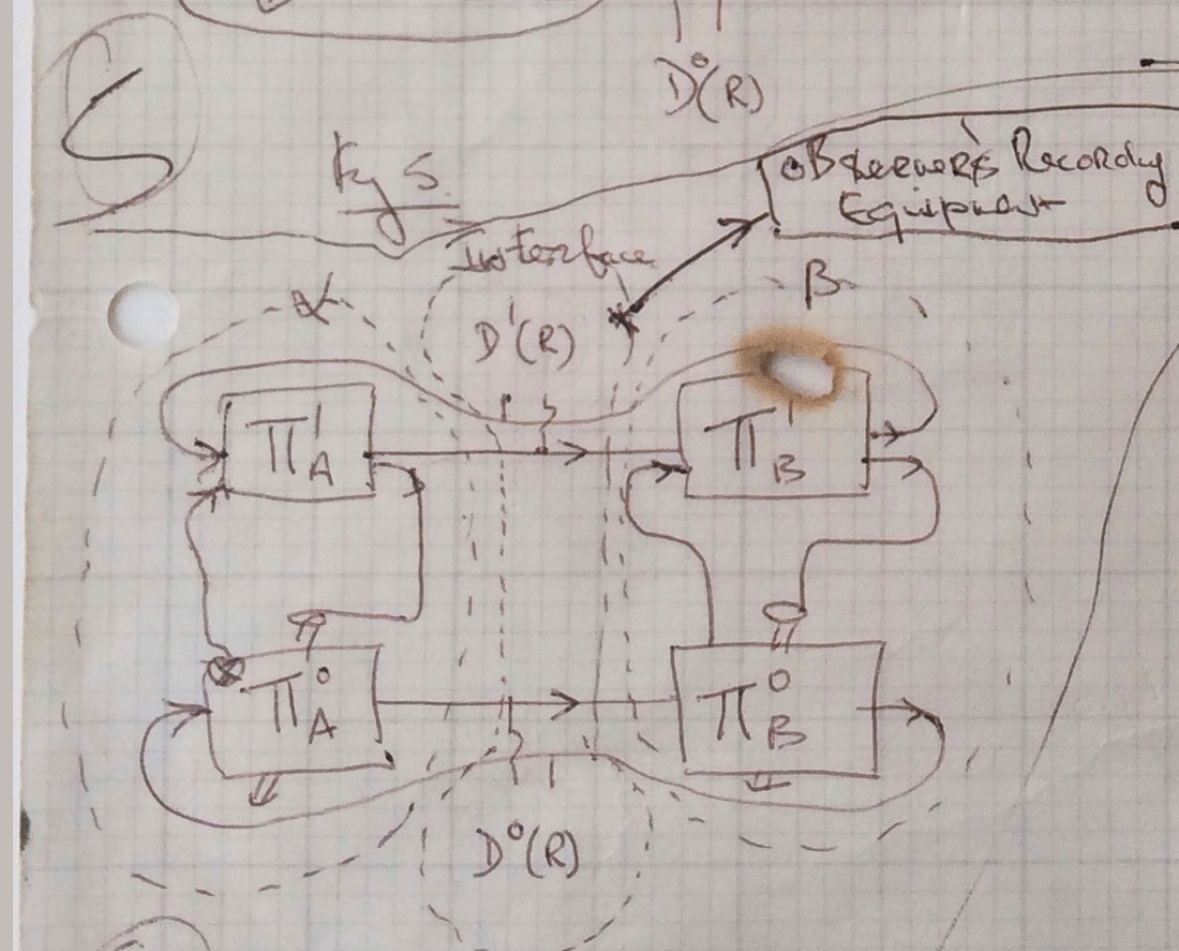
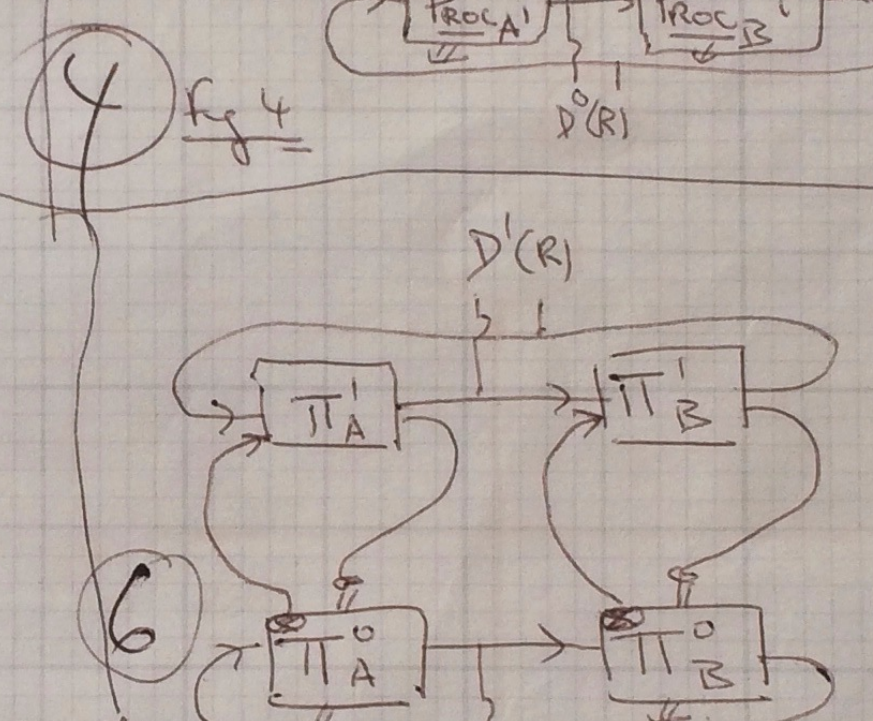
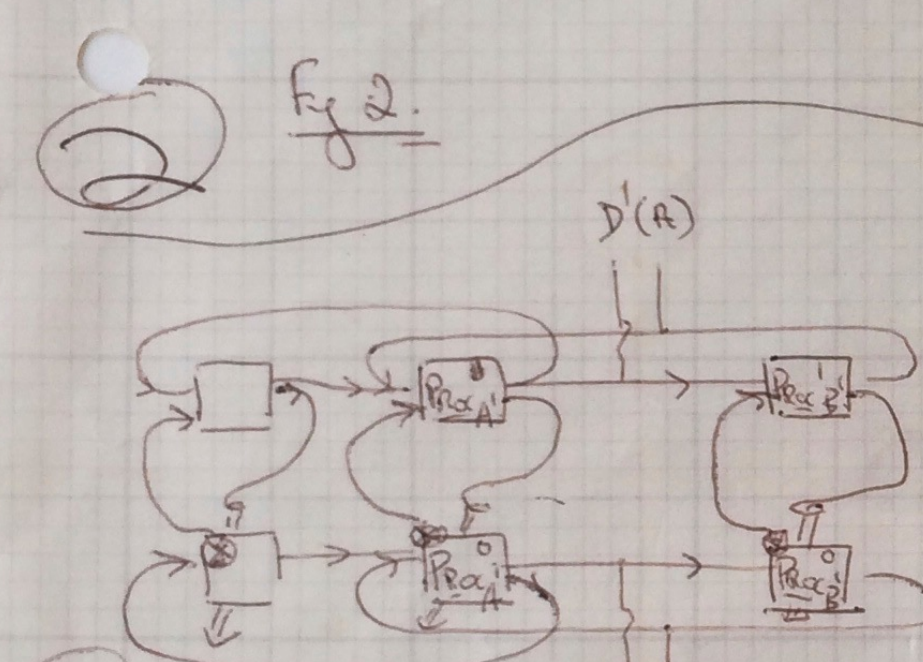
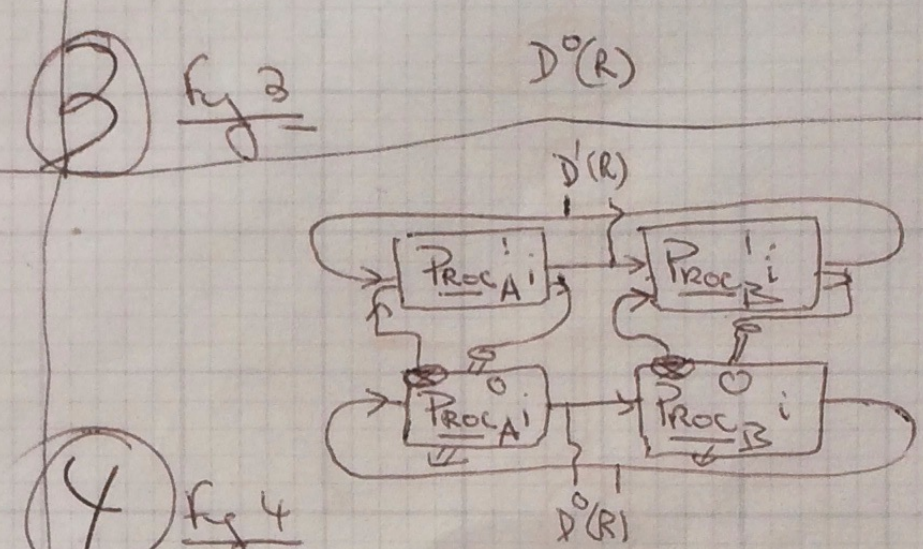


16
 The process for the design of the system is written in the following way:

$D'(R)$
 $L^1 \quad A \rightleftharpoons B$
 $L^0 \quad A \rightleftharpoons B$
 $D^0(R)$



$A \rightleftharpoons B$



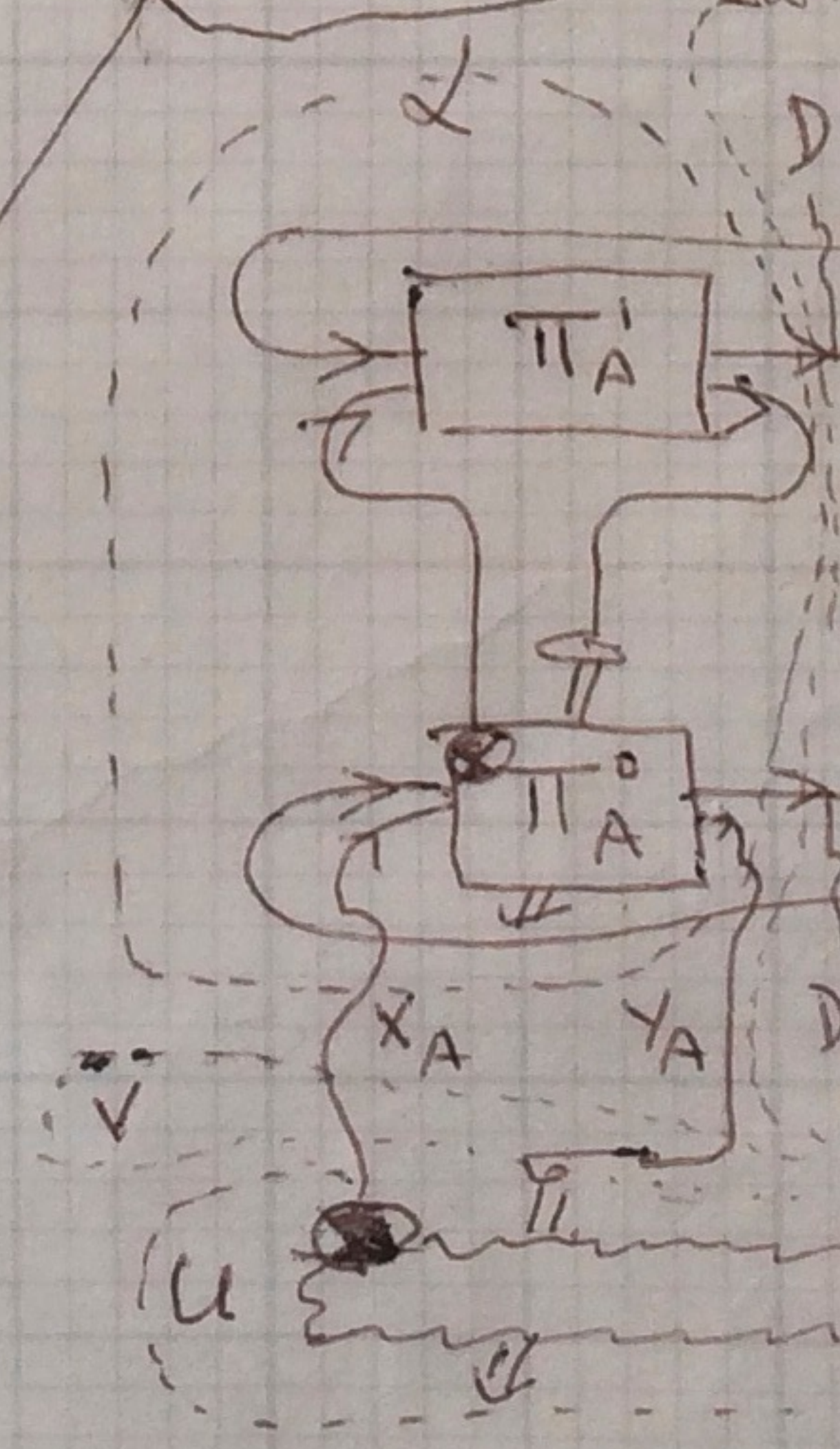
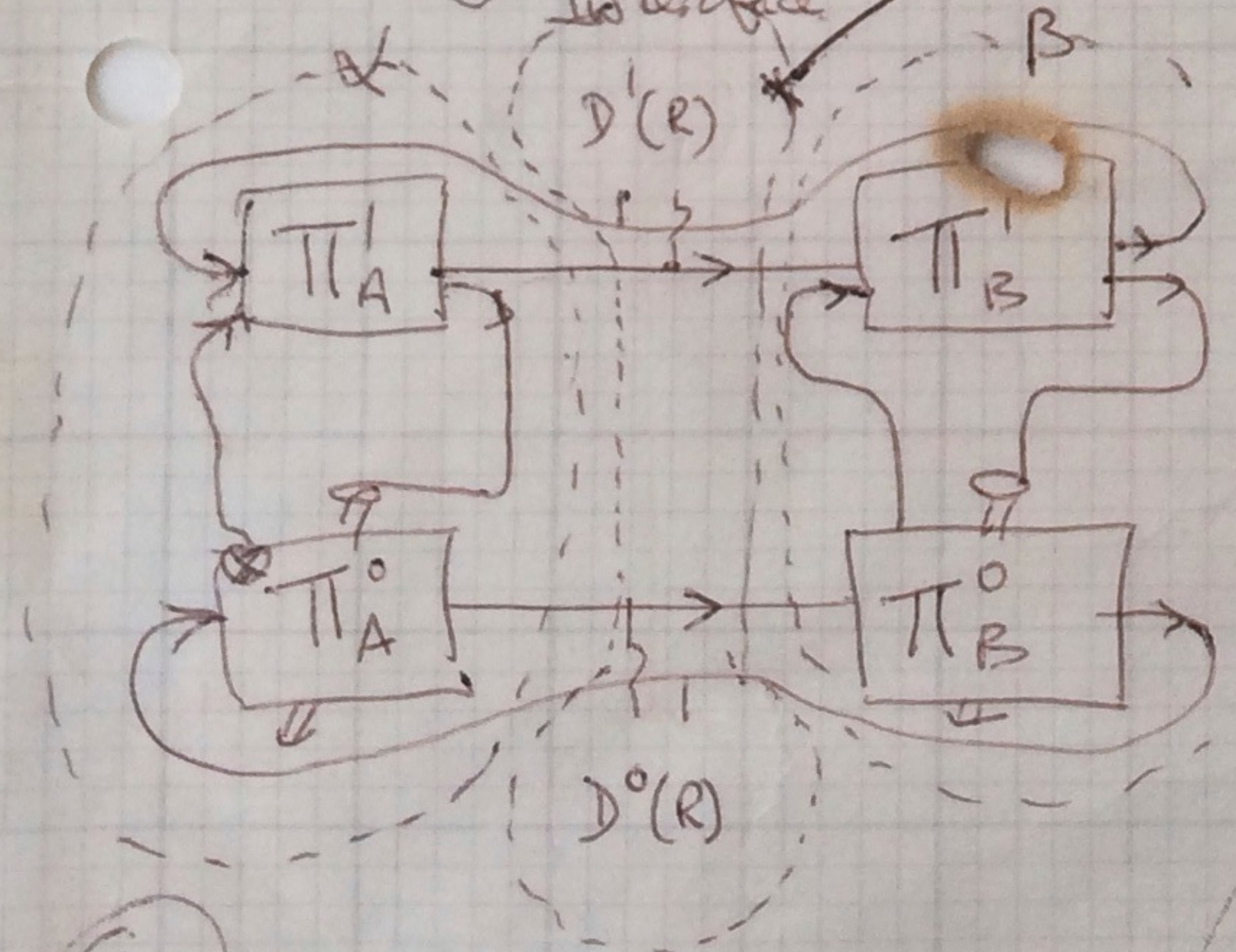
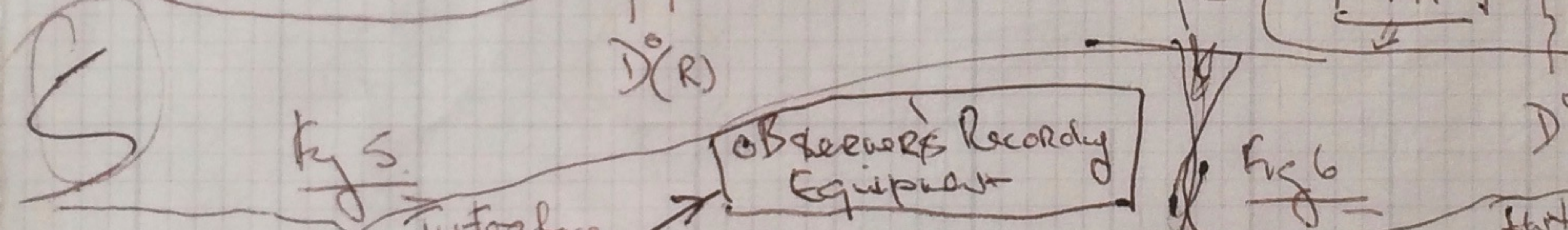
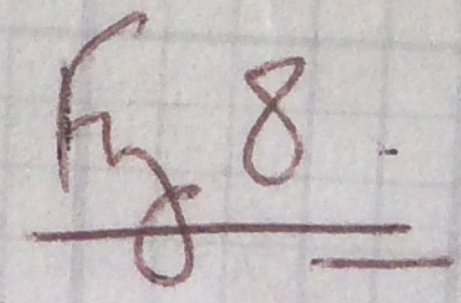
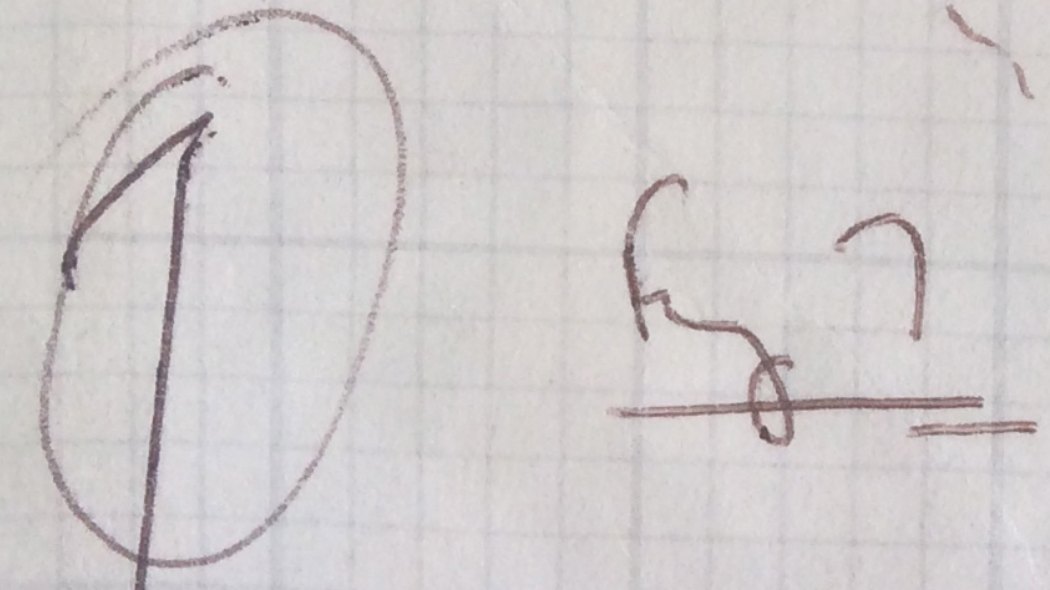
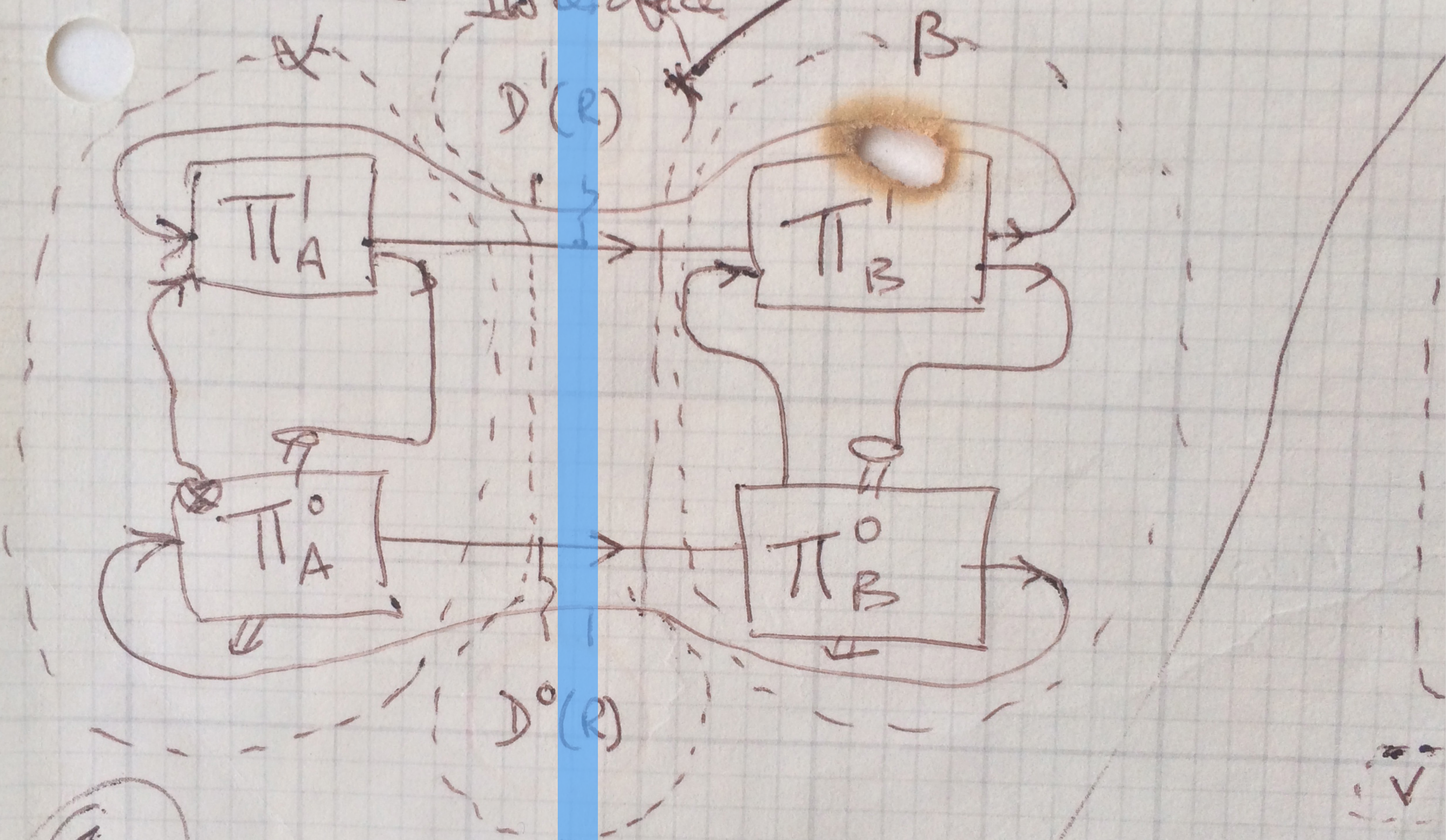
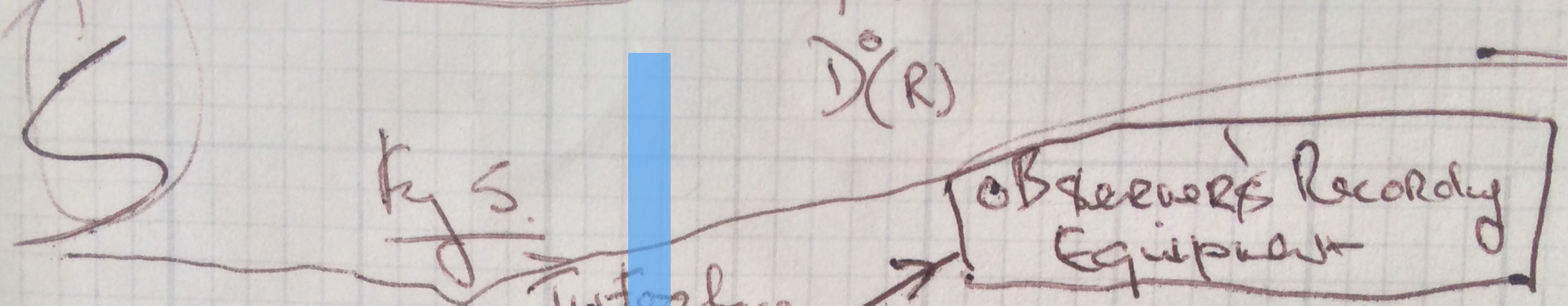
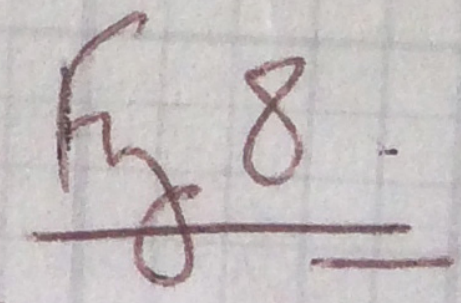
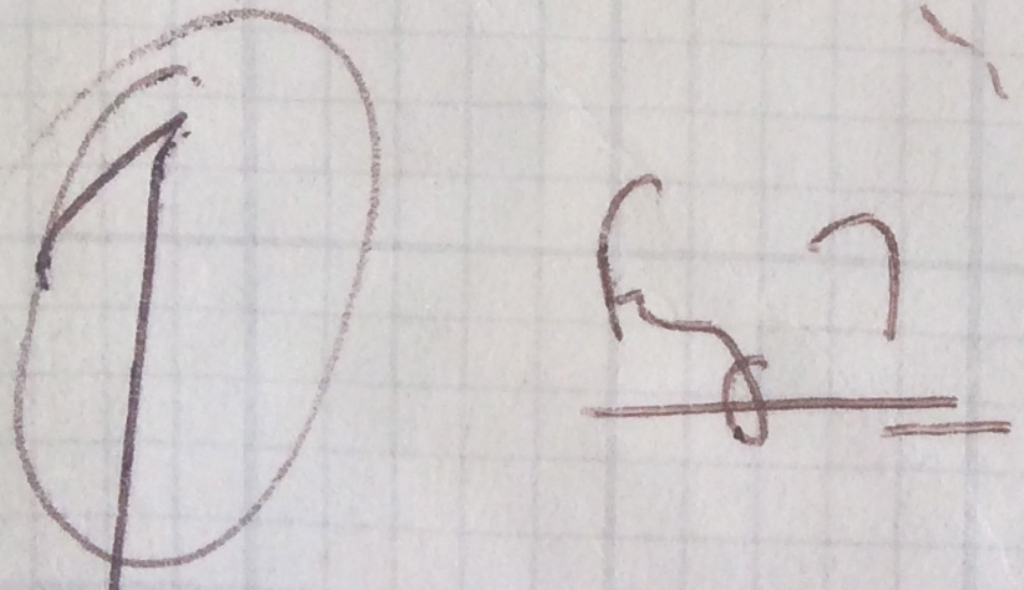
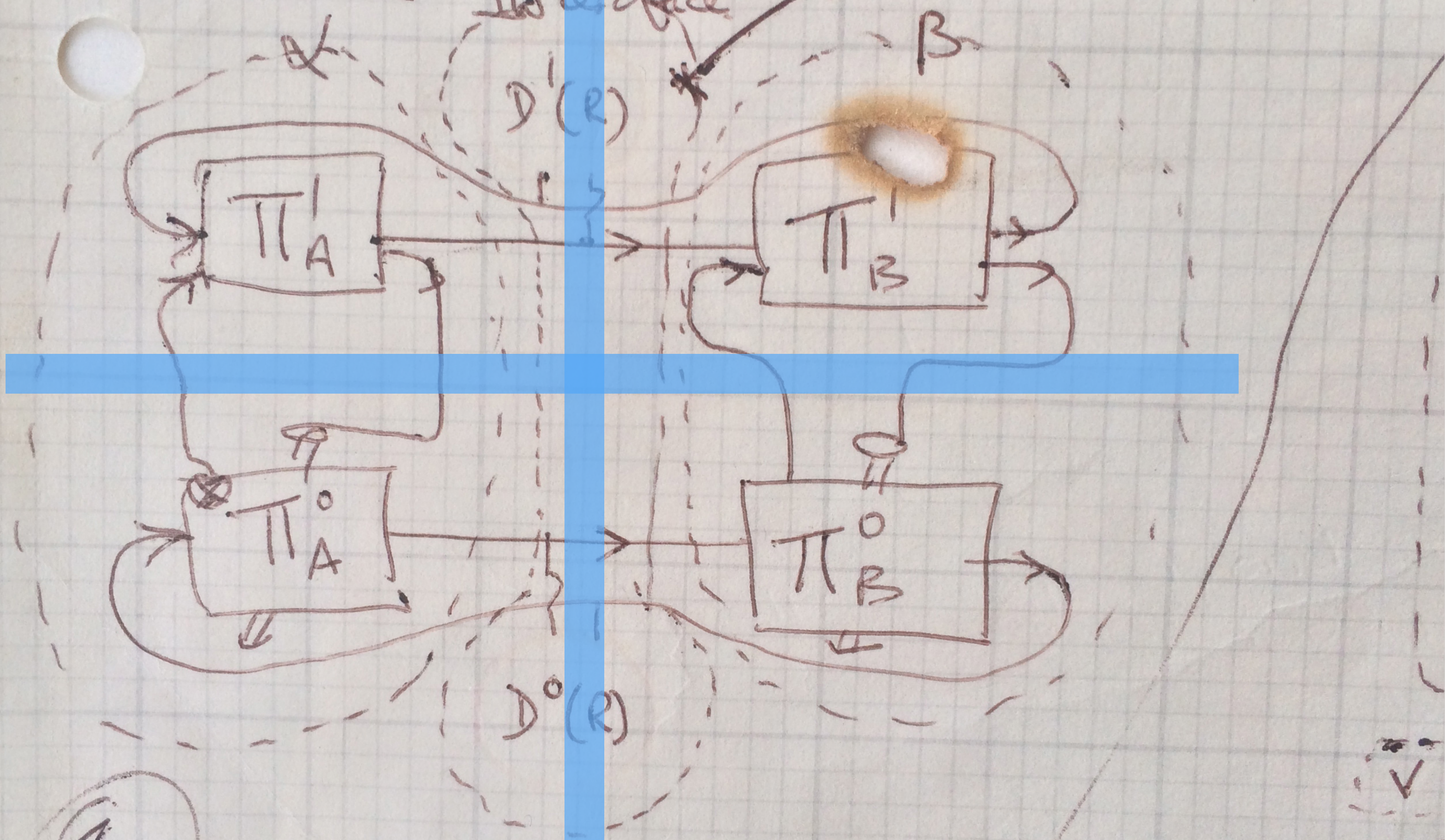
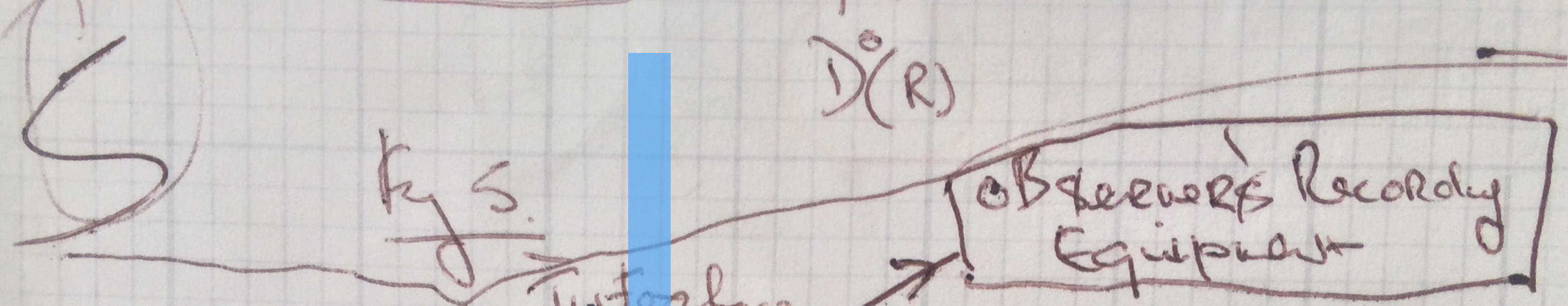
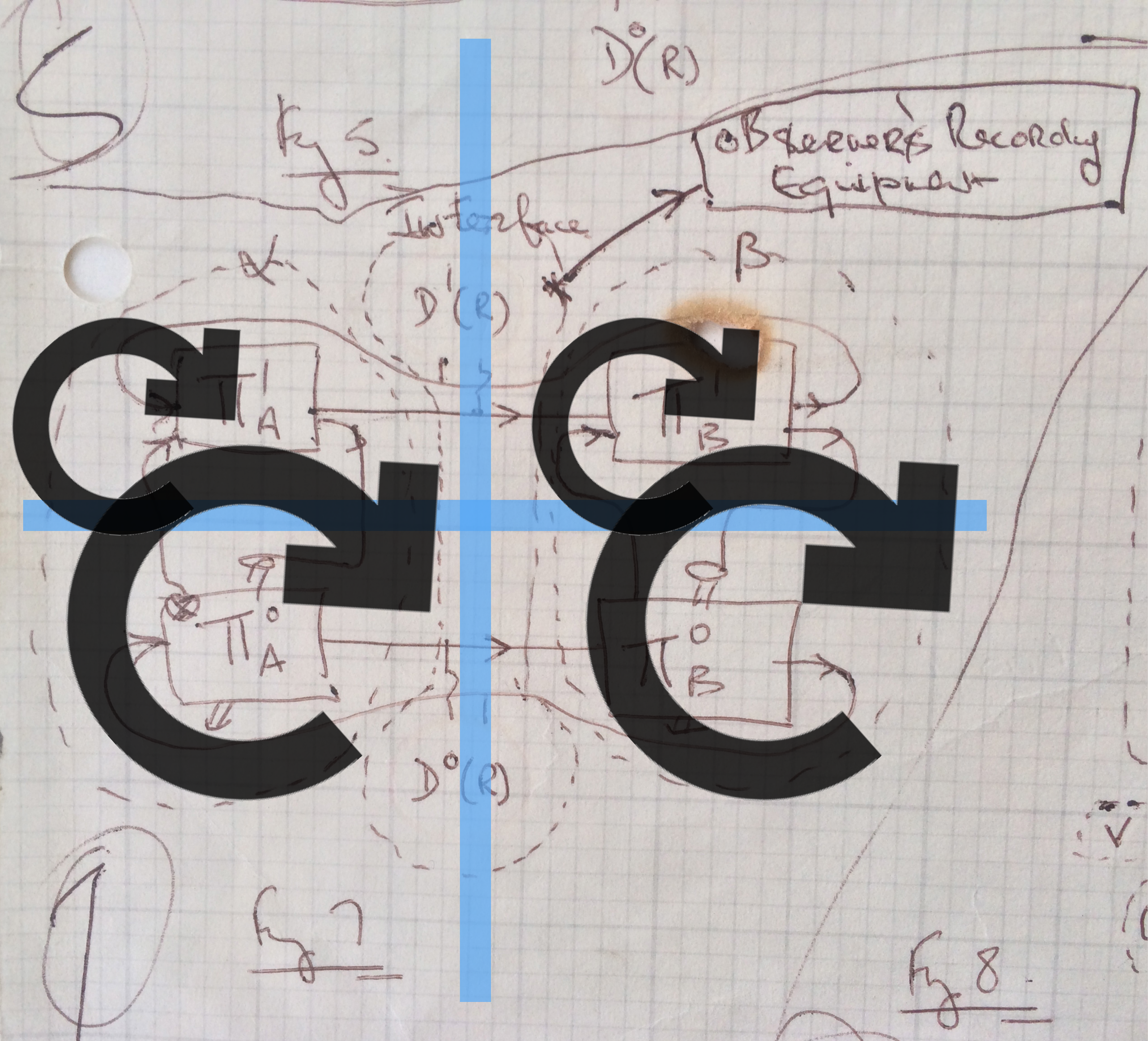


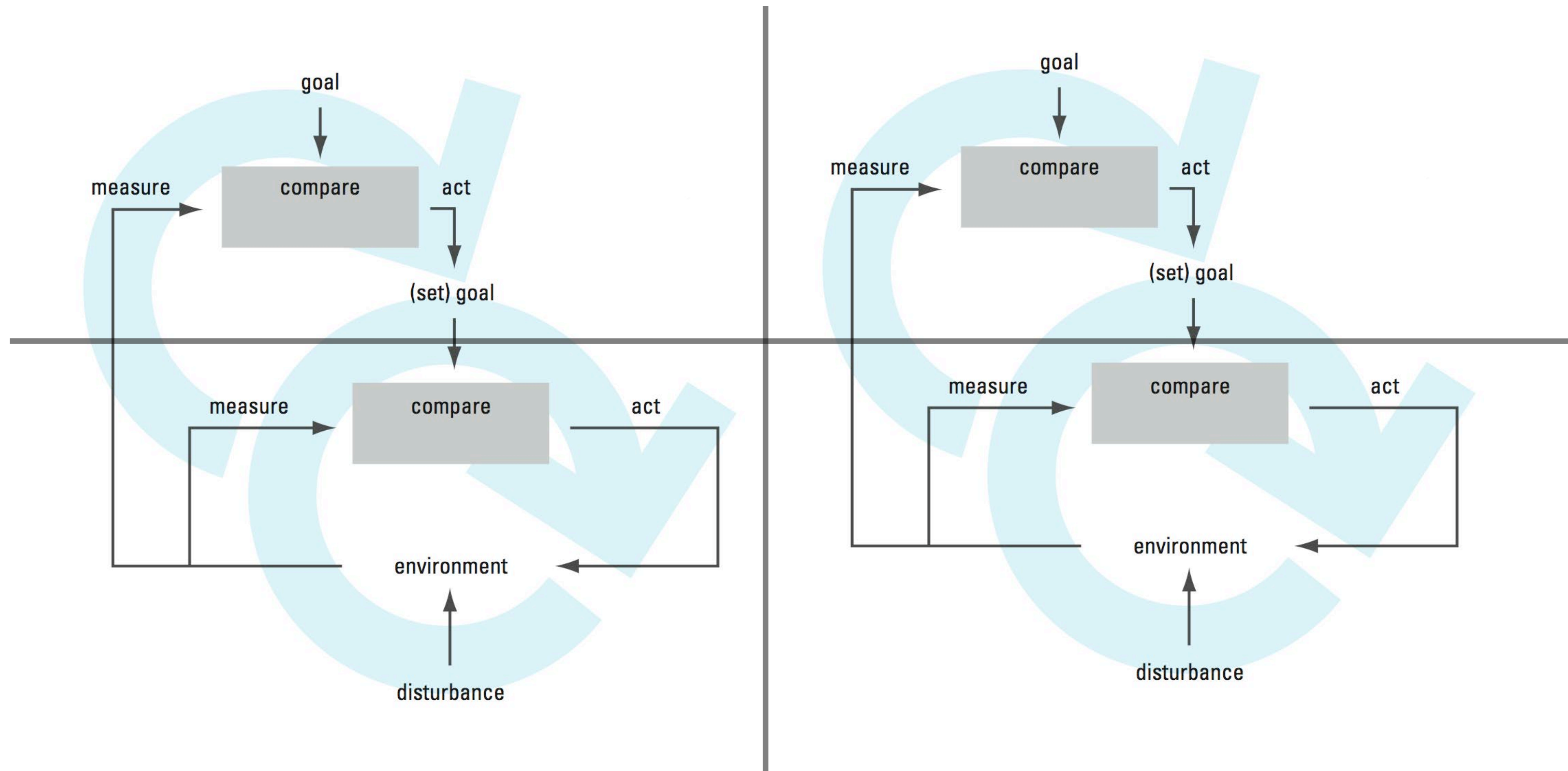
Fig 8







Cybernetics of Conversation

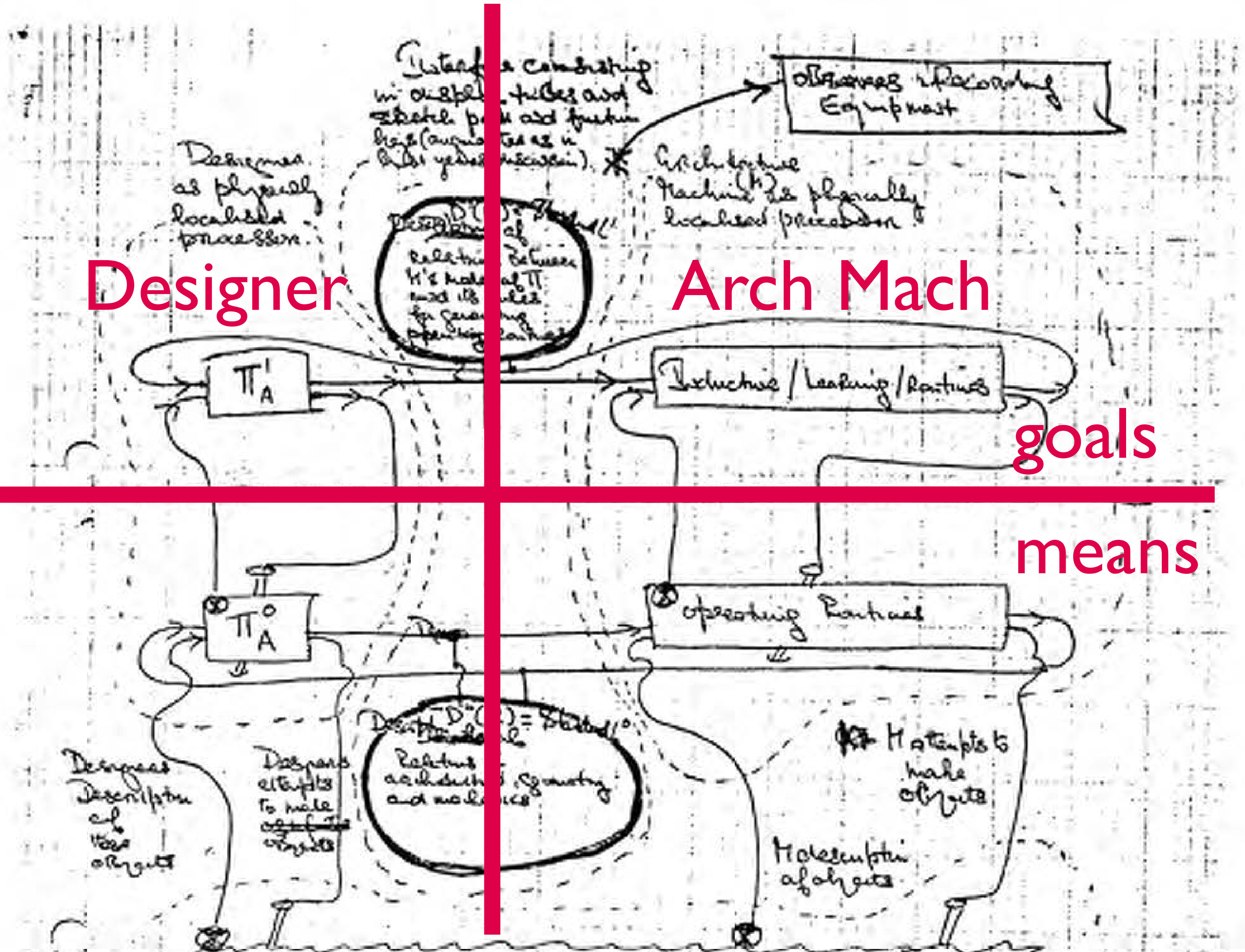


Designer

Arch Mach

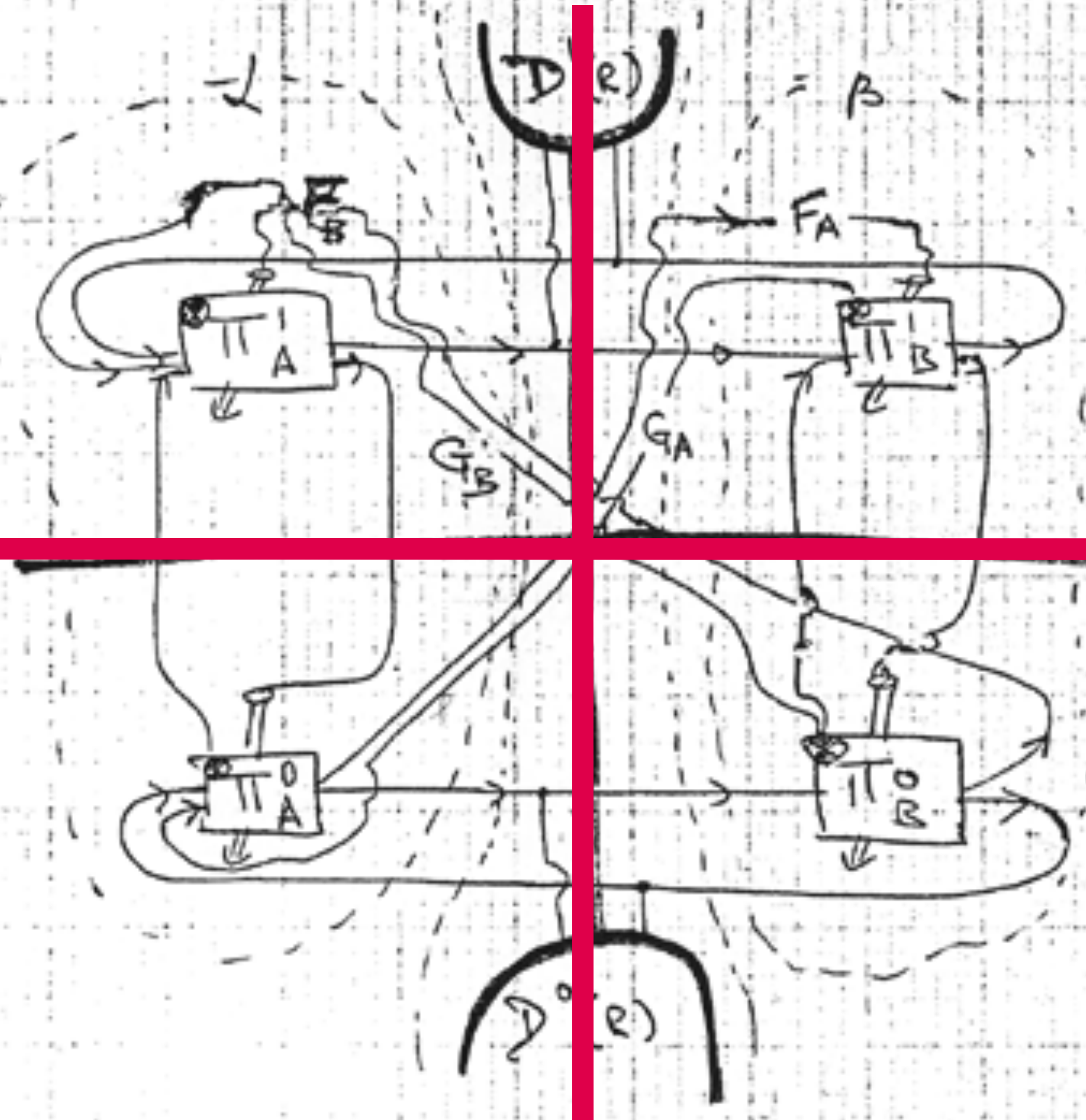
goals

means

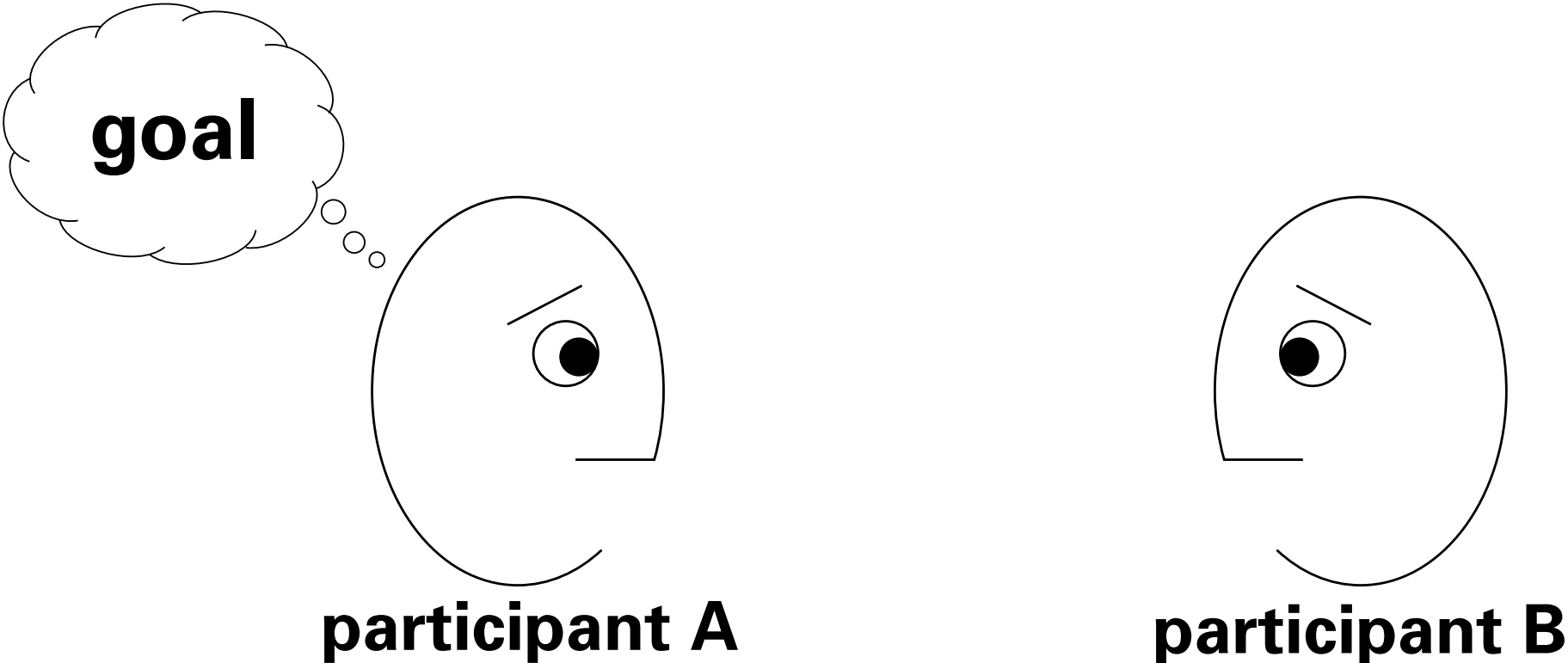


Environment of objects interacting relations R; it includes internal "abstract" model output along to visual display as well as to "general block" construction environment. It is a... of... to... to... to...

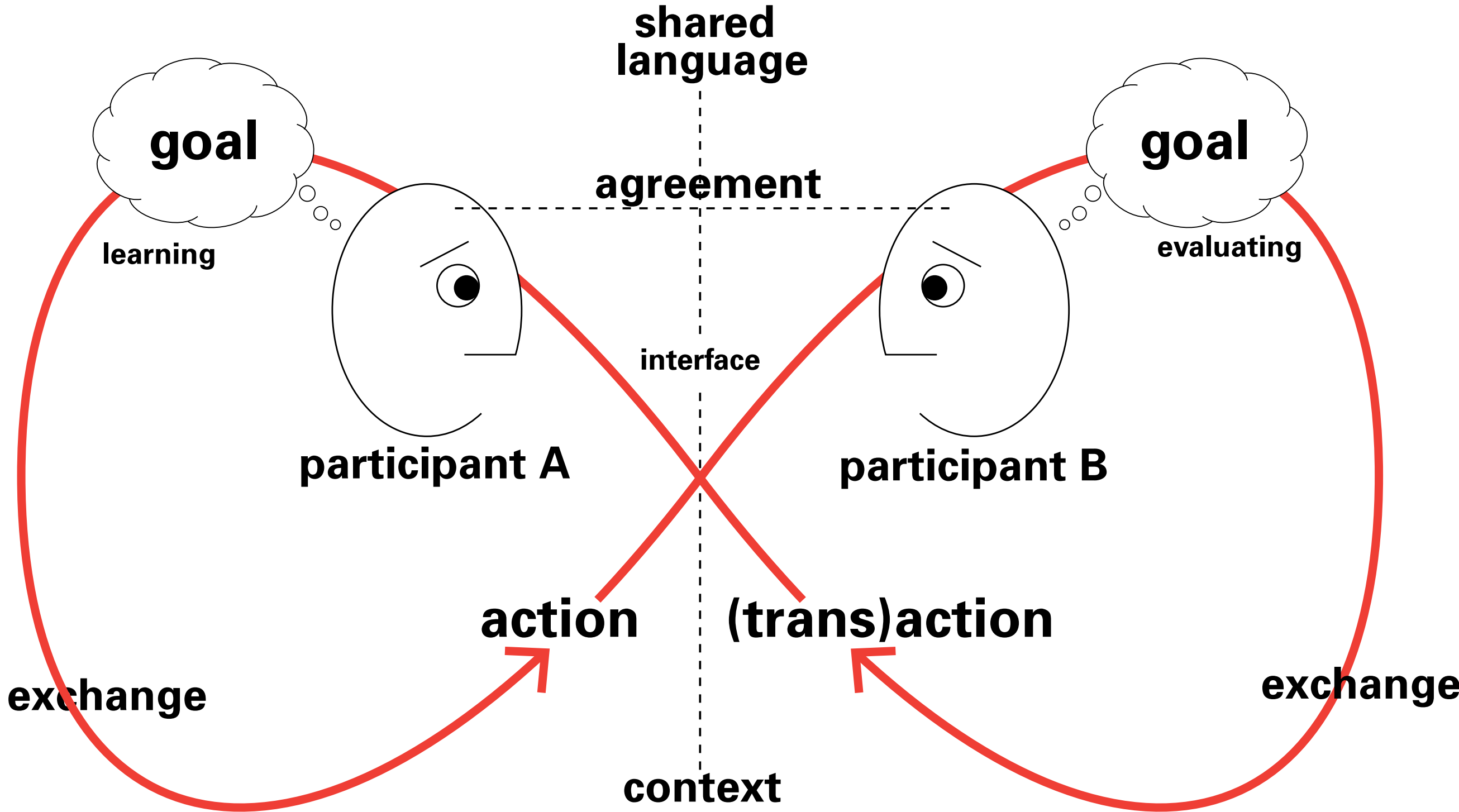
Open
Interface



Conversational Frame

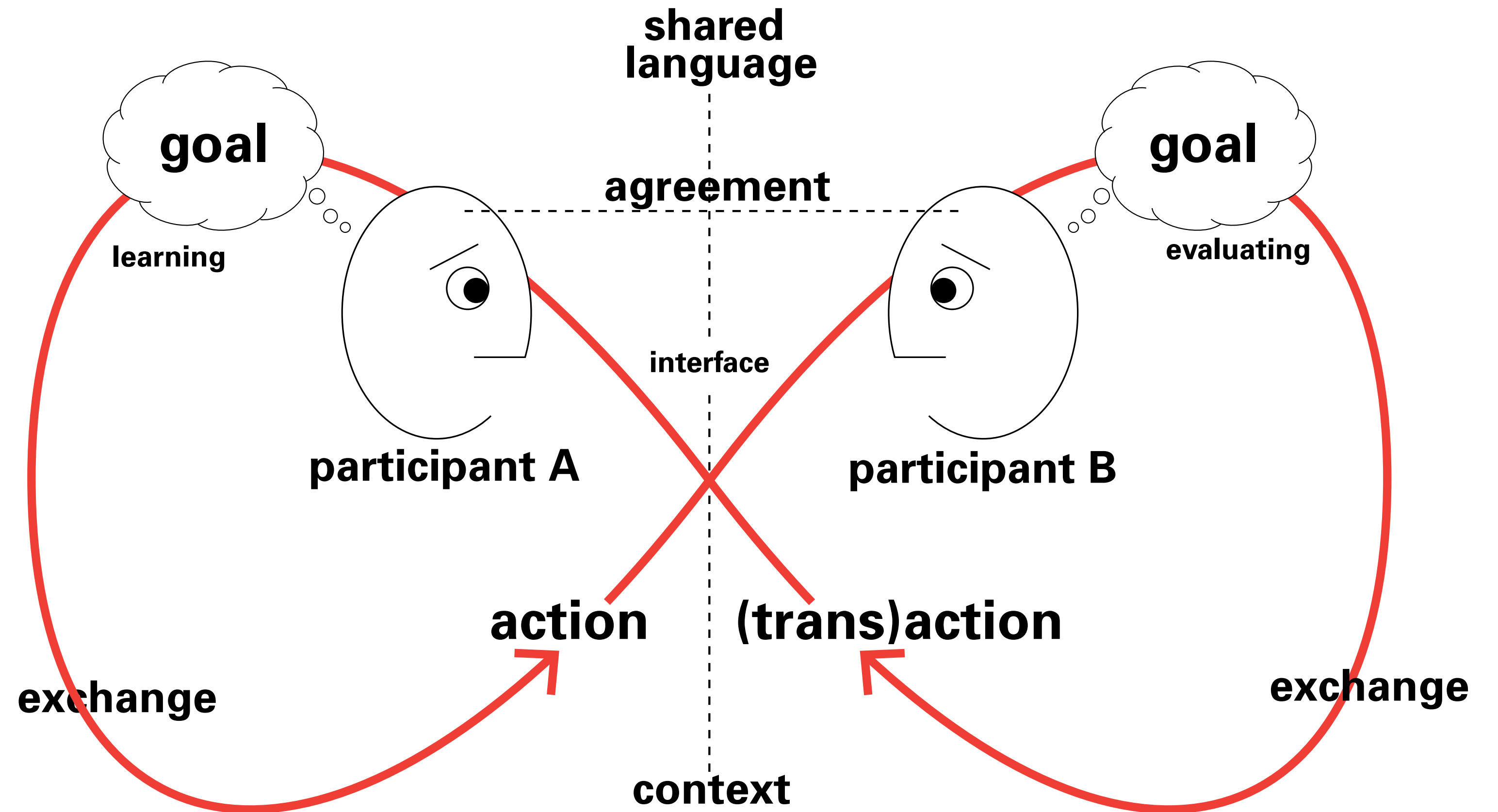


Conversation Redux



Conversation Redux — C-L-E-A-T

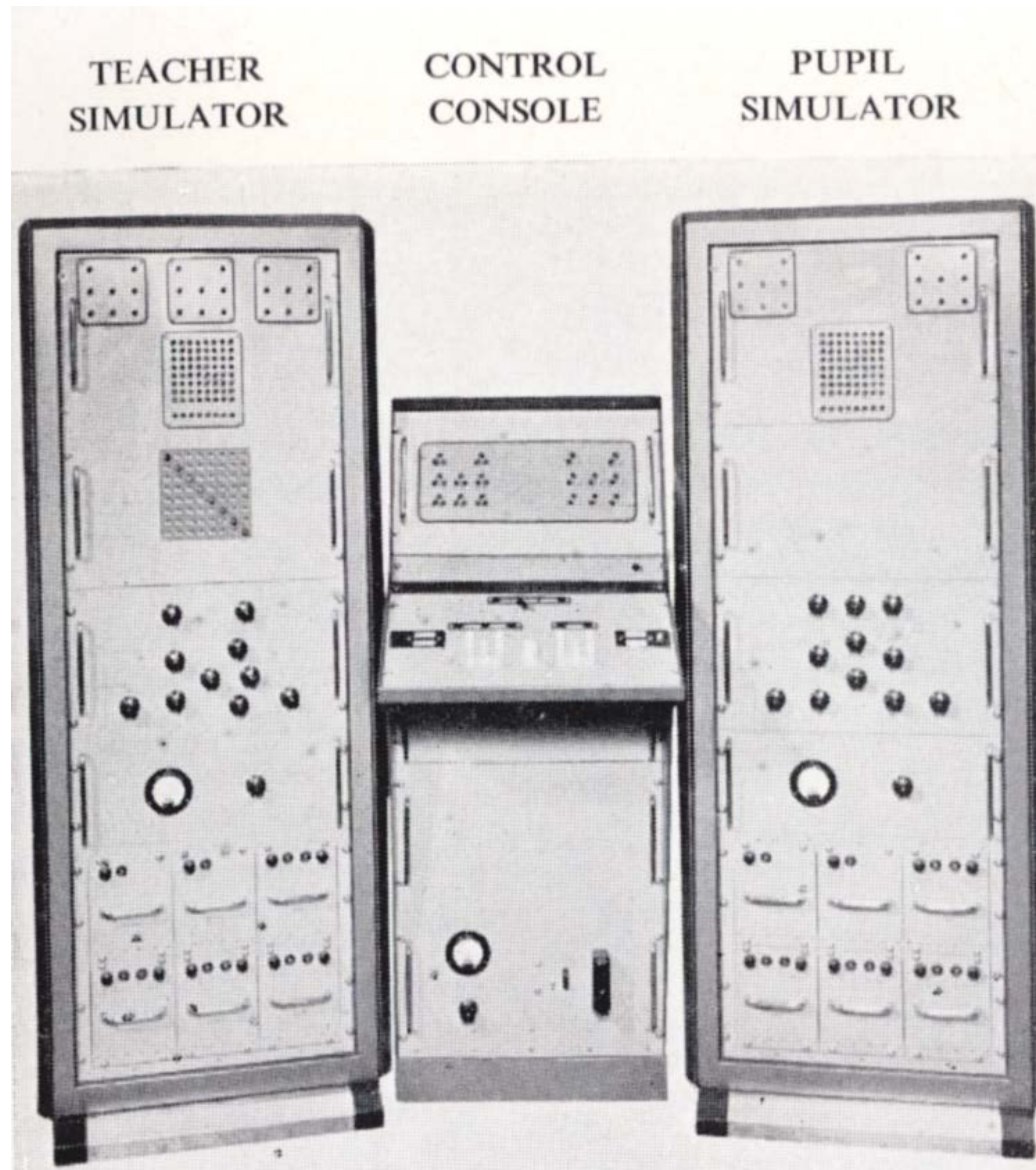
C – Context
L – Language
E – Engagement
A – Agreement
T – Transaction



Examples of Conversational Machines

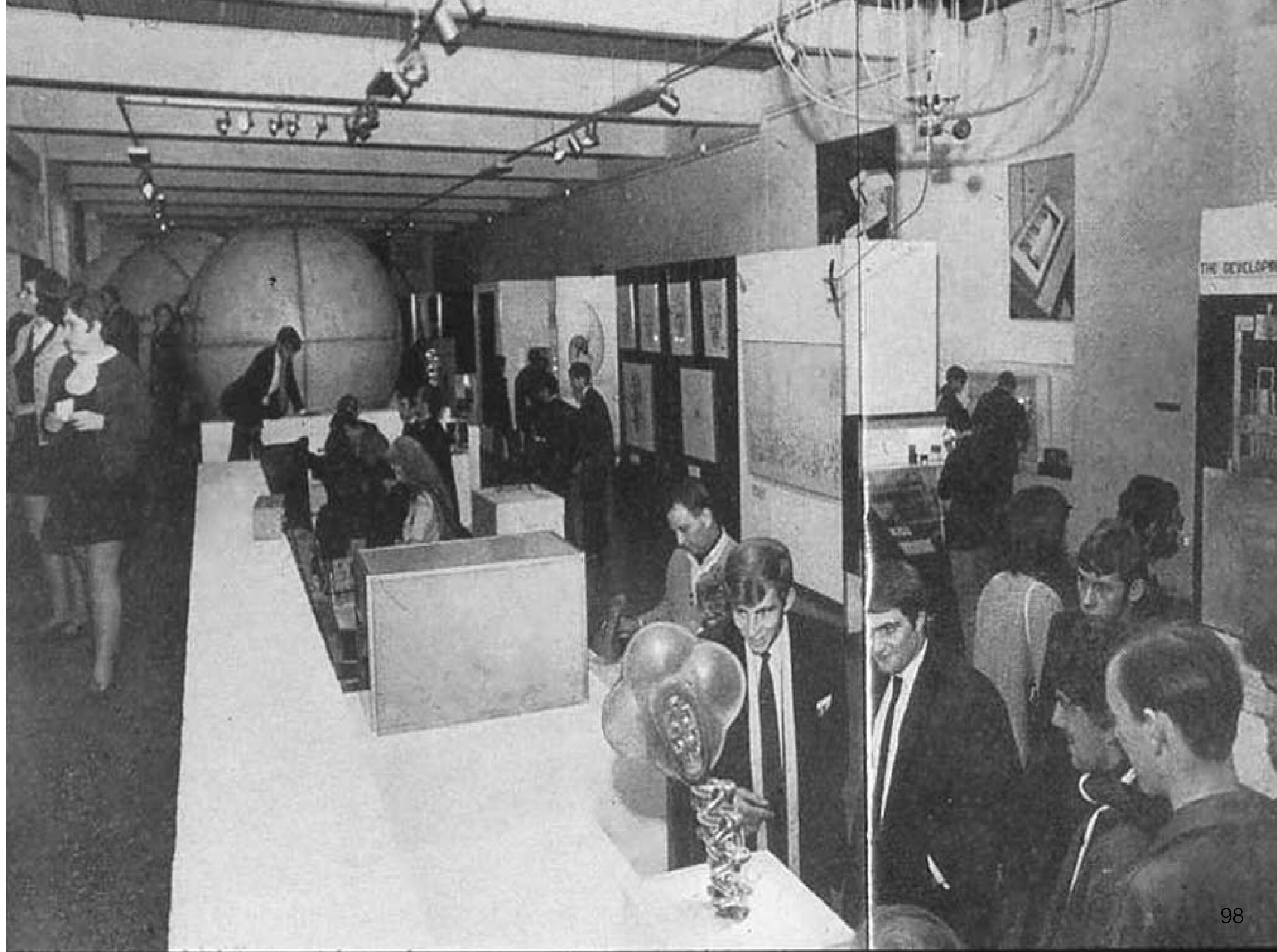
Gordon Pask's Eucrates

1958



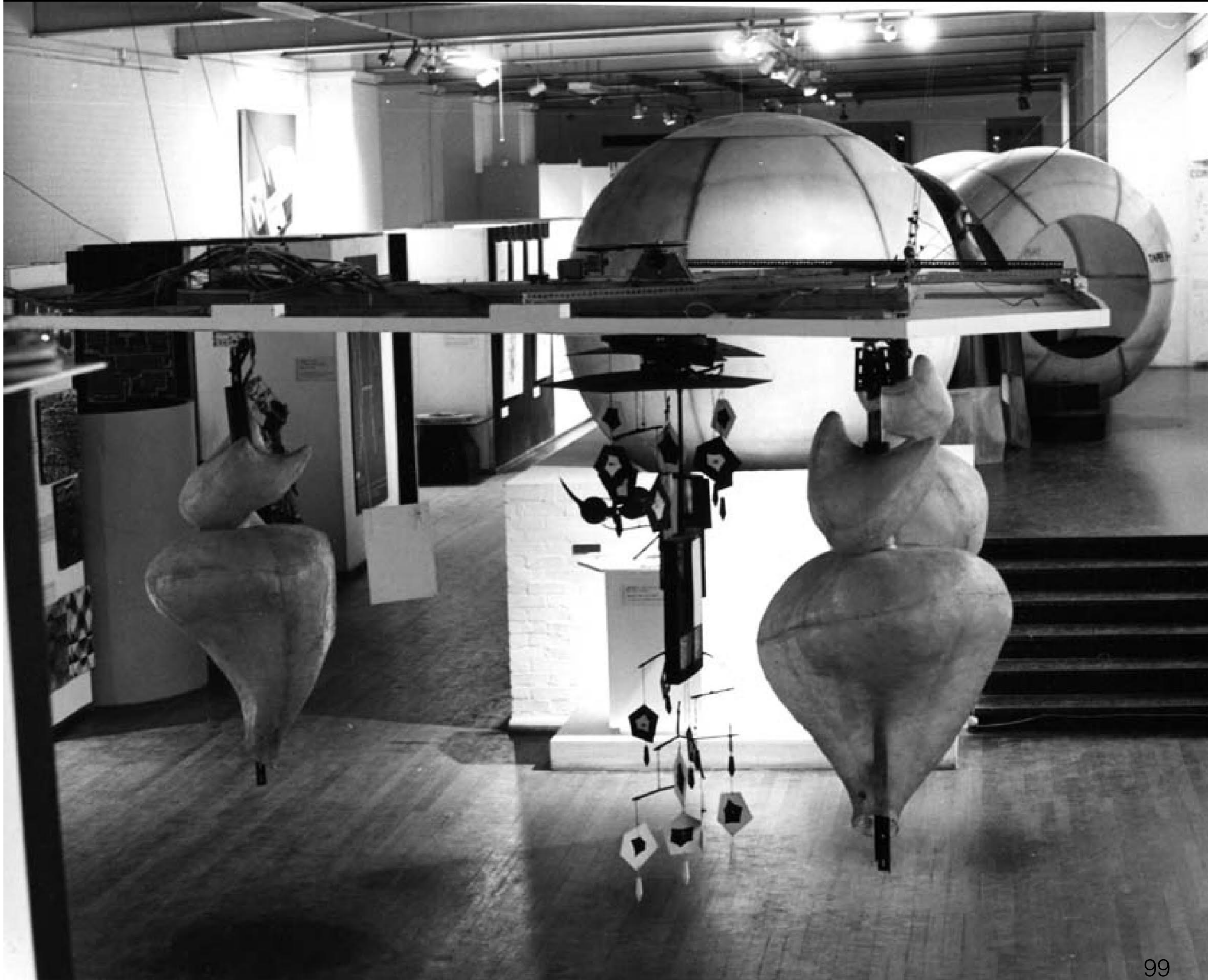
Cybernetic Serendipity Exhibition

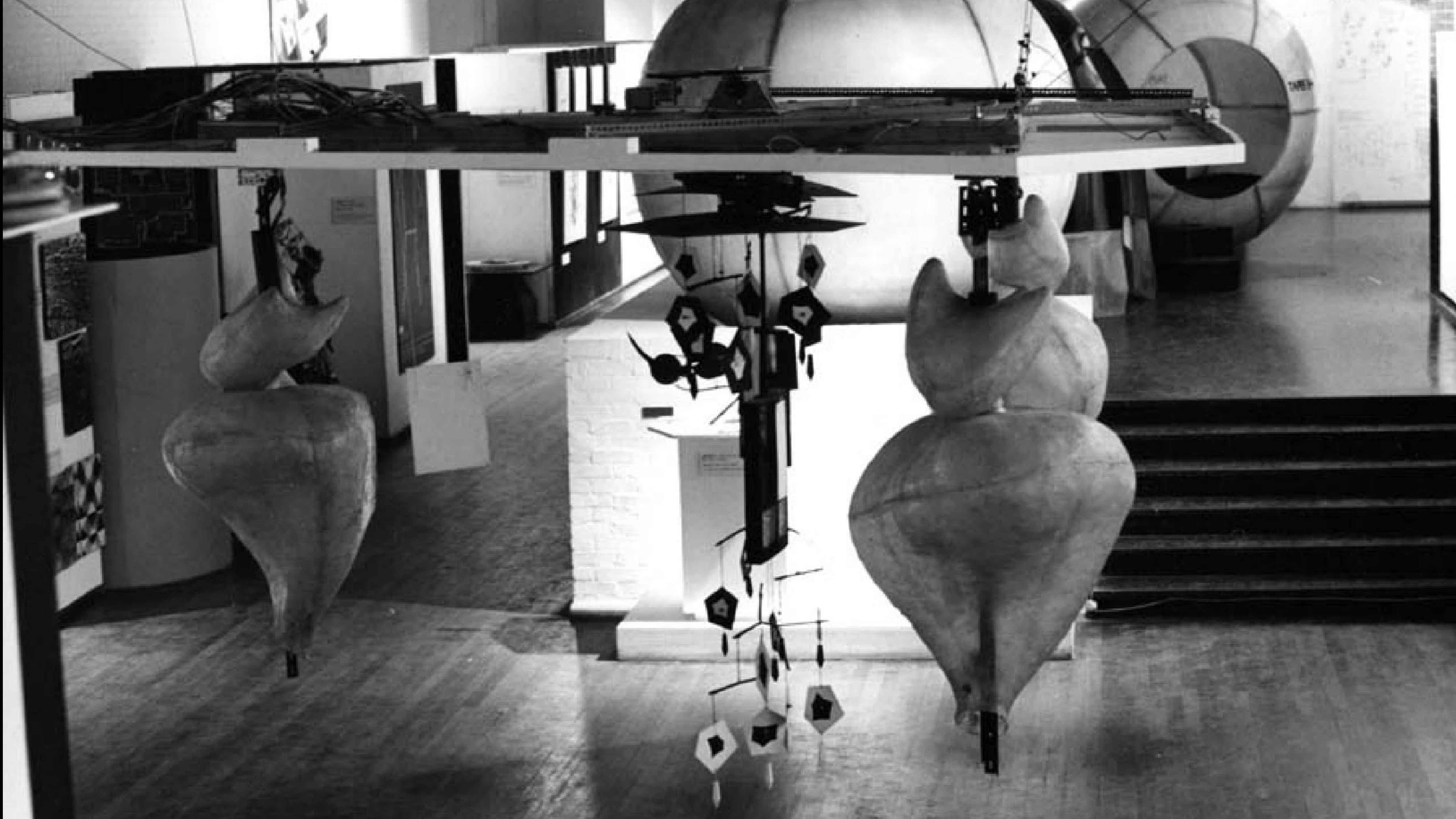
London 1968

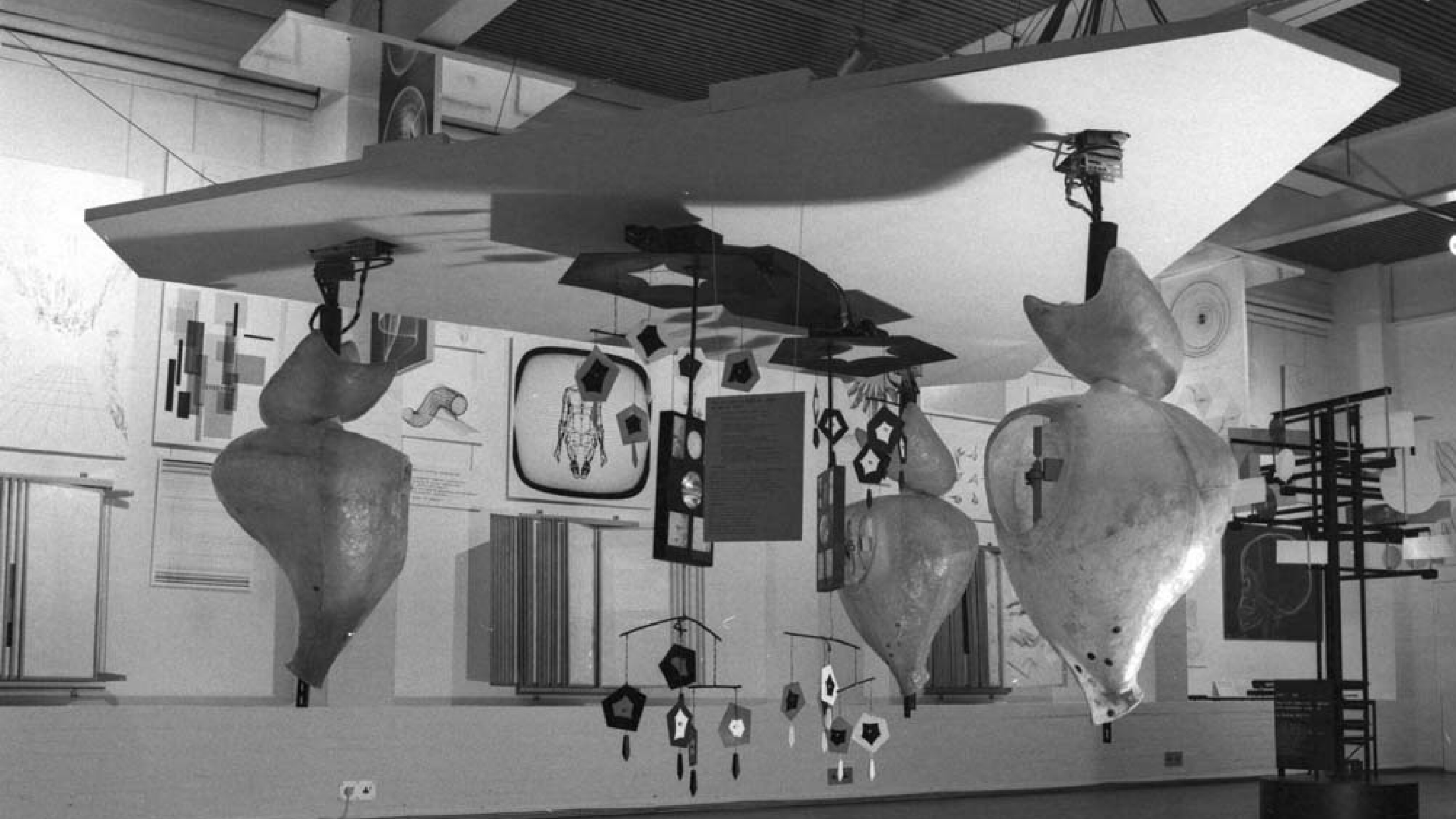


Gordon Pask's COLLOQUY OF MOBILES

London 1968





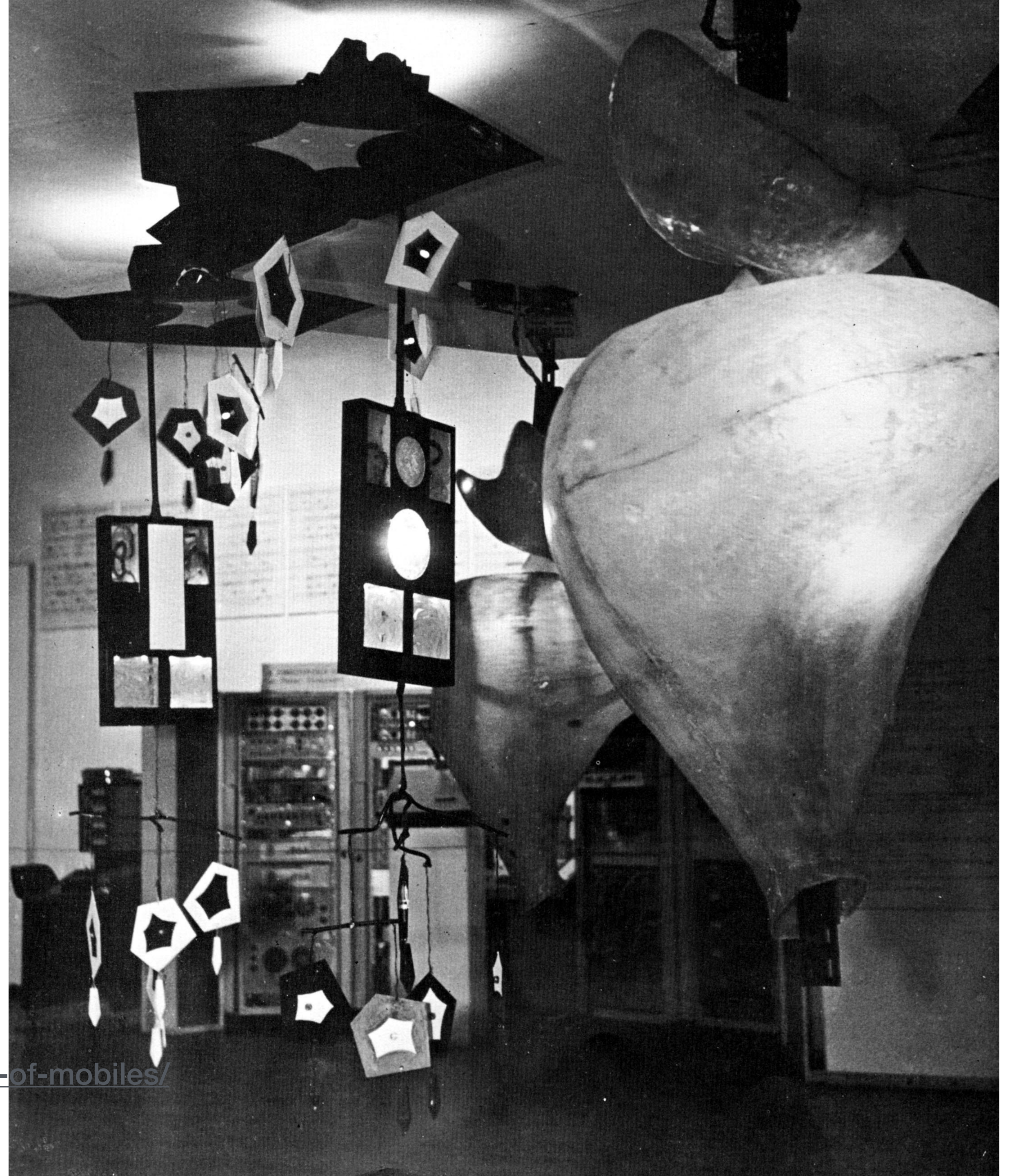


COLLOQUY 2018 Project College for Creative Studies

May 2018

Images from
www.medienkunstnetz.de/works/colloquy-of-mobiles/

For more information
ccsmfa.wordpress.com/2018/01/14/remaking-pasks-colloquy-of-mobiles/





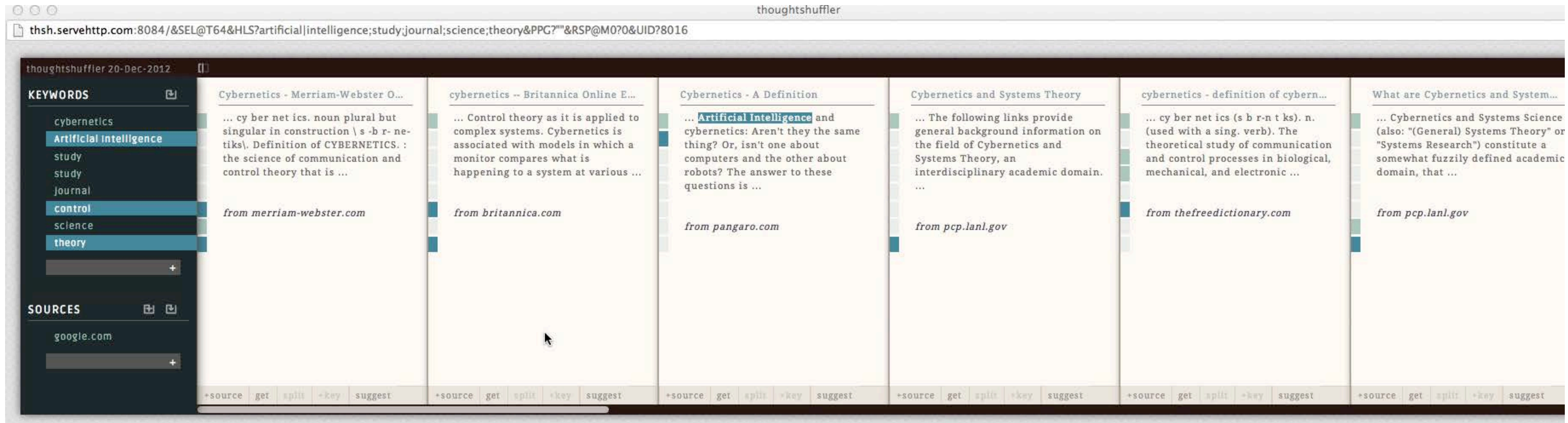
**THOUGHTSTICKER at
System Research Ltd 1979**

<p style="text-align: center;">Tutorial</p> <p>This is a tutorial to help you become familiar with Zmacs. The tutorial software is called THOUGHTSTICKER and has been developed by PANGARO Incorporated.</p>	<p style="text-align: center;">Associated Topics:</p> <p style="text-align: center;">HELP PANGARO THOUGHTSTICKER Tutorial Zmacs</p>
<p style="text-align: center;">User Serialist in Explore Mode</p> <p style="text-align: right;">Next More (1/2) Which?</p> <p style="text-align: right;">Back Jump List Other</p>	

THOUGHTSTICKER 1986

Data schema by Jeffrey Nicoll
UI coding & UX by Paul Pangaro

Click to play



THOUGHTSHUFFLER 2014

UI design and coding by Jeremy Scott Diamond
UX & heuristics by Paul Pangaro

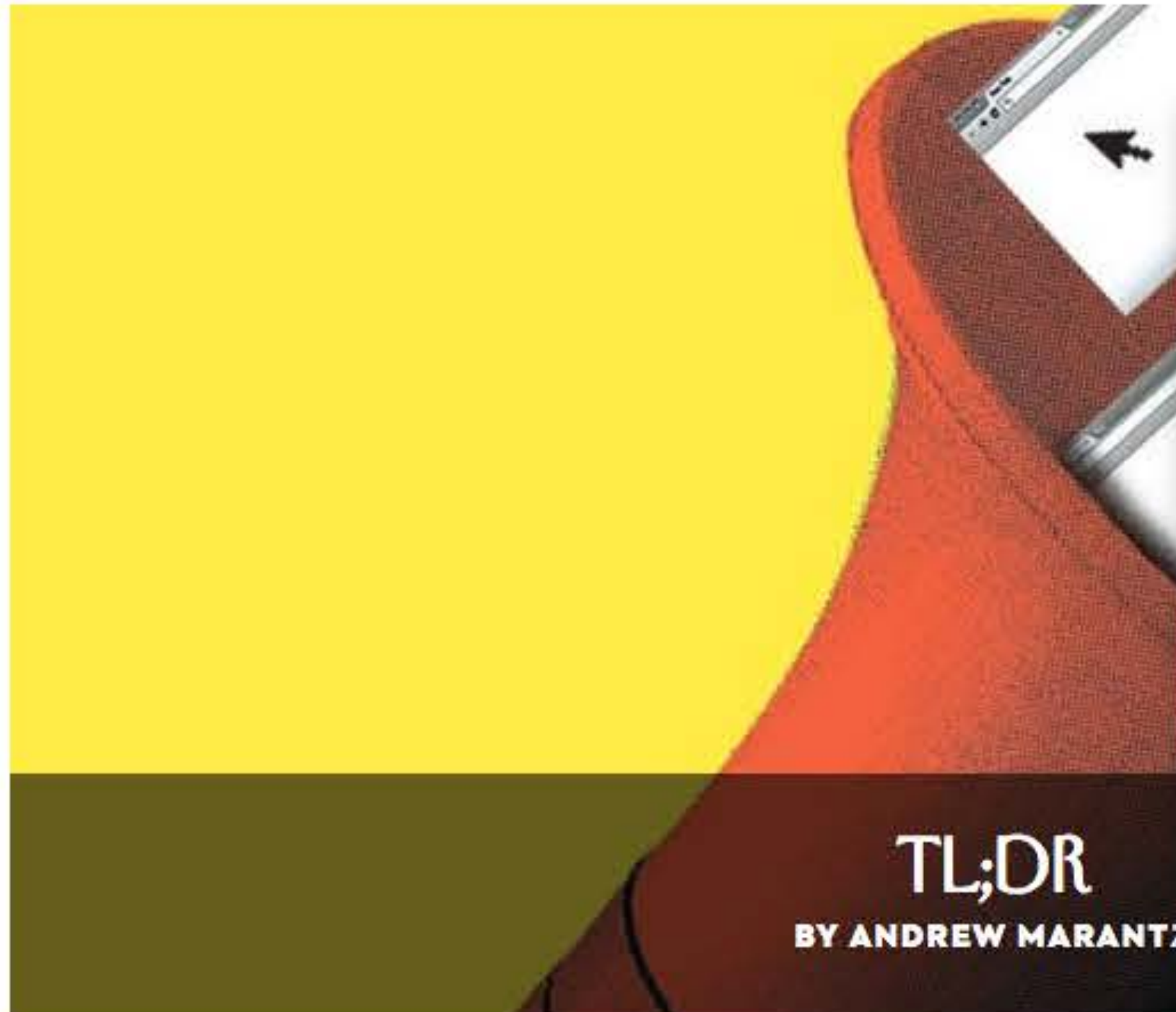
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Paul Pangaro / SAMtalk – Samsung SJ / March 2018

NEW YORKER
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THE NEW YORKER



🔍 KING OF CLICKBAIT ? ☰ ✕

- The ability to make things go viral felt like the closest that we could get to having a human superpower.”

He offered practical tips: “Facebook should be eighty per cent of your effort, if you’re focussed on social media”; “Try to change every comma to a period”; “Use lists whenever possible. Lists just hijack the brain’s neural circuitry.” Behind me, two women in their fifties took notes on legal pads.

RELATED

Facebook: The World’s Biggest Direct-Market...
 In a conference call after the release of this week’s earnings, she gave a couple of examples of how it is gradually displacing

Can Benefit Corporations Work?
 Yet the desire to balance profit and purpose is arguably a return to the model that many American companies once followed. Henry

STREAMFULLY 2014

UI by Barbara de Wilde & John Katagawa
 UI coding by John Katagawa
 UX & heuristics by Paul Pangaro

THOUGHTSHUFFLER iOS 2013

UX by Miriam Simun

UI by See-ming Lee

concept & heuristics by Paul Pangaro

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SymptomChecker

Experiencing symptoms but not sure what they mean?
Use our Symptom Checker to help determine possible causes and treatments, and when to see a doctor.

Go

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Assess Your Symptoms

Want to know what's causing your aches, pain, or rashes? We can identify conditions related to your symptoms.



Learn About Possible Causes

Get a better understanding of a condition: Discover if you're at risk, how it's diagnosed, and what you can do about it.



Explore Treatments

Weigh your treatment options, from traditional medicine to alternative therapies, and decide which is right to you.

Most Common Symptoms

- [Diarrhea](#)
- [Knee pain](#)
- [Sore throat](#)
- [Sleep paralysis](#)
- [Insomnia](#)
- [Erectile dysfunction](#)
- [Blood in urine](#)
- [Conjunctivitis](#)
- [Heel pain](#)
- [Back pain](#)
- [Night sweats](#)
- [Abdominal pain](#)
- [Chest pain](#)
- [Foot pain](#)
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- [Vaginal discharge](#)
- [Morning sickness](#)
- [Anemia](#)
- [Constipation](#)
- [Vaginal itching](#)

Advertisement

BOTOX Full Product Information including Boxed Warning and Medication Guide.
onabotulinumtoxinA injection

Ask a BOTOX® Specialist about Chronic Migraine and BOTOX®.

Find one today:

Please scroll for Indication, Important Limitations, and Important Safety Information, including Boxed Warning. injected to prevent headaches in adults with chronic migraine who have 15 or more days each month with headache lasting 4 or more hours each day in people 18 years or older.

It is not known whether BOTOX® is safe or effective to prevent headaches in patients with migraine who have 14 or fewer headache days

Health Topics

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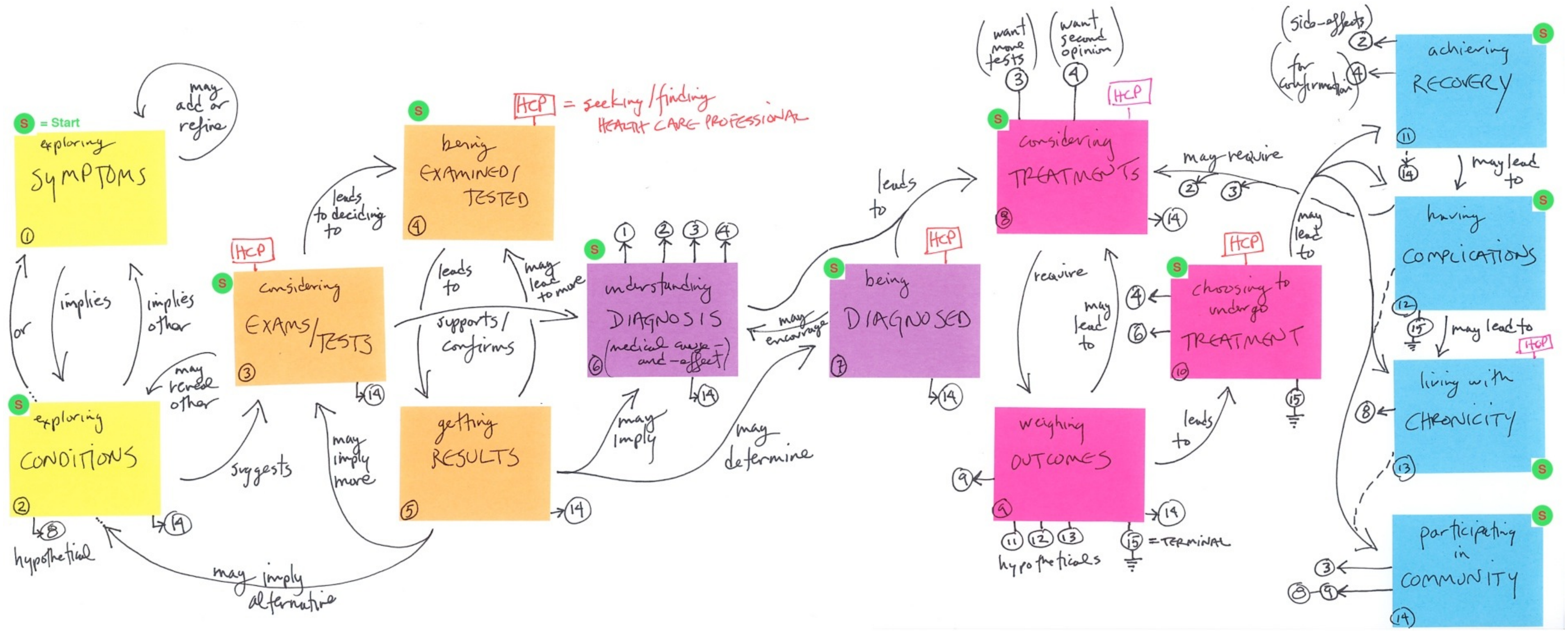
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Consumer Health Portal



User Conversation Model 2006 Consumer Health Portal

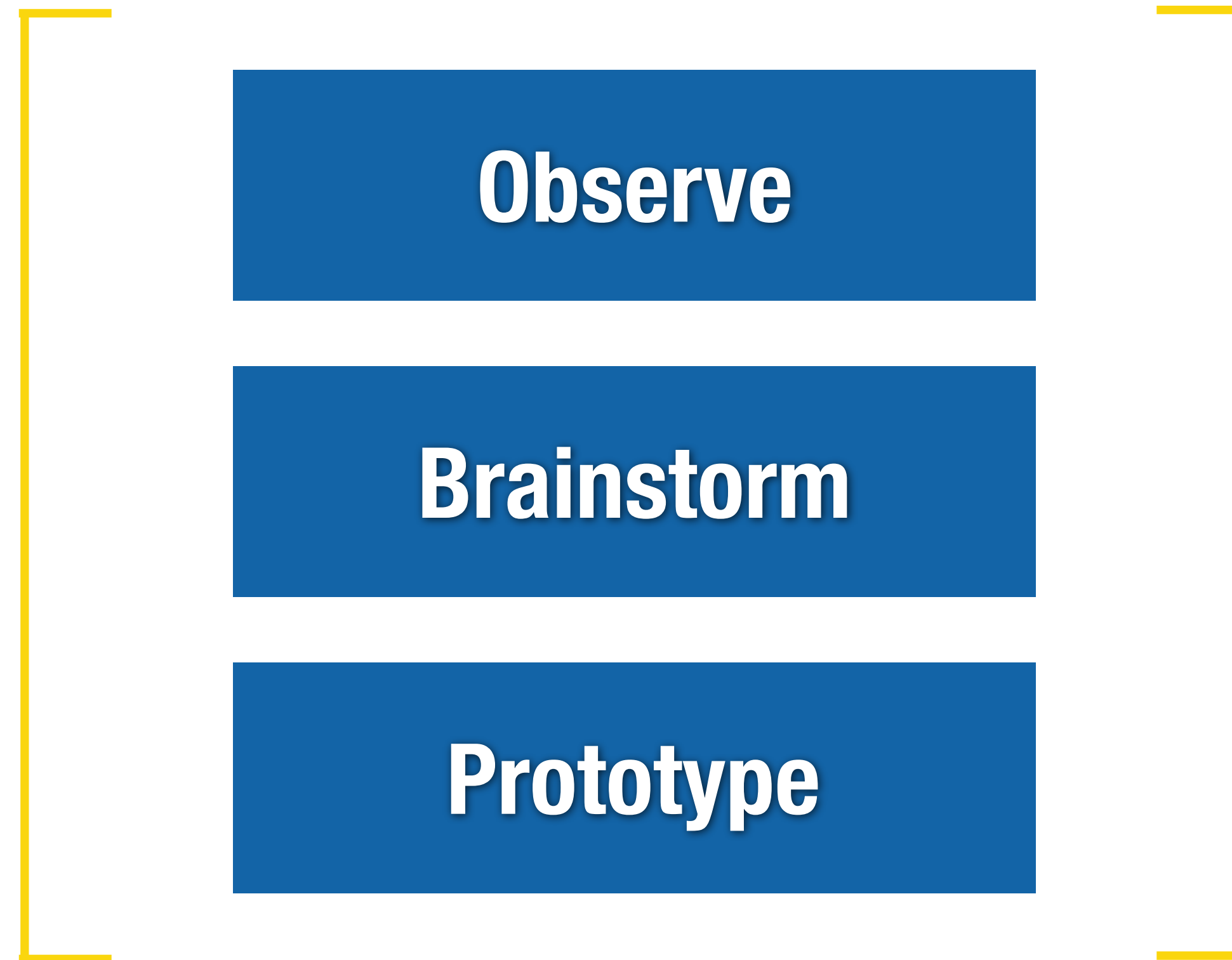
Design...

Design... from Thinking to Conversation



**Design
Thinking**

What is the process of Design Thinking?



What Does that mean?

Ethnography

Observe

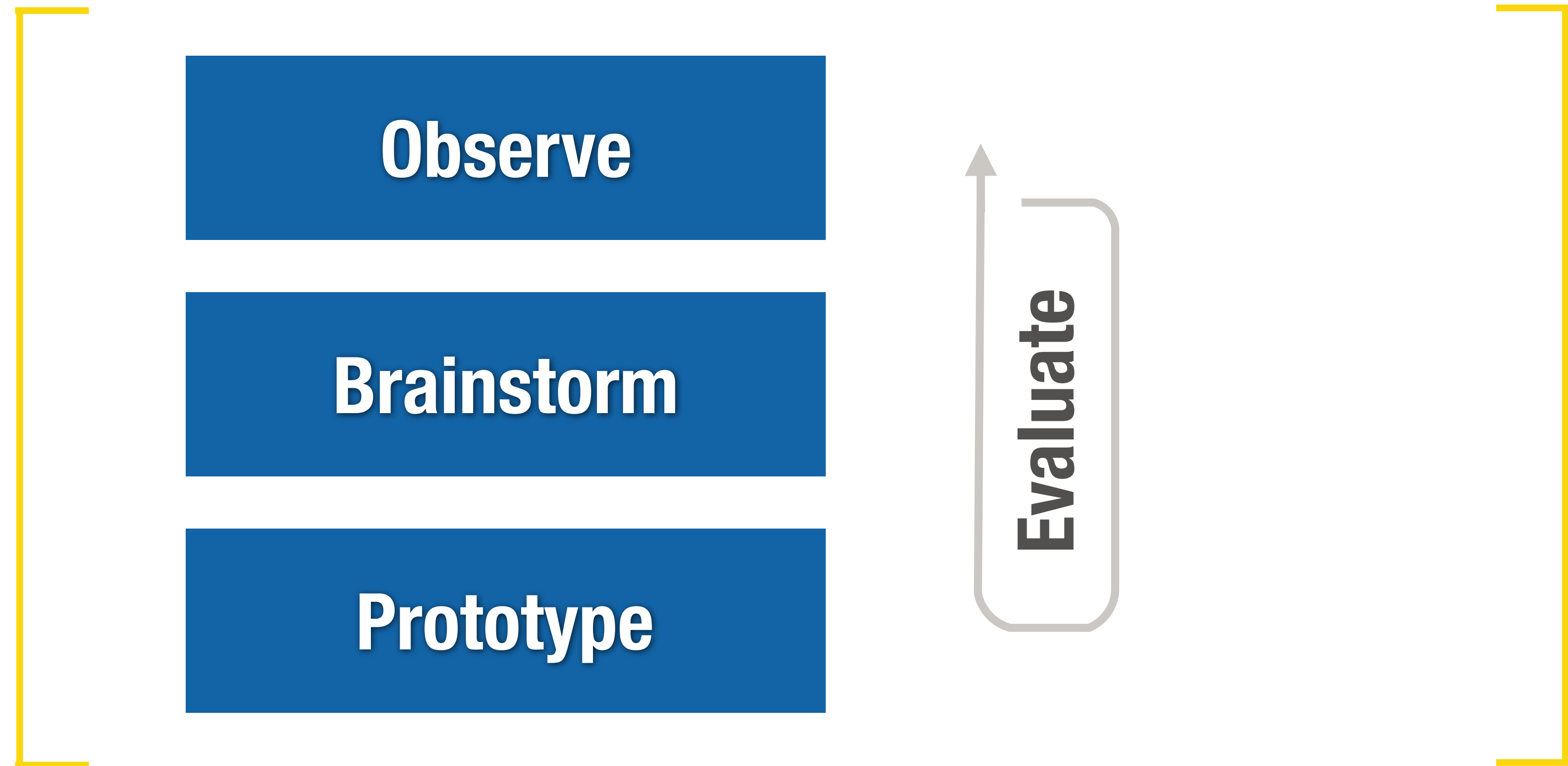
Open-ended idea
generation

Brainstorm

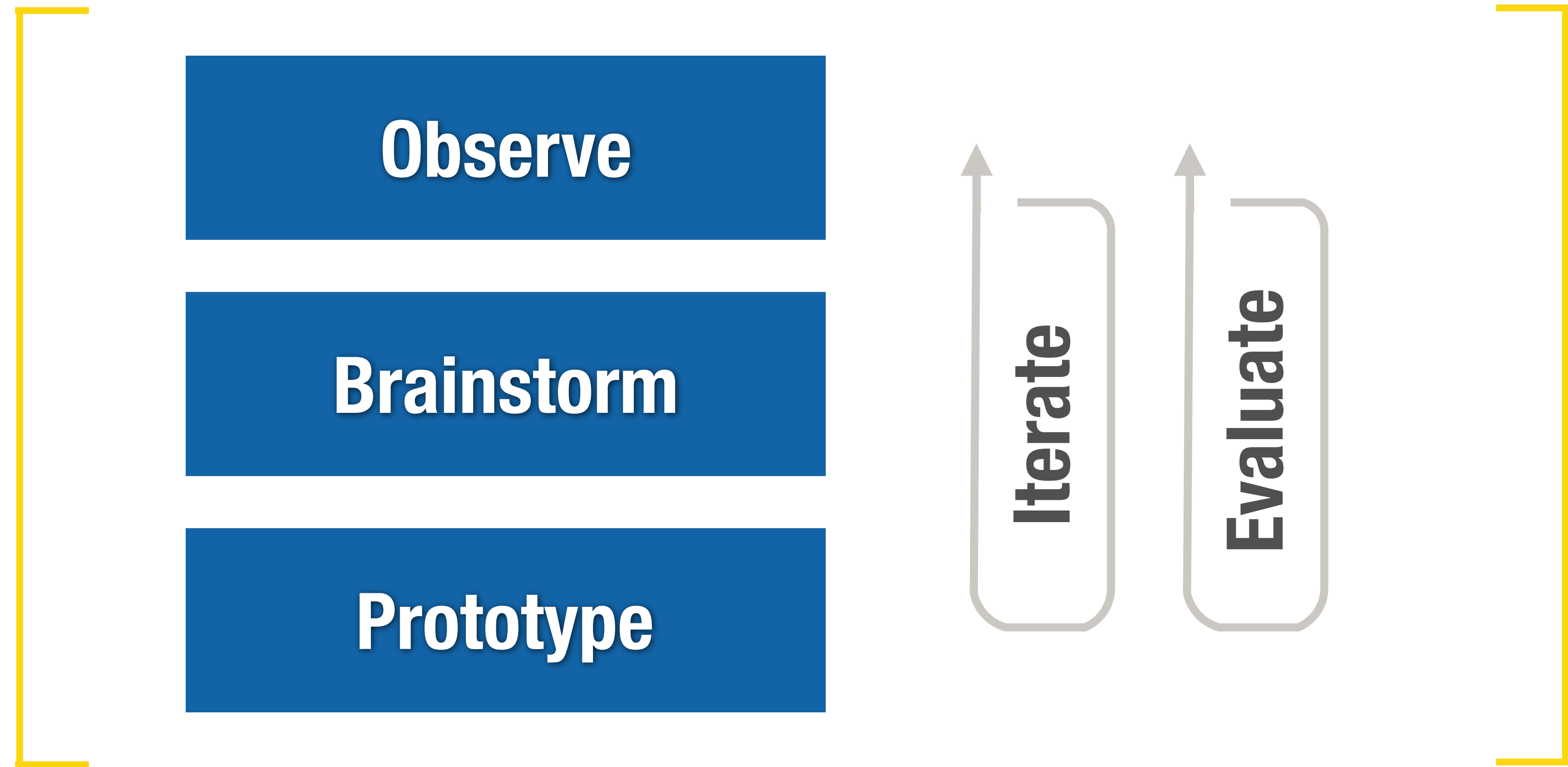
Making and
testing

Prototype

What Does that mean?



What Does that mean?



Limitations

Specific?

Rigorous?

Repeatable?

Observe

Brainstorm

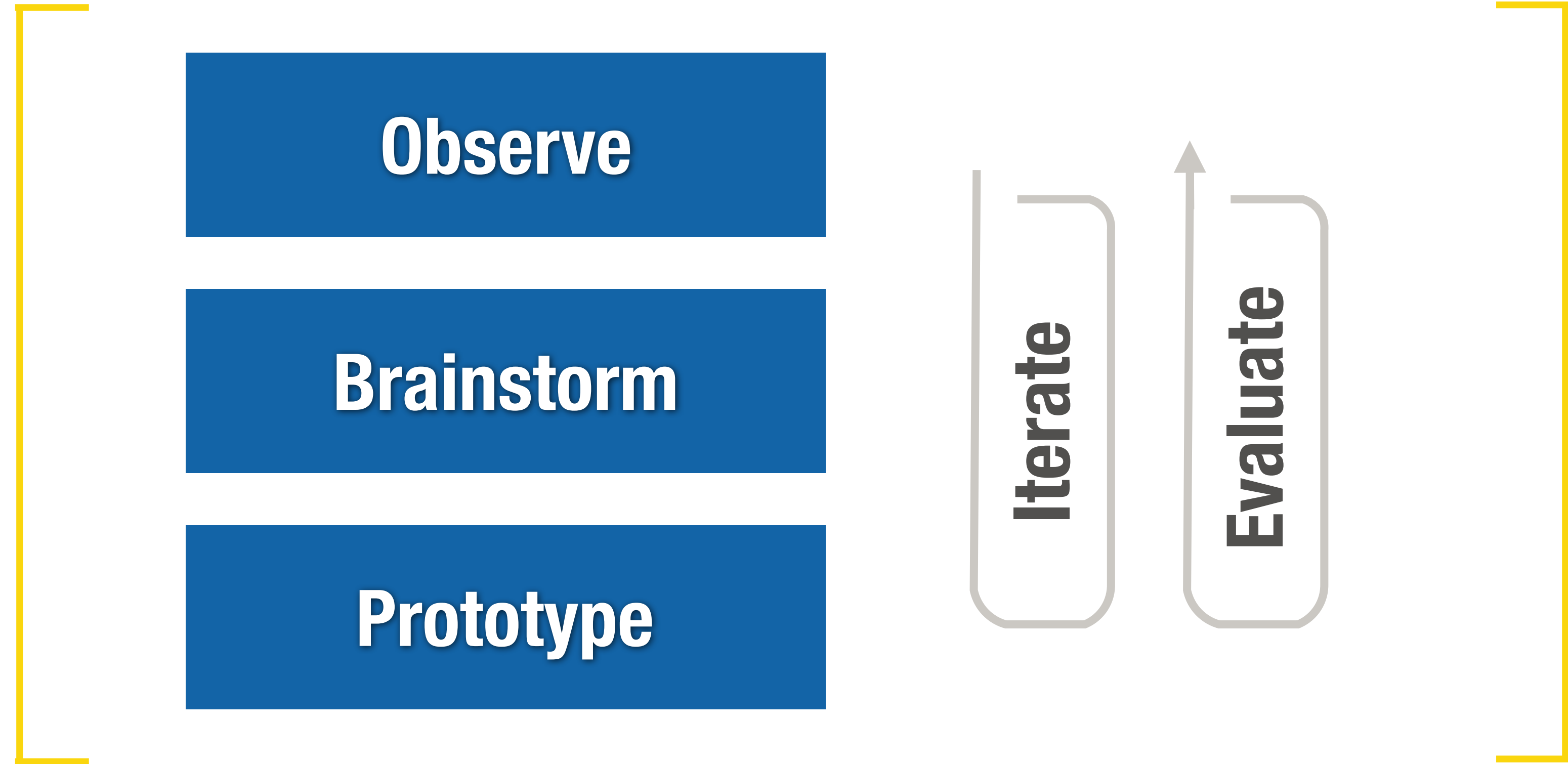
Prototype

Iterate

Evaluate

Evaluate...

Measure
Improvements
for Users



Iterate & Evaluate

Measure
Improvements
for Users

Measure
Convergence
on design goals

Observe

Brainstorm

Prototype

Iterate

Evaluate

Iterate & Evaluate

Measure
Improvements
for Users

Measure
Convergence
on design goals

**Conversation to
Agree on Means**

Iterate

Evaluate

Conversation is the core

Measure
Improvements
for Users

Measure
Convergence
on design goals

**Conversation to
Agree on Means**

Conversation is the core

Measure
Improvements
for Users

Measure
Convergence
on design goals

**Conversation to
Agree on Means**

Rethinking Design Thinking



**Design
Thinking**

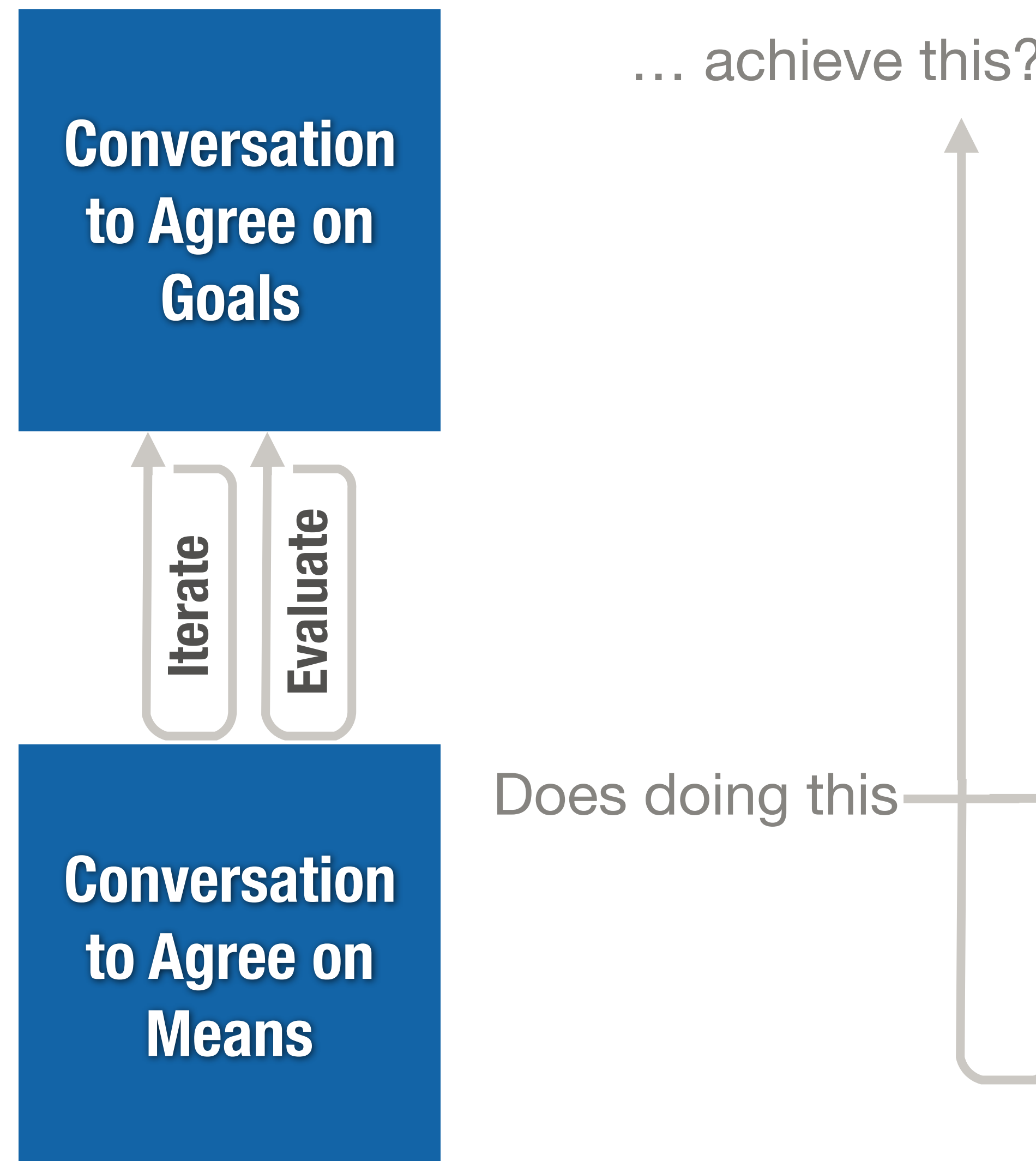
Rethinking Design Thinking

**Conversation
to Agree on Means**

Design as Conversation

**Conversation
to Agree on
Means**

Design as Conversation

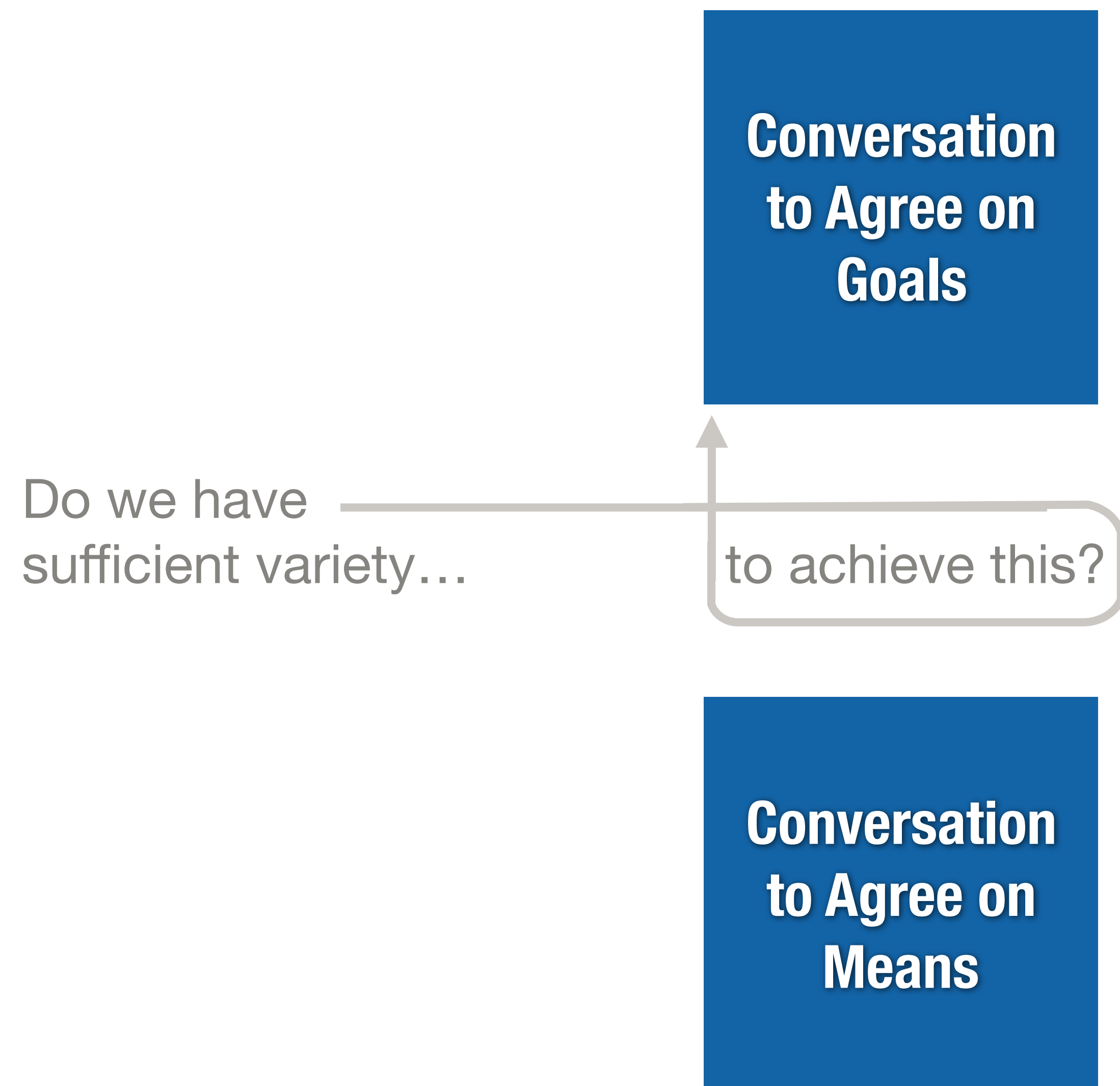


Design as Conversation

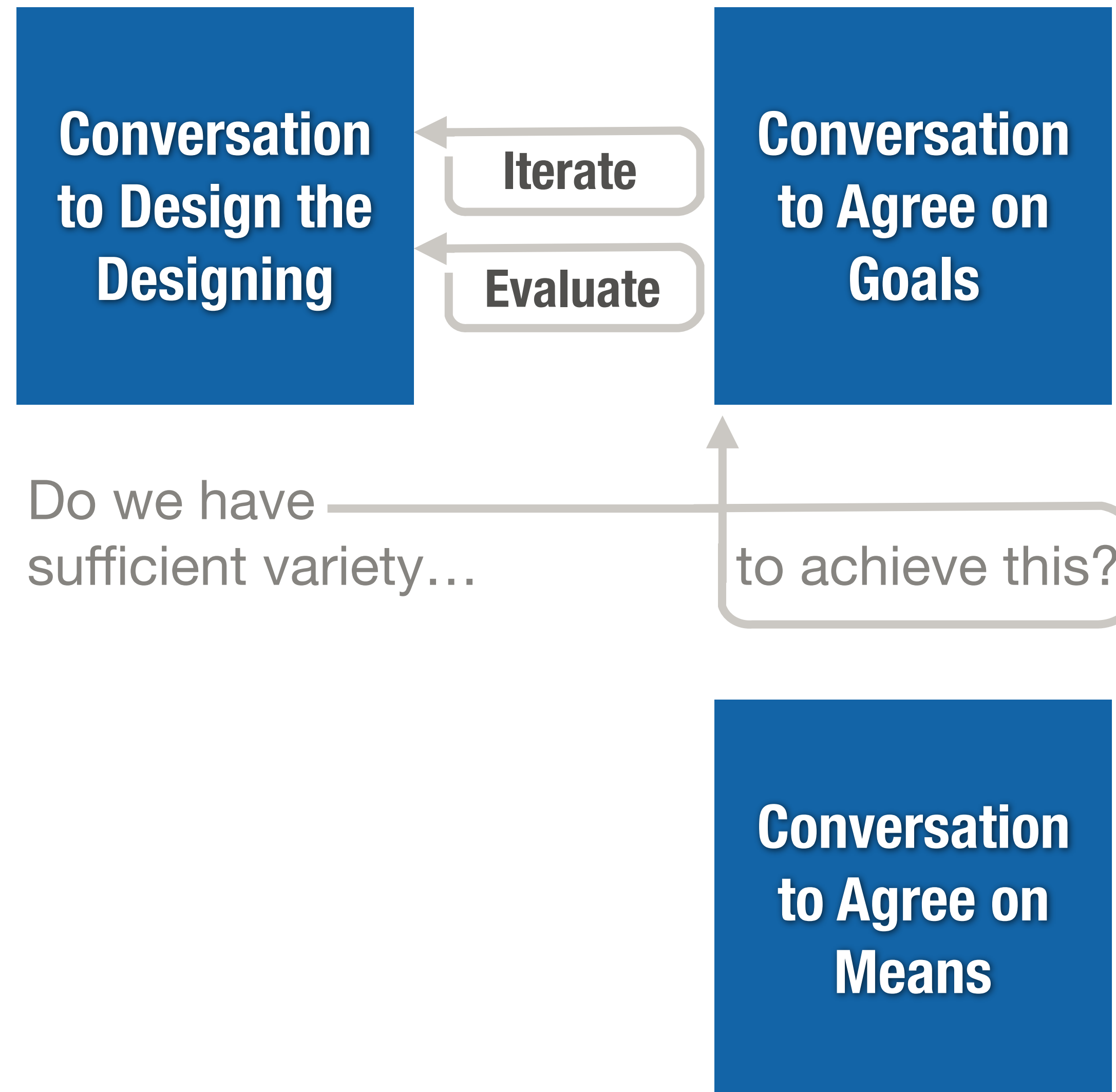
**Conversation
to Agree on
Goals**

**Conversation
to Agree on
Means**

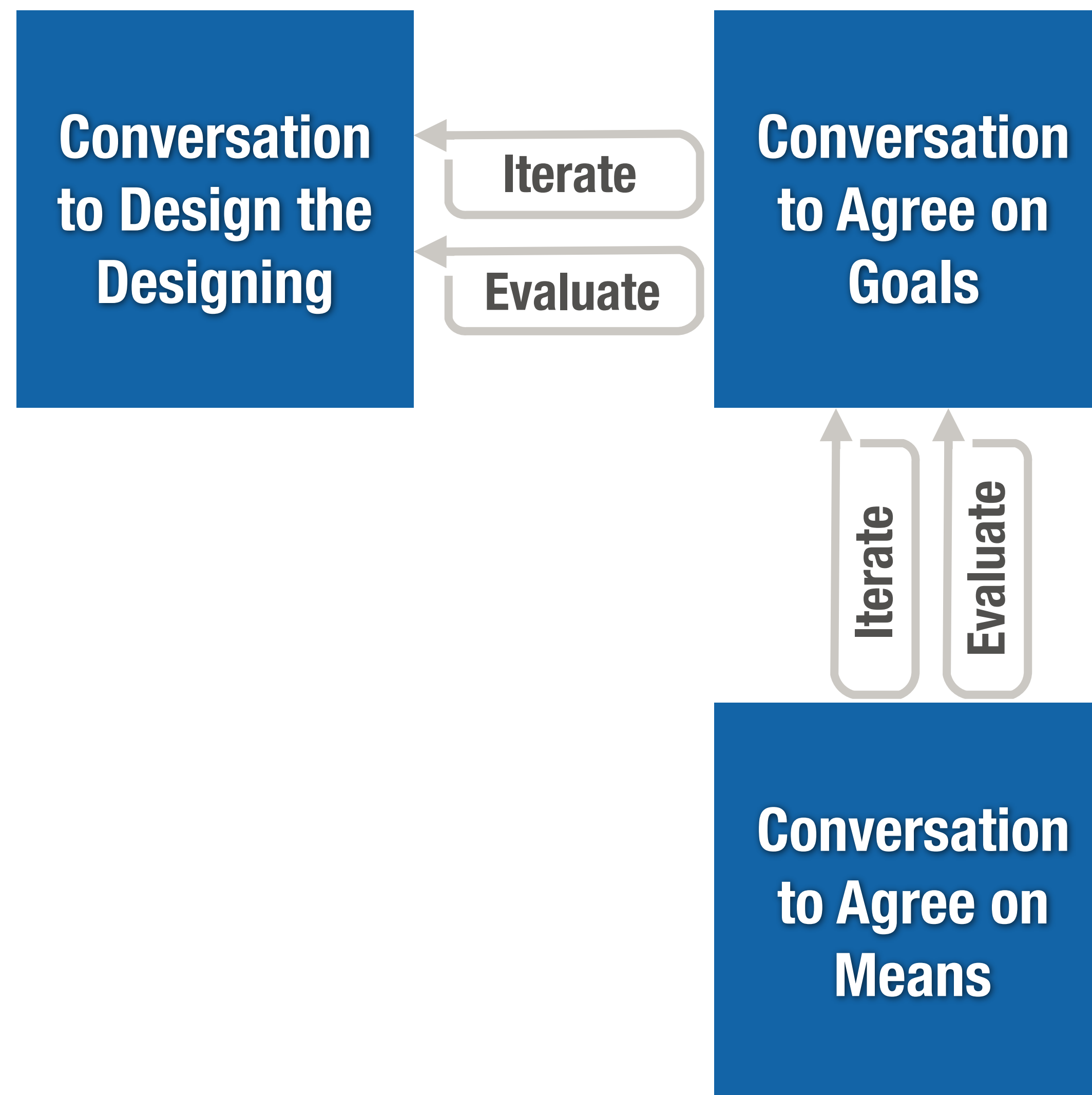
Design as Conversation



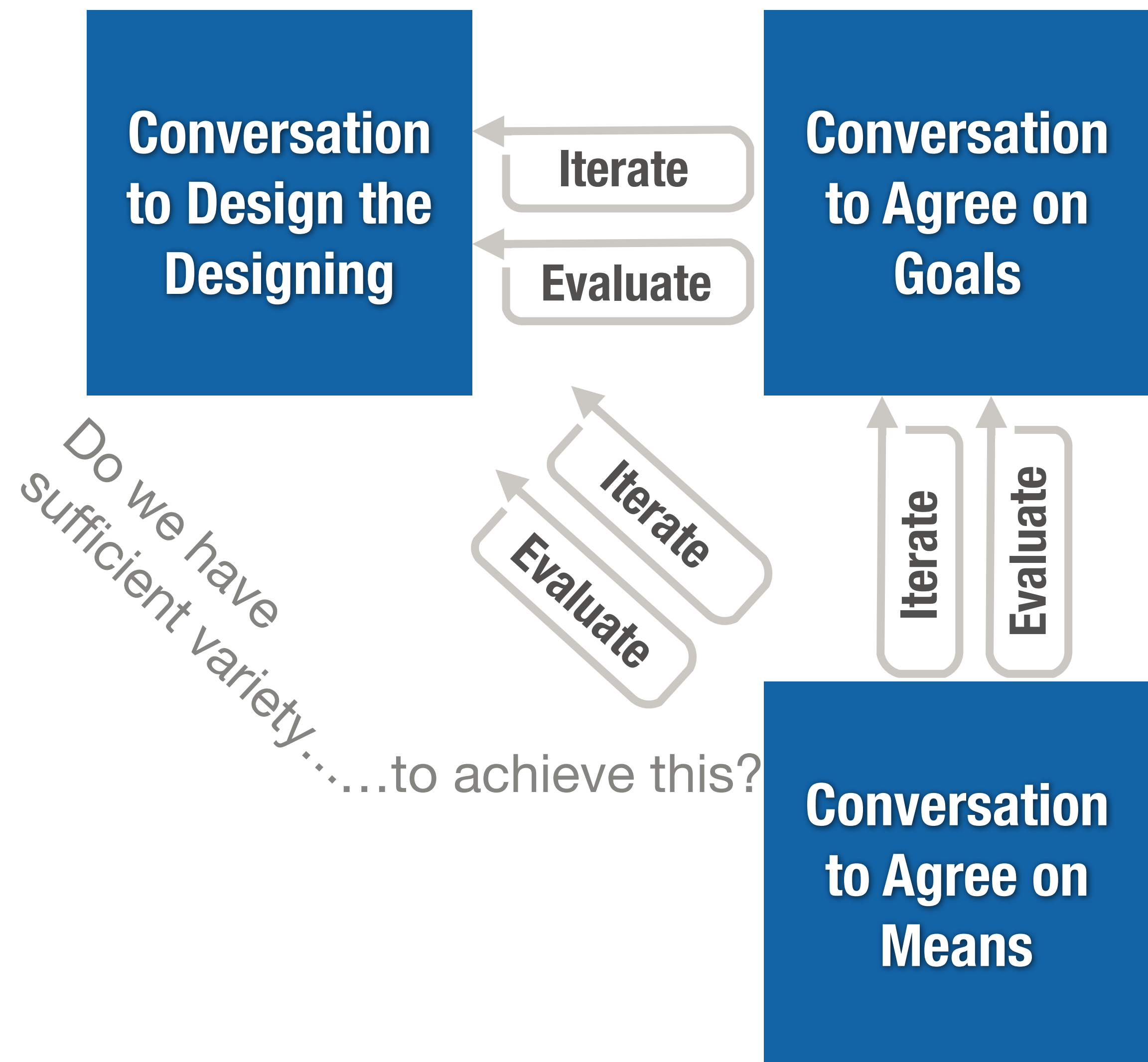
Design as Conversation



Design as Conversation



Design as Conversation



Designing Conversations...

CONVERSATION

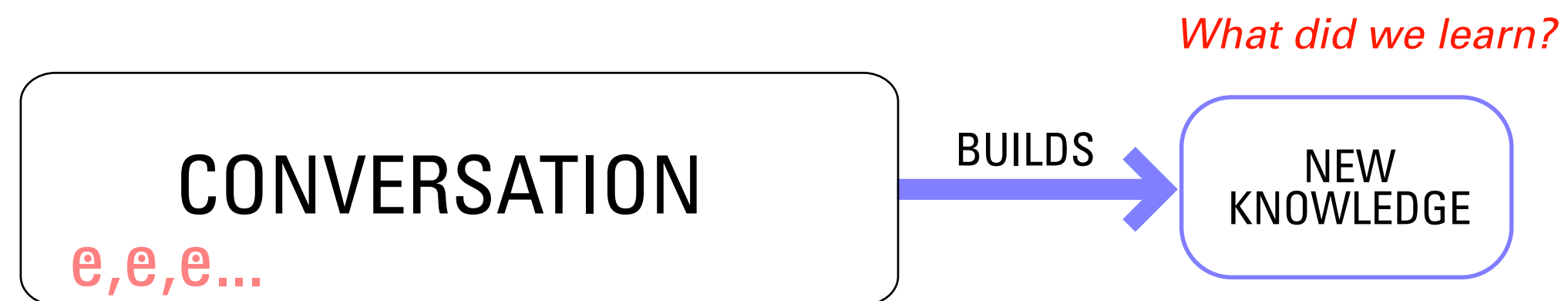
e,e,e...

Designing Conversations for Variety

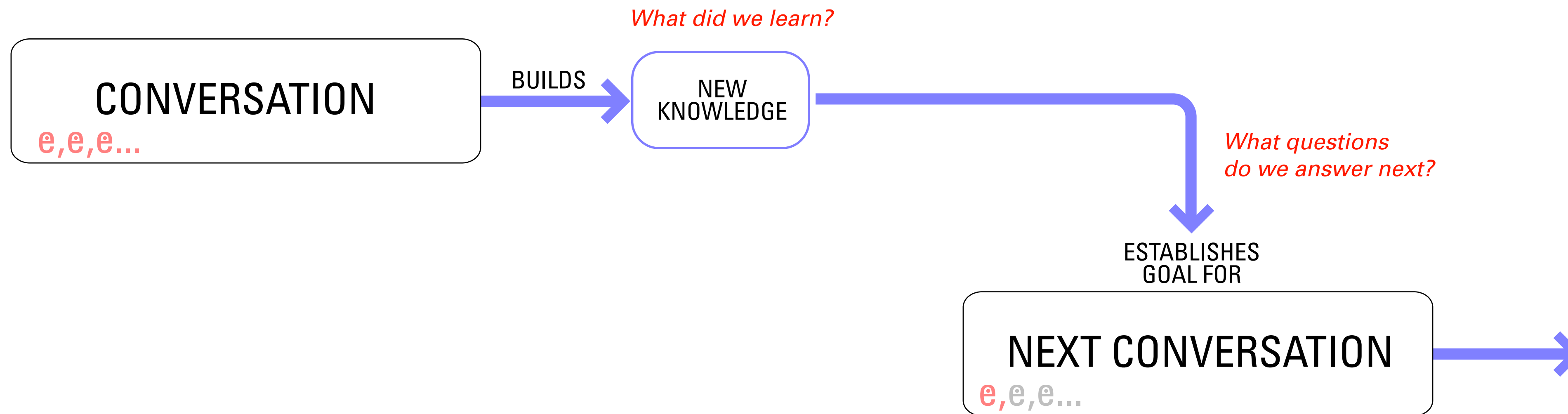
CONVERSATION

e,e,e...

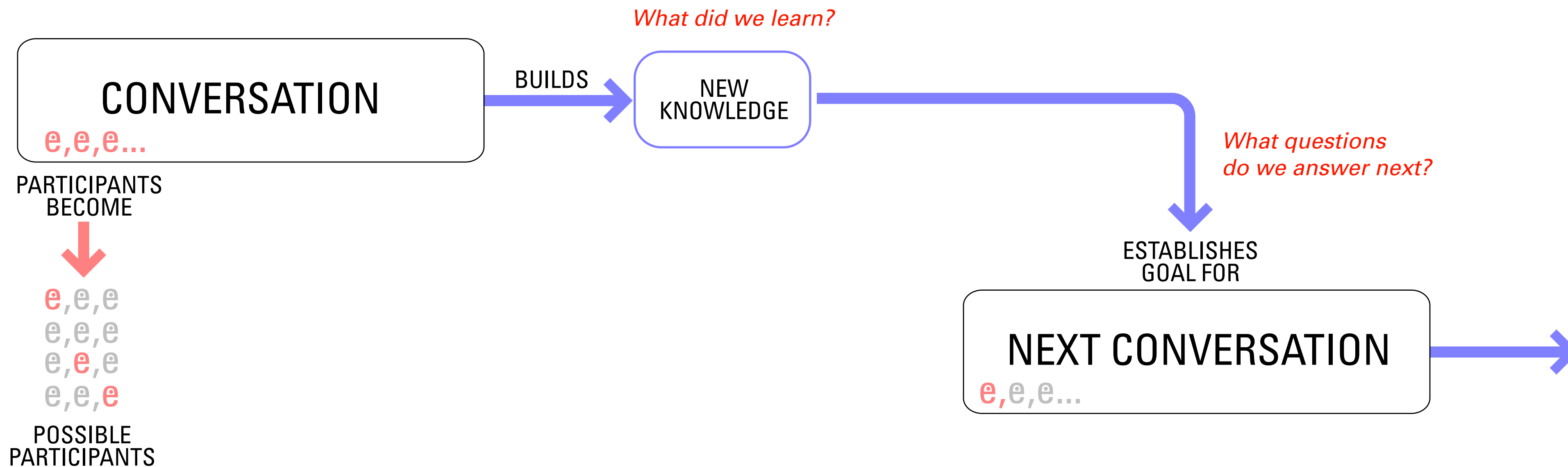
Each conversation builds new knowledge...



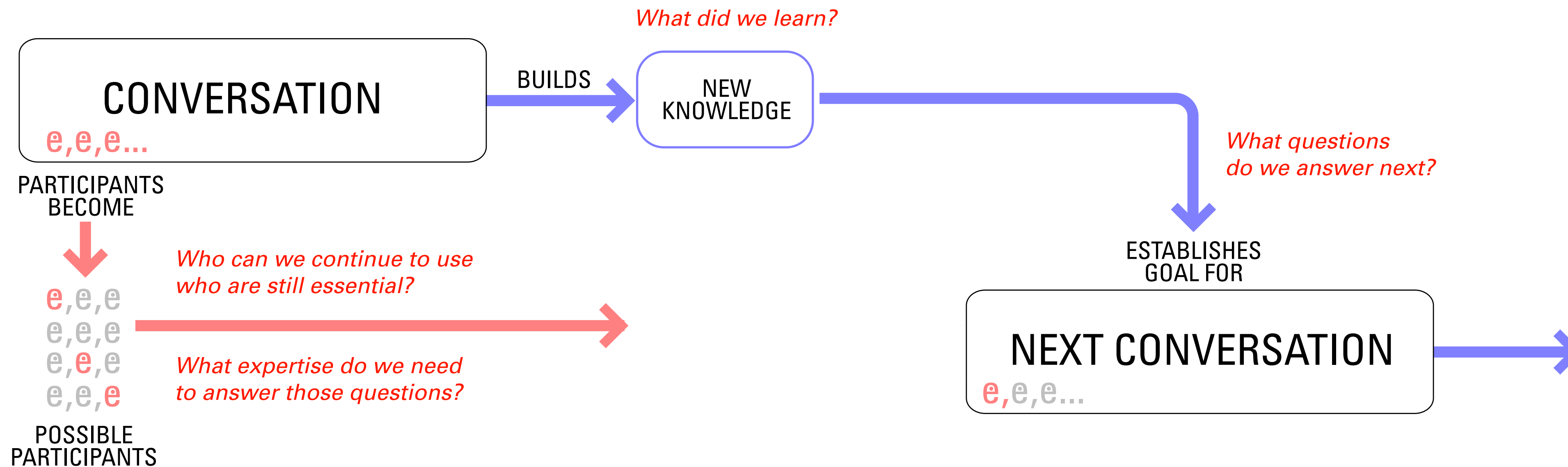
... and frames a goal for the next conversation.



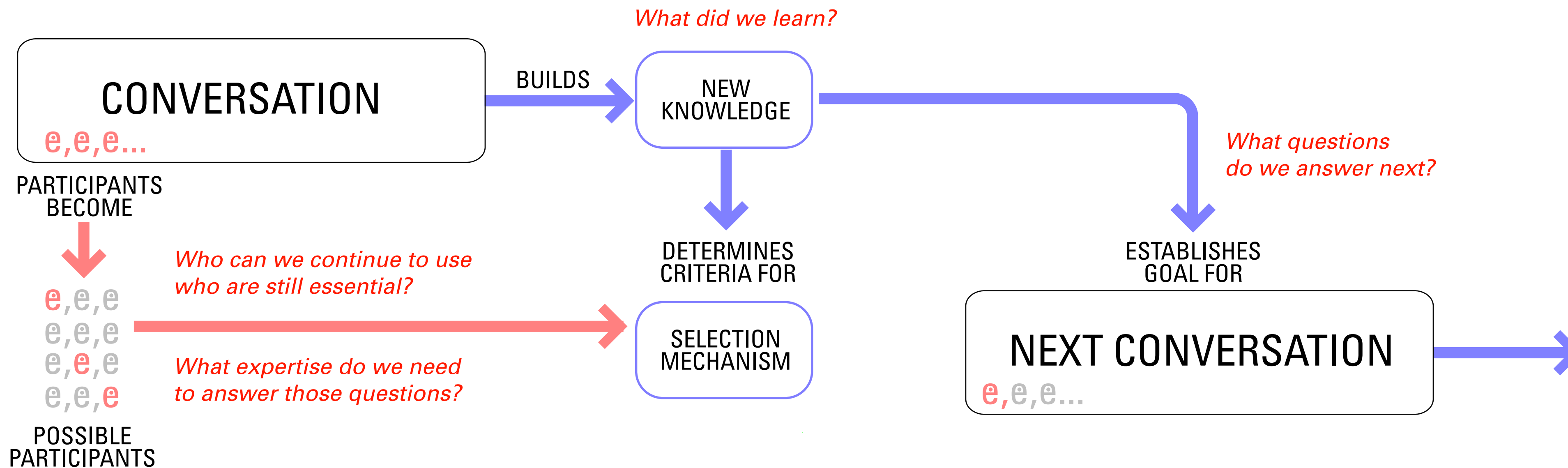
Participants in the current conversation...



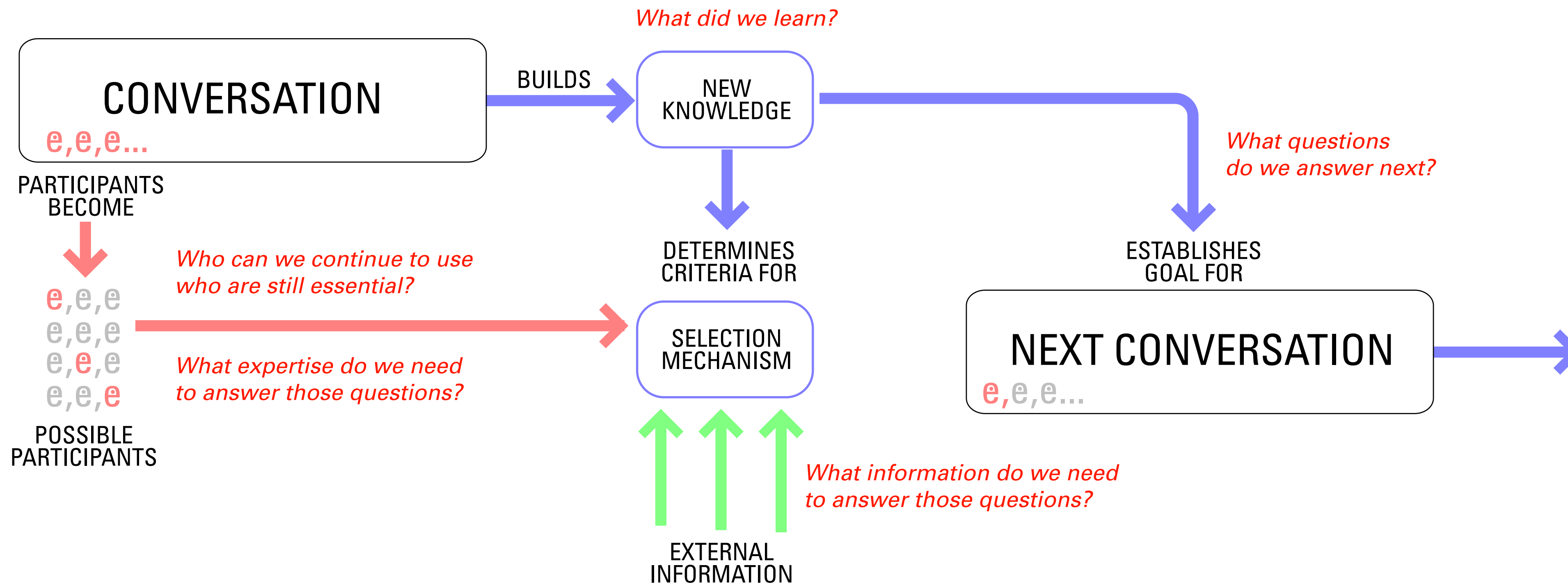
... may or may not suit the next one.



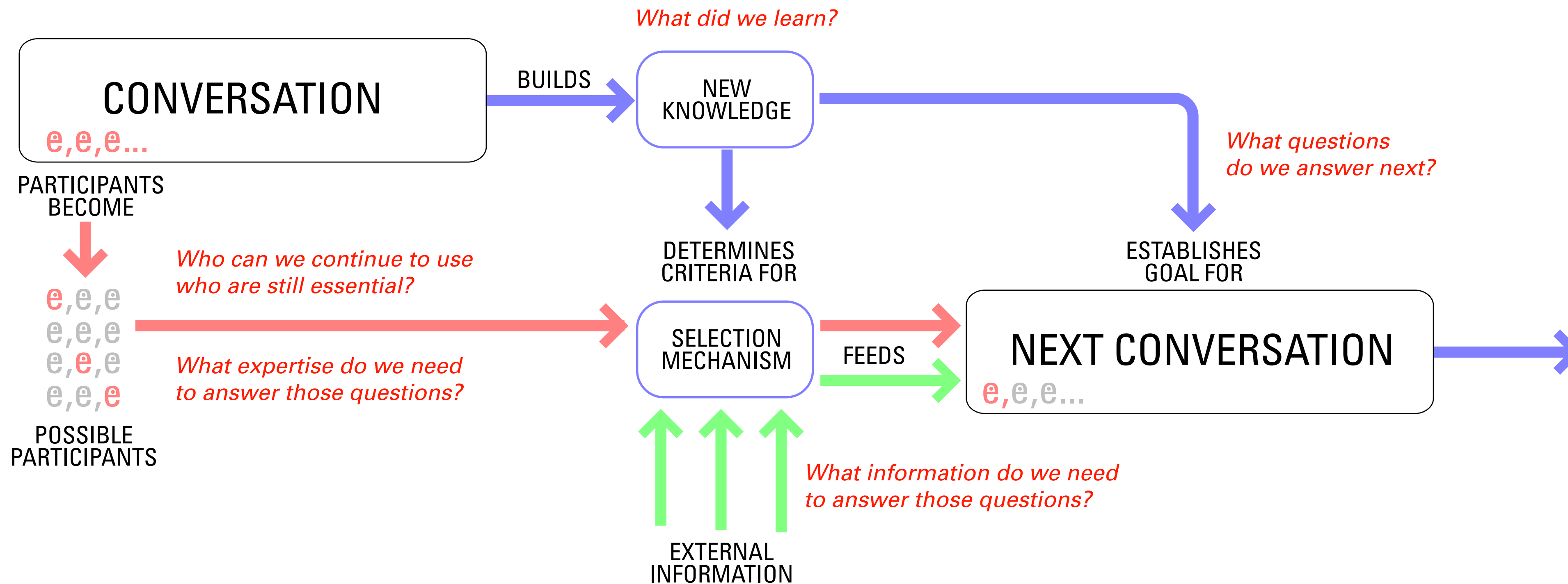
Participants may be identified and selected...



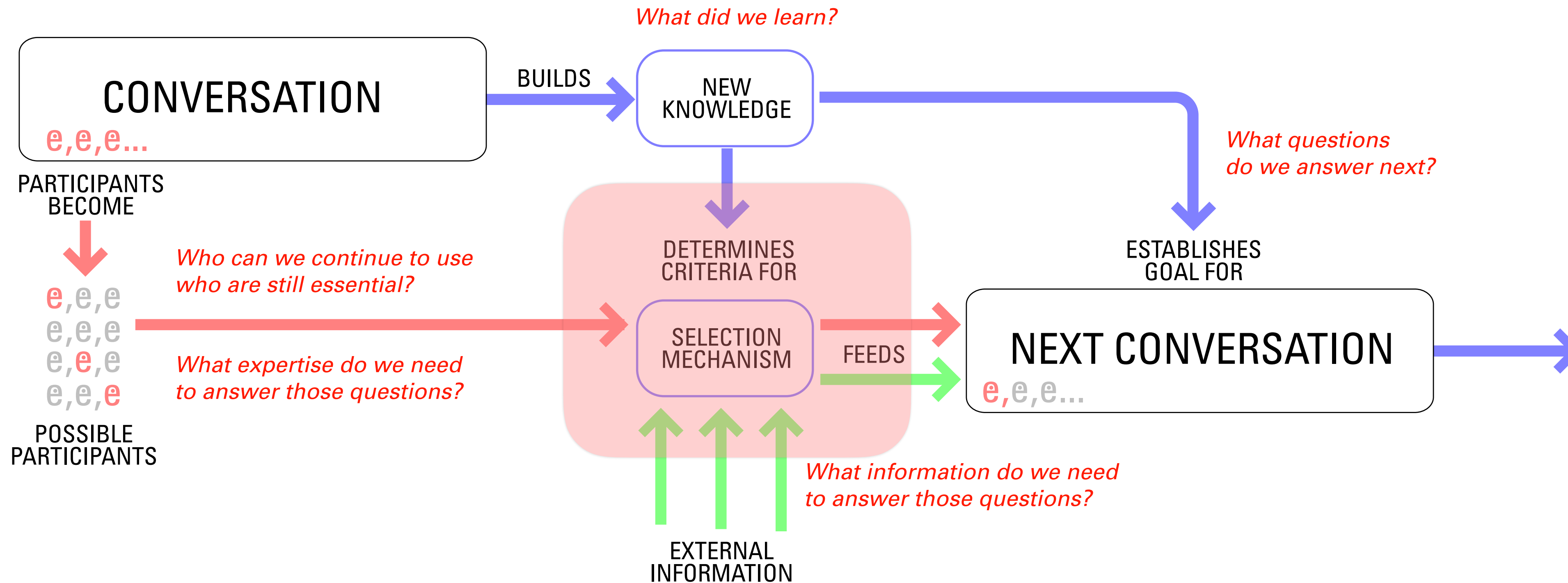
... along with new information...



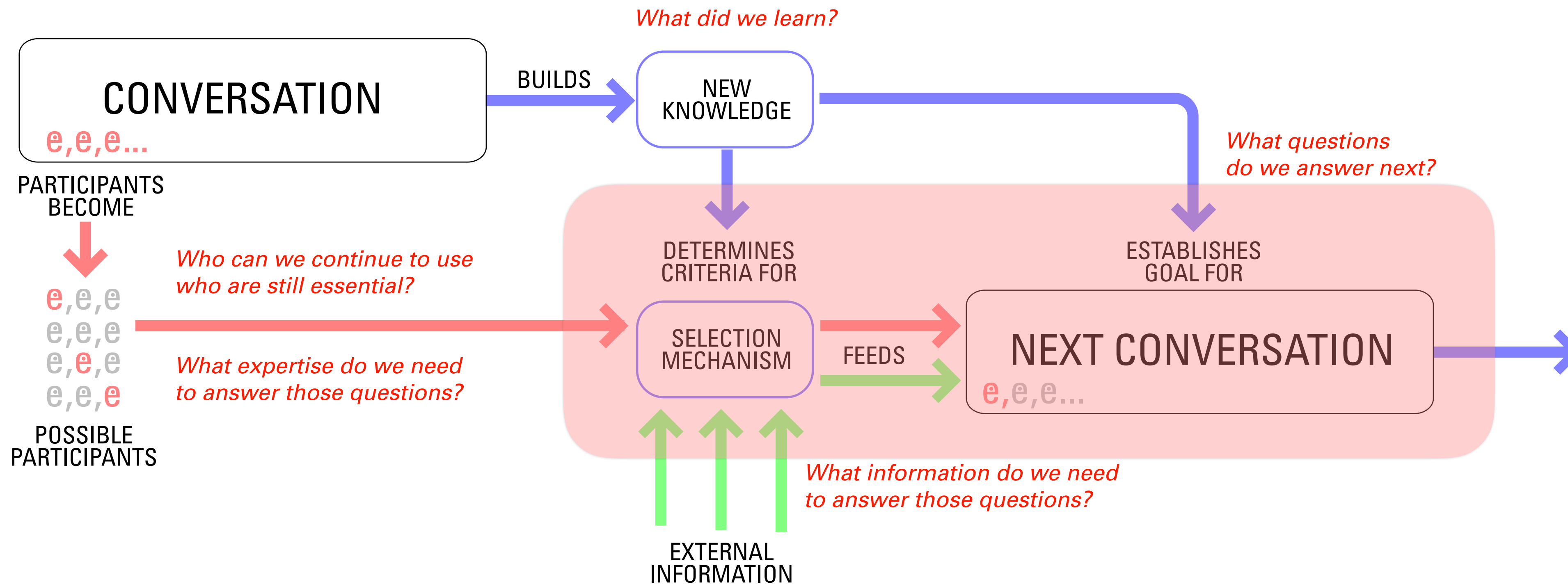
... to bring to the next conversation.



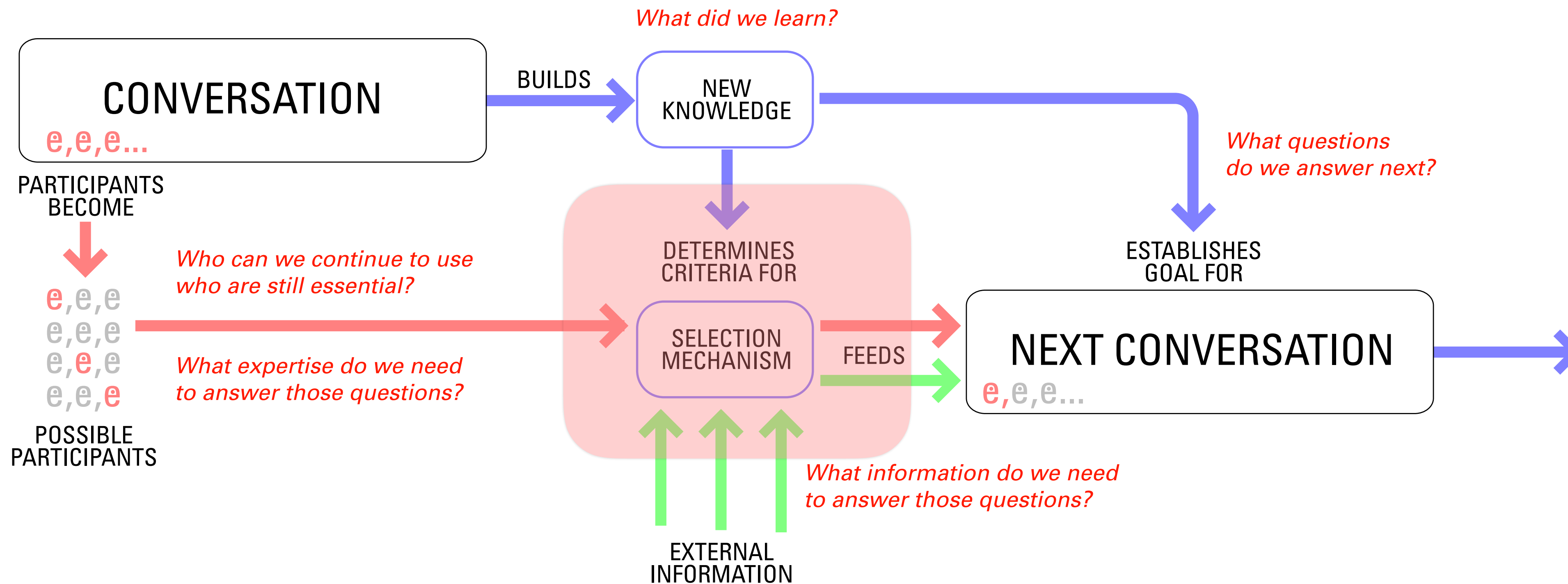
Designing conversations means...



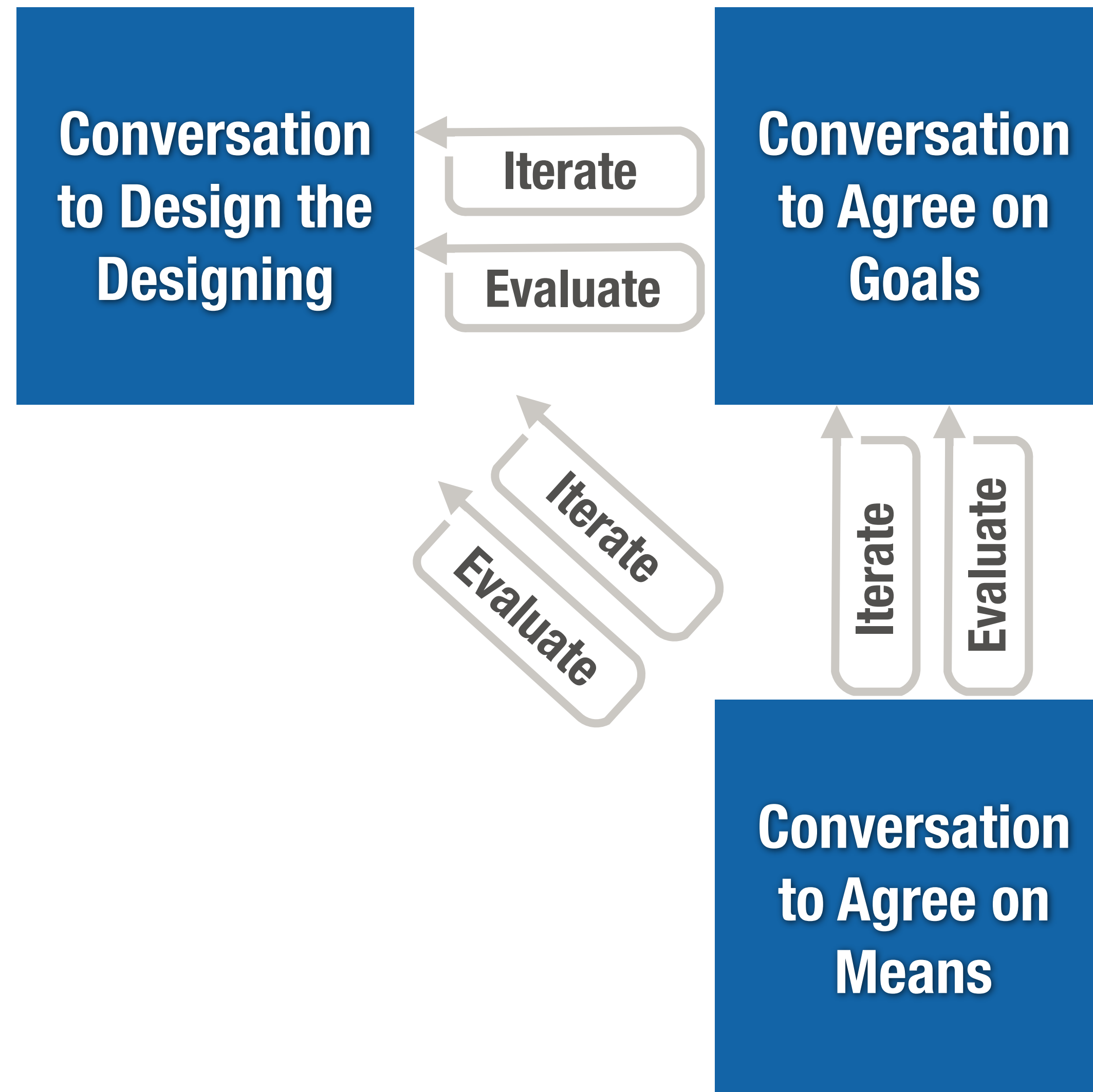
... selecting for requisite variety (with no guarantees).



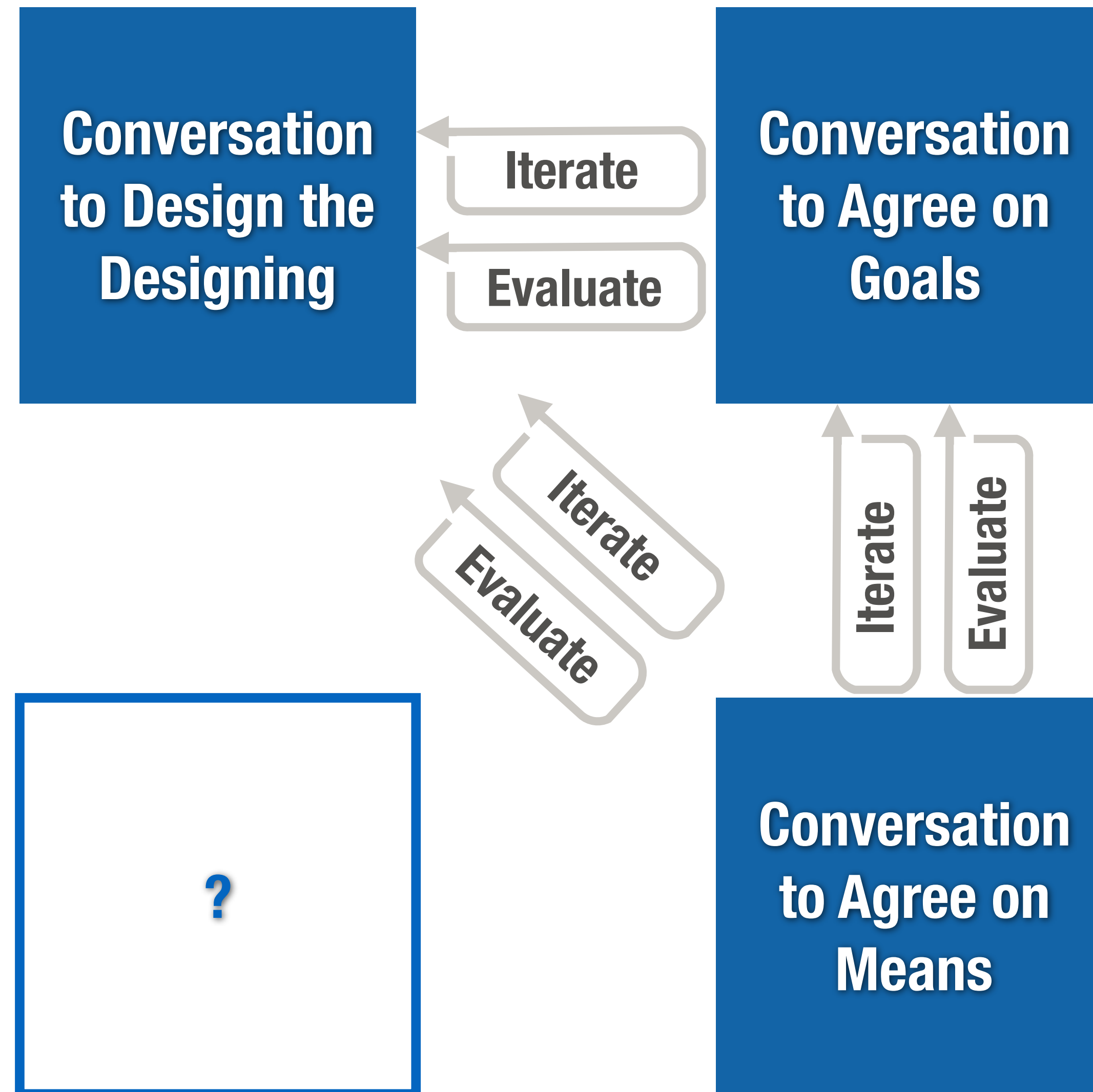
Focus on Designing Conversations for Variety



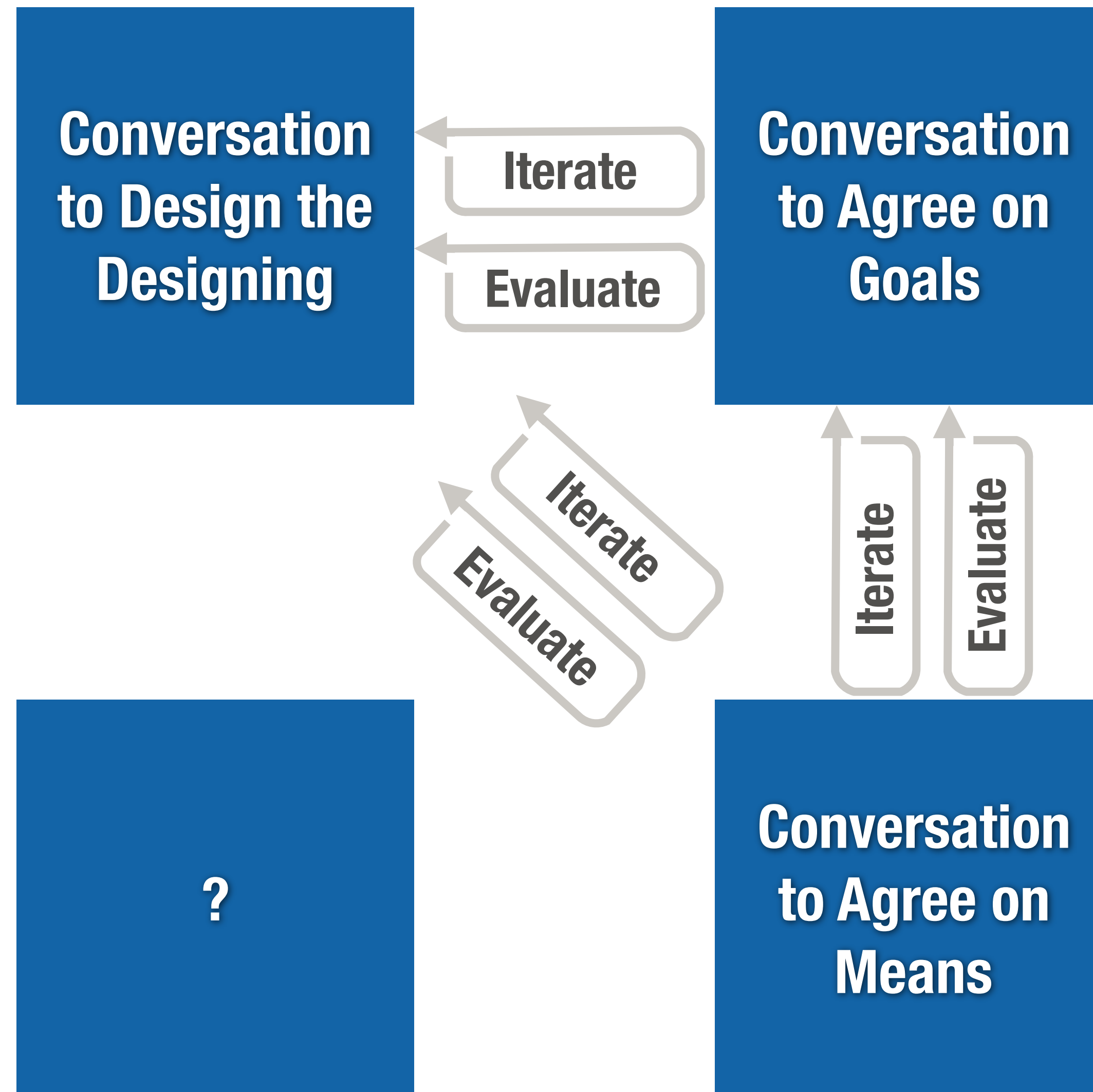
Design as Conversation



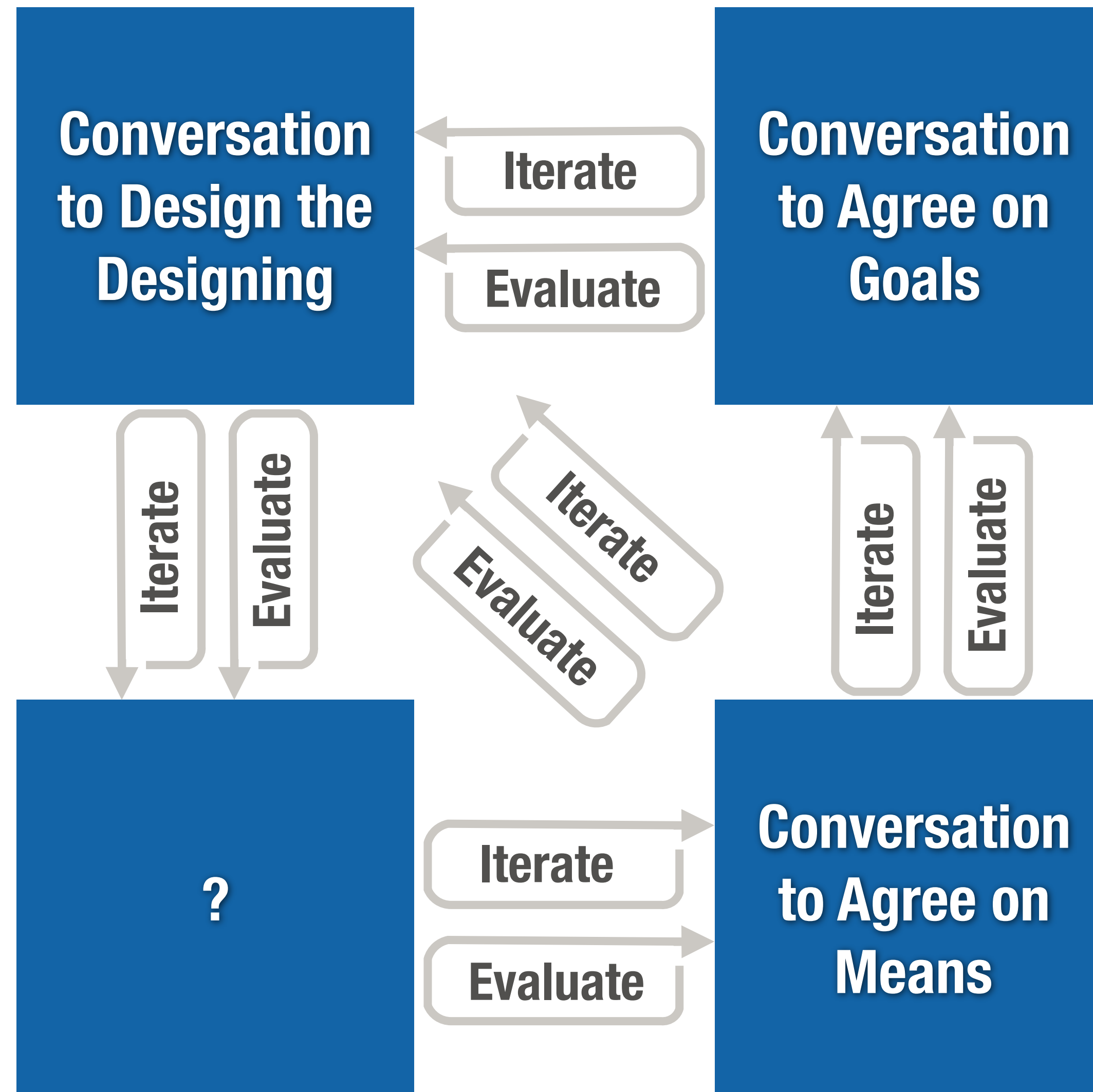
Design as Conversation

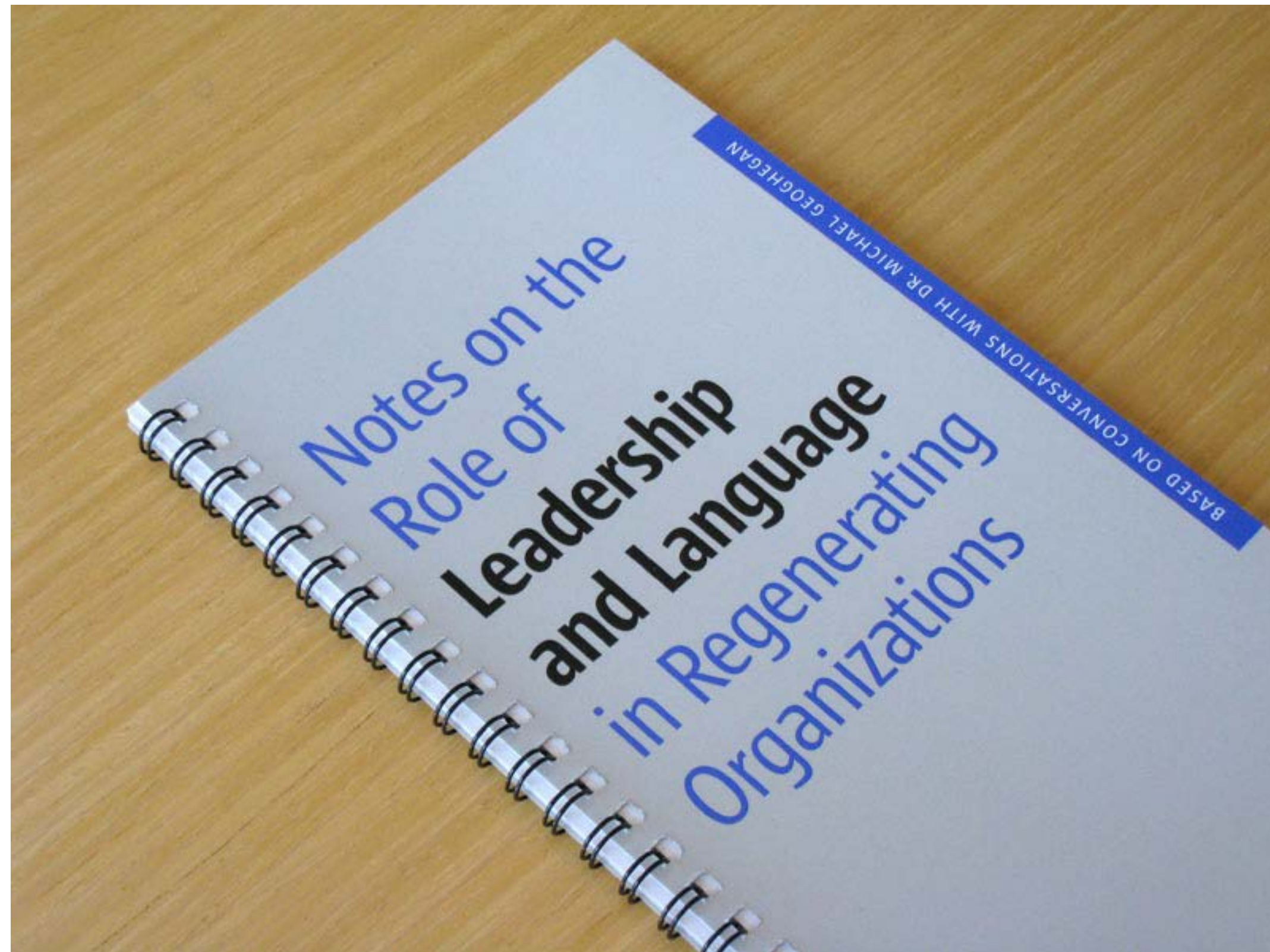


Design as Conversation



Design as Conversation





2002

<http://pangaro.com/leadership-language-regenerating-organizations.html>

An organization is its language.

Ultimately,
an organization consists of conversations:
who talks to whom, about what.

Each conversation
is recognized, selected, and amplified
(or ignored) by the system.
Decisions, actions, and a sense of valid purpose
grow out of these conversations.

Conversation leads to agreement.
Agreement leads to transaction.

Narrowing language increases efficiency.

Organizations create their own internal language to solve specific problems.

This language serves as a kind of shorthand: Managers use it every day, knowing they will be clearly understood.

Over time, this internal language grows increasingly specialized — and narrow.

Narrowing **language** also increases ignorance.

The organization's internal language is designed to help managers facilitate present-day business — not look beyond it.

Using the internal language, managers increase efficiencies, but cannot recognize new fields of research, new discoveries, new approaches.

Past language limits future vision.

Managers understand the organization's past behavior. But this knowledge, and the language that accompanies it, limit their vision of the organization's potential future state.

Using the language of the past, managers may try to provide a vision for the future. But it is an old future — a memory of what the future could be.

Managers may strive for fundamental change, but their language prevents them from achieving it.

Expanding **language** increases opportunity.

The conversations necessary for generating new opportunities come from outside the system.

For an organization to survive, it must be able to acquire new, relevant language domains.

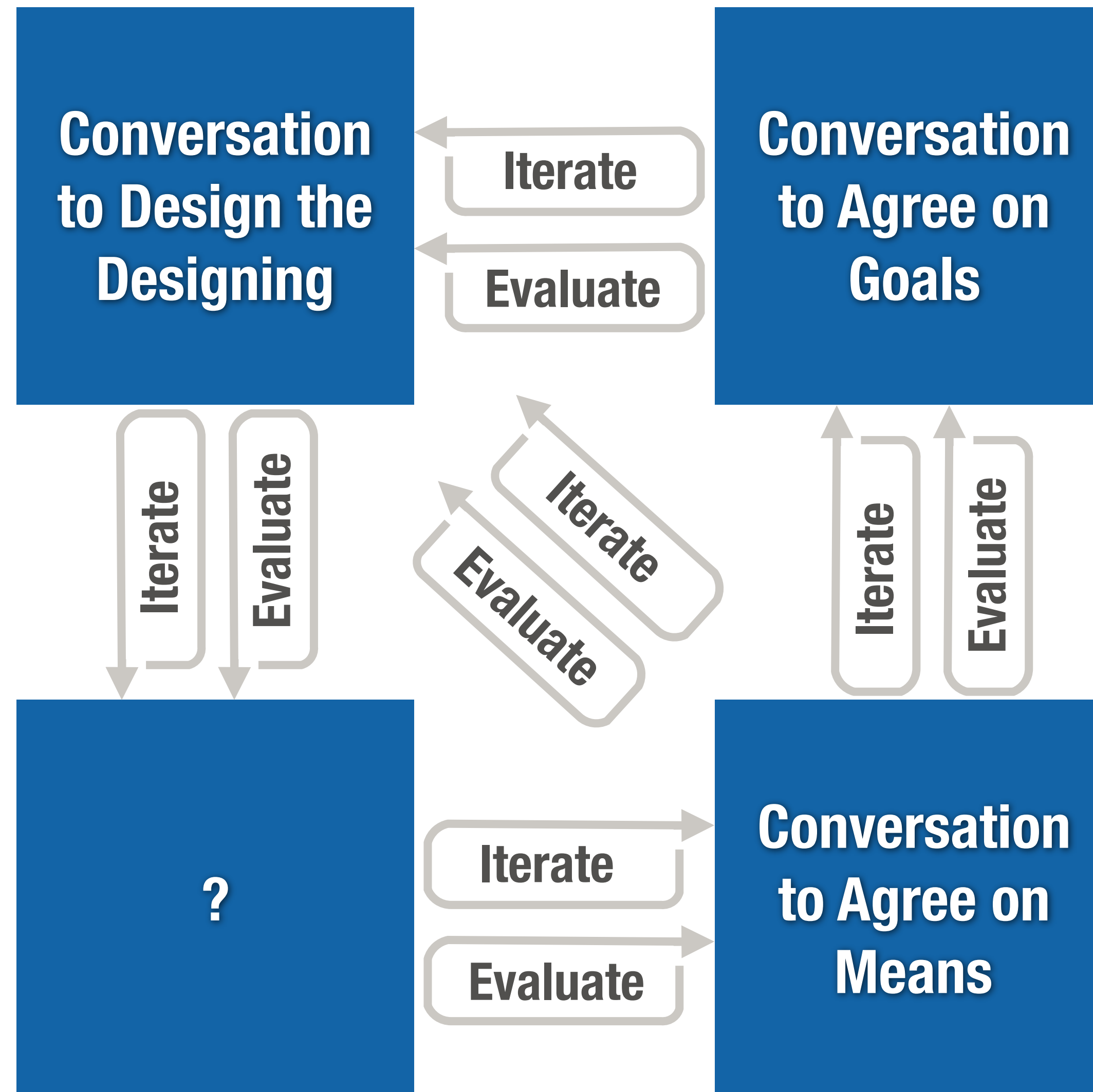
To regenerate,
an organization creates
a new **language**.

To support an organization's future viability, effective decision makers actively introduce change into the system.

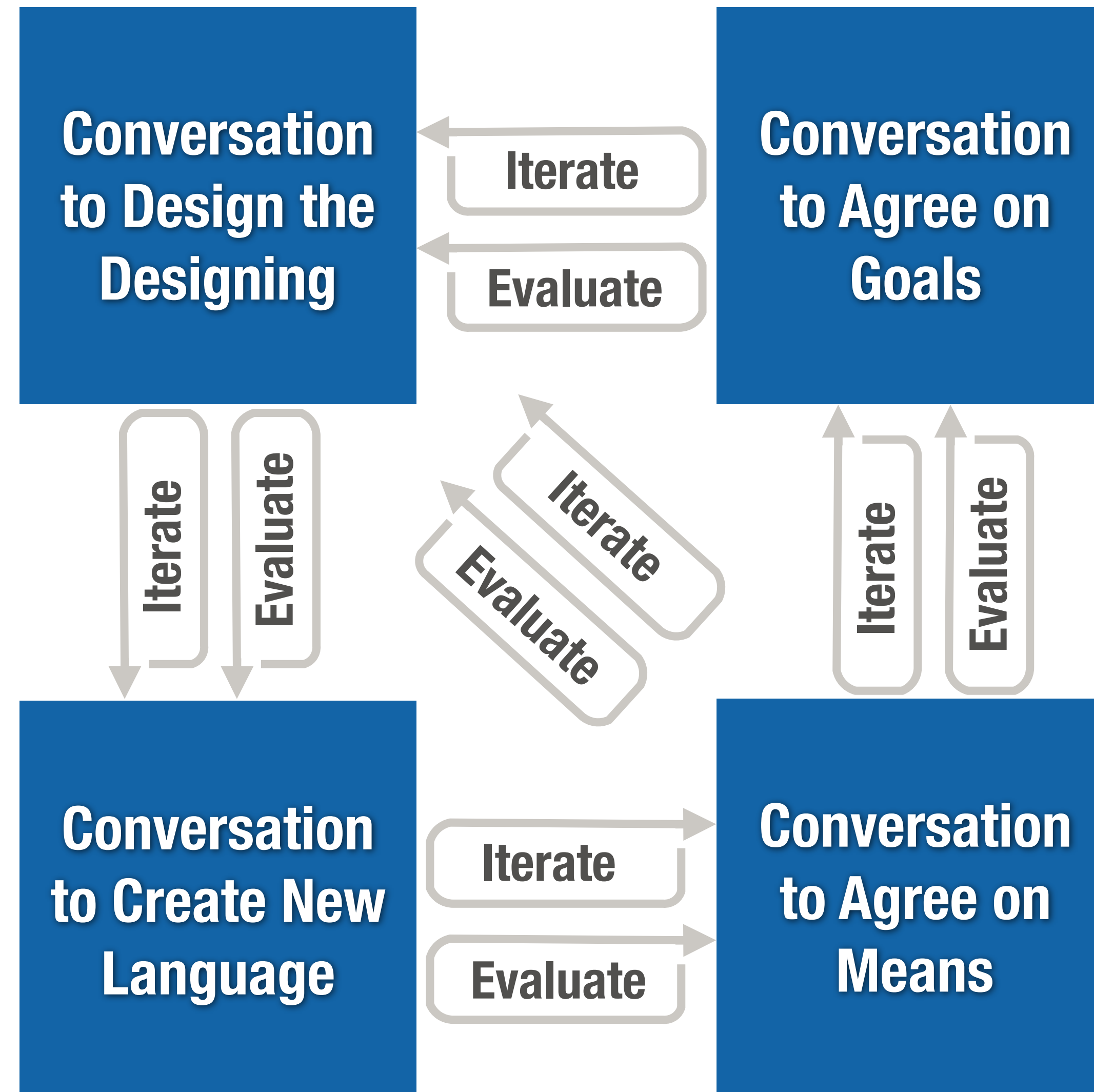
They do so by generating new language that appropriate groups in the organization come to understand and embrace.

This new language does not overtly challenge the pre-existing, efficient system, but rather creates new distinctions and supportive relationships.

Design as Conversation



Design as Conversation



Design = Conversations for Action

If we converse explicitly about goals, we are transparent about frames and values.

(This is ethical.)

**If we converse about the means to achieve those goals,
we more fully engage participants and their abilities, improving outcomes.**

(This is collaborative.)

**If we converse to co-evolve new language, we can escape the limitations
of current viewpoints, and create new frames and new possibilities.**

(This is innovative.)

**If we converse about the design process, we enter all our conversations
as participants, answerable for our actions.**

(This is responsible.)

Design = Conversations for Action

If we converse explicitly about goals, we are transparent about frames and values.

(To agree on goals is ethical.)

**If we converse about the means to achieve those goals,
we more fully engage participants and their abilities, improving outcomes.**

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(To create new language is innovative.)

**If we converse about the design process, we enter all our conversations
as participants, answerable for our actions.**

(To design the designing is responsible.)

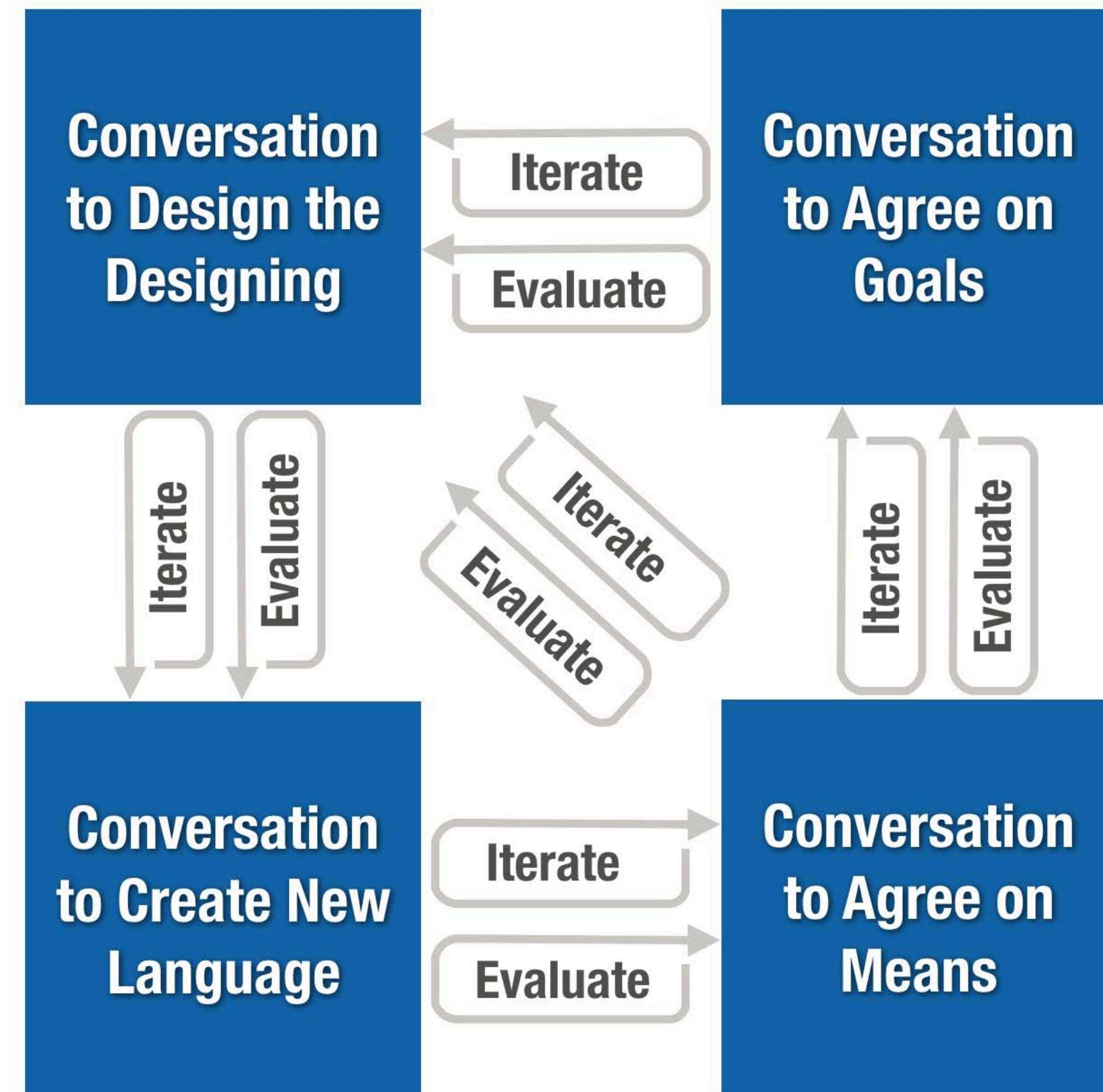
Design = Conversations for Action

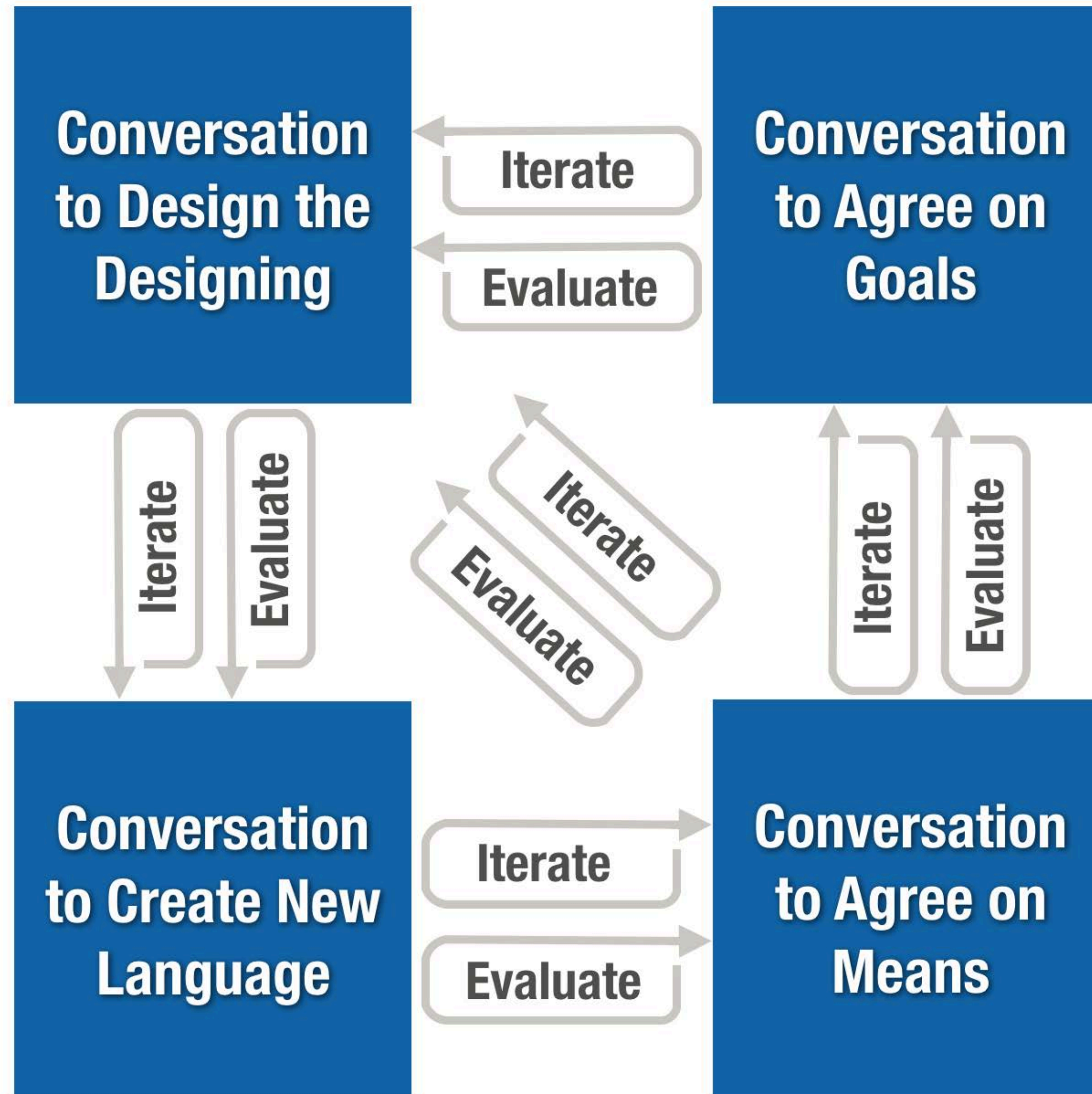
(To agree on goals is ethical.)

(To agree on means is collaborative.)

(To create new language is innovative.)

(To design the designing is responsible.)

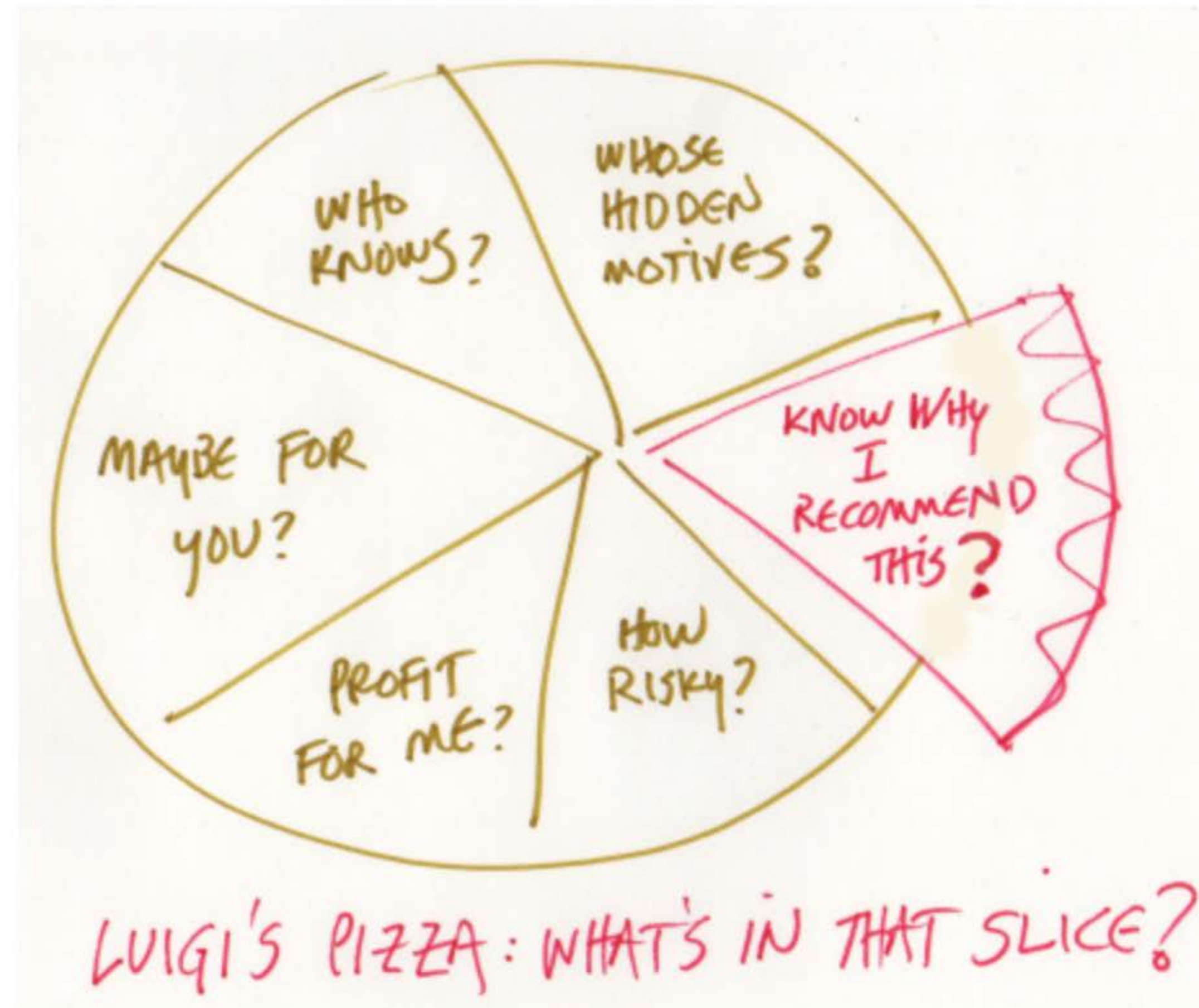




Design of Conversations for Action

Luigi's Pizza: A Parable

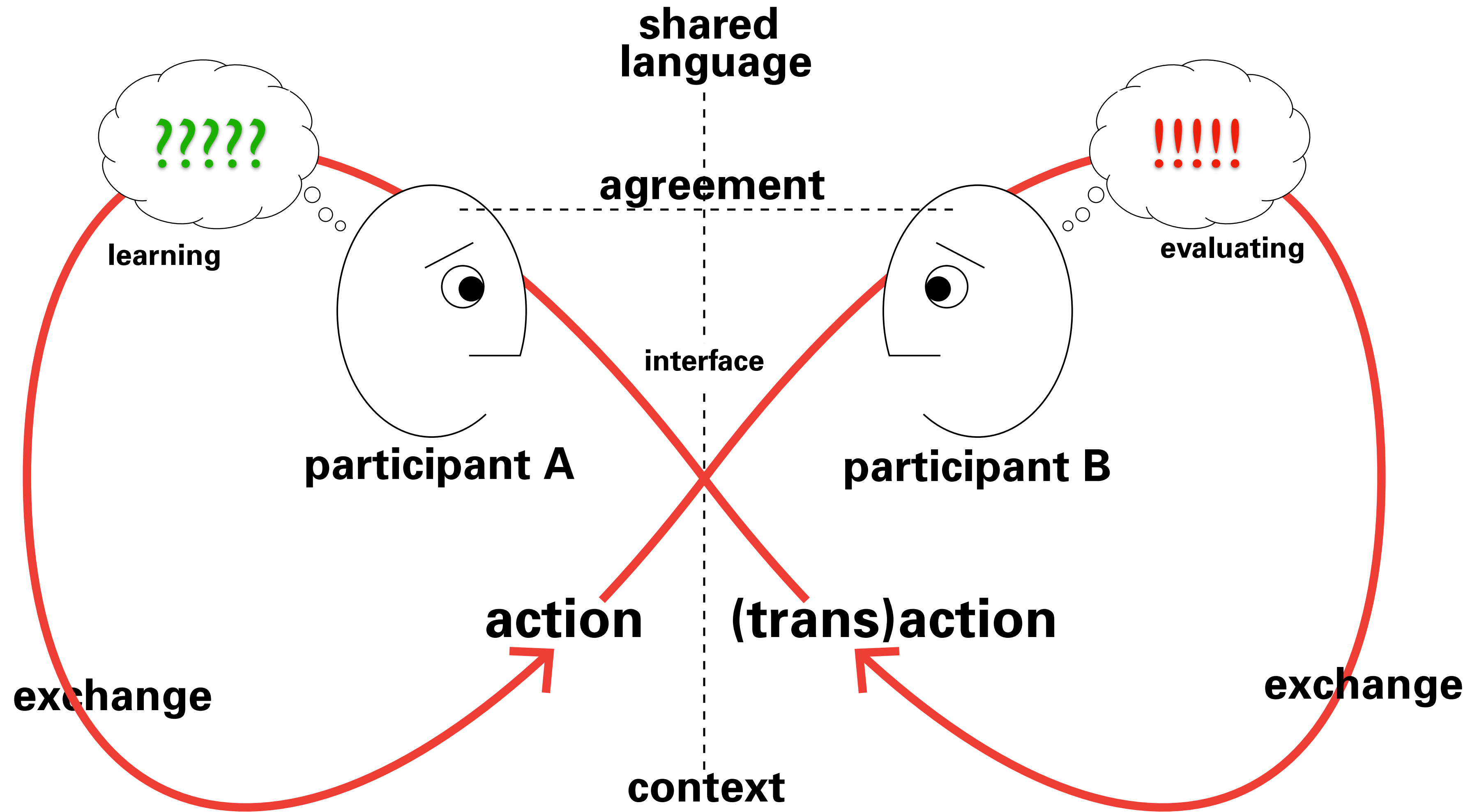
November 8, 2016



Say you want to eat somewhere and you ask for my recommendation. I say, "Sure, I've got the best place for you: Luigi's Pizza, on the corner of First & Commerce."

Axiom #1

Conversation is the minimal **ethical interface** where conversation means reliable transparency of action & intent—what & why across the interface.



Why does conversation matter?

- ***to act together, we must reach agreement***
- ***to reach agreement, we must have an exchange***
- ***to hold an exchange, we must have shared language.***

To cooperate and collaborate requires conversation

What may follow from conversation?

- *shared history*
- *relationship*
- *trust*
- *unity*

What does conversation enable?

- ***community***
- ***commerce***
- ***culture***
- ***government***
- ***society***

Axiom #2

Conversation is the minimal **humane interface** growing the understanding & informing the action of one or more willing & active participants such that trust and collaboration may arise.

What's a “good conversation”?

- ***stays sensitive to context***
- ***avoids repetition while offering something novel***
- ***maintains continuity***
- ***raises great questions***
- ***helps you be what you want to be... or to become.***

Why can't AI + Conversation Interfaces do these things?

Second-order Design = Design for Conversation

The goal of second-order design is to facilitate the emergence of conditions in which others can design— to create conditions in which conversations can emerge— and thus to increase the number of choices open to all.

— Dubberly & Pangaro, *Cybernetics and Design: Conversations for Action*, 2017

Thank you.

See pangaro.com/samsung2018/ for slides and references.

Special Thanks to:

Stefan Heuser

John Martin

Pooja Upadhyay

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MFA Interaction Design Program
College for Creative Studies, Detroit
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Appendices

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Chair and Associate Professor
MFA Interaction Design Program
College for Creative Studies, Detroit
paul@pangaro.com



Applying C-L-E-A-T

Questions for Designing for Conversation

- What channel is being opened to begin the conversation?
Is the interruption reasonable in how and when it intrudes?
What is the bio-cost of the intrusion relative to its benefit?
Are there better ways to interrupt?
- Is the first message clear?
Does it offer something to the recipient?
- Does the exchange convey the potential benefits in continuing?
Is there learning or delight? Is curiosity or interest stimulated?
- Is meaning easily understood—
do the messages speak in the language of the participants?
Are messages sensitive to others' context, needs, interests, values?
How can messages be made more efficient or clear?

From “What is Conversation?”
Dubberly & Pangaro 2009

[http://www.dubberly.com/articles/
what-is-conversation.html](http://www.dubberly.com/articles/what-is-conversation.html)

Why can't AI + Conversation Interfaces do all this?

Applying C-L-E-A-T

Questions for Designing “Conversation Interfaces”

- What does the Conversation Interface (CUI) know about the user’s context— what more can it know, automatically or by input from the user?
- How can a user convey intention *to* the software— can the CUI be open to the user’s goals, values, preferences?
- Does the CUI evolve during the engagement— in addition to understanding the user, can it build new knowledge?
- When should the CUI be confident it understands the user— and when should it double-check?
- Can the CUI’s capabilities build a relationship of trust— what does that take?

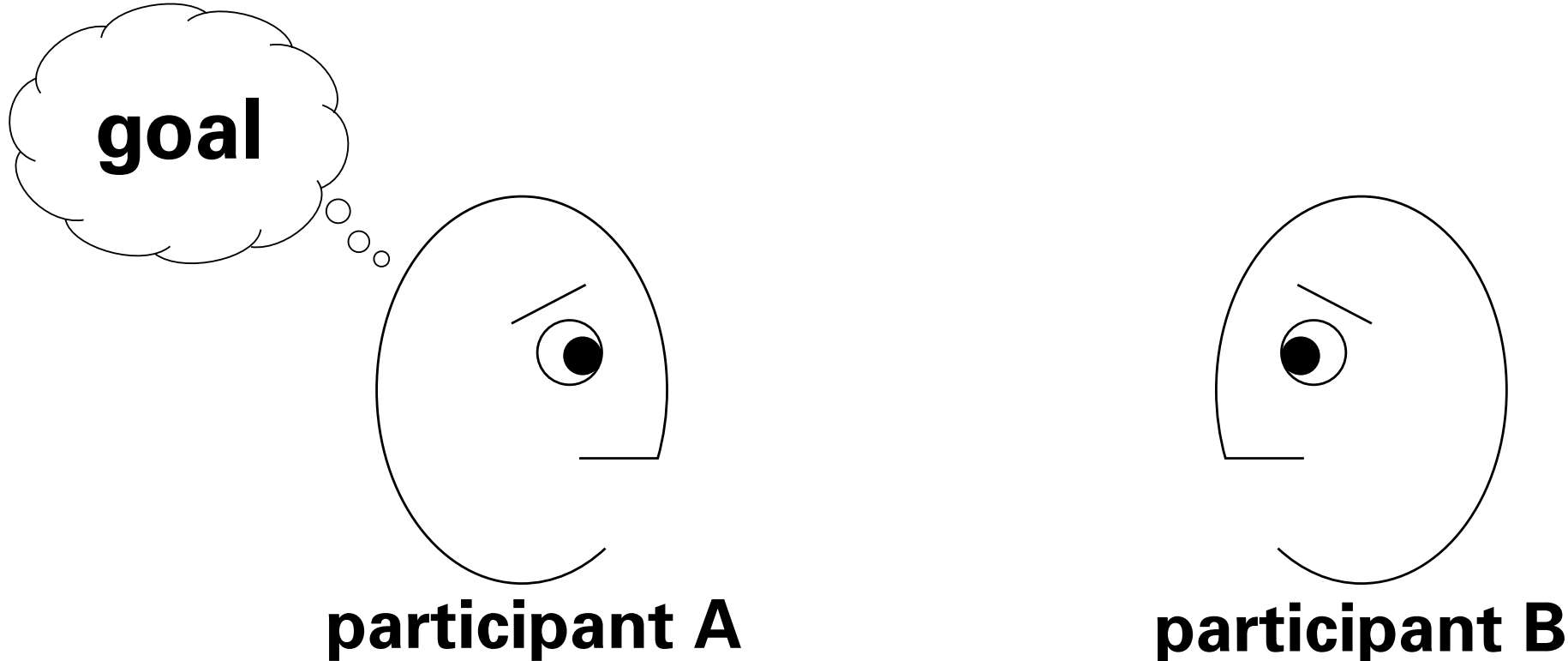
From “What is Conversation?”
Dubberly & Pangaro 2009

[http://www.dubberly.com/articles/
what-is-conversation.html](http://www.dubberly.com/articles/what-is-conversation.html)

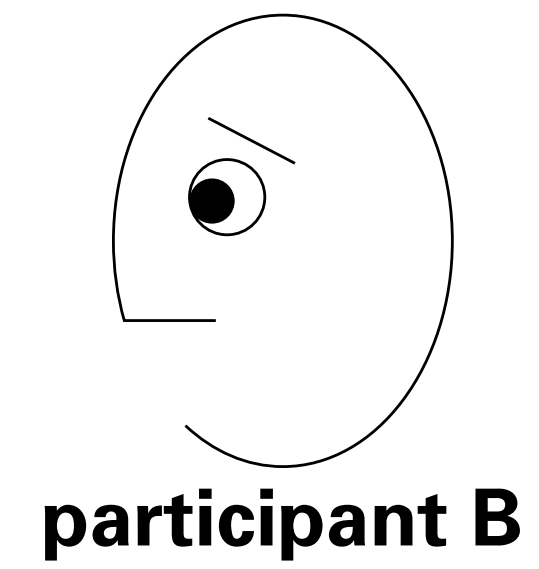
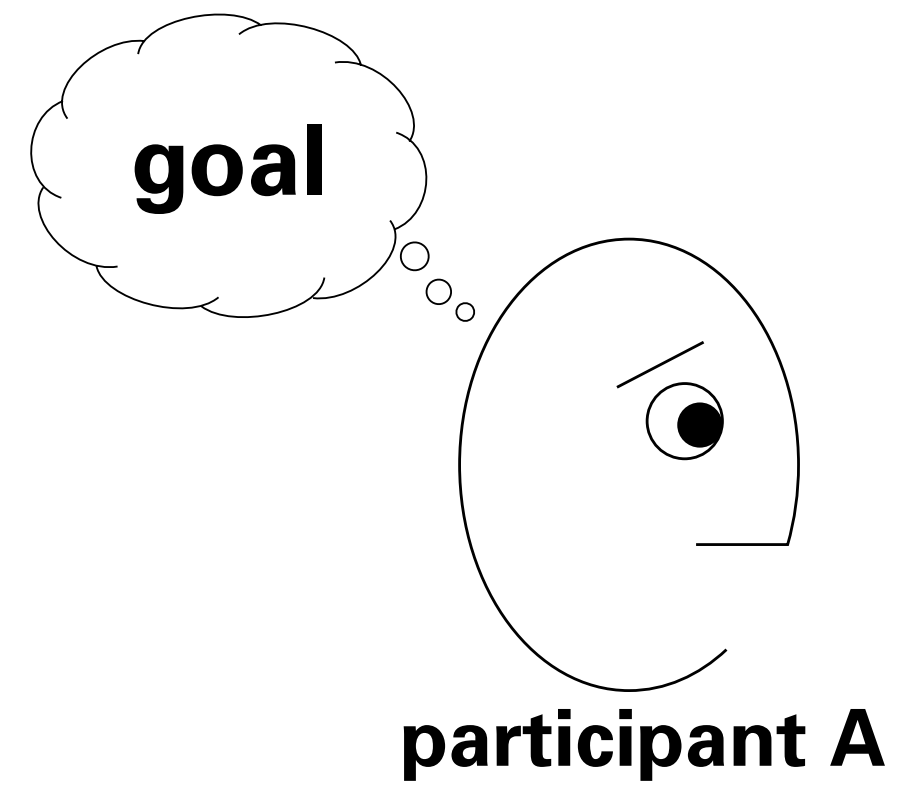
When will Conversation Interfaces do all this?

Alexa, can you please acquire the skill of conversation
Alexa, what is “conversation”?

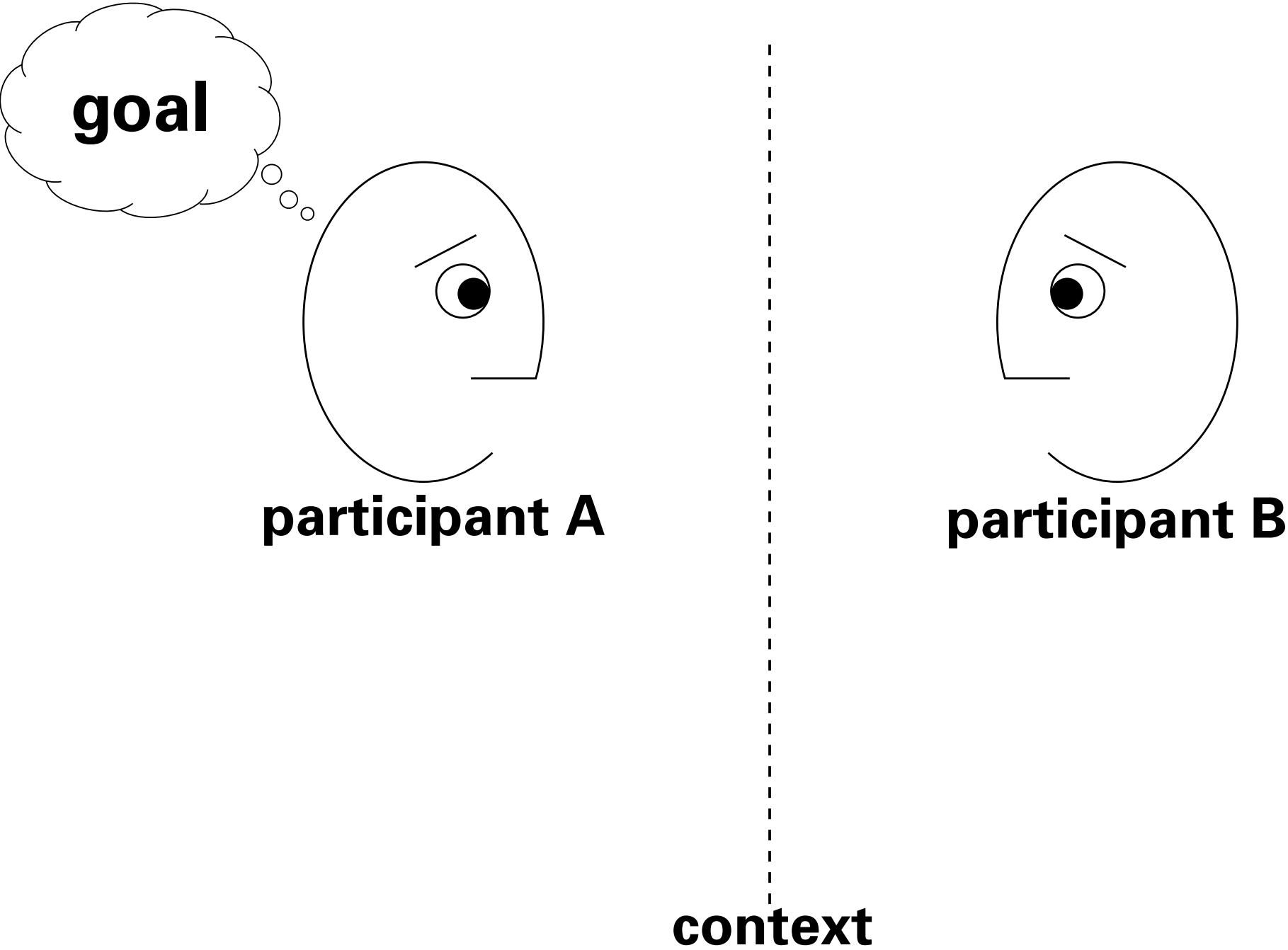
Conversational Frame



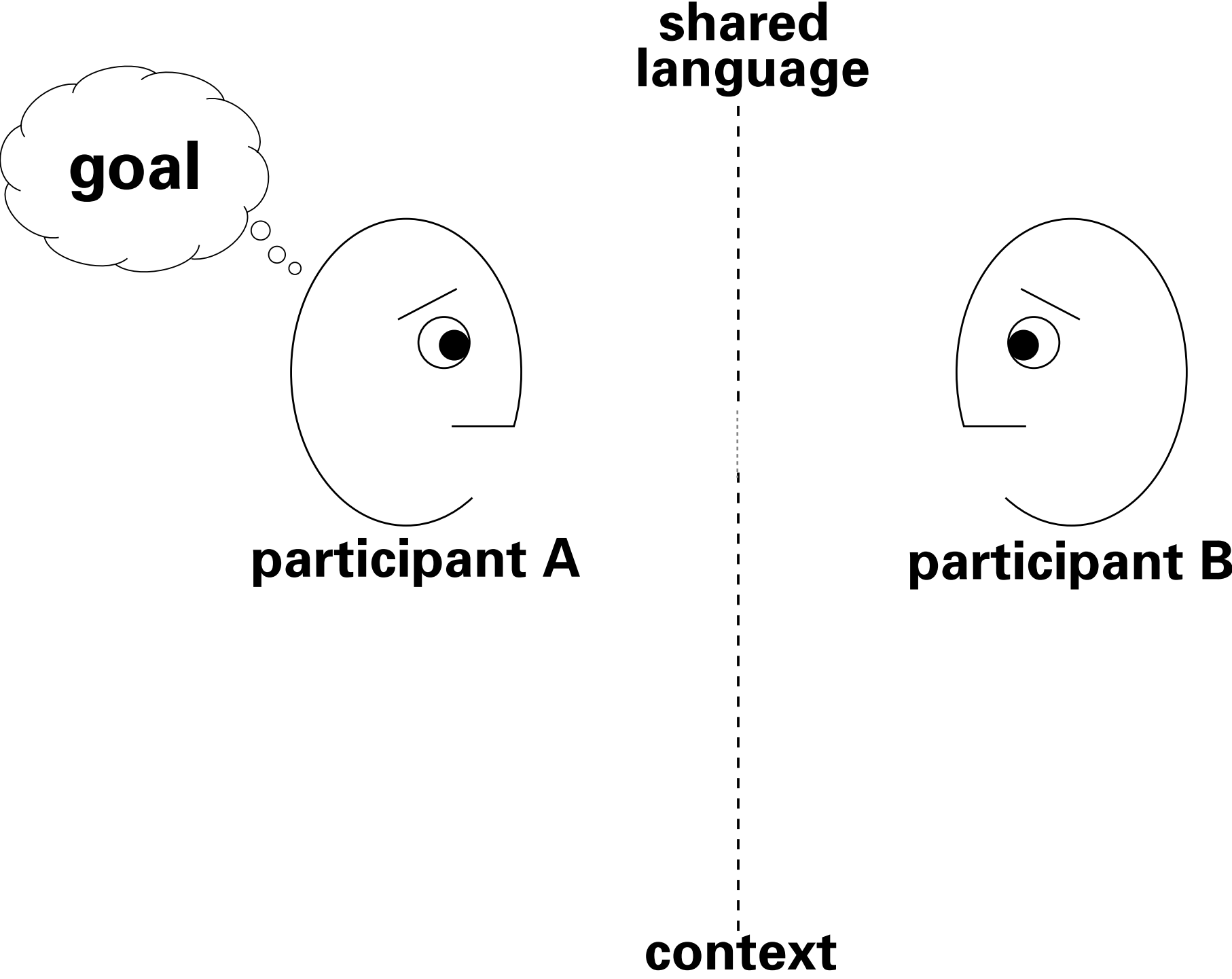
A participant has a goal.



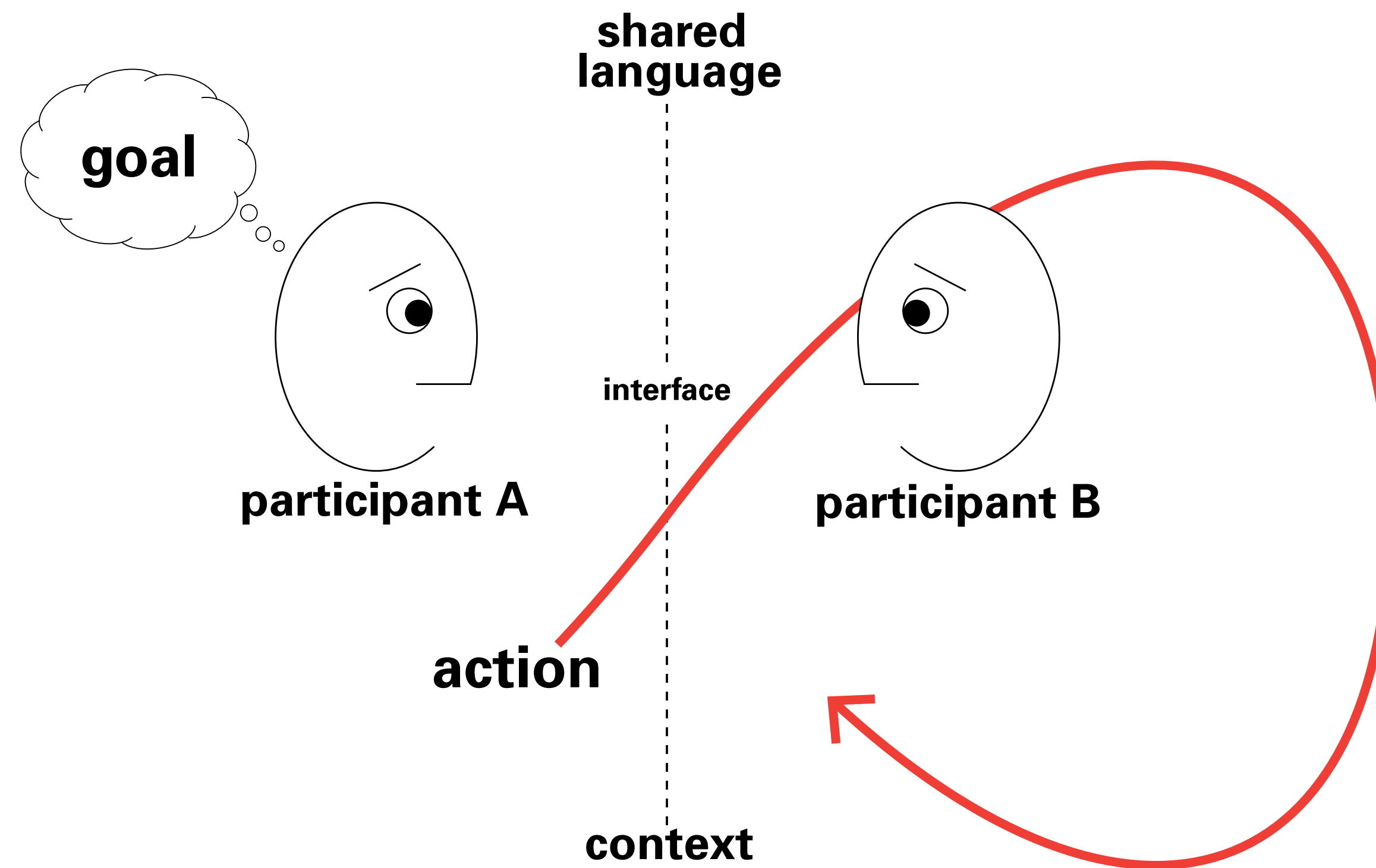
Chooses a context.



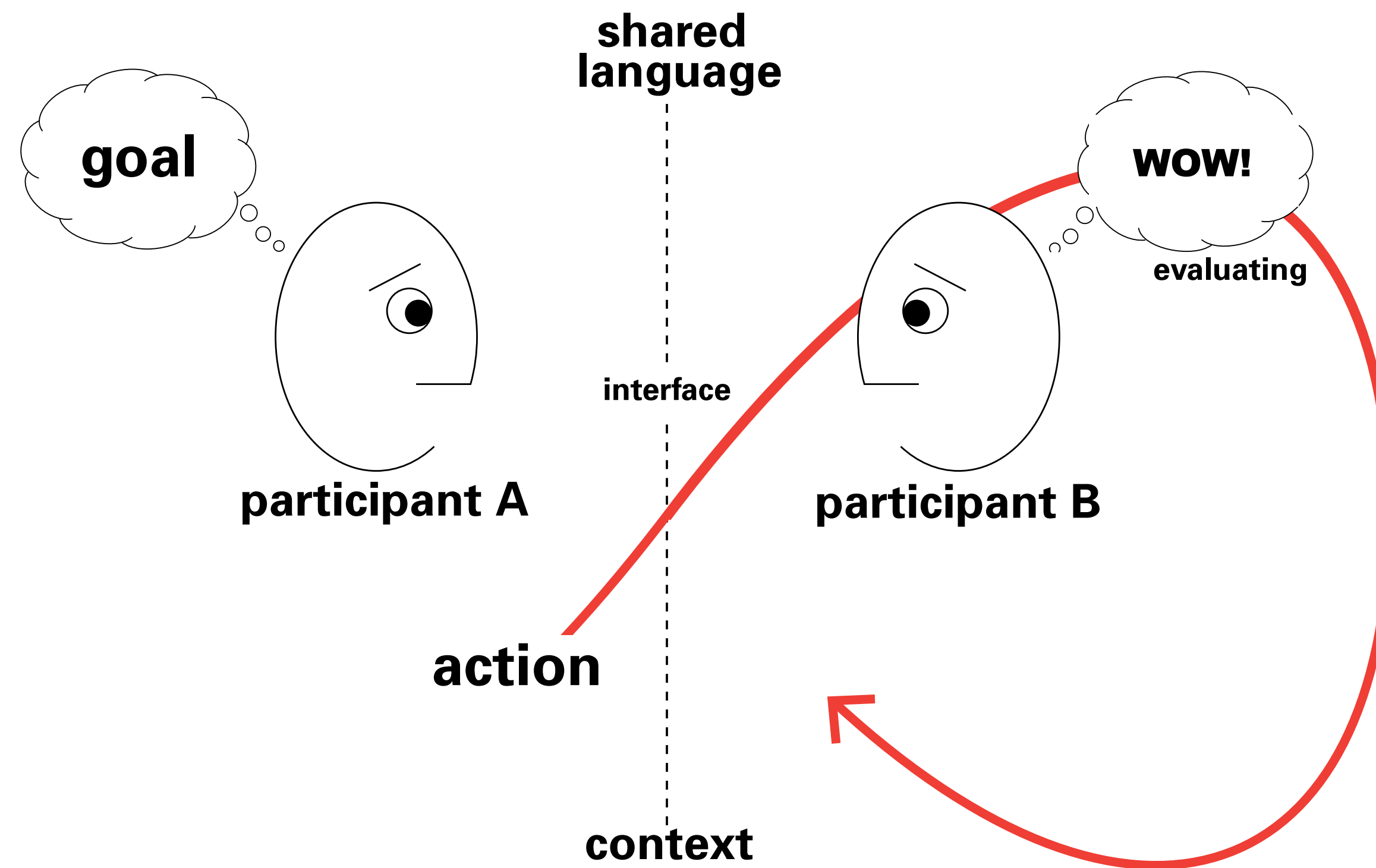
Chooses a language.



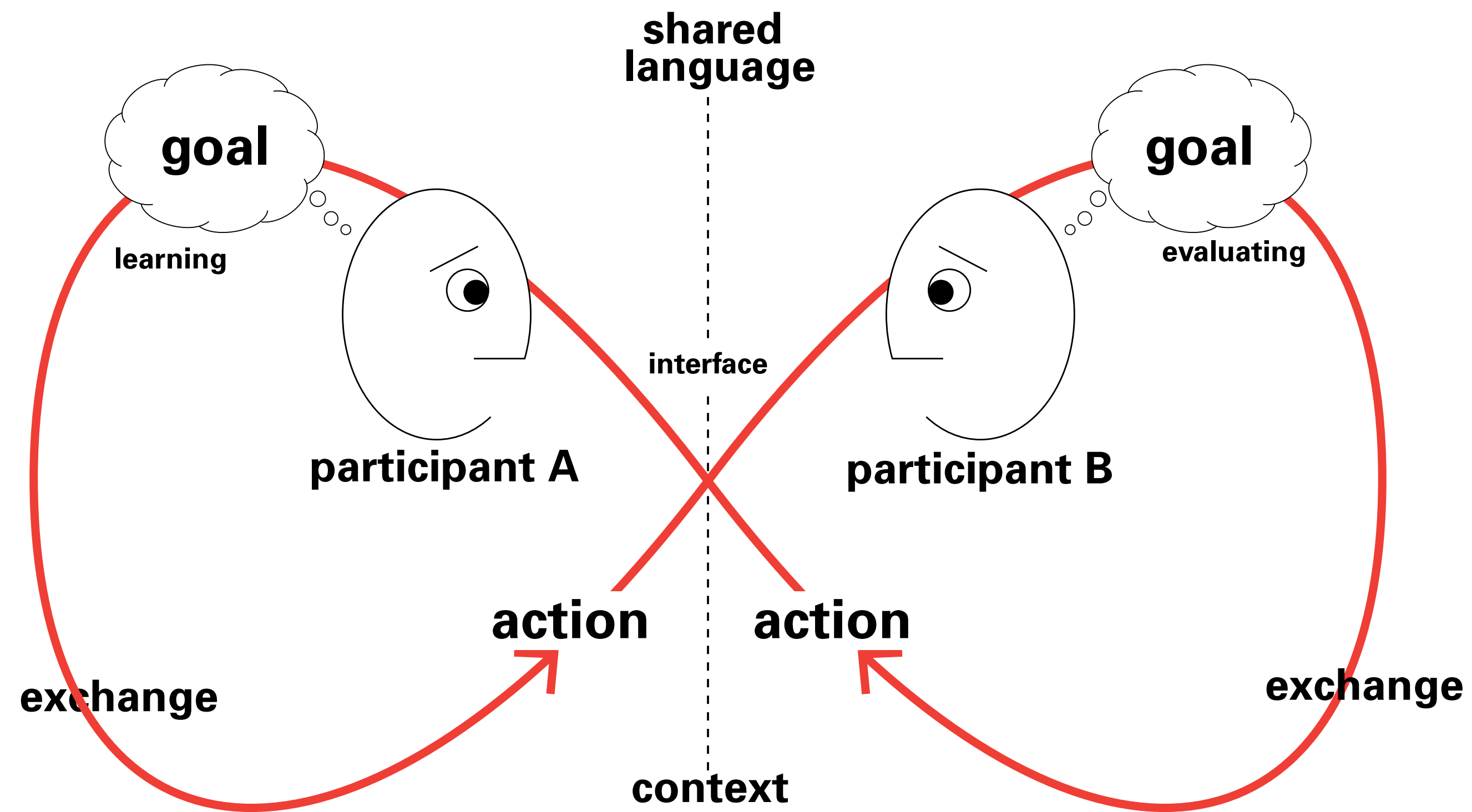
Begins an exchange.



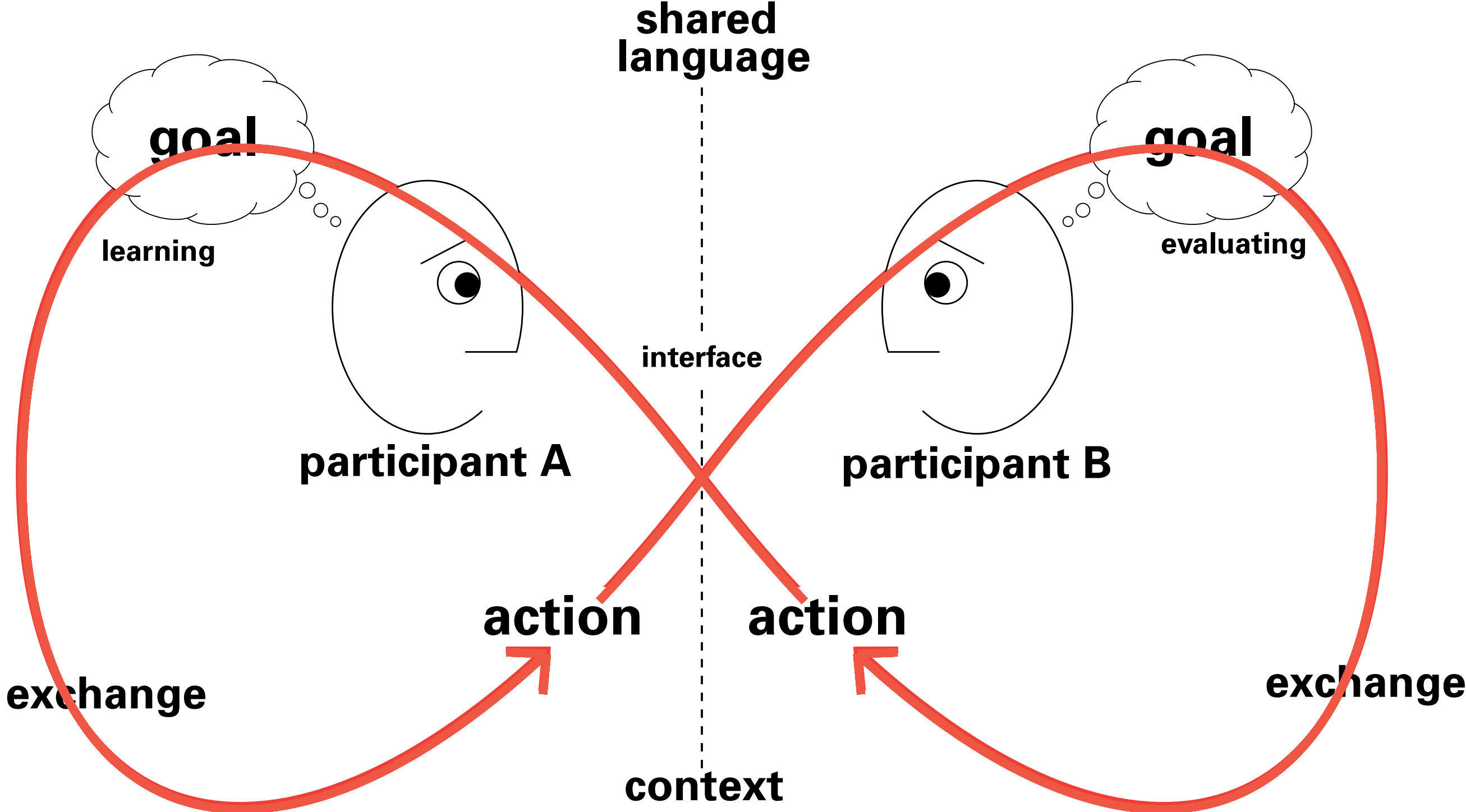
May evoke a response...



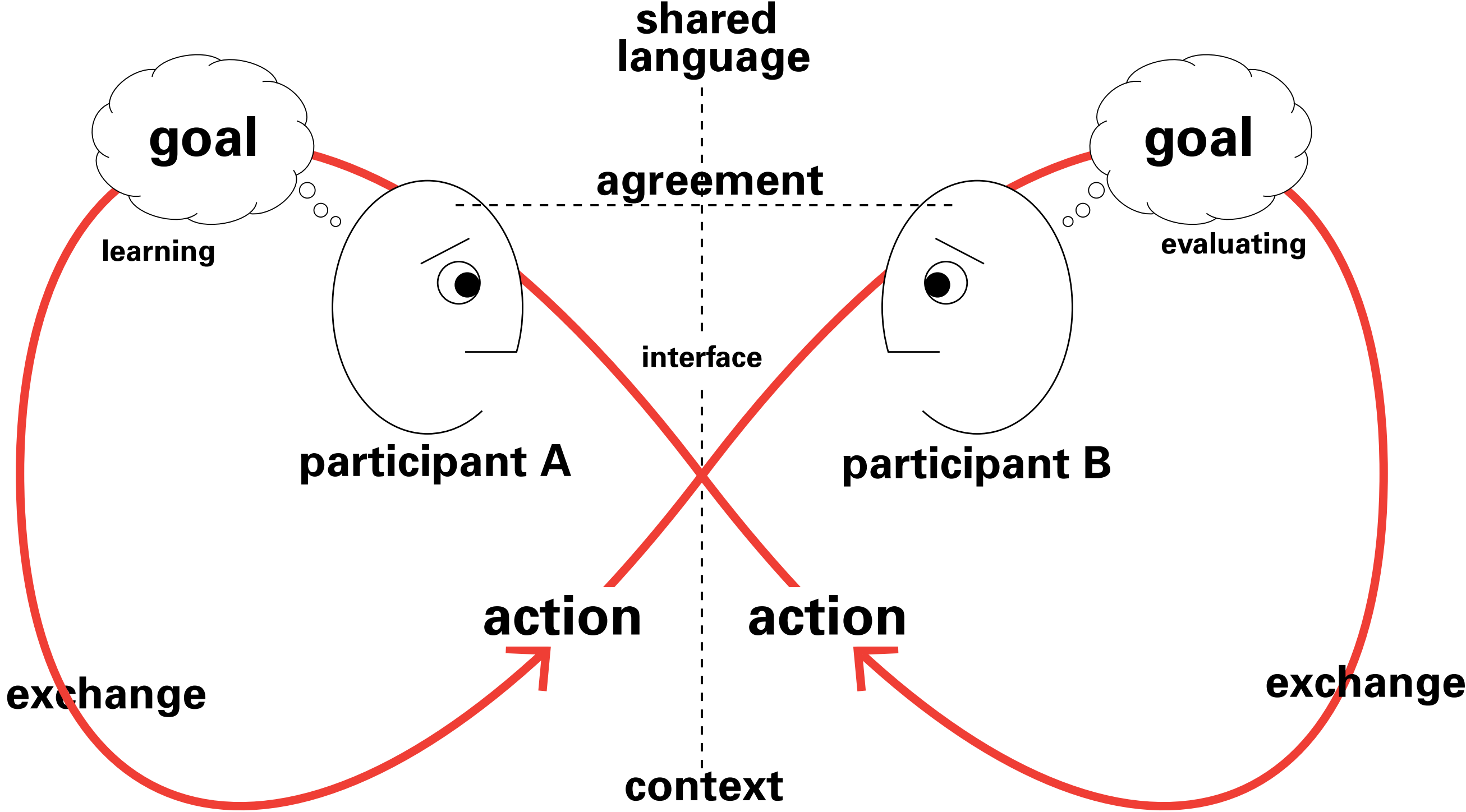
... and a reaction that evokes a reaction...



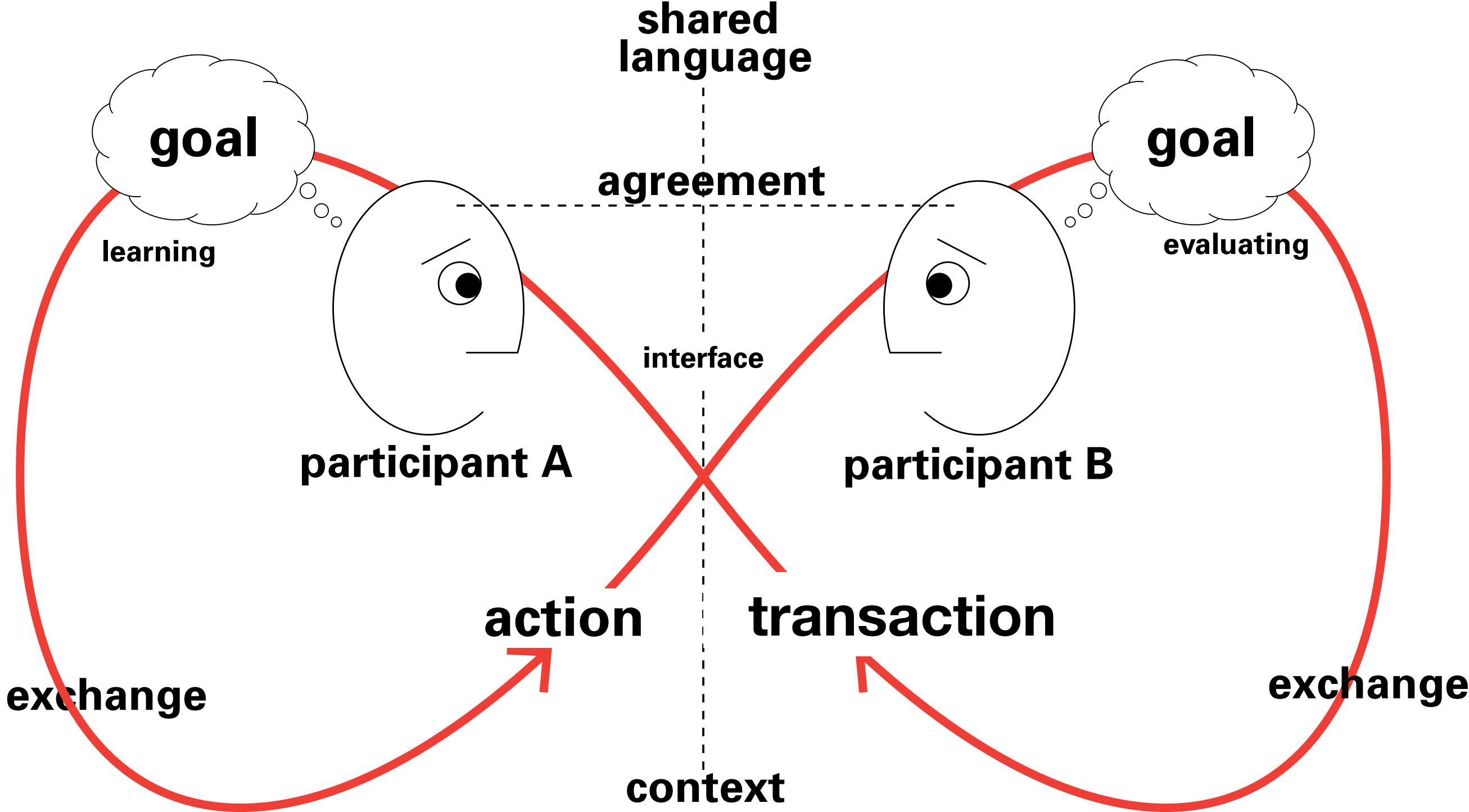
The engagement may continue.



An agreement may be reached.

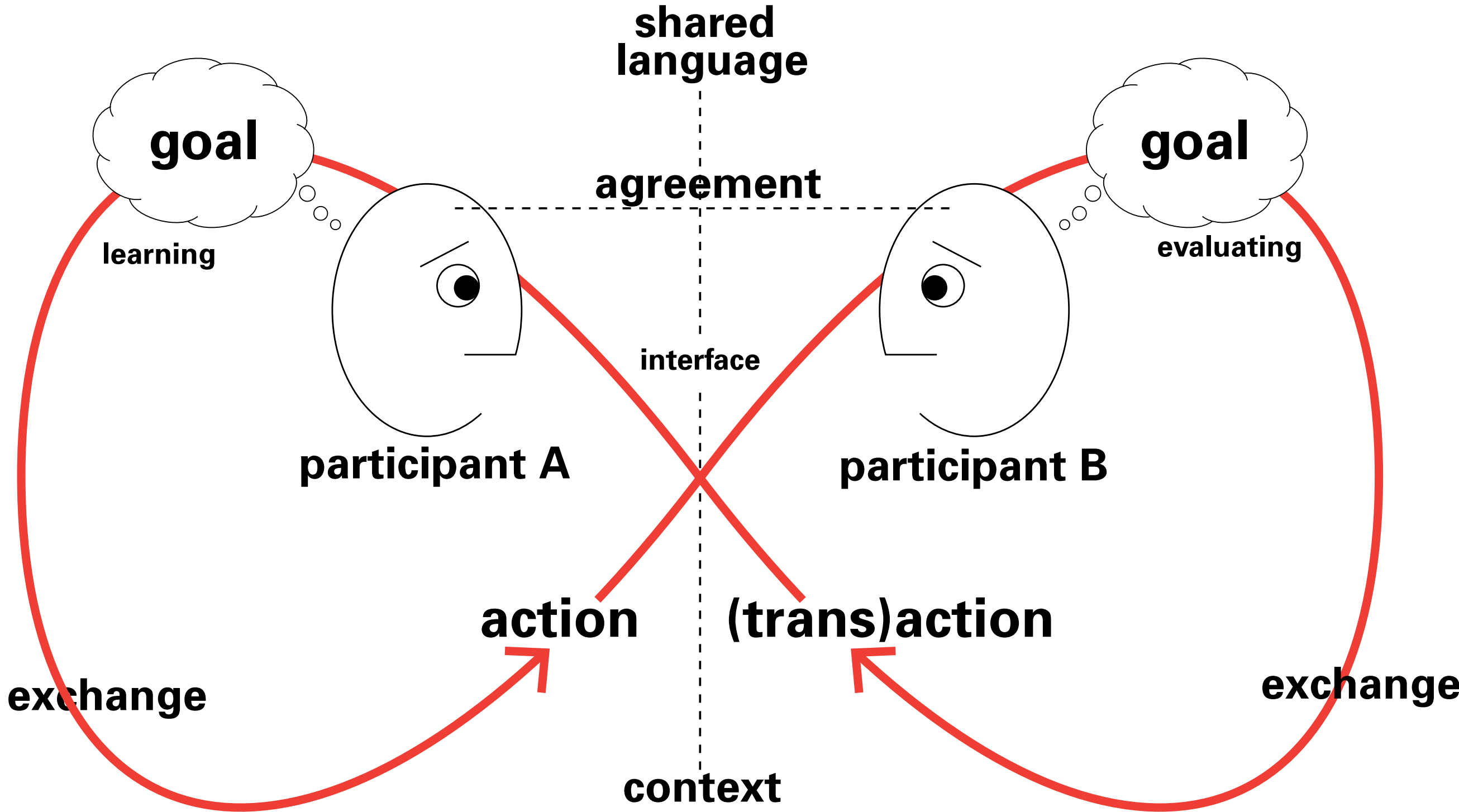


A transaction may occur.



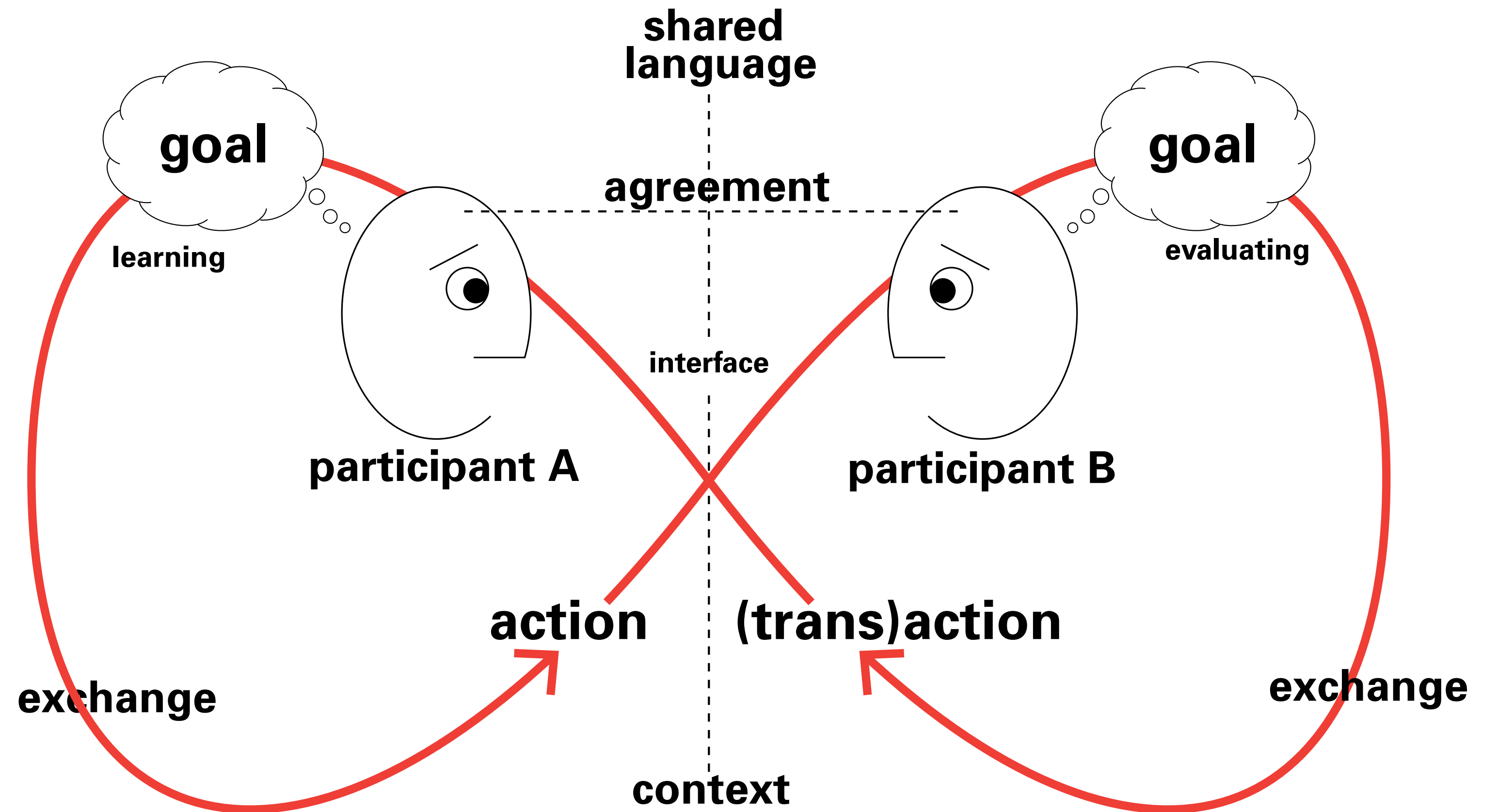
after Dubberly Design Office 2008

Conversation Redux



Conversation Redux — C-L-E-A-T

C – Context
L – Language
E – Engagement
A – Agreement
T – Transaction



The Machine Revolution

Role of machines...	Industrial Revolution (1750–1850)	Computer Revolution (1955–1995)	Conversation Revolution (2015–?)
Extend and enhance...	...muscles	...nervous system	...muscles and nervous system
Create value by lowering the cost of...	...performing physical labor	...performing cognitive tasks	...collaborating